



EXCELLENCE & INTEGRITY

# XLRI

Xavier School of Management

For the greater good

# 2019



# XAT 2019

Welcome to  
XAT 2019

XAT 2019 will be conducted on Sunday, January 06, 2019. XLRI conducts test on behalf of the XAMI. For more than 60 years XLRI is conducting test at all India level to select the most appropriate candidate for management education. XAT, one of the oldest competitive examinations in the country, has always kept pace with the cutting edge testing methodology. XAT's multidimensional testing framework, is designed to meaningfully assess the aptitude of candidates for future business success. XAT score is being used by more than 150 institutes for the admission.

## XAT 2019 would be conducted across India in the following cities.

Ahmedabad, Allahabad, Amritsar, Bengaluru, Berhampur, Bhopal, Bhubaneswar, Chandigarh, Chennai, Cochin, Coimbatore, Cuttack, Dehradun, Delhi, Goa, Greater Noida, Gurgaon (Gurugram), Guwahati, Hyderabad, Indore, Jabalpur, Jaipur, Jammu, Jamshedpur, Kanpur, Kolkata, Lucknow, Mangalore, Mumbai, Nagpur, Nasik, Noida, Patna, Pune, Raipur, Ranchi, Rourkela, Sambalpur, Surat, Tiruchirapalli, Trivandrum, Udaipur, Vadodara, Varanasi, Vijayawada and Visakhapatnam.

### Instruction

Register for XAT 2019 at **[www.xatonline.in](http://www.xatonline.in)**. You may also apply for XLRI and XAT Associate Institutions using XAT 2019 score for admission to their programmes.





# SECTION A

Welcome to  
XAT 2019

## Procedure for XAT and XLRI Registration



Visit **www.xatonline.in**

and click on “**Register for XAT 2019**” enter Name, Date of Birth, Contact details and Email-id. A system generated XAT ID and Password will be communicated to you through Email/ SMS. Candidate should note down the XAT ID and Password for future communication.



In case the candidate is unable to complete the application form in one go, he/ she can save the data already entered by choosing “**SAVE AND NEXT**” tab. Visually Impaired candidates should fill the application form carefully and verify the same before the final submission.



Candidates are advised to fill the form carefully and verify the details before the final submission. No changes will be entertained after clicking the **FINAL SUBMIT BUTTON**.



Candidate's Name/ Father's Name/ Mother's Name etc. should be spelt correctly in the application as it appears in the Certificates/ Mark sheets/ Identity proof. Any change/ alteration found may disqualify the candidature.

Candidates can proceed to upload Photo & Signature as per the specifications given in the Guidelines.



Candidates can proceed to fill other details of the Application Form.



Candidate interested for XLRI Programme(s) can apply through XAT or GMAT.



Select XAT TEST City. Test City preference can be edited only once before **November 30, 2018**.



Click on the Preview Tab to preview and verify the entire application form before **FINAL SUBMIT**.



Modify details, if required, and click on '**FINAL SUBMIT**' ONLY after verifying and ensuring that the photograph, signature uploaded and other details filled by you are correct.



Click on '**Payment**' Tab and proceed for payment.



Click on '**Submit**' button.

# Welcome to XAT 2019

## Payment of Fees

without late fee – **Rs. 1700/-** Candidates interested in XLRI programmes needs to pay an additional fee of **Rs. 300/- each.**

with late fee – **Rs. 2000/-** Candidates interested in XLRI programmes needs to pay an additional fee of **Rs. 500/- each.**

Indian Candidate only for GMP through GMAT fee – **Rs. 2,500/-**

NRI and Foreign for one or more programme fee – **Rs. 5,000/-**



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### Downloading of XAT e-Bulletin

Candidates may download XAT e Bulletin 2019 from

[www.xatonline.in](http://www.xatonline.in) / [www.xlri.ac.in](http://www.xlri.ac.in)

2

### Downloading of XLRI e-prospectus

Candidates may download XLRI e Prospectus 2019 from

[www.xatonline.in](http://www.xatonline.in) / [www.xlri.ac.in](http://www.xlri.ac.in)

3

### Download Admit Card

Candidates may download the admit card from December 20, 2018 onwards from

[www.xatonline.in](http://www.xatonline.in)

# Welcome to XAT 2019



## Important Points to be remembered while applying:

Visit [www.xatonline.in](http://www.xatonline.in) and click on “Register for XAT 2019”

Once you complete filling the Basic Information, XAT ID and Password will be generated by the system and displayed on the screen. Candidates should note down their XAT ID and Password. An Email & SMS indicating the XAT ID and Password will also be sent.

- Please quote your email and mobile number (provided during the registration) and XAT ID for all future communication
- Please ensure that you provide a valid email id and mobile number.
- Please ensure that you use your personal email address only as your primary email address in the application. (If you use your official email address and in case you switch job, it would be difficult for us to communicate with you).
- Please add [xat2019@xlri.ac.in](mailto:xat2019@xlri.ac.in) as trusted sources in the anti-Spam software of your email. Otherwise, either you will not receive important emails or they will get delivered to your Spam/ junk folder.
- Please access your emails regularly and ensure that your inbox is accessible.
- Please note that the XAT ID and password gives you an individual login on [www.xatonline.in](http://www.xatonline.in) and on frequent intervals, you need to check for mails from XAT & other associated institutes.
- Please ensure that you give your correct mobile No. to receive SMS alerts.

XAT Registration Fee (without late fee) –**Rs. 1700/-**

Candidates interested in XLRI programmes needs to pay an additional fee of **Rs. 300/-** each.

XAT Registration Fee (with late fee) –**Rs. 2000/-** Candidates interested in XLRI programmes needs to pay an additional fee of **Rs. 500/-** each.

*Note: If you do not receive the registration confirmation mail, with your XAT ID & Password, within 24 hours of signing up, please check your spam/junk folder just in case the confirmation email got delivered there instead of your inbox. If you are unable to locate the email, please write to [xat2019@xlri.ac.in](mailto:xat2019@xlri.ac.in) citing your primary email id. or call us up on 18002090835 between Monday to Sunday 8:00am to 8:00pm ( IST ) We shall get back to you in 48 hours. (Excluding Holidays)*





# Welcome to XAT 2019

## Procedure for applying to other institutions using XAT scores for short listing applicants for admission.

Candidates desirous of joining any of the Institutes given in SECTION C has to follow the steps given below:

- Register for 2019 at [www.xatonline.in](http://www.xatonline.in). Further details can be obtained from the respective Institution's website or from their Admissions office. Accordingly, follow their registration/ application procedure.
- Candidates interested in XLRI programme(s) needs to pay an additional fee of Rs.300/- each.
- Candidates may please note that XLRI does not ascertain quality of the degree or programme(s) offered by other Institutions using XAT scores.
- Please note that each institution independently decides the weightages to be given for each of the test components on the basis of its needs. XLRI does not play any role in selection of the candidates in these institutes.

### Note:

- *All payments made for registration for XAT and XLRI are non-refundable. The XAT Score Card containing the performance of the candidate in XAT 2019 has to be download by the candidates from [www.xatonline.in](http://www.xatonline.in) between January and March 31, 2019.*



