

# Poll tattle reaches fever pitch

Bumping into Ruchir Sharma and other election stories from Kolkata and beyond...



## NOT FOR PROFIT

NIVEDITA MOOKERJI

It's quite a coincidence for the writer of the last book you have read to turn up in front of you without notice. A friend, excited about the prospect of election reporting in 2019, had advised Ruchir Sharma's *Democracy on the Road*, a 25-year journey chasing the dust and grime and plenty of juicy stuff that election cam-

paigns across the country bring along, as a must-read. So seeing Sharma, also chief global strategist at Morgan Stanley Investment Management, eagerly board the airport bus to catch a plane to Kolkata along with a team that he refers to as "merry band of fellow writers" in the book, was an unexpected start to my election travel to the same city.

Political analysts seem to believe that Kolkata, in fact the whole of West Bengal, is important in the national scheme of things this time more than ever before as the state may witness a 'poriborton' (change) of a different kind. Therefore, it's buzzing with election noise as much as the heartland and the pundits are converging here like they would in Uttar Pradesh. But there's still time before the people of West Bengal decide on how saffron they want to go. With three more rounds of polling left, things can swing wildly.

From the narrative of 'rosogolla' to who knows what.

Meanwhile, the election buzz can be heard everywhere. At Delhi airport, for instance, group bookings to various destinations have caught up, in the name of election tourism in many cases. What better time to discover the spirit of a city and a state than when the biggest festival of democracy is playing out big time. On Wednesday morning, an entire flight to Ahmedabad was booked by a group of tourists. Voting is over in Gujarat but the verdict is awaited and tourists' endless chatter on poll result possibilities fills up the air in the otherwise "noiseless" airport, which stopped making flight announcements quite some time back.

While betting on the possible numbers and scenarios for May 23, conversations in the airports revolve around issues of interest. Economy, employ-

ment, New India, security and also the Jet Airways crisis. Politicians, however, have remained shockingly tight-lipped on the biggest airline collapse of the time and somewhat muted on other serious issues too. The protests so far from the political fraternity have been less than symbolic. The Opposition, while being engaged around non-issues like 'chowkidar' and 'rosogolla', has failed to take up things that matter. The Jet crisis is one such. A bankers' consortium, led by the State Bank of India (SBI), tried various permutations and combinations to work out a rescue package for the 25-year-old airline, but failed to infuse even an emergency fund to run it till bidders took a call.

April 30 was the date set for the submission of binding bids. The date has passed without any noteworthy mention from any political party, though bidders had claimed a solution would emerge by May 10. In the election season, Jet should have been a hot potato issue for everyone, especially as state-owned banks were in the driver's seat while the government (though not on the record at all) was believed to be helping the banks. The common sense assumption was that a resolution would be worked out before the election

because Jet grounding was clearly seen as bad news for the government, already facing some tough questions on the lack of adequate jobs. But the bad news has drowned in the midst of other noise even though Jet employees continue with their silent protests against non-payment of dues including medical benefits. In the meantime, a section of the employees has offered a plan to the SBI to run the airline, letters have been written to political leaders including the PM to step in, and a staffer has committed suicide.

That's not bad news enough to move any politician, calling it a private matter of a company, while the election pitch is about to hit a new high in the final phases. That's all for 'Naya Bharat' (New India) as a co-passenger on the Kolkata flight observed with a hint of sarcasm.

It's Kolkata and beyond now. Ruchir will be around somewhere collecting nuggets, perhaps for a sequel to his latest. "The 2019 ballot will offer a choice of two different political visions, one celebrating the reality of the many Indias, the other aspiring to build on," he wrote in *Democracy on the Road*, adding, "I know where I will be when the carnival begins." Back on the road.

# Maruti's loss, foreign car makers' gain

The market leader's diesel pullout won't be mimicked by all

PAVAN LALL

Last week, Maruti Suzuki, the country's largest auto maker, announced it would move away from making a large section of cars equipped with diesel engines. Those include the Swift, the D'Zire, the Baleno, the Brezza, and they constitute some 400,000 cars or a quarter of their annual volumes. The cause for Maruti's radical call was a combination of factors that included weak growth forecasts, fuel price deregulation that has narrowed the gap between diesel and petrol, and stricter emission norms.

Think of it as a Hobson's Choice when volumes are incumbent on a technology or a genre to swift changes in regulation or a technology that may become obsolete. Across the world, and especially after Volkswagen got busted in America for installing a cheat device on its diesel cars to beat emissions norms, diesel, whose best feature is fuel-efficiency, faces a pull-back worldwide partly because there are cleaner technologies available and partly because it has a negative impact on human health and the environment.

For 1.5 litre petrol engines however, NOx (nitric oxides) and PM (particulate matter) emissions are lower to start with and upgrades would cost the original equipment manufacturer between ₹5,000 and ₹15,000 per engine, and the car-maker would then incrementally increase car prices by ₹10,000 to ₹25,000.

Most of Maruti's diesel engines,

which are of the 1.3 litre spec, are made by under licence from Fiat. It does have a 1.5 litre in-house diesel engine which is used in the Ciaz sedan currently but whether it will be upgraded next year or after 2020 to fit cars hasn't been decided yet by Maruti.

