Our business is well positioned in

9,356.0

1,529.0

7.0

15.0

the short-term challenges arising

growth

21 FY20

9,984.0

1,755.0

8.1

SANJIV MEHTA CMD, HUL

MARKET WATCH

	23-07-2019	% CHANGE
Sensex	37,983	-0.13
US Dollar	68.44	-0.27
Gold	35,720	-0.69
Pront oil	C2 00	0.53

NIFTY 50		_
	PRICE	CHANGE
Adani Ports	399.75	7.45
Asian Paints	1429.35.	25.15
Axis Bank	728.00.	0.55
Bajaj Auto		
Bajaj Finserv		
Bajaj Finance		
Bharti Airtel		
BPCL		
Britannia Ind		
Cipla		
Coal India		
Dr Reddys Lab		
Eicher Motors		
GAIL (India)		
Grasim Ind		
HCL Tech		
HDFC		
HDFC Bank		
Hero MotoCorp		
Hindalco		
Hind Unilever		
Indiabulls HFL		
ICICI Bank		
IndusInd Bank		
Bharti Infratel		
Infosys		
Indian OilCorp		
ITC		
JSW Steel		
Kotak Bank		
L&T		
M&M		
Maruti Suzuki		
NTPC		
ONGC		
PowerGrid Corp Reliance Ind		
State Bank Sun Pharma		
Tata Motors		
Tata Steel		
TCS		
Tech Mahindra		
Titan		
UltraTech Cement		
UPL		
Vedanta		
Wipro		
YES Bank		
Zee Entertainment	360.80	3.25

Indicative direct rates in rupees a unit except yen at 4 p.m. on July 23			
CURRENCY	TT BUY	TT SELL	
US Dollar	68.74.	69.06	
Euro	76.80	77.16	
British Pound	85.56	85.96	
Japanese Yen (100)	63.57	63.86	
Chinese Yuan	9.99	10.04	
Swiss Franc	69.91	70.24	
Singapore Dollar	50.40	50.64	
Canadian Dollar	52.29	52.54	
Malaysian Ringitt	16.67	16.77	
Source:Indian Bank			

ı	BULLIC	N RATE	S c	HENN.	AI
		ates in rup	ees	with	previous

EXCHANGE RA	IES		
Indicative direct rates in rupees a unit except yen at 4 p.m. on July 23			
CURRENCY	TT BUY	TT SELL	
US Dollar	68.74	69.06	
Euro	76.80	77.16	
British Pound	85.56	85.96	
Japanese Yen (100)	63.57	63.86	
Chinese Yuan	9.99	10.04	
Swiss Franc	69.91	70.24	
Singapore Dollar	50.40	50.64	
Canadian Dollar	52.29	52.54	
Malaysian Ringitt	16.67	16.77	
Source:Indian Bank			

DULLIUN KATES CHENNAL
uly 23 rates in rupees with previous ates in parentheses
Retail Silver (1g) 44.5 (44.5)
2 ct gold (1 g) 3332 (3348)

+ Post Acharya's exit, RBI rejigs portfolios

With Deputy Governor of the Reserve Bank of India ting office on Tuesday, the central bank has allocated his portfolios to other Deputy Governors.

Kanungo gets the all-important monetary policy he will be a member of the six-member monetary policy committee (MPC) which sets interest rates by voting.

PRESS TRUST OF INDIA

The Securities Appellate Tri-

bunal (SAT) has directed

markets regulator SEBI to

look into the alleged viola-

tion of market norms by

Cairn India, a subsidiary of

Vedanta, with regard to

withholding of dividends

payable to Cairn UK

The order came after

Cairn UK Holdings Ltd. filed

an appeal with the tribunal

against an order passed by

SEBI. In 2017, the U.K.-based

firm had approached the

regulator over non-payment

of dividend amounting to

over ₹340 crore by Cairn In-

dia and had appealed to SE-

BI to direct Vedanta's subsi-

diary to pay the dividend

along with an interest of 18%

In the appeal, Cairn UK

Holdings.

per annum.

L&T profit rises 20.5%, margins drop

Increase in profit came on 10% growth in revenue; infra major secures ₹38,700 crore in new orders

SPECIAL CORRESPONDENT

Larsen and Toubro (L&T) reported 20.5% growth in its first quarter net profit to ₹1,361 crore even as margins from major business segments such as infrastructure, power, heavy engineering, information technology (IT) and information technology-enabled services (ITES), financial services and others fell.

The rise in profit came on a 10% growth in revenue to ₹29,636 crore, with international revenue contributing 31% of the total revenue or ₹9,268 crore.

