# ECONOMY



**⊙** ₹70.25



\$73.74\*

Fuel price affects

vehicle sales, not

credit: RBI study

Commercial Two-Wheeler

TRENDS IN THE AUTOMOBILE SALES

Demonetisation



₹38,520

**YoY Growth (%)** 

**ENS ECONOMIC BUREAU** 

automobile sales growth (ex-

cluding two-wheelers) by 72 bps

two months down the line, the

find that the recent slowdown

can be explained by relatively

high fuel prices. Using firm-level

stock prices data, we further

show that the valuation of auto

firms reacts inversely to fuel price

movements," the RBI study said.

"This evidence corroborates the

importance of fuel price move-

ments for the automobile sector."

from micro data on automobile

registrations suggests that policy

changes like vehicle insurance

can also induce short-term fluc-

tuations in the automobile sec-

tor, the study said. The maturity

in the ride-hailing service seg-

ment may have also contributed

to the slowdown in vehicle reg-

istrations over the last few years,

according to the RBI study on

"What Drives Automobile Sales?

automobile credit has no signif-

icant impact on automobile

sales. This is consistent across all

the sub-components of automo-

biles. Fuel prices, however, show

an interesting picture. We find

that both contemporaneous and

lagged increases in fuel prices

have no statistically significant

effect on total automobile sales."

100 basis points growth in fuel

prices today will decrease auto-

mobile sales growth (excluding

two-wheelers) by 72 bps two

months down the line. Thus, by

using this parsimonious specifi-

cation, we find evidence that fuel

prices do affect automobile sales

"On average, we find that a

The study said, "On average,

It's not Credit".

In addition, the evidence

"Based on our analysis, we

central bank study said.

MUMBAI, APRIL 25

SECTOR WATCH Petrol & Diesel

## OMCs keep fuel prices in check, even as global crude gets dearer

Questions over firms' independence in determining prices in poll season

**SANDEEPSINGH** NEW DELHI, APRIL 25

EVEN AS stable fuel prices come as a big relief to consumers, the fact that retail petrol and diesel prices have not moved up over the last six weeks despite a 13.5 per cent jump in Brent crude oil prices that breached \$75 per barrel mark on April 25 raises questions over the independence of oil marketing companies (OMCs) in price determination of petrol and diesel.

The trend during this election season is in sharp contrast to that seen seven months earlier, when oil marketing companies raised the retail fuel price by around 10 per cent between August 2018 and October 2018, following a 19 per cent jump in Brent crude oil prices in the same period.

While the Brent crude oil prices have risen over 13.5 per cent from \$66.11 per barrel on March 15 to \$75.2 per barrel on April 25, retail petrol prices in Delhi have gone up by just 0.5 per cent from Rs 72.55 per litre to Rs 72.95 per litre. Interestingly, in the same period, the price of diesel in Delhi has come down from Rs 67.22 per litre on March 15 to Rs 66.46 per litre on April 24.

Brent crude prices have shot up over the last few days, following the United States announcing that it will withdraw the waiver given to countries importing crude oil from Iran. Following the rise in crude oil prices, the rupee too has weakened against the dollar. On Thursday, the local currency fell 39 paise against the greenback. As rupee movement against US dollar is another key factor in determining the price of petrol and diesel, market participants say that a decline in rupee by 1.8 per cent over six week period from 68.96 to a dollar on March 15 to 70.25 on April 25, 2019, should have also ideally led to a hike in retail petrol and diesel prices. While market experts feel that the OMCs' decision to hold on to any price rise of petrol and diesel despite a spike in global

crude oil prices may be on ac-

Brent crude prices have risen over 13.5% from \$66.11 per barrel on March 15 to \$75.25 per barrel on April 25, while retail petrol prices in Delhi have gone up by just 0.5% from Rs 72.55 per litre to Rs 72.95 per litre

count of ongoing elections, as fuel prices are known to hurt consumer sentiment, they feel that a strong inflow of foreign portfolio investors money over the last two months may have offered some respite to the OMCs, as it arrests the slide of rupee against the dollar.

