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PURE **POLITICS** 

# **Talks with Pak Only** on PoK & After Action **Against Terror: Singh**



Defence minister Rainath Singh said on Sunday there would be no talks with Pakistan unless it took action against terrorists, adding that if

talks were held in future "they would only be on Pakistan-occupied Kashmir (PoK) and nothing else". ▶▶ 2

# Criminalising **Instant Talag will Help Muslims: Shah**



Homeminister Amit Shah said the criminalisation of triple talaq was meant to benefit the Muslim commu nity. Addressing an event in Delhi, Shah said, "Nineteen

countries, including Bangladesh, Pakistan and Afghanistan, have banned this practice. How is our step un-Islamic?" ▶▶ 3

### **'J&K Bank Board Gave Ex-Post Facto Nod to Insurance Deal'**



Preliminary probe into the alleged fraud in J&K Bank has revealed that an 'ex-post facto' approval was obtained from the board to 'favour' Iffco-Tokio General Insurance

the Anti-Corruption Bureau (ACB) has alleged. Raghav Ohri reports. >> 3

# **Latest Trai Move will Impact Broadcast**



said a top executive of one of India's leading broadcast Friday initiated a process to review the regulatory framework for the sector. Gaurav Laghate reports. ▶▶ 5

RESPONSE AWAITED ON ISSUES FLAGGED BY GRANT THORNTON

# Sebi Rejects Icra's Settlement **Application in IL&FS Case**

Says IL&FS default had market-wide impact, may now widen scope of investigations

Reena.Zachariah

Mumbai: The Securities and Exchange Board of India (Sebi) has rejected credit rating agency Icra's consent application in the Infrastructure Leasing and Financial Computer Co nancial Services Ltd (IL&FS) ca se, said a person familiar with the development

Gevelopment.

Icra had been seeking to arrive at a settlement in the matter of raters not having given warning of the IL&FS default in September last year. That triggered a liquidity squeeze that has gripped nonbanking finance, companies (AIBFCs) and finance companies (NBFCs) and added to the pressure on the mar kets amid an economic slowdown. Sebi rejected the consent applica-tion as it was of the opinion that

**Tough Stance** 

against rating agencies Icra, CARE and India Ratings last year While the legal | Sebi rejects application

They had given IL&FS the highest rating of AAA even when its subsidiary IL&FS Transport Networks defaulted in June last year

Sebi also sought responses from the agencies on the issues flagged by Grant Thornton in its report

proceedings were underway, Icra filed

saying IL&FS default had market-wide impact. caused losses to a large number of investors and affected integrity of the market

the alleged default had market-wi-de impact, caused losses to a large number of investors and affected the integrity of the market. The regulator may now widen the scope of investigations against the agencies after Grant Thornton last month said their professional jud-A consent order is a form of nego gement had allegedly been com tiated settlement of civil procee-dings between the regulator and promised while assessing IL&FS

and its group companies. Sebi had initiated legal procee dings against three credit rating agencies after they failed to warn

# **IL&FS Sec Role** in Allied 'Fraud' **Under EOW Lens**

The Economic Offences Wing (EOW) of Delhi Police is probing the alleged involvement of IL&FS Securities in a suspected fraud committed by brokerage firm Allied Financial Services, report Raghav Ohri & Vatsala Gaur. The EOW on Friday arrested Awanish Mishra, a director of Allied

Financial Services. >> 18

investors in time about the deteriorating credit profile of IL&FS. Icra, CARE Ratings and India Ratings & Research had given IL&FS the highest rating of AAA even when its subsidiary IL&FS Transport Networks defaulted in

Abrupt Downgrade of Bond Ratings → 12

# le cases without admitting to guilt Coffee Day may Restart Stake Sale Talks with Coke

Group co Sical to also divest assets; move follows group's ₹3kcr deal with Blackstone

Indulal PM & KR Balasubramanyan

Mumbai | Bengaluru: The promoters of the Coffee Day Group plantorestarttalks with Coca-Co-la for selling a chunk of their sta-ke in the Café Coffee Day (CCD) chain in a bid to cut the group's

debt further, said people with knowledge of the matter. Group company Sical Logistics is also seeking to divest assets, they said. The late VG Siddhartha, the fo-

securities law offenders. The con-

The late VG Siddhartha, the fo-under of Coffee Day Group, had been in talks with the beverage gl-ant as of June last week. ET had reported on June 27 that Coca-Co-la was in exclusive talks with CCD.

The negotiations stalled as Coca-Cola was keen on buying a controlling stake in the firm that runs 1,750 CCD outlets in the country while Siddhartha was loo-king at divesting only a minority stake and wanted to retain cont-rol, said the people.