# XAMI MEMBERS

Welcome to  
XAT 2019

**Loyola Institute of Business Administration**

*Loyola College, Nungambakkum*

*Chennai - 600 034*

**Ph :** 044-28175353 - 57, 28173183

**Email :** admissions@liba.edu

**Website :** www.liba.edu

**ST. Francis Institute of Management and Research (SFIMR)**

*Gate No.5, Mt. Painsur, S.V.P Road, Borivali (W),*

*Mumbai - 400 103*

**Ph :** 022-28917089, 28958403

**Email :** info@sfimar.org

**Website :** www.sfimar.org

**St. Joseph's Institute of Management**

*28/1 Primrose Road, Off MG Road*

*Bangalore - 560025*

**Ph :** 080-25597781, 25597791

**Email :** info@sjim.edu.in

**Website :** www.sjim.edu.in

**St. Aloysius Institute of Management and Information Technology**

*St. Aloysius College (Autonomous)*

*Kotekar Post, Madoor, Beeri, Mangalore - 575022*

**Ph :** 0824-2486881

**Email :** denzil@stalloysius.ac.in, mascao@stalloysius.ac.in

**Website :** www.stalloysius.ac.in

**Xavier Business School (XBS)**

**St. Xavier's University, Kolkata**

*Action Area: III-B, Plot No.III B/1*

*New Town, Kolkata 700 160*

**Ph :** 033 66249871/66249837

**Email :** admissions.mba@sxuk.edu.in

**Website :** www.sxuk.edu.in

**Xavier Institute of Management, Xavier University**

*Xavier Square*

*Bhubaneswar - 751 013*

**Ph :** 0674-6647806

**Email :** admission@xub.edu.in

**Website :** www.xub.edu.in

**Xavier Institute of Management & Entrepreneurship**

*Electronics City*

*Phase - II, Hosur road*

*Bangalore - 560 100*

**Ph :** 080-28520809/28528597

**Email :** admissions@xime.org

**Website :** www.xime.org

**Xavier Institute of Management & Research**

*St. Xavier's College Campus,*

*Mahapalika Marg,*

*Mumbai - 400 001*

**Ph :** 022-65221909/1911

**Email :** admin@ximr.ac.in

**Website :** www.ximr.ac.in

**Xavier Institute of Development Action and Sciences (XIDAS)**

*4th Mile, Mandla Road*

*Tilhari, Jabalpur, M.P - 482 021*

**Ph :** 0761-2602483/2601091

**Email :** admission@ximj.ac.in

**Website :** www.xidas.in

**XLRI Xavier School of Management**

*Admissions Office*

*C H Area (East)*

*Jamshedpur - 831 001*

**Ph :** 0657 665 3203/04/05

**Email :** admis@xlri.ac.in

**Website :** www.xlri.ac.in

**Xavier Institute of Social Service**

*Dr. Camil Bulke Path*

*Purulia Road, P.O Box 7*

*Ranchi - 834 001*

**Ph :** 0651-2200873, 2204456

**Email :** xiss@xiss.ac.in

**Website :** www.xiss.ac.in

# XAT ASSOCIATE MEMBERS

## Welcome to XAT 2019

### **Asian Business School**

A2, Sector 125  
Noida  
Uttar Pradesh - 201301  
**Ph:** 0120-4594200  
**Email:** info@abs.edu.in  
**Website:** www.abs.edu.in

### **Accurate Institute of Management and Technology**

Plot No. 49,  
Knowledge Park - 111  
Greater Noida - 201 306  
**Ph :** 0120-2328234, 2328235  
**Email :** info@accurate.in  
**Website :** www.accurate.in

### **ABBS School of Management**

Andhrahalli Main Road  
Off Magadi Road  
Bengaluru-560091  
**Ph :** 080-23245515  
**Email :** admissions@acharyabbs.ac.in  
**Website :** www.abbssm.edu.in

### **Acharya School of Management**

Soldevanahalli  
Hesaraghatta Road  
Bangalore - 560 090  
**Ph :** 080-28396011, 23723466  
**Email :** directorasm@acharya.ac.in  
**Website :** www.acharya.ac.in

### **Acharya Institute of Management & Sciences**

1st cross, 1st stage  
Peenya  
Bangalore - 560 058  
**Ph :** 080-28390433/28390434  
**Email :** admission.mgr@theaims.ac.in  
**Website :** www.theaims.ac.in

### **Adarsh Institute of Management & Information Technology (AIMIT)**

#75, Devanathachar Street  
5th Main, Chamarajpet  
Bangalore - 560 018  
**Ph :** 080-26677100, 8792004290  
**Email :** admissions@adarshaimit.com  
**Website :** www.adarshaimit.com

### **Alliance University**

Office of Admissions  
Chikkahagade Cross  
Chandapura-Anekal Main Road, Anekal  
Bengaluru - 562 106  
**Ph :** 080-30938000/01  
**Email :** mba@alliance.edu.in  
**Website :** www.alliance.edu.in

### **Amrita School of Business**

Amrita Vishwa Vidyapeetham  
Amrita Nagar P.O.,  
Ettimadai  
Coimbatore - 641112  
**Ph :** 0422-2652122  
**Email :** asb@amrita.edu  
**Website :** www.amrita.edu/asb

### **APG Shimla University**

Vill Pujyarli, Shogi - Mehli by pass road  
Mohal Sargheen  
Near Pantha Ghati  
Shimla - 171 009  
**Ph :** 0177-2620074, 9816222000  
**Email :** admissions@apg.edu.in  
**Website :** www.apg.edu.in

### **Aryans Business School**

Vill. Nepra, Chandigarh-patiala Highway  
Tehsil Rajpura  
Near Chandigarh  
Punjab - 140 401  
**Ph :** 9876299888  
**Email :** info@aryans.edu.in  
**Website :** www.aryans.edu.in



# XAT ASSOCIATE MEMBERS

# Welcome to XAT 2019

**Asia Pacific Institute of Management**

3 & 4 Institutional Area Jasola (opp Sarita Vihar)  
New Delhi - 110 025

Ph : 011-42094800, 42094816

Email : admissions@asiapacific.edu

Website : www.asiapacific.edu

**Asian School of Business Management**

#8, Sai Anandam Complex

Patia Square

Bhubaneswar

Odisha-751024

Ph : 0674-2744881/82, 2374824

Email : admission@asbm.ac.in

Website : www.asbm.ac.in

**Balaji Institute of Modern Management (BIMM)**

Svy.No.55/2-7, Tathawade

Off Mumbai-Bangalore Bypass

Pune- 411033

Ph : 020 66741241/42/43

Email : director@bimmpune.com

Website : www.bimmpune.com

**Balaji Institute of Telecom Management**

Survey No. 55/2-7, Tathawade,

Near Wakad, Off Mumbai-Bangalore Bypass

Pune- 411033

Ph : 020 66741224/66741273

Email : director@bitm.pune.com

Website : www.bitmpune.com

**Balaji Institute of International Business**

S.No 55/2-7, Tathawade

Near Wakad

Off. Mumbai-Bangalore Bypass

Pune-411033

Ph :020-66741373/80

Email : director@biibpune.com

Website : www.biibpune.com

**Balaji Institute of Management & HRD**

55/2-7, Tathawade

Off Pune-Mumbai Highway

Near Bhumkar Chowk

Pune- 411033

Ph :020 66741482, 8796541141

Email : director.office@bimhrdpune.com

Website : www.bimhrdpune.com

**Bengal Institute of Business Studies**

18D Lakeview Road

Kolkata - 700 029

Ph : 033-24669236/37

Email : admissions@bibs.co.in

Website : www.bibs.co.in

**Bharatiya Vidya Bhavan's Usha & Lakshmi Mittal  
Institute of Management (BULMIM)**

Copernicus Lane

Kasturba Gandhi Marg

New Delhi - 110 001

Ph : 011-23073852, 23070911

Email : info@bulmim.ac.in, director@bulmim.ac.in

Website : www.bulmim.ac.in

**Bhavan's Centre for Communication and Management**

Plot No - 9, Kharvelanagar, Unit III

Bhubaneswar - 751 001

Ph : 0674-2535727

Email : bvb.mba.bbsr@gmail.com

Website : www.bvbbhubaneswar.org

**Birla Institute of Management Technology**

IDCO Plot 2, Gothapatna

Bhubaneswar

Odisha - 751003

Ph : 0674-7103001-10

Email : director.bbsr@bimtech.ac.in

Website : www.bimtechbbsr.ac.in

# XAT ASSOCIATE MEMBERS

# Welcome to XAT 2019

**Birla Institute of Management Technology**

Plot No. 5, Knowledge Park - 2

Institutional Area

Greater Noida-201 306

Ph : 0120-2323001 - 10

Email : chairperson.admissions@bimtech.ac.in

Website : www.bimtech.ac.in

**BLS Institute of Management**

Opposite Mohan Meakin Factory

Mohan Nagar - 201 007

Ph : 0120-2658405, 2657654

Email : bls\_im@vsnl.net

Website : www.blsim.org

**BML Munjal University**

KM 67th Milestone

NH-8, Village Sidhrawali

Gurgoan - 123 413

Ph : 0124-2679002;