L&T secured ₹38,700 crore worth of new orders, registering a 11% growth with international orders contributing ₹9,005 crore or 23% **Steady state** Metrics Q1 FY20 Q1 FY19 29,636.0 27,005.0 operations (₹cr.) 1,129.0 Net profit (₹cr.) 1.361.0 20.5 EPS (₹)

Infrastructure margins can't be judged on a quarterly basis as the value of the projects differs in every quarter

of the total order flow.

"Order wins in infrastructure and power segments were the major contributors to the order inflow during the quarter," said the company in a statement, adding that the consolidated order book of the group stood at ₹2,94,014 crore as on June

30, 2019, with international

order book constituting 21% of the total order book.

L&T's EBITDA margin from the infrastructure segment, which constitutes about 75% of the order book, fell to 6.4% from 6.8% in the year-ago period due to job mix and seasonality of execution.

Commenting on the mar-

gins, L&T MD and CEO S. N. Subrahmanyan said, "Infrastructure margins can't be judged on a quarterly basis as the value of the projects differs in every quarter. It's better to judge on long-term

'PSU clients chip in'

"While orders from the central and State governments were affected during the general elections, strong PSU and private sector orders enabled the growth during the quarter," the company said. L&T Group CFO R. Shankar Raman said,

"We estimate most of the growth will come towards end of the year. We are optimistic on meeting our order flow guidance of 10-12% and revenue guidance of 12-15%."

Jet will offer

nothing for retail or

other shareholders

as their value has

been eroded

AMBAREESH BALIGA

may benefit but the compa-

nv will offer nothing for re-

tail or other shareholders as

their value has been com-

Identifies CEO for Mindtree

SPECIAL CORRESPONDENT

L&T has identified a new CEO for its latest acquisition, Mindtree.

The name may be announced after the board meeting on August 2. Asked for comments, L&T's MD & Subrahmanyan said, "We have identified the CEO and will announce the name shortly."

HUL net up 15% despite sluggish demand

FMCG major expects H2 to be better

SPECIAL CORRESPONDENT

Rural blip

Jan 24,19

Metrics

Revenue from

operations (₹cr.)

Net profit (₹cr.)

An overall slowdown in demand growth, especially in the rural markets, affected the country's largest pureplay fast moving consumer goods company Hindustan Unilever Ltd (HUL), which reported its lowest volume growth in seven quarters.

For the quarter ended June 30, HUL registered a 7% growth in volume with net profit rising 15% to ₹1,755 crore, compared with ₹1,529 crore in the corresponding quarter of the previous financial year.

The company, while terming its performance 'resilient', attributed the slowdown to factors such as moderated growth, with rural demand falling and being on par with urban, and said that going ahead, demand may be soft though better on account of government initiatives aimed at aiding consumption.

Rural market growth rates, which have historically been almost double that of the urban market, have been showing signs of moderation in the recent past.

"FMCG is not completely delinked from the state of the economy. But it is not a doomsday scenario," said Sanjiv Mehta, chairman and MD, HUL, while addressing the media.

"There could be various factors - food inflation has been very tepid, rural wages over the last five years have been modest and those would have been primary contributing factors as to why there has been a slowdown in rural," he added.

The firm reported net sales of ₹9,984 crore for the quarter ended June 30, as compared with ₹9,356 crore in the corresponding quarter of the previous fiscal.

Personal care drags

Subdued growth in beauty and personal care, which accounts for nearly half of HUL's overall sales, was on account of slowdown in a few mass-market brands of the firm, said Mr. Mehta. HUL has brands such as Lux, Dove, Pond's, Lifebuoy and Pears within the personal care segment.

The company expects the second half of the year to be better than the first, though the initial weeks of the current quarter have not shown significant signs of recovery.

"We believe our business is well positioned... in terms of navigating the short-term challenges arising from softening of growth," Mr. Mehta said.

Etihad in the race to acquire Jet Airways

Abu Dhabi carrier likely to submit bid along with the Hinduja Group

LALATENDU MISHRA

Etihad Airways PJSC, the national carrier of Abu Dhabi, is learnt to have initiated a fresh round of talks to bid for Jet Airways through the IBC process.

Etihad had always been interested but wanted a favourable deal, according people familiar with the development. The foreign carrier, which

ed airline, is reportedly gearing up to submit a bid along with the Hinduja Group. A detailed email sent to Etihad Airways remained

has 24% stake in the ground-

going to press. Similarly, an email to the Hinduja Group seeking a confirmation yielded no

unanswered till the time of



In the fray: Etihad may rope in National Investment and Infrastructure Fund to bid for the airline. • REUTERS

Negotiations are underway between the two parties, the people said, but they did not elaborate.