# CONVERSION OF DEBT TO EQUITY, ISSUE OF NCD

# **DHFL Lenders Ready Resolution Plan**

Lenders to DHFL have agreed on a three-level resolution plan that includes conversion of debt to equity and issuance of non-convertible debentures (NCDs), reports Joel Rebello. ▶

A Deal Over Coffee

Coca-Cola has Plans to launch Coca-Cola Coffe year-end business

Recently bought Costa Coffee CCD FITS IN stores across

Outlets in with 60,000 vending Vienna, Czech Republic, Malaysia, Nepal and Egypt

**GRAND CEREMONY ON AUGUST 23** 

# **Key Central Ministers,** K'taka CM Top Guests at ET Startup Awards



THE ECONOMIC TIMES **AWARDS**ã

Our Bureau



The grand ceremony on August 23 will offer a dose of hardheaded business talk about the headed business talk about the future of emerging businesses in India and the opportunity to network with policymakers and the country's top entrepre-neurs and investors. Prasad, the union minister for law & justice, communications, electronics & information tech-pology along with Goyal the

nology, along with Goyal, the union minister for railways

union minister for railways and commerce & industry, and CM Yeddyurappa will address the gathering.

More than 350 select guests will celebrate the achievements of their peers, while policymakers will engage with the gathering on what the government can do to make India the ment can do to make India the best place to start up.

As Indian entrepreneurs de monstrate both ambition and the ability to counter competi-tion at home while expanding overseas, supportive policy







Prasad, Goval & Yediyurappa will address the gathering of more than 350 select guests

eworks are regarded as be

ing pivotal to growth. The mini-sters will spell out their vision for nurturing a startup nation. Indian founders, investors and employees have made the count ry one of the world silved brant hotspots for starting up. one of the world's most vi-

Panel Discussion ▶ 18

# Sector, Say Experts



# "We are heading for chaos,"

Tata Motors has told its suppliers that sales of both its commercial and passenger vehicles - and, in fact, the

Ketan Thakkar. The automaker, however. expects this to be a temporary phase. >> 18

# M&M Sacks 1,500, Cuts

M&M has retrenched since April and decided to defer

plans owing to slow offtake, MD The company, he said, is pinning hopes on the festive season. >> 18

**VENDORS ALERTED** 

# **Tata Motors Forecasts Double-Digit Fall in FY20**

entire Indian automobile market - could fall by double digits in the ongoing fiscal year, reports

# **Investment Plans**

1,500 tempworkers 15-20% of investment

Pawan Goenka telis Ketan Thakkar

# SIGNS OF SPARK

# Amazon, Flipkart Bet **Big on Festive** Sales Spike

# **Market Mood**

Share of ecomm in total sales going up across categories No slowdown in online FMCG sales as seen in offline trade

Orders from ecomm cos surge up to 80%

Writankar Mukherjee &

Kolkata | New Delhi: Several fashion brands said festive season orders from Amazon season orders from Amazon and Flipkart have surged up to 80% over last year in the expec-tation that consumer spending will revive during the Navratri-Diwall period. For online focussed brands, festive orders have doubled, three senior

industry executives said. industry executives said.

Executives of leading brands
said the marketplaces have
projected a surge of over 40%
in consumer traffic during the
festive season, which is the
largest shopping period for
Indian consumers. The mar Indian consumers. The marketplaces expect much of these will be converted into actual sales led by discounts and first-time online shop pers, they said.

'Steepest Discounts of the Year' → 12

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# OTHER NEWS OF THE DAY

### **Pakistan Targets** Forward Posts, Villages in J&K



violated ceasefire by tar geting forward posts and villages along the Line of Control (LoC) In Rajouri district for the second successive day on Sunday, a defence spokesman said. The mortar shelling and across the border in Kalal area of Nowshera sector started at around 6.45 pm prompting strong and effective retaliation by the Indian Army, the spokes man sald. He sald there was no immediate report of any casualty and the cross-border shelling was going on when last reports were received. Lance Naik Sandeep Thapa (35), a resi dent of Dehradun, was killed on Saturday. - PTI

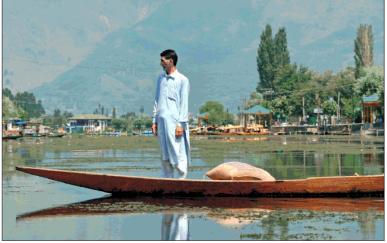
### **NPP Demands Domicile Law** for J&K



thers Party (NPP) on Sunday sought the Intervention of PM Modi in

enacting a domicile law for J&K to protect the Interests of poor farmers and landowners, besides educated unemployed youth. The demand was made in a memorandum addressed to the PM and submitted by NPP chairman and exminister Harsh Dev Singh at his Lok Kalyan Margres Idence in Delhi, a party release sald here. "A domicile law needs to be enacted so that outsiders could be barred from participating In selections for govern-ment Jobs and from buying lands and other properties of poor through distress