It is important to note that while foreign portfolio investors pumped in a net of Rs 61,778 crore between March and April 2019 in Indian equity and debt markets, in the period between August 2018 and September 2018 they had pulled out a net of Rs 15,889 crore. So, while the rupee has fallen nearly 2 per cent over the last six weeks, it fell nearly 8 per cent between August and September 2018.

In October last, Petroleum and Natural Gas Minister Dharmendra Pradhan had said that the government does not interfere in the pricing of petroleum products, which had been deregulated, allowing state-owned retailers to fix rates based on the international benchmark.

As the OMCs raised the prices in line with the rising global crude oil prices and fall in rupee against the dollar in the period between August and October 2018 – with prices of petrol and diesel hitting a high of Rs 84 per litre and Rs 75.45 per litre, respectively, in Delhi— the government moved to cut excise duty on the fuels by Rs 1.50 a litre along with asking the state-owned oil PSUs to subsidise petrol and diesel by Re 1 per litre.

Emails sent to Indian Oil Corporation, HPCL and BPCL did not elicit any response.

## **WEAKNESS IN ASIAN MARKETS ALSO WEIGHS ON THE CURRENCY**

SENSEX: 38,730.86 ▼ 323.82 NIFTY: 11,641.80 ▼ 84.35 NIKKEI: 22,307.58 ▲ 107.58 HANG SENG: 29,549.80 ▼ 256.03 FTSE: 7,435.78 ▼ 35.97 DAX: 12,304.43 ▼ 8.73

# Rupee, Sensex feel the heat as oil surges above \$75 mark

**ENS ECONOMIC BUREAU** MUMBAI, APRIL 25

THE RUPEE and the equity benchmarks on Thursday ended sharply lower as crude oil prices blazed above the \$75 mark, sparking concerns over India's growth and macro-economic stability. The Indian currency fell 39 paise to close at more than six-week low of 70.25 against the US dollar due to rising crude oil prices and a late sell-off in domestic equity markets.

The BSE Sensex slumped 323.82 points, or 0.83 per cent, to close at 38,730.86, while the broader NSE Nifty declined 84.35 points, or 0.72 per cent, to 11,641.80.

Global oil benchmark Brent breached the \$75 per barrel level for the first time in 2019 following stricter US sanctions on Iran oil. Saudi Arabia's comments that it sees no immediate need for intervention in the oil market also fuelled the rally even as the US data showed largerthan-expected increase in oil stockpiles.

"Rising crude and dollar Index weighed on the rupee. Besides stronger crude oil prices, weakness in Asian currencies weighed on the rupee," V K Sharma, head PCG & capital markets strategy, HDFC Securities, said.

A 10 per cent spike in crude prices can result in a 0.40 per cent widening of the current account deficit (CAD), which could result into a 3-4 per cent depreciation in the rupee and also EXPLAINED **Crude realisation** for financial markets in India

THE VOLATILITY in crude oil prices is here to stay. This means the rupee and stock markets will have to dance to the tune of the crude oil price movements in the coming days. The markets are worried over the impact of crude oil prices on the country's growth and the macroeconomic stability.

If oil continues to rise, inflation will also rise, foreign portfolio inflows will come down and growth is likely to take a hit. It will also put pressure on the Reserve Bank of India to jack up interest rates.

push up inflation by 0.24 per cent, Sharma said. It could also impact foreign portfolio investments which have of late come down, analysts said.

"The currency will be the first point of contact as the trade deficit and CAD will widen. FII, FDI etc would need to balance out this deficit or else the balance of payments would be under pressure. The sharp increase in import bill will hence tend to put pressure on the rupee. The rupee will be under pressure on account of both sentiment which will drive the currency in the short run and dollar outflows which will be the natural outcome of higher oil prices," Care Ratings said in a report.

A sustained increase in the price in the range of \$70-75 per barrel or higher can move the rupee down by 3-4 per cent on an annual basis given that the dollar

has already started strengthening in the world market, it said. Besides, there will be pressure on the RBI to tighten the interest rate policy to tackle inflation.

Vinod Nair, head of research, Geojit Financial Services, said, "Markets failed to maintain the opening gains due to surge in oil prices and concern on slowdown in Chinese central bank's stimulus packages. Consolidation was broad based with PSU banks and metals underperforming. The sentiment was further impacted due to rise in India 10 year yield and depreciation in rupee.'