So while, Maruti is silent on how it plans to shore up the looming absence of volumes it will face, two things are crystal clear. One, in the short term that it won't have had the market leadership it did without diesel engines and second, what is poison to it may become meat for other competitors. Especially foreign ones are watching, and temporarily could make rapid market share gains with the right mix of marketing aggression and discounting.

"The point is most manufacturers will stop their diesel options in A and B segments because prices will become unaffordable," says Suraj Ghosh, principal analyst South Asia Powertrain Forecasts, IHS Markit. Equally, there are some who plan to push right along with their diesel offerings. Honda, for example, is one such who makes compact diesel cars that include the Amaze, the Jazz, and the W-RV.

Though BS VI compliance, which goes into effect in April 2020, would impact everyone's cost strategies and volumes, Hyundai, Tata, Mahindra and Honda would seem to benefit given they plan to retain a number of diesel products. Hyundai Motor India, the second largest auto player, confirms that it will retain all its diesel

## MOVING OUT



Maruti Suzuki Brezza

## STAYING IN THE GAME



Tata Nexon  
Honda BRV Hyundai XXX Mahindra XUV 300

models per market demand (its petrol-diesel mix is 60:40). And while it acknowledges the petrolisation of mobility the company will continue making small diesel cars such as the i20, the Xcent and others, a spokesperson said.

Where will the gaps emerge? Take the nifty-looking 1.3 litre-engined Brezza. It's a compact and trendy SUV that is available in only diesel, promises mileage of 24 km/l and retails for around ₹8 lakh. It's also a bonafide blockbuster hit sold 200,000 units in under two years when it launched. Once gone, in its category, diesel cars that will stay in the game include Mahindra's XUV 300, Honda's WRV, Tata's Nexon, and Hyundai's Venue, that is going to be launched soon.

While Maruti wouldn't comment on what stage of redeveloping their small diesel engines they were at before they threw in the towel, such overhauls come at a price. For BS VI compliance, diesel vehicles have to be equipped with after-treatment devices for NOx and PM control. For a diesel engine that is 1.5 litre in size, the upgrade could cost car manufacturers between ₹65,000

and ₹70,000 per engine that would lead to a net increase in prices per car between ₹1 lakh and ₹1.5 lakh.

Sources aware of plans at Mahindra & Mahindra, whose entire fleet has diesel models, say that the SUV-maker will be ready for BS VI with all the models they aim to sell at the time, and the view inside the company is that diesel will not vanish but continue in SUVs and sedans while small cars will predominantly become petrol.

That sort of thinking is best reflected through a peek at Skoda India's product portfolio that includes a compact sedan (68 percent of volumes come from diesel) the Octavia (35 percent from diesel), the Superb (37 percent from diesel) and the Kodiaq SUV which is only available in diesel.

Like Maruti, other Indian manufacturers are also hesitant about new diesel motors. A Tata Motors spokesperson said that "new BS VI compliance will make small diesel cars expensive and that those high costs won't justify developing a new small capacity engine." The company said it will not be upgrading diesel engines for its Tiago hatchback nor its Tigor sedan.

Players like Honda have a portfolio whose diesel share goes like this: 55 percent for the WR-V, 30 percent for the Amaze, and 20 percent for the Honda City. Honda's overall mix was 70 percent petrol and 30 percent diesel, with the Amaze accounting for the highest model-wise sales among diesel models followed by WR-V.

"We believe it is a bit tough for market to accept the sudden change in one day. Therefore, we will continue to offer the diesel models in line with market demand and gradually move towards future alternatives," says Rajesh Goel, senior vice president and director of sales and marketing for Honda Cars India.

As Kavan Mukhtyar, partner and leader Automotive, PwC India, points out, "Diesel will always be a polluting fuel, no matter how well it is treated but cars with diesel engines will be viable for the immediate future because it also offers value-for-money economics with no parallel." For example, the mileage for Honda's W-RV petrol car is 17.5 km per litre. For the diesel version it is 25.5 km per litre. That sort of advantage is impossible to ignore.

## INSIGHT

# Future expansion of higher education in India

The new government must do its best to put education and skill building in focus. That's the way the unemployment challenge can be tackled



HASMUKH ADHIA

While the political executive is busy with elections, some top class bureaucrats are busy making future plans for India. One such initiative came to my notice. The secretary of Department of Higher Education in government of India collected 70 people out of the who's who of education in Lal Bahadur Shastri National Academy of Administration (LBSNAA) Mussoorie for three days to brainstorm on strategies of higher education for India under the initiative of EQUIP, Education Quality Upgradation and Inclusion Programme. This consultation exercise made one thing very clear -- we need to completely redo the higher education landscape of India.

India is the sixth largest economy in the world and soon aspiring to be fifth. It has 14 crore population in the age group of 18 to 23, which is an age when most of them should be in colleges or polytechnic. However, only about 3.66 crore out of this group are found pursuing tertiary education, which is counted as gross enrolment rate (GER) of 26 per cent.