# As Smooth As It Can Get



FLOATING ON HOPE: In the Dal Lake, Srinagar, on Sunday - AFP

# 'NO TALKS WITH PAK UNLESS IT ACTS AGAINST TERRORISTS'

# If we Talk with Pakistan, it will be on PoK: Rajnath

'BJP does politics not just to make a government, but also to build a nation'

Our Political Bureau

New Delhi: Defence minister Rajnath Singh on Sunday said there would be no talks with Pakistan unless it took action against terrorists, adding that if talks were held in future "they would only be on the Pakistan occupied Kashmir and nothing else,"

occupied Kashmir and nothing else."
The defence minister made these
comments while addressing a public
rally in Kalika, Haryana, before flaggling off chief minister Manohar
Lal's Jan Ashirwad Yatra.
"Some people believe and say that
we should talk to Pakistan. About
what should we talk? What's the isstroop which them should be talk?

sue on which there should be talks' Why there should be a talk? If there would be any talk with Pakistan, it

would be any talk with Pakistan, it would happen only when Pakistan stops supporting terror."
Without naming Pakistan, Singh said that "with the removal of Articles 370 and 35A, one of our neighbours has gone mad and is knocking on the doors of several countries to save Pakistan, claiming that India has made a mistake.

Article 370 gave special status to Jammu and Kashmir and Article 35A allowed the state legislature to 35A allowed the state legislature to define permanent residents. Singh's comments came after the UN Security Council in a closed-door meeting on Friday rejected the Chinese attempt to formally raise the Kashmir issue.

Singh said: "The above

Singh said: "The abro gation of Articles 370 and 35A under Modiji's leaddone keeping in mind the develop-ment of J&K and Ladakh and the future of their youth... They have now been included in the main-stream of development... BJP does politics not just to make a govern-ment but also to build a nation." ent, but also to build a nation.

"Now, it (Pakistan) is knocking on every door and approaching various countries for help. Have we committed any crime? And they are trying to threaten us. However, America, per-ceived to be the most powerful country



Now, it (Pak) is knocking on every door and approaching various countries for help.... America, perceived to be the most powerful country in the world, has snubbed Pakistan, telling it to initiate a dialogue with India

RAJNATH SINGH Defence Minister



in the world by people, has snubbed Pakistan, telling it to initiate a dia-logue with India," he said. Singh also accused Pakistan of wanting to destabilise and weaken India through terrorism. "At times, Pakistan wants to break our country." Pakistan wants to break our country by using terrorism. But our prime minister has shown that he has a 56 inch chest. He took a decision to give a befitting reply after the Pulwama ter-ror attack as our Air Force carried out the Balakot strike," he said.

### Pray for PoK Integration with India: Jitendra



**JAMMU:** Union minister Jitendra Singh here on Sunday said after the revocation of the special status of Jammu and Kashmir, people should now pray for the integration of the Pakistan-occupied Kashmir (PoK) with India in their lifetime. He also downplayed the arrest of mainstream political leaders and the communication blockade in the Valley following the scrapping of the special status and bifurcation of the state in Union Territories. "We are lucky that it (revoking of the special sta tus) happened in our lifetime. It is because of the sacrifices of our three generations," Singh said. - PTI

STEP BY STEP Primary and secondary schools to reopen today; colleges and senior secondary schools to stay closed for now

# **J&K Authorities Trash** Rumours, Warn of Action

Low-speed mobile Internet services snapped in Jammu region again

Rahul.Tripathi@timesgroup.com

New Delhi | Srinagar Reports New Delmi i Srinagar: Reports of rumour-mongering and hooli-ganism in Jammu and Kashmir keptthestate administration busy on Sunday, a day after restrictions were partially lifted from the Vallay's Englishestations Valley's 50 police stations.

J&K principal secretary Rohit Kansal said: "We have received reports of hooligans and mischie ports of moorgans and miscine-vouselementsforcingshopkeepers to keep their establishment close. This has been taken note of. Appropriate action will be taken." He, however, maintained that there were no reports of any untoward incidents from any nartof the state. incidents from any part of the state

In Jammu, low-speed mobile Internet services were snapped

Internet services were snapped on Sunday again following the reports of rumour-mongering. DGP Dilbagh Singh during the day held a security review in Jammu. Later, Jammu police in a Facebook post said: "It has been brought to our attention that a ru-mour is doing the rounds that petmour is doing the rounds that pet rol pumps in the city are going to be closed from tomorrow. It is hereby clarified that 'this is a malicious rumour and is absolutely false'. We

warn the rumour mongers... Stric proceedings shall be initiated."