After starting on a positive note, the indices succumbed to a sudden sell-off in the last halfhour of trade amid expiry of April futures and options contracts. Maruti Suzuki tumbled 2.23 per cent after the country's largest car maker reported a 4.6

per cent decline in net profit.

Sectorally, the BSE telecom index saw the biggest losses, falling 2.26 per cent; followed by metal, bankex, finance, auto, energy and teck. In the broader markets, the BSE midcap and smallcap indices lost up to 0.58 per cent. According to Jayant Manglik, president — retail Distribution, Religare Broking, markets turned volatile on the F&O expiry day and settled with

"This volatility indicates cau-

Brent crude futures were at \$75.24 by 1156 GMT, up 67 cents. They earlier hit a session high of \$75.60, their strongest since October 31. US West Texas Intermediate crude was at \$66.14 per barrel, up 25 cents, according to a *Reuters* report.

"Higher oil prices can have a negative impact on the current account deficit (CAD), the rupee, inflation and does not augur well for the domestic markets. General elections will keep the markets buzzing in the near term. "However, the major factor that will decide the direction of the market is Q4FY19 earnings. A revival in earnings will help the markets sustain the current valuation," said Hemang Jani, head – advisory, Sharekhan by BNP Paribas.

a cut of over half a per cent.

tion among the participants and it's not going to subside soon. Mixed earnings announcements combined with weak global cues are currently weighing on the sentiment. Besides, the recent surge in the crude has further deteriorated the condition," Manglik said.

100 bps growth in fuel prices today will decrease auto sales **FUEL PRICE movement affects** automobile sales negatively growth by 72 bps two whereas credit appears to have no significant impact, says a study by the Reserve Bank of according to the RBI India. A 100 basis points growth study on 'What Drives in fuel prices today will decrease

> (excluding two-wheelers); however the effects are not seen contemporaneously," it said.

"Between fuel prices and credit, we find that only domestic fuel prices have a lagged (two months) negative impact on auto sales growth. The biggest impact of crude prices is seen on the sales of commercial vehicles and passenger vehicles, suggesting fuel price is more important for these segments compared to two-wheelers," it said.

"Our analysis suggests that on average, the valuation of automobile companies takes a hit due to an increase in crude price. In fact, the negative impact of an increase in crude price on the adjusted stock returns of firms in the commercial automobile segment is the highest, which is in line with our results on automo bile sales, the RBI study said.

"In addition to the govern-

months down the line, **Automobile Sales? It's** not Credit'

ment-induced policy changes, we also provide evidence that automobile sales in India were also affected by a surge in ridehailing services across major cities in India. This development led to a sharp initial rise in new taxi registrations," the RBI study said. At the peak, taxis accounted for 6 per cent of total car registrations across these cities. However, post 2015, the roll-out of ride-hailing services as well as the growth of taxis have declined significantly, due to maturity of these services. "This alone accounts for a 54 bps decline in car sales during the last two years," it said.

## INTERNET USERS IN INDIA TO RISE BY 40%, SMARTPHONES TO DOUBLE BY 2023'

With data costs falling by 95% since 2013, India will see internet users rise by about 40% and number of smartphones to double by 2023, according to a report by McKinsey

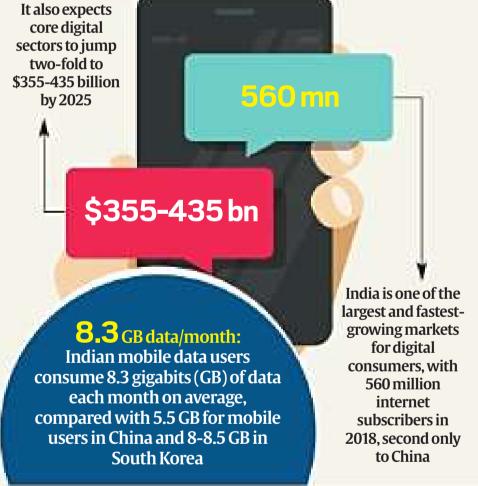
1.2 bn: Indians have 1.2 billion mobile phone subscriptions and downloaded more apps – 12.3 billion in 2018 — than residents of any other country except China