Financial investor The Hinduja Group, which had thrown its hat in the

ring, is likely to come in as a financial investor.

Commenting on the development, Ambareesh Baliga, independent equity analyst said. "Yes, people are interested because Jet Airways still has brand equity. They

"It does not make any sense for strategic investors

pletely eroded.

to provide any premium because the company's net worth is negative. Strategic investors will come at par and the dilution will be so huge that retail investors will be turned into micro minority. There will be nothing left for them," Mr. Baliga said.

It is also believed that the National Investment and Inwill be shortlisted by August Besides the Etihad-Hinduja combine, a consortium of Jet Airways Employees' union and the U.K.-based Adi

frastructure Fund (NIIF), a

ioint venture between the

government of India and the

Abu Dhabi Investment Auth-

ority will be roped in by Eti-

All interested parties have

been asked to submit expres-

sion of interest (EoI) by Au-

gust 3, 2019 and the bidders

had to bid for the airline.

Partners will be contenders. Reportedly the Tata Group, Qatar Airways, Apollo Global Management and TPG Capital are forming a

consortium to bid. Jet Airways shares closed with a loss of 1.87% at ₹44.55 on the BSE on Tuesday.

SPECIAL CORRESPONDENT

Deputy Governor B.P. department, which means

The central bank will announce the review of its monetary policy on August 7. Another important department, the financial markets department that Mr. Acharya was handling, will now be headed by Deputy Governor N.S. Viswa-

SAT asks SEBI to probe

Cairn India 'violations'

Cairn U.K. plea is for 340 cr. dividend

IMF cuts India's growth forecast for 2019-20 to 7%

Cites weaker-than-expected outlook for domestic demand

SPECIAL CORRESPONDENT

The IMF's World Economic Outlook July update also cut India's growth forecast in 2020-21 to 7.2% from the previous estimate of 7.5%.

grow at 7% in 2019, picking up to 7.2% in 2020," the report said. "The downward revision of 0.3 percentage points for both years reflects a weaker-than-expected out-

This latest cut in the forecast follows a series of cuts by the IMF in its previous up-

Holdings had asked to "in-

itiate proceedings under ...

Companies Act against ev-

ery director of Cairn India

who were knowingly a party

to the non-payment of the

said dividend." However,

SEBI disposed of the com-

plaint on the grounds that

the unpaid dividend of over

₹660.63 crore was handed

over by the firm to the in-

come tax authorities and it

would not be appropriate

for SEBI to take any further



In April, the IMF had cut India's growth forecast for

growth for 2020-21 is 0.5 percentage points lower than what was forecast made in October and Janu-



2019-20, however, is in line with those made by the Reserve Bank of India, Chief Economic Adviser Krishnamurthy Subramanian and the Asian Development Bank.

The IMF has also cut its forecast for world GDP growth by 0.1 percentage point each in 2019 and 2020 to 3.2% and 3.5%, respectively.

The growth forecast for emerging markets and developing economies has also been cut by 0.3 percentage points for 2019 to 4.1% and by 0.1 percentage points for 2020 to 4.7%.

The International Fund (IMF) has cut India's growth forecast for 2019-20 to 7% from its forecast in April of 7.3% on poor demand conditions, it said on Tuesday.

"India's economy is set to

look for domestic demand."

2019-20 to 7.3%, which was 0.2 percentage points lower than the forecast made in January, which itself was 0.1 percentage points lower than the forecast made in October 2018.

The forecast of 7.2%

'KVP funds will double in 9 years 5 months'

Govt. raises time period by 1 month

PRESS TRUST OF INDIA NEW DELHI

In view of falling interest rates, the government has increased the time period by 1 month for doubling the money invested in Kisan Vikas Patra (KVP) to 9 years and 5 months.

The funds parked in KVP with effect from July 1, 2019, will double in "9 years and 5 months" or 113 months as against "9 years and 4 months" or 112 months earlier, the Finance Ministry said while amending the Kisan Vikas Patra Rules, 2014.

The interest rate on KVP has been lowered to 7.6% for the September quarter, compared with 7.7% in the April-June period. The interest rates on

the government's small savings instruments are revised every quarter. Individuals can invest

their money in KVP in multiples of ₹1,000 and there is no upper ceiling for investments. KVPs are issued in denominations of ₹1,000, ₹10,000 and ₹50,000.