Email : neeta.dagar@bmu.edu.in

Website : www.bml.edu.in

**BNM Institute of Technology**

PO No.7087, 27th cross

12th main,

Banashankari II Stage

Bangalore - 560 070

Ph : 080-26711780, 26711782

Email : bnmitprincipal@yahoo.co.in

Website : www.bnmit.org

**Calcutta Business School**

Diamond Harbour Road

7Kms from IIM Calcutta PO-Bishnupur

24 Parganas (S)

West Bengal 743503

Ph : 033 24205200 24205233

Email : admission@calcuttabusinessschool.org

Website : www.calcuttabusinessschool.org

**Centurion University of Technology and Management**

School of Management

At Ramchandrapur,

P.O-Jatni, Dist.Khurda

Bhubaneswar-752050

Ph: 0674 2492496

Email Id: join@cutm.ac.in

Website: www.cutm.ac.in

**Chandragupt Institute of Management Patna**

Mithapur, Institutional Area

Near Mithapur Bus stand

Gate NO.1, Patna

Bihar - 800 001

Ph : 0612 2366021/9693223405

Email : admission@cimp.ac.in

Website : www.cimp.ac.in

**Christ Institute of Management, Lavasa  
(Christ University)**

30 Valor Court, At Post: Dasve Lavasa,

Taluka: Mulshi, Pune

Maharashtra-412 112

Ph : 9049569922

Email : mail@cimlavasa.in

Website : http://cimlavasa.in/

**CMS B-School, Jain University**

CMS ANNEX, 319, 17th Cross, 25th Main,

JP Nagar 6th Phase

Bangalore 560 078

Ph : 080-46501765, 9739459620

Email : enquiry.pg@jainuniversity.ac.in

Website : www.jainuniversity.ac.in

**Deen Dayal Upadhyaya Institute of Management and  
Higher Studies**

7/198, Swaroop Nagar,

Kanpur - 208 002

Ph : 0512-2555822, 3241880

Email : dduinstitutemhs@yahoo.co.in

Website : www.dduinstitute.org

# XAT ASSOCIATE MEMBERS

# Welcome to XAT 2019

**Delhi School of Professional Studies and Research**

9 Institutional Area

Sector 25

Rohini

Delhi - 110 085

Ph : 011-27062290, 27932799

Email : info@dpsr.in

Website : www.dpsr.in

**Desh Bhagat Institute of Management & Computer Sciences**

Amloh Road

Mandi Gobindgarh

Amloh - 147301

Ph : 01765-520510, 520581

Email : contact@deshbhagatinstitutes.com

Website : www.deshbhagatinstitutes.com

**Development Management Institute**

Udyog Bhawan (Second Floor)