J&K administration officials told

ETthatthey"have been advised to

reopen only pri

mary and second

We will reo-It is bein

ary schools on Monday as there authorities are indications that miscreants might try to disrupt the law and order in colleges and senior secondary schools About 200 schools in and around

Srinagar will be provided assis tance by the state education de partment and security forces Extra classes will be held late this month to make up for the es officials told ET

iosses, omciaistoid E.i. Speaking to ET on phone, K Vijay Kumar, advisor to J&K governor Satya Pal Malik, said: "We will re-open junior schools first. It is being done after consulting the school authorities and parents. The administration understands the pre ministration understands in pre-cloushourslost. Safety of children is of prime concern to us." On res-toration of mobile connectivity, Kumar told ET: "Situation is gradually improving. Landlines in many parts of Srinagar have started functioning." started functioning." Officials also reviewed the

availability of the essentials food items and medicines in the state Meanwhile, Malik was in Delhi on Sunday to meet Union home (With PTI Inputs)

# TAKING J&K ISSUE TO UN SECURITY COUNCIL

# India Must Respond to **Chinese Provocation**

links. Why has China militarised

Tibet? India has accepted Chinese sovereignty over Tibet and has no territorial claims on it, and neither

territorial claims on it, and neither the Tibetans nor the Indians are engaged in terrorist activities against the Chinese occupying forces. China claims the changes in J&K constitutional status, especially in Ladakh, affect its sovereignty. If

China claims J&K's status is unde

cided and it is an internationally rec

ognised dispute, it applies equally to

ognised dispute, happines equally to Aksal Chin as part of Ladakh. How can China protest as its own claim over Aksal Chin is "unilateral"? India must respond to China's grave provocation in tabling the J&K issue at the UNSC after half continy deptite avenual affairs.

a century despite external affairs minister S Jaishankar clarifying

India's position cogently and per

suasively in Beijing, China's UN

posturing is encouraging Pakistan, terrorist organisations in Pakistan

and Kashmiri separatists to pro



KANWAL SIBAL

China took the lead to internation alise the Kashmir issue in league with Pakistan by seeking the intervention of the UN Security Council on India's move to revise its internal constitutional status. Unlike China's opaque political functioning and decision-making processes national media control processes, national media control, suppression of dissent and draco-nian internal security laws, the change in J&K's constitutional change in J&K's constitutional status was done through an open political process—a publicly aired parliamentary debate and voting. Opponents in the media, academic and civil society circles have vociferously questioned the government's decision and it has been challenged in the Supreme Court.

China amproached the Security.

China approached the Security Council with soiled hands. It violated the status quo in J&K and the UN resolutions that it invoked by annexing a part of the state in 1963, occupying Aksal Chinafter the UN resolutions and constructing the Karakoram highway through the territory which it calls "disputed", and more blatantly still through the CPEC project that makes its presence permanent in PoK.

Pakistan changod the status quo lated the status quo in J&K and the

Pakistan changed the status duo in PoJ&K by integrating Gilgit-Baltistan with Pakistan in 2009, with a view to giving itself and China a freer hand to develop Chinese link through PoJ&K to Gwadar. Unlike India, Pakistan has changed the demography of PoJ&K changed the demography of PoJ&K by allowing non-Kashmiris to settle there, besides allowing the presence of China's military and civilian per sonnel close to India's border.

Pakistan changed the status quo

China has also changed the de-mography of Tibet and Sinkiang by settling Hans in large numbers, imposing the Chinese language and grossly interfering in their Buddhist and Islamic practices. China's hypocrist is unabashed. China's hypocrisy is unabashed when its PR to the UN speaks of hu-man rights violations of Kashmiris. China has incarcerated a million China has incarcerated a million Uighurs in "re-education" camps and keeps the Tibetans suppressed under military jackboots, against which the non-violent Tibetans haven o choice but to self-immolate. If India keeps a large number of troops in J&K it is because both Pakistan and China have territorial claims on the state and also rial claims on the state, and also

because of the terrorist onslaught

on J&K by Pakistan and China's

protection of its "all-weather friend" against mounting interna-

tional pressure to curb its jihadi

tional focus on the situation there. India has multiple choices—reiter ating India's claim over Aksai Chir as an unsettled territorial issue or as an unsection territorial issue on the agenda of the special representa-tives, eliminating Huawei from 5G trials, placing curbs on China's eco-nomic inroads into India in sensitive

mote violence so as to keep interna

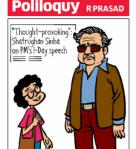
sectors, making a statement on de-velopments in HongKong because of our concerns on the security of our community there, inviting a Taiwan minister to India officially and givingthe Dalai Lamaa major platforn

ingthe Dalal Lama a major platform to speak in Delhi, with an Indian minister in the audience. India must respond to the Chinese provocation, otherwise we will politically weaken our position before the next Modi-XI summit in the success chulch be idea should be avoided. of which both sides should have equal interest. China has given itselfall the snace it needs to ignore and hurt our core interest, but we are yet to act.

The writer is a former foreign secretary

# ATTEMPTING TO BUILD STRATEGIC NARRATIVE ON KASHMIR ISSUE AND AGAINST PAKISTAN-SPONSORED TERRORISM

# PM's France, UAE, Bahrain Visits to Put Pressure on Pak



sales," the NPP sald. - PTI

Second thought-provoking, to be precise!