KVPs are sold at post offices and the certificate can be encashed after twoand-a-half years from the date of issue. In case of premature

withdrawal after two-anda-half years, a person will get ₹1,173 for every ₹1,000 invested. After 3 years, the amount will go up to ₹1,211 and after three-and-a-half years, the amount would be ₹1,251.

THE HINDU DELHI WEDNESDAY, JULY 24, 2019

Hyundai Motor India to hike car prices from Aug.

Hyundai Motor India Ltd. has decided to increase the price of its cars across all models, excluding Kona and Venue. This is due to an increase in input costs, following the introduction of enhanced safety regulations in cars by the government. The carmarker announced a price increase of up to ₹9,200 across all models. The new prices will be effective from August 1, the company said in a statement.

Five Star Business gets \$50 million in funding

CHENNAI Non-banking finance company Five Star Business Finance has raised \$50 million in its second round of funding led by private equity major TPG Capital. "The funds will be used for growing the existing portfolio and entering new geographies like central India." said Rangaraian Krishnan, CEO, Five Star Business Finance. "Currently, we have a strong presence in the south. Now, we will enter more States," he added.

VA Tech Wabag bags ₹1,187-cr. BUIDCO order

VA Tech Wabag Ltd. has secured an order from the Bihar Urban Infrastructure **Development Corporation** valued at ₹1.187 crore to develop sewage treatment plants of 150 MLD (million litres per day) capacity along with a sewerage network of over 450 km in the Digha and Kankarbagh zones of Patna. This project comprises design, build and operate scope worth ₹940 crore and hybrid annuity scope worth about ₹247 crore

Recoveries help IOB narrow loss

Lender trims loss ₹342 crore from ₹919 crore, also aided by lower provisioning

SPECIAL CORRESPONDENT CHENNAI

Public Sector Indian Overseas Bank's (IOB) net loss for the first quarter ended June 2019 narrowed to ₹342 crore from the ₹919 crore reported during the corresponding quarter last year, on lower provisioning and improved recovery, the bank said in a regulatory filing.

During the period under review, IOB recovered ₹2,238 crore against ₹3,389 crore during the corresponding quarter last year.

Total fresh slippages (other than debits to existing non performing asset accounts) stood at ₹2,050 crore.

Recovery achieved is higher than slippages during the quarter mainly due to focussed efforts towards recovery, the bank said.

Green shoots The bank ₹11.8 has evolved a policy of not exposures in stressed sectors. It had also exited from accounts in the Jan 24,19 Q1 FY20 Q1 FY19 Metrics Total income (₹Cr.) 5,006.5 5,326.7 Net profit (loss) (₹Cr) (342.0)(919.4)Capital adequacy ratio (%) 10.0 7.9 Gross NPAs (%) 22.5 25.6 Net NPAs (%) 11.0 15.1

Interest income stood at ₹4,336 crore (₹4,249 crore). Net interest income rose to ₹1,288.50 crore from ₹1,208 crore while net interest margin widened to 2.01% from 1.92%. The bank made provisions and contingencies of

₹1,158 crore (₹2,401 crore).

The lender also increased its provision coverage ratio to 72.24% (61.10%). The proportion of current accountsavings account (CASA) deposits improved to 38.05% from 36.85%

Gross non-performing asset (GNPAs) dipped to ₹33,262 crore with a ratio of 22.53% from ₹38,146 crore with a ratio of 25.64%. Net NPAs also came down to 11.04% from 15.10%. In actual terms, they stood at ₹33,262 crore against ₹38,146 crore.

For the first quarter, the bank posted a total business of ₹3,68,777 crore against ₹3,74,530 crore. Total deposits stood at ₹2,21,171 crore (₹2,22,534 crore). The bank said it had

evolved a policy of not taking fresh exposures in stressed sectors. It had also exited from accounts in the stressed sectors. IOB also rebalanced the credit portfolio, with retail, agri and MSME sector share of total domestic advances rising to 68.07% from 66.04%.

Sundaram-Clayton Q1 net dips 30.6%

SPECIAL CORRESPONDENT

Sundaram-Clayton Ltd.'s (SCL) standalone net profit for the first quarter ended June 2019 dipped 30.63% to ₹4.87 crore from the ₹7.02 crore registered during the corresponding quarter last year on lower revenue from operations.

During the first quarter, income from operations slipped to ₹374 crore from ₹469 crore. Other income rose to ₹7.13 crore from ₹4.97 crore, the company said in a regulatory filing.

Total expenditure for the auto component maker decreased to ₹375.89 crore from ₹465.17 crore reported for the corresponding year-ago period. Raw material costs also dipped to ₹163 crore from ₹250 crore.