East Gandhi Maidan

Patna

Bihar - 800004

Ph : 0612-2675180/ 2675283

Email : admissions@dmii.ac.in

Website : www.dmi.ac.in

**Disha Institute of Management and Technology**

Satya Vihar

Vidhansabha-Chandrakhuri Marg

Baloda Bazar Road

Dist. Raipur - 492 101

Ph : 0771-4200100

Email : info@dimatindia.com

Website : www.dimatindia.com

**Doon Business School**

122, MI

Behind Pharma City

Selaqui,

Dehradun-248011

Ph : 0135-2699166, 7060015900

Email : chairman@dbi.ac.in

Website : www.doonbusinessschool.com

**Driems Business School**

At Kairapari, Post kotsahi

Tangi

Cuttack - 754 022

Ph : 0671-2595061 - 65

Email : driemsbschool@gmail.com

Website : www.dbs.ac.in

**Dr. D.Y. Patil B-School**

Mumbai - Bangalore Expressway by Pass

Pune - 411033

Ph : 020 67919479 / 9975761235

Email : admissions@dyatil.edu

Website : www.bs.school.dpu.edu.in

**EMPI Business School**

P.O., CSKM Educational Complex

Satbari, Chattarpur

Delhi - 110 074

Ph : 011-26652373, 26653764

Email : admission@empi.ac.in

Website : www.empiindia.com

**Entrepreneurship Development Institute of India**

EDII Via Ahmedabad Airport & Indira Bridge

P.O. Bhat, Gujarat - 382 428

Ph : 079 23969151/23969153

Email : pgp@ediindia.org

Website : www.ediindia.ac.in

**First India Group of Institutions**

First India Towers

36th Milestone, Near Hero Honda Chowk

Delhi Jaipur Highway NH - 8

Gurgaon - 122 001

Ph : 0120-9953925600, 9953725600

Email : admissions@stmi.in, admissions@rimgurgaon.com

Website : www.stmi.in/www.rimgurgaon.com



# XAT ASSOCIATE MEMBERS

# Welcome to XAT 2019

**FLAME University : School of Business**

*Gat No.1270*

*Taluka Mulshi, Village Lavale*

*Vadzai, Dist Pune-412115*

**Ph :** 020 67906007/ 67906230

**Email :** admission@flame.edu.in/pallavi.lohokare@flame.edu.in

**Website :** www.flame.edu.in

**Fortune Institute of International Business**

*Plot 5, Rao Tula Ram Marg*

*Vasant Vihar*

*New Delhi - 110 057*

**Ph :** 011-47285000, 47285018

**Email :** fiib@fiib.edu.in

**Website :** www.fiib.edu.in

**FORE School of Management, New Delhi**

*"Adhitam Kendra"*

*B-18*

*Qutub Institutional Area*

*New Delhi - 110016*

**Ph :** 011-41242405, 46485506

**Email :** director@fsm.ac.in

**Website :** www.fsm.ac.in

**GIBS Business School**

*No 98, 98/1, Kalena Agrahara,*

*Begur Hobli, Bannerghatta Road,*

*Near Royal Meenakshi Mall, Next to KTM,*

*Bangalore - 560076*

**Ph :** 080-26488989, 080-50300060 / 70

**Email :** info@gibsbschool.com

**Website :** www.gibsbschool.com

**Gitam Institute of Management**

*GITAM University*

*Rushikonda*

*Vishakhapatnam - 530 045*

**Ph :** 0891-2790404, 2840309

**Email :** admissions.gim@gitam.in

**Website :** www.gitam.edu

**Gitam School of International Business**

*Gitam University*

*Rushikonda*

*Visakhapatnam - 530 045*

**Ph :** 0891-2840420, 2840413

**Email :** admissions.gsib@gitam.in

**Website :** www.gsib.gitam.edu

**Globsyn Business School**

*Globsyn Crystals XI-11&12, Block EP*

*Salt Lake Electronics Complex*

*Sector V, Salt Lake*

*Kolkata - 700 091*

**Ph :** 033-40003600

**Email :** gbs@globsyn.com

**Website :** www.globsyn.edu.in

**GNIMS Business School**

*King's Circle, Matunga*

*Mumbai - 400019*

**Ph:** 022 24043927/24043933

**Email Id:** bigyan.verma@gnims.com

**Website:** www.gnims.edu.in

**Goa Institute of Management**

*Sanquelim Campus*

*Poriem*

*Sattari*

*Goa - 403 505*

**Ph :** 0832-2366700, 2366704

**Email :** admissions@gim.ac.in

**Website :** www.gim.ac.in

**Great Lakes Institute of Management**

*Dr.Bala V.Balachandar Campus,*

*East Coast Road, Manamai Village, Thirukazhukundram Taluk,*

*Kancheepuram District, Chennai, Tamilnadu - 603102*

**Ph:** 044-30809003/30809000

**Email:** admissions@greatlakes.edu.in

**Website:** www.greatlakes.edu.in

# XAT ASSOCIATE MEMBERS

## Welcome to XAT 2019

### **HDF School of Management**

*AT: Naranpur*

*PO: Belagachhia*

*Cuttack - 754 005*

**Ph :** 0671-2120024, 2120021

**Email :** mukti@hdf.ac.in

**Website :** www.hdf.ac.in

### **GITAM Hyderabad Business School**

*Rudraram Village, Patancheru Mandal*

*Medak Dist, Hyderabad*

*Telangana - 502329*

**Ph :** 08455-221351

**Email :** directorhbs@gitam.edu

**Website :** ghbs.in

### **IBMR - Business Schools**

*Survey No. 4, Hosur Road*

*Near Electronic City*

*Adjacent to BMW Showroom*

*Bangalore - 560 100*

**Ph :** 080-32422424

**Email :** mba@ibmrbschool.org

**Website :** www.ibmrbschool.org

### **ICBM - School of Business Excellence**

*Plot No - 2A*

*Ishwars Abode Right to Pillar No-179*

*Upperpalli 'X' Road, Attapur,*

*Hyderabad - 500048*

**Ph :** 040-65536834, 9885500025

**Email :** icbmhyd@gmail.com

**Website :** www.icbm.ac.in

### **Institute for Future Education, Entrepreneurship & Leadership**

*Survey No. 178, Ekvira Devi Road*

*Behind Tejas Dhaba, Karla (Via Kamshet)*

*Lonavala - 410 405*

**Ph :** 02114-282818

**Email :** director@ifeel.edu.in, doctorcheema@rediffmail.com

**Website :** www.ifeel.edu.in

### **International Institute of Management Studies**

*SR.NO.54, Nere Dattawadi*

*Near Hinjawadi IT Park*

*Pune 411033*

**Ph :** 020 26709170 / 66547500

**Email :** admissions@iimpune.edu.in

**Website :** www.iimpune.edu.in

### **IFIM Business School**

*#18P & #9P, KIADB Industrial Estate*

*Electronics City*

*Bangalore - 560 100*

**Ph :** 080-41432888, 41432800

**Email :** director@ifimbschool.com

**Website :** www.ifimbschool.com

### **IILM College of Management Studies**

*17 & 18 Knowledge Park II*

*Greater Noida - 201 306*

**Ph :** 0120-3374360

**Email :** admissions@iilmcms.ac.in

**Website :** www.iilmcms.ac.in

### **IILM Graduate School of Management**

*16 Knowledge Park II*

*Greater Noida - 201 306*

**Ph :** 0120-3374360

**Email :** admissions@iilmgsm.ac.in

**Website :** www.iilmgsm.ac.in

### **IILM University**

*Plot 69, Golf Course Road*

*Sector 53, Gurugram*

*Haryana 122 003*

**Ph :** 0124-2775655, 2775656

**Email :** admissions@iilmuniversity.ac.in

**Website :** www.iilm.edu/iilmu

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Garhi Murli (Garhi Bazidpur)  
Sohna Road  
Gurgaon - 122 102  
Ph : 0124-1800 103 8388  
Email : admissions@ism.edu.in  
Website : www.ism.edu.in

**Indian Institute of Finance**

45 A  
Knowledge Park - III  
Greater Noida - 201308  
Ph : 0120-6471004, 9999321585  
Email : aa@iif.edu  
Website : www.iif.edu

**Indian Institute of Forest Management**

Post Box No.357  
Nehru Nagar  
Bhopal- 462003  
Ph : 0755-2763466  
Email : pgdfmadmission@iifm.ac.in  
Website : www.iifm.ac.in

**Indian Institute of cost and management studies & research (INDSEARCH)**

85/1 Law College Road  
Pune - 411004  
Ph : 020-25431972, 25441524  
Email : search@indsearch.org  
Website : www.indsearch.org

**Indus Business Academy (IBA, Bangalore)**

Survey No. 164, IBA Campus, Lakshmipura  
Thataguni Post, Kanakapura Main Road  
Bangalore - 560 062  
Ph : 080-26083703, 9342410271  
Email : admissions@iba.ac.in  
Website : www.iba.ac.in

**Indus World School of Business**

15-A Knowledge Park II  
Greater Noida  
NCR - 201 310  
Ph : 0120-3969600  
Email : admissions@iwsb.in  
Website : www.iwsb.in

**IFMR University**

5655, Central Express Way,  
Sector - 24, Sri City,  
Chengambakkam Village, Chittoor  
Andhra Pradesh - 517541  
Ph : 9940079807, 9791668333;  
Email : suresh.venkatraman@ifmr.ac.in  
Website : www.ifmr.ac.in

**Institute for Technology and Management**

Institutional Area, Plot no. 25 & 26  
Opp.Hiranandani Towers  
Sector 4, Kharghar (East)  
Navi Mumbai - 410 210  
Ph : 022-61294024, 9867191408  
Email : jayshelar@itm.edu  
Website : www.itm.edu

**Institute of Business Studies and Research**

IBSAR Campus,  
Thapar Complex, Plot No. 51,  
Sector 15, CBD Belapur  
Navi Mumbai - 400 614  
Ph : 022-27560531 / 32 / 33  
Email : info@ibsar.ac.in  
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**Institute of Health Management Research**

1, Prabhu Dayal Marg  
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Jaipur - 302 011  
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Website : www.iihmr.org



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Bhubaneswar - 751 002  
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Website : www.imis.ac.in

**IMS-Noida**

A-8 B/IMS Campus  
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Noida - 201 303  
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Website : www.imsnoida.in

**Institute of Management Technology (Dubai)**

Dubai International Academic City  
P.O. Box 345006  
Dubai - UAE -  
Ph : 971 4 4227244,3604844  
Email : admissions@imtdubai.ac.ae/admissions-india@imtdubai.ac.ae  
Website : www.imtdubai.ac.ae

**Institute of Management Technology (Hyderabad)**

Survey No. 38,  
Cherlaguda Village  
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Ph : 040-30461662  
Email : pgdm@imthyderabad.edu.in  
Website : www.imthyderabad.edu.in

**Institute of Management Technology (Nagpur)**

35 KM Milestone,  
Katol Road  
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Ph : 0712-2805000  
Email : admissions@imtnag.ac.in  
Website : www.imtnagpur.ac.in

**Institute of Management Technology (Ghaziabad)**

Raj Nagar, Hapur Road  
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Website : www.imt.edu

**Institute of Rural Management Anand**

P O No. 60  
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Ph : 2692-221657, 221659  
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Website : www.irma.ac.in

**Institute of Science & Management**

Department of Management Studies  
ISM Campus  
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Ranchi - 834 004  
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Email : rch\_iism@sancharnet.in  
Website : www.iismr.org

**International Academy of Management & Entrepreneurship (IAME)**

152/2 Nisarga Campus  
Behind The Art of Living, Off Kanakapura Road,  
Udayapura Post, Bangalore - 560 082  
Ph : 9900051540  
Email : shirdish.s@gmail.com  
Website : www.iame.co.in

**International Institute of Business Studies-IIBS**

No 70, 2nd Main, 3rd Cross  
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Bangalore - 560 032  
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Email : chairman@iibsonline.com  
Website : www.iibsonline.com

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*S. No. 44/1. 44/1/2 Nande Village,  
Pashan Sus Road  
Taluka Mulshi  
Pune - 412 115*

**Ph :** 020 66754651/66754644

**Email :** admissions@isbm.ac.in

**Website :** www.isbm.ac.in

### **International School of Management Excellence**

*SY.No. 88, Chembanahalli  
Near Dommasandra Circle  
Sarjapur Road  
Bangalore - 562125*

**Ph :** 080-28019800, 9741711148

**Email :** admissions@isme.in

**Website :** www.isme.in

### **Invertis Institute of Management Studies**

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Bareilly-Lucknow National Highway 24  
Bareilly - 243 123*

**Ph :** 0581-2460442, 2460443

**Email :** info@invertis.org

**Website :** www.invertis.org

### **ISBR Business School**

*# 107, Phase I, Electronic City  
Behind BSNL Telephone Exchange  
Bangalore - 560 100*

**Ph :** 9845100510

**Email :** info@isbr.in/manish@isbr.in

**Website :** www.isbr.in

### **Jagan Institute of Management Studies**

*3, Institutional Area  
Sector - 5  
Rohini*

*New Delhi - 110085*

**Ph :** 011- 45184000/45, 9999270454

**Email :** neha.bhatheja@jimsindia.org/jims@vsnl.com

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### **Jagran Institute of Communication and Management**

*DPS Campus  
Near Neelbad Crossing  
Bhadbhada Road  
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### **Jaipuria Institute of Management**

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Indore Dewas highway  
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Lucknow - 226 010*

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**Website :** www.jaipuria.ac.in

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**Website :** www.jaipuria.ac.in

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Email : vc@jklu.edu.in  
Website : www.jklu.edu.in

**JRE Group of Institutions**

JRE School of Management  
Plot No. 5,6,7 & 8  
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Email : admission@jre.edu.in  
Website : www.jre.edu.in

**Kaziranga University**

Koraikhowa  
NH-37  
Jorhat  
Assam - 785006  
Ph : 0376-23055002/003  
Email : info@kazirangauniversity.in  
Website : www.kazirangauniversity.in

**Kejriwal Institute of Management & Development Studies**

Pindrakom  
Tetari, Namkum  
Ranchi - 834 010  
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**KIIT School of Management, KIIT**

Deemed to be University, Krishna Campus  
Bhubaneswar - 751 024  
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Email : admission@ksom.ac.in  
Website : www.ksom.ac.in

**Kirloskar Institute of Advanced Management Studies**

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Harihar - 577 601  
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Email : info@kiams.ac.in  
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**K J Somaiya Institute of Management Studies & Research**

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Website : http://simsr.somaiya.edu

**Kohinoor Business School, Khandala**

Kohinoor Global Campus,  
Sub Division B  
Old Pune-Mumbai Highway  
Khandala - 410 301  
Ph : 02114-269018, 269019  
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Website : www.kohinoor.ac.in

**Krupajal Business School**

Prasanti Vihar  
Pubasasan  
Kaushalya Ganga  
Bhubaneswar - 751 002  
Ph : 0674-2375303, 8260778006  
Email : admissions@krupajalbschool.org  
Website : www.krupajalbschool.org