This will be PM Modi's third visit to the UAE since 2015 and maiden trip to Bahrain

> DipanianRoy.Chaudhury @timesgroup.comy

New Delhi: Prime Minister Narendra Modi is set to begin a hectic diplomatic engagement this week by visiting France and two key Gulf nations, the United Arab Emirates and Bahrain, and at-tempt to build a strategic narrative Pakistan-sponsored terrorism.
Prime Minister Modi will first visit
Parison August 22 for a bilateral summit and subsequently make trips to the UAE and Bahrain, before returning to France again for G-7 summit on August 25, sources indicated to ET. The visits to the UAE and Bahrain. both traditional allies of Pakistan, are critical at a time when

Islamabad is desperately trying to internationalise the Kashmir issue. This will be Modi's third visit to the UAE since 2015 and maiden trip to Bahrain. PM Modi would receive the Order of Zayed, the highest civilian award of the UAE conferred earlier in April 2019. During his Bahrain visit, the PM would hold talks with Prime Minister Prince Shaikh Khalifa bin Salman Al Khalifa on "bilateral, re-

# MEETINGS SIGNIFICANT AHEAD OF THE UNGA SESSION



Meetings with French President Emanuel Macron and other world leaders are significant ahead of the UNGA session next month as

Pak may again try to internationalise the Kashmir issue



Minister Narendra Modi at the National Memorial Chorten. Thimpu, on Sunday

> PM will first visit Paris on Aug 22 for a bilateral meet and the UAE and

gional and international issues of mutual interest." Modi would also launch the renovation of Shreenathji (Shree Krishna) temple in Manama. In France, the PM is expected to meet some other G-7 leaders and special invitees. The meetings with French President Emanuel Macron and other world leaders are significant ahead of the UNGA are significant anead of the UNGA session next month as Pakistan may again try to internationalise the Kashmir issue after falling in its first two attempts at UNSC.

The summit is expected to draw a readman for combat in the summit is expected to draw a

roadmap for combating terror-financing, echoing Modi's long-standing position on this issue. Prime Minister Narendra Modi has repeatedly urged powerful nations to control terror-fi-nancing on a war-footing.

# 

# Population Control a Social Ref<mark>orm, Not a Communal Issue: Naqvi</mark>

@timesgroup.com

New Delhi: Population control is not a communal issue but a manda tory social reform for the growth of the country. Union minority af fairs minister Mukhtar Abbas

Naqvi told ET on Sunday. Prime Minister Narendra Modi in Prime Minister Narendra Modi in his Independence Day address on Thursday had urged the countrymen to plan for smaller families so that the "dreams of their children get fulfilled." Keeping one's family small is an act of patriotism and those who do so deserve our respect and need to be fulfitted the spect and need to be felicitated, the prime minister had said.

Urging all communities to see this as a measure of "social re-form, rather than a communal attack", Naqvi said family planning

Any growing economy or a country that is on the path of becoming a developed nation cannot ignore the problem of population explosion. Country's five-year plans go haywire only because of the unprecedented population growth. Policies have failed. Hence, it is important that we create awareness among people and see this as a social reform measure which is for the collective good

measures were ineffective under the Congress regime but will work now as Prime Minister Modi has created an "atmosphere of trust."

"Any growing economy or a country that is on the path of becoming a developed nation cannot ignore the problem of population explo-sion, Country's five-year plans go haywire only because of the un-precedented population growth. Policies have failed. Hence, it is

important that we create aware-ness among people and see this as a social reform measure which is for the collective good.

Commenting on the incidents of coercive sterilisation and forced vasectomies during the seen as yet another act by the government to suppress democracy... Today, Prime Minister



former who has introduced various electoral, economic and social reforms. People trust him to take the right decision." Naqvi said his ministry has pre-

pared a vision document for Jammu and Kashmir and officials would visit the Valley and Ladakh next week to assess the situation there. "Over the past five years, the Centre has spent about ₹3 lakh crore in the Valley but most of it has been misused. That won't be the case anymore."

Jammu and Kashmir lagged behind other states because the special provisions of Articles 370 and 35A which have now been abro-

35A, which have now been abrogated, were used as a cover by the separatists, Naqvi said.

The minister also said there was no "question of questioning the patriotism of the people of Jammu

(Minority affairs) ministry has prepared a vision document for J&K and officials will be visiting the Valley and Ladakh next week to assess the situation. Over the past five years, the Centre has spent about <3 lakh crore in the Valley but most of it has been misused. That won't be the case anymore... There is no question of questioning the patriotism of the people of Jammu and Kashmir

'One should not forget that people of the Valley

rorism. The people of the Valley never allowed Al Qaeda or ISIS to grow there Yes, there have been stray incidents of terrorists infiltrat ing into the Valley

terrorism but they have always been shot or caught or have run away."