PayPal mulls data localisation for India

Establishes technology centre

PRESS TRUST OF INDIA

American digital payments player PayPal is working with its partners on localisation of data as mandated by the Reserve Bank of India, said vice-president and head (engineering) of Pay-Pal India Guru Bhat here on Tuesday.

"As part of our operating set-up in India, we work with a lot of partners and we are working with them with the proposal right now on how to enable this for the country," he said when asked if Paypal is considering 'data localisation' as

mandated by the RBI. The RBI had, in April last year, asked payment firms to ensure their data were stored exclusively on local

servers, setting a tight sixmonth deadline

compliance. That deadline was said to have been missed by some foreign firms, including credit card giants Visa and

Mastercard. Policymakers in India believe storing data locally would help monitor and conduct investigations if the need arises.

"In all the markets that we are prevalent or operative in, our intent is to have a platform that is compliant across all those platforms. So we have the same approach for India and all the laws of the land we will comply with," Mr. Bhat further said. PayPal also launched its third global technology centre here.

'Circular from NHB not to have impact on HDFC'

'Have ability to monitor project status'

SPECIAL CORRESPONDENT MUMBAI

Housing Finance Development Corporation Ltd (HDFC) clarified on Tuesday that the latest circular of the National Housing Bank (NHB) which advised housing finance companies (HFCs) to desist from providing loans to finance subvention schemes offered by builders to sell homes is unlikely to impact growth of individual business.

HDFC said it disburses loans to individuals based on the stages of construction and that it has adequate mechanism for monitoring the progress of housing projects. Customer consent is obtained prior to the release



of each stage of payment to the developer, the mortgage lender added. HDFC's exposure to housing loan products involving interest subvention schemes offered by developers is negligible, it said. "The corporation is of the view that there is unlikely to be any significant impact on the growth of its individual business due to the circular," HDFC said.

Shanthi Gears net up 11% on higher income

SPECIAL CORRESPONDENT

Shanthi Gears Ltd. has reported a 11% rise in its standalone net profit for the first quarter ended June 2019 to ₹9.45 crore from the ₹8.50 crore posted in the corresponding quarter last year on a rise in total income.

The company posted a 13.56% increase in its total income to ₹73 crore.

Total expenses from ₹53 crore to ₹60 crore, the company said in a regulatory filing.

The company added it had bought back 50 lakh equity shares during February 2019 and they were extinguished by April 2019, according to its regulatory filing.

'Data breaches cost firms dear'

Each employee lost ₹5,019 on lost data, stolen record: study

SPECIAL CORRESPONDENT

Data breaches have cost Indian enterprises ₹12.8 crore on an average during the first half of calendar 2019, a 7.29% increase compared with a year ago.

Each employee incurred a loss of ₹5.019 on account of lost data or stolen record, an increase of 9.76% from the prior year, said a study conducted by IBM Security in association with Ponemon In-

Some 45 enterprises across segments were part of the India leg of the study. By per capital cost, industrial, pharmaceuticals, technology, and financial sectors were the top affected verticals, found the study.

The mean time to identify the data breach increased



■ GETTY IMAGES/ISTOCK

from 188 to 221 days; however, the mean time to contain the data breach decreased from 78 to 77 days, said the

The root cause for 51% of data breaches was malicious or criminal attacks, and it cost companies \$1 million

more on average than those

originating from accidental

causes. System glitches accounted for 27% of data breaches while human errors accounted for 22%

Commenting on the findings, Vaidyanathan Iyer, security software leader, IBM India/south Asia said: "India is witnessing a significant change in the nature of cybercrimes; it is now extremely organised and collaborative. The cost of data breach continues to grow year after

Firms with less than 500 employees suffered losses of more than \$2.5 million on an

"The findings highlight the fact it is critical for organisations to invest in risk assessment, cognitive threat, management and building digital trust to beef up cyber security," added Mr. Iyer.

pledges Yes Bank shares

SPECIAL CORRESPONDENT

Rana Kapoor, the co-founder of Yes Bank who was the managing director and chief executive officer till the end of January, has pledged 10 crore shares of the bank, amounting to 4.31% stake, while Morgan Credits Private Ltd., a promoter entity, has pledged 7.02 crore shares or 3.03% stake.

The 7.34% shares were pledged by the two promoters in favour of Milestone Trusteeship Services Pvt. Ltd., the debenture trustee, for the benefit of the holders of debentures issued by MCPL. Yes Bank shares declined 0.5% to ₹90.70 on the BSE compared to its previous close.

Rana Kapoor