The comparable GER of Russia is 81 per cent and that of China is 51 per cent. The GER of most advanced countries of North America and Europe is in excess of 80 per cent. The GER of India doubled in the last 10 years, the speed at which it may take us another 10 years to reach where China is today. When it comes to scheduled castes and scheduled tribes, the GER of this group is 21.8 per cent and 15.9 per cent.

While it is logical to aspire to double our GER in five years, it is neither feasible nor desirable. More than 80 per cent of the students passing out of class 12 are now entering higher education. Unless our GER for higher secondary goes up substantially, we can't reach there. Also the programmes offered and accepted by students at present are not making them employable.

About 81 per cent of the total students in higher education are pursuing top 10 programmes only, which include: BA, 26.4 per cent; BA (Honours), 4.13 per cent; MA, 4.38 per cent; BSc, 13.38 per cent; B Com, 11.14 per cent; B Tech, 5.89 per cent; BE, 5.05 per cent; Diploma, 5.92 per cent; B Ed, 2.89 per cent; and MSc., 1.97 per cent. While 50 per cent of the population depends on agriculture, less than 1 per cent are studying agriculture.

It is obvious that there is a huge chasm between the skill requirements of the Indian economy and the supply of graduates. While BA and MA degrees can make more aware citizens, their ability to contribute to the needs of the economy is low. As a result, we have already created a situation of having a huge pool of unemployed gradu-

ates and post graduates. Their failure to get economic returns from their education contributes to their social frustration.

Therefore, without re-orienting the entire higher education system towards meeting the economic aspirations of today's youth, there is no gain in simply ballooning the student enrolment numbers in the existing manner. This will mean bringing in a lot of vocational and skill education in every degree programme.

What then are the choices before us? Business as usual is not the choice. For giving a big push to education, the public expenditure on education needs to be increased by at least 25 per cent more in one year and 15 per cent more in the successive years to reach the target of 6 per cent of GDP. As per Reserve Bank of India reports, the total state governments' expenditure on education in 2017-18 was only 2.8 per cent of GDP, and if we add to that Central Government's annual expenditure in that year, the total expenditure of state and centre is not exceeding 3.5 per cent of GDP.

In order to make education aligned to the needs of the economy, we would suggest that all degree courses, including BA, BSc, BCom, should have anything between 20 per cent and 35 per cent of their course content as vocational. This can easily be done using the vocational modules of Massive Open Online Course (MOOC) and aided by local artisan/expert who can be hired on contractual basis. Bringing about improvement in the quality and relevance of courses will itself give a boost to GER.

## LETTERS

### Lose-lose situation

This refers to "Oil at \$100? What it means for India, world economy" (April 30). The abrupt scaling up of oil prices by the US will only have a short-term advantage for them. Oil is a basic supporting commodity for most economic activities and not an independent product. Emerging economies with large fiscal deficit will exercise restraint in the import of oil, resulting in an economic slowdown. This will impact the global balance of trade negatively. Although in the short run, the rise in oil prices will be neutralised by trade in other commodities, inflation will subsequently impact all economic activity even in developed economies.

The impact of inflation will be apparent in the US economy also. The US being a developed economy with adequate raw material, its capacity to meet global demands along with other oil rich nations will be insufficient. Hence, it has to ultimately align its oil trade policies in favour of India for an amicable exchange of trade. The impact of inflation will thus be as economically damaging to them as it is for other global nations. Central banks also need not fear a flight of capital as there is no scope for a shift in investment in stagnant global environment. Finally, an aggressive approach with frequent devaluations and revaluations of currency will add to market uncertainty coupled with uncertain currency exchange values. Accordingly, in the long run, everyone

loses and no one wins.  
C Gopinath Nair Kochi

### Wadia's Jinnah connect

This refers to "Japan court hands suspended prison term to Ness Wadia" (May 1). Your report says that Ness is the son of Wadia group patriarch Nusli Wadia but doesn't mention a more significant fact about his ancestry, that is, he is the great grandson of Muhammad Ali Jinnah, the legendary founder of Pakistan. Ness' maternal grandmother, Dina Wadia, was Jinnah's only child estranged from him as she married a Parsi (non-Muslim). Jinnah's wife Rattanbai was also born a Parsi but she converted to Islam before marriage. Dina never migrated to Pakistan and remained an Indian for most part of her life, though in her later years, she lived in the US and acquired its citizenship.

There are no Pakistanis in the posterity of Pakistan's founder; they are largely Indians or ones with home and hearths in India. The only immovable property Jinnah ever had is a house in Malabar Hills in Mumbai. He died in Pakistan, remembering it.

RC Mody New Delhi

Letters can be mailed, faxed or e-mailed to: The Editor, Business Standard, Nehru House, 4 Bahadur Shah Zafar Marg, New Delhi 110 002. Fax: (011) 23720201. E-mail: letters@bstandard.in. All letters must have a postal address and telephone number.

### HAMBONE



The author is former finance secretary of India, and at present chancellor of Central University of Gujarat. Views are personal. Email: adhia03@hotmail.com.