Naqvi said the ministry was also open to examining the proposals from people willing to build hospitals, colleges, ITIs, schools and community centres on Waqf properties in the Valley. "The Centre will fund them completely. The health and education infrastructure has col-lapsed, particularly in the interior regions of the Valley," he said.

# **Criminalising Instant Talaq to Help Muslims: Shah**

'Appeasement was the reason why the evil practice of triple talag had continued for so long'

Aanchal.Bansal@timesgroup.com

New Delhi: Union home minister Amit Shah on Sunday said criminalisation of triple talaq was meant for the benefit of Muslims. "Hindus, Christians and Jains are not going to benefit from it (triple talaq bill) because they never bed to serve bill) because they never had to suffer due

tolt," ne said.

Addressing an event organised by Syama Prasad Mookerjee Research Foundation, Shah said the Modi government has been accused of interfering with personal laws and religion. "But 19 countries, inclu-



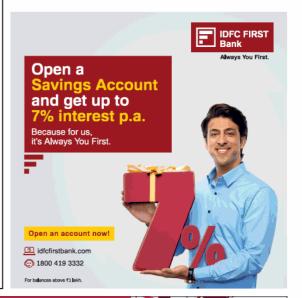
ding our neighbours Bangladesh, Pakistan, Sri Lanka and Afghanistan, have banned this practice. How is our step to bring a law to stop it un-Islamic," he asked while spea-king of the opposition that the Muslim Wo-men (Protection of Rights of Marriage) Bill faced in Parliament. Terming triple talaq a

"bad dream" for Muslim women, Shah said the new law is a way of bringing in gender justice. "This (the law) is Prime Minister Narendra Modi's and my promise to Mus lim women to nurture their hopes and aspirations," he said to an audience that com  $prised\, \stackrel{\circ}{BJP}\, parliamentarians\, and\, members$ 

The Bullet confirming. The Bullet leader said appeasement was the reason why the evil practice of triple talaq had continued for so long. "Vote-bank politics has caused loss to the nation in many ways. Triple talaq is one such example and vote-bank politics is the reason that the evil practice of triple talaq was allowed for so many years." he said. The parties which many years," he said. The parties which had opposed the bill knew that it was a malpractice but did not have the courage to do practice but did not have the courage to do anything about it, he said. "Triple talaq was a malpractice. There is no doubt about it in anybody's mind. Some parties opposed the bill in Parliament but deep inside their he art they knew it was a malpractice that needed to end but they didn't have the courage to do it, "the home minister said.

He also accused former Prime Minister

He also accused former Prime Minister Rajiv Gandhiof "bowing" to vote-bank politics and overturning the Supreme Court judgement in the Shah Bano case due to pressure from orthodox forces from within the Muslim community.





THE RIGHT CALL When the govt does something right, I always support it. Many of my colleagues opposed the Centre's decision to abrogate Article 370

OT THE SAME CONGRESS AS IT USED TO BE

# Reiterating Support for 370, Hooda Says Cong Has Lost Way

Rohtak: Congress leader Bhupinder Singh Hooda on Sunday came down heavily on his own party leaders for not supporting the abrogation of Article 370, which ac corded special status to Jam mu and Kashmir.

"When the government does something right, I al-ways support it. Many of my colleagues opposed the Centre's decision to abrogate Article 370. They have lost their way. It is not the same Congress as it used to be," sa id Hooda, while addressing

Parivarian Maha rally'here.
The comments by the topleader come amidst speculations that he might quti the party and chart an independent political course. Continuing his tirade against the Congress leaders, he said that like others, he never compromises when it comes compromises when it comes to patriotism and self-respect. "Those who oppose (abrogation of the special status), I want to tell them Usulon Par Jahan Aanch Aaye/Vahan Takrana Zaruri Hai/Jo Zinda Hai To Zinda Dikhna Zaruri Hai/ he said-Dikhna Zaruri Hai," he said-.Notably, Hooda had earlier too said that Modi government's decision to repeal Ar-

ment's decision to repeal Ar-ticle 370 was a "mile stone". Ahead of the upcoming As-sembly polls, he also promi-sed many things to the peo-ple. Among these were loan waiver, free electricity to far-mers, free bus service to wo-men in Haryana Road Trans-port. Corporation. (HBTC) port Corporation (HRTC) and employment to at least one person in each family. "If we form the government

# No Workers. **Only Leaders** in Cong: Kalita

Rajya Sabha MP Bhu Congress is a party of leaders and hardly has workers. Kalita was the Congress chief whip in Raiva Sabha, The BJP state unit had organi sed a reception for Kalita at the party discussion was held on Article 370 in Congress forum. " Views of those supporting the abolition of the Article were not taken. There was no directive. I personally opposed the continua-tion of Article 370," he

in Haryana, we will bring a law like Andhra Pradesh so that 75 per cent of the jobs go to the people of the state," he

the bank account of every poor housemaker. Those be-low the poverty line will be given rice and wheat at Rs 2 per kg. Poor people will not have to pay electricity bill if they consume less than 300 units of powers," he said.