**Mittal School of Business, Lovely Professional University**

Jalandhar-Delhi G T Road  
Phagwara, Distt.Kapurthala  
Phagwara - 144 411  
Ph : 01824-404455  
Email : admissions@lpu.co.in  
Website : www.lpu.in



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Janakpuri

New Delhi - 110 058

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Email : meribs@meri.edu.in

Website : www.meri.edu.in

**MATS Institute of Management and Entrepreneurship**

319, 17th Cross,

25th Main

JP Nagar 6th Phase

Bangalore - 560 078

Ph : 080-43430400, 26532728

Email : matsacademy@vsnl.net

Website : www.mats.ac.in

**Mangalvedhekar Institute of Management (MIM)**

156 B - Railway Lines

Duffrin Chowk

Solapur - 413 001

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Email : solapuroo@gmail.com

Website : www.mangalvedhekar.org

**MISB BOCCONI**

9th Floor,

Hiranandani Knowledge Park

Powai

Mumbai - 400076

Ph : 022 - 40867000

Email : info@misbbocconi.com

Website : www.misbbocconi.com

**Manipal University Jaipur**

Vatika InfoTech City

Near GVK Toll Plaza, Jaipur-Ajmer Expressway

Post Thikaria

Jaipur - 302 026

Ph : 0141-4001536

Email : registrar@jaipur.manipal.edu

Website : www.jaipur.manipal.edu

**MIT WPU's, MIT School of Telecom Management**

14 B, South Block,

MIT WPU Campus, S.No.124, Ex Servicemen Colony

Off Paud Road, Kothrud

Pune(MH) - 411 038

Ph : 020-25452585, 30273446

Email : suhrud@mitsot.com

Website : www.mitsot.com

**Marian Institute of Health Care Management**

Mayfair', Dada Vaidya Road

Opp - Mushthifund High School

Panaji - 403 001

Ph : 0832-2230021/2220496, 2230021

Email : marianinstitute@dataone.in

Website : www.marianinstitute.in

**MIT World Peace University**

MIT School of Business, Pune

S.NO.123, "SARASWATI VISHWA BUILDING"

B -Wing ,MITWPU Campus, Paud Road,Kothrud

Pune 411 038

Ph : 020-30273601 - 2

Email : uttam.padwal@gmail.com

Website : www.mitsob.net/www.mitwpu.com

**Master School of Management**

DS-1 & Pocket - D

Lohia Nagar,

Hapur Road

Meerut - 250005

Ph : 0121-2408868/67

Email : sudhirsharma@msmindia.org

Website : www.msmindia.org

**M S Ramaiah Institute of Management**

Gate No.4,Behind M S Ramaiah Applied University

New Bel Road, M S Ramaiah Nagar

MSRIT Post

Bangalore - 560 054

Ph : 080-23608769, 23606640

Email : admissions@msrim.org

Website : www.msrim.org/www.msrim.in

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*Shela*

*Ahmedabad - 380 058*

**Ph :** 02717-308313, 308250

**Email :** admissions@micamail.in

**Website :** www.mica.ac.in

### **MVRR Institute of Business Management**

*Seshadri Rao Knowledge Village*

*Gudlavaluru*

*Krishna - 521 356*

**Ph :** 08674-274639

**Email :** mvribm@gmail.com

**Website :** www.mvrribmgudlavaluru.ac.in

### **Myra School of Business**

*Near Infosys*

*Opposite Power Grid*

*Yelwal*

*Mysore - 571130*

**Ph :** 0821-2404511, 9901583333

**Email :** info@myra.ac.in

**Website :** www.myra.ac.in

### **NIIT University**

*Neemrana, NH-8*

*Delhi Jaipur Highway*

*Alwar District*

*Rajasthan - 301705*

**Ph :** 01494-302400

**Email :** admissions@niituniversity.in

**Website :** www.niituniversity.in

### **National Institute of Securities Markets**

*NISM Bhavan, Plot No . 82*

*Sector 17, Vashi*

*Navi Mumbai*

*Navi Mumbai - 400703*

**Ph :** 022-66735100, 66735101/2/3/4/5

**Email :** admissions@nism.ac.in

**Website :** www.nism.ac.in

### **National Institute of Bank Management**

*NIBM Post Office*

*Kondhwa Khurd*

*Pune-411048*

**Ph :** 020-26716000, 26716357

**Email :** dean-education@nibmindia.org

**Website :** www.nibmindia.org

### **National School of Business**

*33, 22nd Main*

*1st Cross, Phase II*

*J P Nagar*

*Bangalore - 560 078*

**Ph :** 080-41122127/106

**Email :** president@nsbindia.org

**Website :** www://nsbindia.org

### **New Delhi Institute of Management**

*60,50 (B & C) Tughlakabad Institutional Area*

*New Delhi - 110 062*

**Ph :** 011-40111000, 29956566/67/68/69

**Email :** info@gmail.com/gauri.modwel@ndimdelhi.org

**Website :** www.@ndimdelhi.org

### **O.P. Jindal Global University**

*Sonipat Narela Road, Sonipat,*

*Haryana-131001*

**Ph :** 0130-3057800 - 02

**Email :** admissions.jgbs@edu.in,rsarkar@jgu.edu.in

**Website :** www.jgbs.edu.in

### **Praxis Business School**

*Bakrahat Road*

*P.O. & Village - Rasapunja, South 24 Parganas*

*Kolkata - 700 104*

**Ph :** 033-24980553, 24980554

**Email :** accounts@praxis.ac.in

**Website :** www.praxis.ac.in

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**Ph :** 022-24198300, 24198400

**Email :** admissions@welingkar.org

**Website :** www.welingkar.org

### **Pune Institute of Business Management**

*Gat No 605/1, Makaiwadi Road*

*Pirangut, Tal - Mulshi,*

*Pune - 412 115*

**Ph :** 020-6657009

**Email :** admin@pibm.in

**Website :** www.pibm.in

### **Raffles University Japanese Zone**

*NH-8, Neemrana -301705*

*Rajasthan*

**Ph:** 1494-675555

**Email:** sanjeev.kumar@rafflesuniversity.edu.in

**Website:** www.rafflesuniversity.edu.in

### **Ravenshaw Management Centre**

*Ravenshaw University*

*College Square*

*Cuttack - 753 003*

**Ph :** 0671-2613538

**Email :** placementcell@ravenshawmanagementcentre.com

**Website :** www.ravenshawuniversity.ac.in

### **Regional College of Management Autonomous**

*Chakadola Vihar*

*Chandrasekharpur*

*Bhubaneswar - 751 023*

**Ph :** 0674-2301595, 2300455

**Email :** director@rcm.ac.in

**Website :** www.rcm.ac.in

### **Regional College of Management Bangalore**

*Survey No-34/4,34/5*

*Mudugurki, Devanahalli*

*Bangalore-562164*

**Ph :** 9591491919/9538902136

**Email :** mandal@isbe.in,director@rcmb.in

**Website :** www.rcmb.in

### **RICS School of Built Environment,Amity University**

*Block-F2,5TH Floor*

*Amity university*

*sector-125*

*Noida - 201313*

**Ph :** 0120-6673000

**Email :** ricssbe@rics.org

**Website :** www.ricssbe@rics.org

### **Sharda University**

*Plot No.32,34*

*Knowledge Park-III*

*Greater Noida - 201306*

**Ph :** 120-4622999, 3121001/2

**Email :** admissiondirector@sharda.ac.in

**Website :** www.sharda.ac.in

### **Shanti Business School**

*Opp VRAJ Gardens*

*Off S.P.Ring Road*

*Shela*

*Ahmedabad - 380058*

**Ph :** 9909700000, 9099079843

**Email :** info@shantibschool.edu.in

**Website :** www.shantibschool.edu.in

### **S P Jain Institute of Management & Research**

*Bhavan's Campus,Munshi Nagar*

*Dadabhai Road*

*Andheri (West)*

*Mumbai - 400 058*

**Ph :** 022-61454200, 26230396, 61454251

**Email :** binduk@spjimr.org

**Website :** www.spjimr.org



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Dibbur, Itgalpura, Rajanukunte  
Bangalore - 560089*  
**Ph :** 080-29728711  
**Email :** deansom@presidencyuniversity.in  
**Website :** www.presidencyuniversity.in

### **School of Management Sciences**

*Khushipur  
P.O. Bachhaon  
Varanasi - 221 011*  
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**Email :** admissionsms@rediffmail.com  
**Website :** www.smsvaranasi.com