## **FASTEST DIGITISING:**

Analysis of 17 mature and emerging economies finds India is digitising faster than any other country in the study, save Indonesia

**40%:** Just over 40% of the populace has an internet subscription in India

**COST OF 1 GB:** Cost of one gigabyte fell from 9.8% of per capita monthly GDP in 2013 to 0.37% in 2017



152%: Monthly mobile data consumption per user is growing at 152% annually — more than twice the rates in the US and China

**750-800 MILLION: India** will increase the number of internet users by about 40% to between 750 million and 800 million and double the number of smartphones to between 650 million and 700 million by 2023

WHYTHE GROWTH?: India's internet user base has grown rapidly in recent years, propelled by the decreasing cost and increasing availability of smartphones and highspeed connectivity

## **ENFORCEMENT DIRECTORATE CONDUCTS ONLINE AUCTION**

## Luxury cars of Nirav Modi, Choksi receive bids of ₹3.29 cr

KHUSHBOO NARAYAN MUMBAI, APRIL 25

AN ONLINE auction of 13 luxury cars of fugitive diamond traders Nirav Modi and his uncle Mehul Choksi by the Enforcement Directorate (ED) on Monday received bids of Rs 3.29 crore, according to sources. The overall value of bids is over 9 per cent higher than the total base price of the cars fixed at Rs 3.01 crore.

The winning bid for Modi's most expensive car, a Rolls-Royce Ghost model, was Rs 1,33,10,000 — Rs 10,000 more than its base price fixed by the ED at Rs 1.33 crore.

While the winning bid for his Porsche AG was Rs 54.6 lakh, the highest bid for his Mercedes Benz 4Matic GL 350 CDI was Rs 53.76 lakh — over Rs 15 lakh more than its base price of Rs 37.8 lakh.

The highest bid for Modi's Mercedes Benz CLS 350 was Rs 16 lakh, and for his Honda CR-V RV was Rs 10.26 lakh.

The ED conducted the auction through state-owned MSTC Ltd, after a Mumbai court gave the go-ahead to the agency, last month, to sell Modi's cars — a Porsche AG, Mercedes Benz CLS 350,

## **WINNING BIDS**

■ Winning bid for Modi's most expensive car, a Rolls-Royce Ghost model. was ₹1.33.10.000 —₹10,000 more than its base price fixed by the ED at ₹1.33 crore

■ Winning bid for his Porsche AG was ₹54.6 lakh, while for Mercedes Benz 4Matic GL 350 CDI was ₹53.76 lakh

ED conducted auction through state-owned MSTC Ltd, after a court gave go-ahead

Mercedes Benz 4Matic GL 350, Daimler Chrysler Coupe, Rolls-Royce Ghost, Toyota Fortuner, two Toyota Innovas, Honda CR-V and Honda Brio.

According to sources, 10 of Modi's 11 cars put under the hammer attracted bids from buyers.

The highest bids for Choksi's two cars — a BMW X1 and a Toyota Innova Crysta — was Rs 11.75 lakh and Rs 18.06 lakh re-

spectively, said sources. The ED will submit details

of the sale process to the court and will also deposit the sale proceeds with a nationalised bank in a fixed deposit, as per

the court's order. Last month, the Income Tax department raised Rs 54.84 crore from the auction of paintings and artworks owned by Modi.

Both Modi and Choksi are being investigated by Indian investigating agencies after the Punjab National Bank (PNB) complained against their companies, saying it had been cheated of Rs 13,600 crore through fraudulent issue of letters of understanding (LoUs) and foreign letters of credit (FLCs).

Both left India in January 2018, a few weeks before the scam came to light. While Modi is undergoing extradition proceedings in the UK after being arrested last month, Choksi has become a citizen of Antigua and Barbuda and is learnt to be residing there.

According to the ED, it has attached several properties of Modi in India and abroad worth about Rs 1,725.36 crore. Apart from this, the agency has also seized gold, diamond, bullion, iewellery and other valuables worth Rs 489.75 crore of the Nirav Modi Group.