His son and former MP De-epinder Singh Hooda said if the Congress comes to power, it will follow the path of love, growth, and development.

# **ACB** Investigation **Finds Irregularities** In Board Approvals

New Delhi: Preliminary probe into the alleged fraud involving J&K Bank has revealed that an approval with retrospective effect was taken from the bank's board of directors to "favour" a bid by apar-ticular without insurance comma. ticular private insurance compa ny, the Anti-Corruption Bureau (ACB) has alleged.

(ACB) nas alleged.

The investigative agency has alleged that the ex-post facto approval was "facilitated" by Parvez Ahmed Nengroo, former chairman, J&K Bank, who was booked on charges of favouritism and alleged abuse of his official position as the bank's chairman. tion as the bank's chairman.

In its FIR registered last month the ACB has alleged that "it has al so come to fore that since an appro val of the board of directors was val or the board or directors was needed in the said insurance deal, as such, a post facto approval was obtained in the matter, which was facilitated by Parvez Ahmed". The FIR, accessed by ET, states that "during wortfeeting it has that "during verification, it has surfaced that, though an evewash process regarding selection of an insurance compa

her points in its fa-

your in the presen

ny was initiated, the then chair-man, J&K Bank, has favoured the bidding insurance company, IFFCO The then J&K Bank chief Tokio, by managing award for hig favoured the bidding Insurance tation part, so that his close relative

his close relative Tokio:agency Asif Manzoor Beigh and others could be appointed in the said insurance company at his behest". The agency has alleged that the investigation has revealed that "due to the said insurance deal the said beneficiary. "₹2,000 will be deposited in rance deal, the said beneficiary company has been conferred the business of insurance in Srinagar and Anantnag at the cost of J&K Bank resources and that of Bajaj Balik resolutes and that of Bajaj Allianz Company Ltd which was already in arrangement with J&K Bank since 2002". To buttress its accusation of cau-

sing loss to the exchequer, the ACB has said in its FIR that verification has revealed that in the "first quarter of financial year 2018 to 2019 i.e April to June, J&K Bank recei ved commission from Bajaj Alli

# **CBI Books Ratul Puri**

New Delhi: Central Bureau of Investigation (CBI) has booked Ratul on charges of cheating and defrauding the Central Bank of India to the tune of ₹355 crore (appox) Besides Puri, his father ar mother Deepak and Nita Puri have also been booked by the CBI. Puri is MP CMKamal Nath's nephew. Six individuals-all present and former Directors of Moser BaerIndia have been booked along with unknown public servants and private individuals. An FIR has been registered, on Saturday, on charges of forgery, cheating and criminal misconduct.—**OPB** 

ance at ₹159 lakh, whereas com mission received from IFFCO TO-KIO General insurance compan for the financial year 2019-20 is ₹89 lakh, which is less by ₹71 lakh. The lakh, which is less by #7/1 lakh. The reby, a loss in the form of commission to J&K Bank has been caused". The FIR states that by performing acts of favouritism and nepotism in the course of his of fedal dath. Parway Abmod. in ficial duty, Parvez Ahmed, in connivance with the managing director of the insurance compa ny, has dishonestly conferred pe cuniary advantages upon IFFCO Tokio in lieu of the job to Asig Beigh and others

> Available for outright transfer a 4.5 MW hydro project in Himachal

All approvals including Long term PPA with HP already acquired and some civil construction done Work can start immediately If interested contact:

Rajesh Jain -9810158865 /



PROGRAMME HIGHLIGHTS

FEW IMPORTANT THEMES

SOME KEY SPEAKERS

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# **BSY to Expand Cabinet** Tomorrow; Likely to Induct 15-18 Ministers

Our Political Bureau

Bengaluru: Chief minister BS Yediyurappa will fi nally expand Karnataka's one-man ministry on Tues day, after having to put off day, after liaving to put of the event for one reason or the other for three weeks. The ruling BJP's national leadership has finally gi-ven him the go ahead for a limited expansion.

Tuesday's exercise, if go es off successfully, will give Yediyurappa much-needed breather in running the ad-ministration as he has been ministration as he has been singlehandedly managing relief operations in a state badly hit by floods. The 76-year-old CM is ex-pected to induct between 15

and 18 ministers in the first batch, according to the BJP sources. The list is said to be still in the works, and the party national leadershin is party national readership is expected to clear names on-ly on Monday evening. The BJP, sources said, may pick new ministers going by the need to balance regional and community representation. A few seniors are also expected to make the cut in recog nition of their long associa tion with the party and past work in the RSS.