### **School of Management & Entrepreneurship, Shiv Nadar University**

*Gautam Buddha Nagar  
Greater Noida 201314*  
**Ph:** 0120 3819100/4183660  
**Email :** MBAadmission@SNU.edu.in  
**Website :** www.snu.edu.in

### **School of Petroleum Management, Pandit Deendayal Petroleum University**

*Raisan Village  
District-Gandhinagar  
Gujarat-382007*  
**Ph:** 079-23275119/09  
**Email :** admissions@spm.pdpu.ac.in  
**Website :** http://spm.pdpu.ac.in

### **SCMS Cochin School of Business**

*SCMS Campus  
Prathap Nagar  
Muttom, Aluva  
Cochin - 683106*  
**Ph :** 0484-2623803, 2628000  
**Email :** scms@scmsgroup.org  
**Website :** www.scms.edu.in

### **Shiva Institute of Management Studies**

*364-365, Pandav Nagar Industrial Area  
Near Rezapur Railway Crossing, NH 24  
Ghaziabad - 201 002*  
**Ph :** 0120-2703521/2702412  
**Email :** shiva\_ims@yahoo.co.in  
**Website :** www.shivaims.edu.in

### **Shri Dharmasthala Manjunatheshwara Institute for Management Development(SDMIMD)**

*Site No. 1, Chamundi Hill Road,  
Siddharthanagar  
Mysore - 570 011*  
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**Email :** admission@sdmimd.ac.in  
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*No.306, 1st Cross Sapthagiri Layout  
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Bangalore - 560 059*  
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**Website :** www.bsim.in

### **Siva Sivani Institute of Management**

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Secunderabad - 500 014*  
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**Website :** www.ssim.ac.in

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Vasant Kunj  
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**Email :** srsiim2010@gmail.com  
**Website :** www.srsiim.org

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Cuttack - 754006

**Ph:** 7894424561/7894424563

**Email:** admissions@srisriuniversity.edu.in

**Website:** www.srisriuniversity.edu.in

**Suryadatta Institutes of Management (SIMMC/SIBMT)**

Survey. No. 342, Bavdhan

Pune 411 021

**Ph :** 020 67901300/67901402

**Email :** support@suryadatta.org

**Website :** www.suryadatta.org

**T A Pai Management Institute**

P.B No. 9

Manipal

Karnataka - 576 104

**Ph :** 0820-2701010, 2701070

**Email :** admissions@tapmi.edu.in

**Website :** www.tapmi.edu.in

**Taxila Business School**

Sector 9, Mandir Marg

Manasarovar

Jaipur - 302 020

**Ph :** 8404040404

**Email :** info@taxila.in

**Website :** www.taxila.in

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Alpha City, Beta Block (6th Floor)

25 Rajiv Gandhi Salai (OMR)

Navalur

Chennai - 603 103

**Ph :** 044-47450000

**Email :** admissions@nms.edu.in

**Website :** www.nms.edu.in

**Training & Advanced Studies in Management and Communications Ltd (TASMAC)**

TASMAC House

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**Ph :** 020-65003871/72, 26632456

**Email :** giridua@tasmac.ac.in

**Website :** www.tasmac.ac.in/wales

**United World School of Business**

Infinity Benchmark

10th Floor, Salt Lake

Secor V

Kolkata - 700 091

**Ph :** 033-4004 5000/5884/5885

**Email :** admissions@unitedworld.in

**Website :** www.unitedworld.in

**Vanguard Business School**

3/A, Hyland Industrial Estate

Gareba Vipalya

Bommanahalli, Hosur Main Road

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**Ph :** 080-49030111

**Email :** manali@vanguardbschool.com

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**Vellore Institute of Technology**

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Vellore - 632 014

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**Vignana Jyothi Institute of Management (VJIM)**

Vignana Jyothi Nagar

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# XAT ASSOCIATE MEMBERS

Welcome to  
XAT 2019

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## SECTION D - Candidate through GMAT

Candidates may choose to apply through GMAT score obtained during December 01, 2016 and December 31, 2018 for following XLRI programmes.

\* Indian candidates can only apply for General Management Programme through GMAT score.

\* NRI and Foreign candidates in addition to the above programmes may also apply for Business Management and Human Resource Management programmes using GMAT score.

### Steps to Register for XLRI programmes

1



Visit xatonline.in and click on "Register for XAT 2019" enter Name, Date of Birth, Contact details and Email-id. A system generated XAT ID and Password will be communicated to you through Email/ SMS. Candidate should note down the XAT ID and Password for future communication.

2



In case the candidate is unable to complete the application form in one go, he/ she can save the data already entered by choosing "SAVE AND NEXT" tab. Visually Impaired candidates should fill the application form carefully and verify the same before the final submission.

3



Candidates are advised to fill the form carefully and verify the details before the final submission. No changes will be entertained after clicking the FINAL SUBMIT BUTTON.

4



Name of the candidate or his/ her Father's name/ Mother's name etc. should be spelt correctly in the application as it appears in the Certificates/ Mark sheets/ Identity proof. Any change/ alteration found may disqualify the candidature.

5



Candidates can proceed to Scan and upload Photo & Signature as per the specifications given in the Guidelines.

6



Candidates can proceed to fill other details of the Application Form.

7



Select XLRI programme through GMAT.

8



Click on the Preview Tab to preview and verify the entire application form before FINAL SUBMIT.

9



Modify details, if required, and click on 'FINAL SUBMIT' ONLY after verifying and ensuring that the photograph, signature uploaded and other details filled by you are correct.

10



Click on 'Payment' Tab and proceed for payment.

11



Click on 'Submit' button



## SECTION E - XAT Model Questions

*This model only indicates general pattern of questions that may be asked in XAT 2019. These are only indicative in nature and the questions in the Test may or may not be on the same lines. The test may have multiple sections, to evaluate candidate's quantitative, qualitative, verbal, data interpretive and decision making abilities. Wrong questions may carry negative marks.*

**Analyse the following passage and provide appropriate answers for the questions 1 through 4 that follow.**

An example of scientist who could measure without instruments is Enrico Fermi (1901-1954), a physicist who won the Nobel Prize in physics in 1938. He had a well-developed knack for intuitive, even casual-sounding measurements. One renowned example of his measurement skills was demonstrated at the first detonation of the atom bomb, the Trinity Test site, on July 16, 1945, where he was one of the atomic scientists observing the blast from base camp. While final adjustments were being made to instruments used to measure the yield of the blast, Fermi was making confetti out of a page of notebook paper. As the wind from the initial blast wave began to blow through the camp, he slowly dribbled the confetti into the air, observing how far back it was scattered by the blast (taking the farthest scattered pieces as being the peak of the pressure wave). Fermi concluded that the yield must be greater than 10 Kilotons. This would have been news, since other initial observers of the blast did not know that lower limit. After much analysis of the instrument readings, the final yield estimate was determined to be 18.6 Kilotons. Like Eratosthenes, Fermi was aware of a rule relating one simple observation-the scattering of confetti in the wind – to a quantity he wanted measure.

The value of quick estimates was something Fermi was familiar with throughout his career. He was famous for teaching his students skills at approximation of fanciful-sounding quantities that, at first glance, they might presume they knew nothing about. The best-known example of such a “Fermi question” was Fermi asking his students to estimate the number of piano tuners in Chicago, when no one knows the answer. His students-science and engineering majors-would begin by saying that they could not possibly know anything about such a quantity. Of course, some solutions would be to simply do a count of every piano tuner perhaps by looking up advertisements, checking with a licensing agency of some sort, and so on. But Fermi was trying to teach his students how to solve problems where the ability to confirm the results would not be so easy. He wanted them to figure out that they knew something about the quantity in question.

1. *Suppose you apply the same logic as Fermi applied to confetti, which of the following statements would be the most appropriate?*
  - (a) You can calculate the minimum pressure inside the cooker by calculating the maximum distance travelled by any of its parts after it explodes.
  - (b) You can calculate the average potency of a fire cracker by calculating the distance covered by one its bigger fragments.
  - (c) You can easily find out the average potency of an earthquake by measuring the length of a crack it makes on the surface of the earth.
  - (d) You can calculate the exact volume of water stored in a tank by measuring the distance covered by the stream of water coming out of the tap fixed on the lower corner of the tank.
  - (e) All of the above conclusions can be drawn.
2. *Quick estimate, as per Fermi, is most useful in:*
  - (a) In finding an approximate that is more useful than existing values.
  - (b) In finding out the exact minimum value of an estimate
  - (c) In finding out the exact maximum value of an estimate
  - (d) In finding out the range of values of an estimate
  - (e) In finding out the average value of an estimate
3. *Given below are some statements that attempt to capture the central idea of the passage:*
  - (a) It is useful to estimate; even when the exact answer is known.
  - (b) It is possible to estimate any physical quantity.
  - (c) It is possible to estimate the number of units of a newly launched car that can be sold in a city.
  - (d) Fermi was a genius.