#### USTR places India on 'Priority Watch List' over IP rights to address IP concerns. crete benefits for innovators and Specifically, over the coming creators, and long-standing deficiencies persist. India remains one of the world's most challenging

**LALITKJHA** WASHINGTON, APRIL 25

THE US on Thursday placed India on its 'Priority Watch List' alleging lack of "sufficient measurable improvements" to its Intellectual Property(IP) framework on longstanding and new challenges that have negatively affected American right holders over the past year.

"Over the past year, India took steps to address intellectual property challenges and promote IP protection and enforcement. However, many of the actions have not yet translated into conmajor economies with respect to protection and enforcement of IP,"

an official US report said. The US Trade Representatives (USTR) in its report identified 11 countries, including India, in its 'Priority Watch List'. China, Indonesia, Russia, Saudi Arabia and Venezuela are among others. It has also placed 25 countries, including Pakistan and Turkey, on the Watch List. In the report, the US said that these countries will be the subject of increased bilateral engagement with the USTR

weeks, the USTR will review the developments against the benchmarks established in the Special 301 action plans for countries that have been on the 'Priority Watch List' for multiple years. The report also notes some of the best practices by India in the IP sector last year. For instance, India's Cell for Intellectual Property Rights Promotion and Management (CIPAM) organises and spearheads the government's efforts to simplify and streamline IP processes, increase IP awareness, promote commercialisation, and enhance enforcement.

Delhi's Tank Road selling counterfeit products: US

**LALITKJHA** WASHINGTON, APRIL 25

THE US on Thursday identified Tank Road in Delhi as one of the most notorious markets selling counterfeit products in the world and urged India to take sustained and coordinated enforcement action.

The US' Notorious Markets List highlights 33 online and 25 physical markets that reportedly en-

gage in and facilitate copyright piracy and trademark counterfeiting. "Tank Road remains on the List in 2018. Stakeholders confirm that it remains a market selling counterfeit products, including apparel and footwear," US Trade Representative (USTR) said in a re-

Counterfeit products from Tank Road wholesalers are also reportedly supplied to other Indian markets, including Gaffar Market and Ajmal Khan Road, it said. PTI

port on Notorious Markets List

## GLOBAL RESULTS

## Microsoft tops trillion-dollar mark; ahead of Apple, Amazon

**PRESS TRUST OF INDIA** NEW YORK, APRIL 25

MICROSOFT HIT the trilliondollar value mark on Thursday for the first time, becoming the third technology giant to reach the symbolic milestone.

Shares in Microsoft rallied some five per cent to \$130.59 in early Wall Street trade after a robust earnings report a day earlier.

That gave Microsoft a mar-

ket capitalisation of just over \$1 trillion, before dipping back slightly.

At its current levels, Microsoft is the world's most valuable company, ahead of Apple and Amazon, which last year topped \$1 trillion before slipping back. On Wednesday, Microsoft said profits in the quarter to March 31 rose 19 per cent to \$8.8 billion on revenues of \$30.8 billion, an increase of 14 per cent from the same period a year earlier.

## Tesla Q1 loss at \$702.1 mn as sales slump 31%

San Francisco: Tesla CEO Elon Musk had prepped Wall Street for a first quarter loss but analysts were still stunned by its size: \$702.1 million. Tesla's sales slumped 31 per cent for the quarter. The loss of \$4.10 per share left Musk spending much of a conference call explaining how it happened. But he also extolled his forecast that demand and profit margins will increase as Tesla rolls out updated products. AP

## privacy fine of up to \$5 billion

**ASSOCIATED PRESS** SAN FRANCISCO. APRIL 25

FACEBOOK SAID it expects a fine of up to \$5 billion from the US Federal Trade Commission, which is investigating whether the social network violated its users' privacy.

The company set aside \$3 billion in its quarterly earnings report Wednesday as a contingency against the possible penalty but noted that the "mat-

ter remains unresolved."

Facebook anticipates US FTC

The one-time charge slashed Facebook's first-quarter net income considerably, although revenue grew 26 per cent in the period. The FTC has been looking into whether Facebook broke its own 2011 agreement promising to protect user privacy.

The FTC has been looking into Facebook's involvement with the data-mining firm Cambridge Analytica scandal since last March.