*Which of the following statement(s) best captures the central idea?*

- (a) 1,2 and 4
- (b) 2,3 and 4
- (c) 2 and 3
- (d) 2 only
- (e) 1,2 and 3

4. Read the statements given below:

- (a) Atomic bomb detonation was a result of Fermi's Nobel Prize contribution
- (b) Fermi's students respected him as a scientist
- (c) Yield of atomic bomb can only be measured in Kilotons

*Which of the following statement(s) can be inferred from the passage?*

- (a) 1,2
- (b) 2,3
- (c) 1,3
- (d) 2 only
- (e) None of the three statements is correct

**Analyse the following passage and answer the questions 5-6**

The new experimentalists have shown how experimental results can be substantiated and experimental effects produced by an array of strategies involving practical interventions, cross-checking and error control, and elimination in a way that can be, and typically is, independent of high-level theory. As a consequence of this, they are able to give an account of progress in science that construes it as the accumulation of experimental knowledge. Adopting the idea that the best theories are those that survive the severest tests, and understanding a severe experimental test of a claim as one that the claim is likely to fail if it is false, the new experimentalists can show how experiment can bear on the comparison of radically different theories, and also how experiment can serve to trigger scientific revolutions.

5. The main contribution of the new experimentalists has been to

- (a) show the advantages of having experimentalists in development of theories.
- (b) distinguish between experimentally valid theories and speculative theories.
- (c) illustrate the advantages and disadvantages of using sound experimental methods.
- (d) claim how experimental knowledge is always better than speculative theories.
- (e) illustrate how scientific knowledge is accumulation of

valid experimental results.

6. Which one of the following would be a direct outcome of the ideas in the passage?

- (a) All those who saw apple falling after Issac Newton are engaging in severe test of the theory of gravity.
- (b) Religious explanations of formation of universe should be included in scientific knowledge.
- (c) The theory that Earth is the center of the universe would be a part of scientific knowledge because it has not been subjected to severe tests.
- (d) Roentgen's discovery of X-Rays was serendipitous and hence has a claim to being included in experimental scientific knowledge.
- (e) The structure of Benzene molecule is speculative but should still be included in scientific knowledge because this is no alternative explanation.

7. A candidate in the medical viva voce exam faced a tinge of intellectual \_\_\_\_\_ when asked to spell the \_\_\_\_\_ gland. The fact that he carried notes on his person would definitely be termed as \_\_\_\_\_ by faculty, but may be termed as \_\_\_\_\_ by more generous sections of students.

- (a) ambivalence, prostrate, amoral, immoral
- (b) ambiguity, prostrate, amoral, immoral
- (c) ambivalence, prostrate, immoral, amoral
- (d) ambivalence, prostate, immoral, amoral
- (e) ambiguity, prostrate, immoral, amoral

8. If a person makes the statement: "I never speak the truth."

The person can be said to be \_\_\_\_\_

- (a) speaking the truth
- (b) lying
- (c) lying as well as speaking the truth
- (d) making a logically contradictory statement
- (e) partially speaking the truth and partially lying

9. Gourmet is to gourmand as

- (a) aquatic is to aqueduct
- (b) foliage is to fodder

- (c) ecclesiastic is to earthy
- (d) election is to elector
- (e) epitaph is to epilogue

Read the following caselet and choose the best alternative (Questions 10 – 13):

## The BIG and Colourful Company

You are running “BIG and Colourful (BnC)” company that sells books to customers through three retail formats:

- (a) You can buy books from bookstores,
- (b) You can buy books from supermarket,
- (c) You can order books over the Internet (Online).

Your manager has an interesting way of classifying expenses: some of the expenses are classified in terms of size: Big, small and Medium; and others are classified in terms of the colours Red, Yellow, Green and Violet. The company has a history of categorizing overall costs into initial costs and additional costs. Additional costs are equal to the sum of Big, Small and Medium expenses. There are two types of margins, contribution (sales minus initial costs) and profit (contribution minus additional costs). Given below is the data about sales and costs of BnC:

Sales		60000
Initial Costs		39000
Contribution (Sales-Initial costs)		21000
Additional Costs		
Big	9300	
Small	3000	
Medium	3500	
		15800
Profit (Contribution – Additional Cost)		5200

Each of the Big, Small and Medium cost is categorized by the manager into Red, Yellow, Green and Violet costs. Breakdown of the additional costs under these headings is shown in the table below:

Expenses	Total	Red	Yellow	Green	Violet
Big	9300	5100	1200	1400	1600
Small	3000		400	2000	600
Medium	3500	400	1500	1400	200
Total	15800	5500	3100	4800	2400

Red, Yellow, Green and Violet costs are allocated to different retail formats. These costs are apportioned in the ratio of number of units consumed by each retail format. The number of units consumed by each retail format is given in the table below:

Retail Format	Red	Yellow	Green	Violet
Online	200	50	50	50
Supermarket	65	20	21	21
Book Store	10	30	9	9
Total	275	100	80	80

10. Read the following statements:

Statement I. Online store accounted for 50% of the sales at BnC and the ratio of supermarket sales and book store sales is 1:2.

Statement II. Initial Cost is allocated in the ratio of sales.

If you want to calculate the profit/ loss from the different retail formats, then

- (a) Statement I alone is sufficient to calculate the profit/ loss.
- (b) Statement II alone is sufficient to calculate the profit/ loss.
- (c) Both statements I and II are required to calculate the profit/ loss.
- (d) Either of the two statements is sufficient to calculate the profit/ loss.
- (e) Neither Statement I nor Statement II is sufficient to calculate the profit/ loss.

Based on your answer to the above question, answer question nos. 11 – 13

11. What is the profit/ loss from “online” sales?

- (a) 0
- (b) – 310
- (c) + 20

(d) + 450

(e) Cannot be determined from given information

12. Which retail format is least profit making for BnC?

(a) Online

(b) Supermarket

(c) Book Store

(d) All formats are loss making.

(e) All formats are profit making.

13. Which retail format gives the highest profit for BnC?

(a) Book Store

(b) Supermarket

(c) Online

(d) All are equally profitable.

(e) Cannot be determined from given information.

14. Read the sentences and choose the option that best arranges them in a logical order.

(a) Some of these are tangible while others are not.

(b) The micro factors look at brand building, product development, competition, pricing, decision making within organizations etc.

(c) Another way to classify these factors is to distinguish which of them are macro in nature and which of them are micro.

(d) The macro factors comprise government policies, state of the economy, changing demographics etc.

(e) The factors influencing forecasts include social, technological, economic, political, religious, ethnic, governmental, and natural factors.

(a) E-A-C-D-B

(b) E-C-B-D-A

(c) A-E-C-D-B

(d) D-B-A-C-E

(e) E-D-B-A-C

15. A salesman sells two kinds of trousers: cotton and woolen. A pair of cotton trousers is sold at 30% profit and a pair of woolen trousers is sold at 50% profit. The salesman has calculated that if he sells 100% more woolen trousers than cotton trousers, his overall profit will be 45%. However, he ends up selling 50% more cotton trousers than woolen trousers. What will be his overall profit?

(a) 37.5%

(b) 40%

(c) 41%

(d) 42.33%

(e) None of the above.

16. Rajesh walks to and fro to a shopping mall. He spends 30 minutes shopping. If he walks at speed of 10km an hour, he returns to home at 19:00 hours. If he walks at 15 km an hour, he returns to home at 18.30 hours. How fast must he walk in order to return home at 18.15 hours?

(a) 17 km/hour

(b) 17.5km/hour

(c) 18 km/hour

(d) 19 km/hour

(e) None of the above.

17. A shop sells two kinds of rolls – egg roll and mutton roll. Onion, tomato, carrot, chilli sauce and tomato sauce are the additional ingredients. You can have any combination of additional ingredients, or have standard rolls without any additional ingredients subject to the following constraints:

(a) You can have tomato sauce if you have an egg roll, but not if you have a mutton roll.

(b) If you have onion or tomato or both you can have chilli sauce, but not otherwise.

How many different rolls can be ordered according to these rules?

(a) 21

(b) 33

(c) 40

(d) 42

(e) None of the above.

18. Let  $a$  and  $b$  be the roots of the quadratic equation  $x^2 + 3x - 1 = 0$ . If  $P_n = an + bn$  for  $n \geq 0$ , Then, for  $n \geq 2$ ,  $P_n =$

(a)  $-3P_{n-1} + P_{n-2}$

(b)  $3P_{n-1} - P_{n-2}$

(c)  $-P_{n-1} + 3P_{n-2}$

(d)  $P_{n-1} + 3P_{n-2}$

(e) None of the above



19. A rural child specialist has to determine the weight of five children of different ages. He knows from his past experience that each of the children would weigh less than 30 Kg and each of them would have different weights. Unfortunately, the scale available in the village can measure weight only over 30 Kg. The doctor decides to weigh the children in pairs. However his new assistant weighed the children without noting down the names. The weights were :35,36,37,39,40,41,42,45,46 and 47 Kg. The weight of the lightest child is:

- (a) 15 Kg                      (b) 16 Kg                      (c) 17 Kg  
(d) 18 Kg                      (e) 20 Kg

20. An automobile company's annual sales of its small cars depend on the state of the economy as well as on whether the company uses some high profile individual as its brand ambassador in advertisements of its product. The state of the economy is "good", "okay" and "bad" with probabilities 0.3, 0.4 and 0.3 respectively. The company may choose a high profile individual as its brand ambassador in TV ads or may go for the TV ads without a high profile brand ambassador.

If the company fixes price at Rs. 3.5 lakh, the annual sales of its small cars for different states of the economy and for different kinds of TV ads are summarized in table 1. The figures in the first row are annual sales of the small cars when the company uses a high profile individual as its brand ambassador in its TV ads and the ones in the second row are that when the company does not use any brand ambassador in its TV ads, for different states of the economy.

	"Good"	"Okay"	"Bad"
With brand ambassador	100000	80000	50000
Without brand ambassador	80000	50000	30000

Without knowing what exactly will be the state of the economy in the coming one year, the company will either have to sign a TV ad contract with some high profile individual, who will be the company's brand ambassador for its small car for the next one year, or go for a TV ad without featuring any high profile individual. It incurs a cost of Rs. 3.45 lakh (excluding the payment to the brand ambassador) to put a car on the road.

When the company's profit is uncertain, the company makes decisions on basis of its expected profit. If the

company can earn a profit  $X_i$  with probability  $p_i$  (the probability depends on the state of economy), then the expected profit of the company is  $\sum X_i P_i$

21. The maximum that the company can afford to pay its brand ambassador is

- (a) Rs. 10.0 crore                      (b) Rs. 10.6 crore  
(c) Rs. 10.8 crore                      (d) Rs. 12.0 crore  
(e) Rs. 16.4 crore

22. Mr Khan, a popular film actor, agreed to sign the contract to become the company's brand ambassador for Rs. 9 crore. The cost to the company of putting a car on the road also got escalated. The maximum escalation in cost of putting a car on the road, for which the company can afford to sign the contract with Mr. Khan is

- (a) Rs. 900                      (b) Rs. 967                      (c) Rs. 1250  
(d) Rs. 1267                      (e) Rs. 1333

23. Mr. Khan, a popular film actor, agreed to sign the contract to become the company's brand ambassador for Rs. 9 crore. The cost to the company of putting a car on the road also got escalated by Rs. 1000. If the company signs the contract with Mr. Khan, its profit will

- (a) increase by Rs. 40 lakh  
(b) increase by Rs. 60 lakh  
(c) decrease by Rs. 20 lakh  
(d) decrease by Rs. 40 lakh  
(e) decrease by Rs. 50 lakh

24. The scheduling officer for a local police department is trying to schedule additional patrol units in each of two neighbourhoods – southern and northern. She knows that on any given day, the probabilities of major crimes and minor crimes being committed in the northern neighbourhood were 0.418 and 0.612, respectively, and that the corresponding probabilities in the southern neighbourhood were 0.355 and 0.520. Assuming that all crime occur independent of each other and likewise that crime in the two neighbourhoods are independent of each other, what is the probability that no crime of either type is committed in either neighbourhood on any given day?

- (a) 0.069                      (b) 0.225                      (c) 0.690  
(d) 0.775                      (e) None of the above

**Answer Questions 25 and 26 from the data given below:**

25. Arun has to go to the country of Ten to work on a series of tasks for which he must get a permit from the Government of Ten. Once the permit is issued, Arun can enter the country within ten days of the date of issuance of the permit. Once Arun enters Ten, he can stay for a maximum of ten days. Each of the tasks has a priority, and takes a certain number of days to complete. Arun cannot work on more than one task at a time. The following table gives the details of the priority and the number of days required for each task.

Task	Priority	Number of Days Required
T1	1	3
T2	2	5
T3	5	3
T4	3	4
T5	4	2

Arun's first priority is to complete as many tasks as possible, and then try to complete the higher priority tasks. His last priority is to go back as soon as possible. The tasks that Arun should try to complete are:

- (a) T1 and T2                      (b) T1, T2 and T5  
(c) T1, T4 and T5                      (d) T1, T2 and T4  
(e) T1, T3 and T4

26. However, Arun's manager has told him to do some background research on the tasks before leaving for Ten. At the same time, there is no guarantee that the Government of Ten will give the permit to Arun. Background research involves substantial costs, and therefore Arun has decided that he will not start his background research without getting the permit.

The following table gives the details of the priority, the number of days required for each task and the number of days required for background research on each task.

Arun's first priority is to complete as many tasks as possible, and then try to complete the higher priority tasks. His last priority is to go back as soon as possible within ten days.

The tasks that Arun should try to complete are:

- (a) T1, T2 and T3                      (b) T1, T2 and T5  
(c) T1, T2 and T4                      (d) T1, T3 and T4  
(e) T1, T4 and T5

## General Awareness

Task	Priority	Number of Days Required	No. of Days Required for Background Research
T1	1	3	3
T2	2	5	5
T3	5	3	2
T4	3	4	2
T5	4	2	3

This section will not be used for determining cut off for interview and percentile but will be included for the final selection of XLRI admission. Other Associate Institute may also decide to use it at the time of interview and final selection.

- Which of the followings are millennium development goals?
  - Poverty eradication, reducing child mortality, reducing trade barriers, combating AIDS
  - Poverty Reduction, environment sustainability, universal primary education, equal employment.
  - Reduce unemployment; promote diversity, combating malaria, improving maternal health
  - Globalization, reduction in poverty, combating AIDS, universal primary education
  - Poverty eradication, improving maternal health, universal primary education, combating AIDS



2. Which of the following was not the reason for recent slide of Indian rupee?

- (a) Huge trade deficit
- (b) Low growth and High Inflation
- (c) Low Capital Inflow
- (d) Burgeoning current account deficit
- (e) High unemployment rate

3. Given below are some well-known awards and their respective fields. Choose the correct combination:

- (a) Palme d'Or–Television; Pulitzer–Advertising; Grammy–Music; Booker–Literature
- (b) Pulitzer–Advertising; Grammy–Music; Cannes Lions–Advertising; Booker–Literature
- (c) Grammy–Music; Booker–Journalism; Emmy–Television; Palme d'Or–Movies
- (d) Cannes Lions–Movie, Grammy–Music, Pulitzer–Journalism, Emmy–Television
- (e) Palme d'Or–Movie; Pulitzer–Journalism; Cannes Lions–Advertising, Booker–Literature

4. Read the following statements carefully:

- (i) Excise duty is a tax on manufacture or production of goods and services
- (ii) Not all kinds of excise duty is collected by the Central Government in India
- (iii) Excise duty is an indirect tax

Which of the statements given above are correct?

- (a) Statements I and II
- (b) Statements II and III
- (c) Statement I and III
- (d) All of the above
- (e) None of the above



## IMPORTANT DATES

1

**XAT & XLRI Registration : August 20 - November 30, 2018 (without late fee) & Dec 01 – Dec07 (with late fee)**

2

**XAT 2019 Admit card : Download between December 20 and January 3, 2019**

3

**XAT 2019 : Sunday, January 06, 2019**

4

**XAT Result : January 31, 2019**

5

**XAT Score Card : Download between January 31 and March 31, 2019**

*§ Should it be deemed necessary in the interest of the Institute and/ or of the profession, the Institute reserves the right to make any modifications in the items contained in this bulletin as and when required without prior notice.*

*§ All matters of dispute in this regard will be subject to the legal jurisdiction of Jamshedpur only.*



EXCELLENCE & INTEGRITY

**XLRI**  
Xavier School of Management

For the greater good

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