Former speaker KR Ra-mesh Kumar's order disqu-alifying 17 MLAs in two bat-

### **CBI Probe Into Phone Tapping** Charges in K'taka Bengaluru: Chief

Minister BS Yedivurappa on Sunday an nounced a CBI probe into the allegations of phone tapping during previous Congress JDS regime on political leaders and others. The state government may issue a notification to this effect on Monday. Yediyurappa said several leaders, including those from the ded a probe on the allegations of phone

ches has thrown a spanner in the BJP's works. The party as well as the now-disqualified MLAs had thought the speaker would accept their resignations so that some of them could become part of the BJP ministry and contest in by-elections and contest in by-elections later. But the speaker's or-der disqualifying their as-sembly membership has blocked their entry into the cabinet.



**Govt Readies Report Card** 

# Amid Fund Crunch, Army **Wants MoD to Run ECHS**

# The Need for New Funding

expected to provide adequate funds

For ECHS. defence ministry had projected a ₹6.000 Cr. DU

New Delhi: To avoid strain on its New Deini: To avoid strain on its resources, the army has asked the defence ministry to remove the allocation for the Ex-Servicemen Contributory Health Scheme (ECHS) from its budget and move it under the defence entering band. under the defence pension fund which is a separate entity within the defence budget.

The government made funding of The government made runting or the medical scheme for retired per-sonnel as part of the army's revenue budget from this fiscal year. While the purpose of making the change, sour-ces said, was for better management of the scheme the proguence product of the scheme, the resources needed are immense and could put pressure on the army's procurement plans

The ECHS was allocated about ₹3,000 cr less than what it had sought 73,000 or less than what it had sought for the current fiscal year. The big-gest challenge of the the scheme is that its funds are not growing propor-tionate to the population it is serving. Due to periodic revision of pensions, the pension fund witnesses high growth and bringing the ECHS unadequate funds all time, they said.

50 lakh

The defence

ministry has been @timesgroup.com asked to put ECHS under the defence pension fund, which

is a separate entity within the defence budget

dependents

The army confirmed to ET that is had raised the issue of transferring ECHS funding with the government The developments come in the

The developments come in the backdrop of the ECHS regularly facing a shortage of funds, leading to a dearth of medicines, especially critical life-saving ones, for the more than 50 lakh veterans and their dependants for the concentration of the control of the c dants. For the ongoing financial year, the ECHS had projected a require ment of about ₹6,000 crore, but was given only about ₹3,200 crore, almost the same as the previous year

the same as the previous year.

Officials said this fund would be inadequate to meet requirements, because the ECHS had a committed liability of ₹2,000 crore for the payment
of hospital bills for the previous fiapprental year. It has also used up the nancial year. It has also used up its vote-on-account budget, which was 33% of the total funds allocated for

No SC Relief. Lt Col to be Tried for

8 Charges

**DHARAMVIR SINGH** 

New Delhi: A controversial military intelligence officer, who made several wild alle-gations of custodial killings against his superior officers that were rejected after scrutiny by the judicial system has been found culpable of violating service norms and will face a summary general

will race a summary general courtmartial next week. Lt Col Dharamvir Singh, who is currently being hou-sed at an undisclosed loca-tion in the Northeast, will be tried on eight charges of in discipline and violations of the Arms Act after his com manding officer found him

culpable after an investiga-tion earlier this year. Sources told Trithat the offi-cer—whose legal fight to eva-de the army's actions have been supported by non-go-vernment orga.

vernment orga nisations in the Northeast-has been found cul pable of unit-le Lt Col

Singh had made several mand. The officer has also been found killings blameworthy under three charges of the Arms Act

nd is likely to faand is likely to face dismissal from service
and imprisonment after the
proceedings. The administrative orders for the summary general court martia. l—a procedure designed to gi ve swift justice to subordina te officers-have been issued after the Supreme Court clea red the way for action by dis-posing off all appeals made

# on 'Smart Cities, Big Impact' Nidhi.Sharma@timesgroup.com

New Delhi: One City One Impact is the Union government's mantra to showcase the progress made by 100 smartcities as Modi 2.0 completes 100

smarrcinesas Mod 2.0 completes 100 days in October.
The ministry of housing and urban affairs, the nodal ministry for Smart City Mission, has directed all 100 smart cities to choose one project that usual shour a direct market on that would show a direct impact on the quality of life of its residents. The projects have been classified under five broad thematic areas-cleanliness, water, economy, inclusion and environment, Each city has identifienvironment. Each city has identur-ed either a new project or has priori-tised a project that was already inclu-ded under the Smart City Mission. The ministry would bring out a re-port card on these high-impact pro-jects on October 2—the 150th birth an-hworsery of Wahstma Gardhi niversary of Mahatma Gandhi.

According to data provided by ministry most number of projects about 28%—proposed by the city per-tain to cleanliness, followed by economy (24%), inclusion and environ-ment 23% each and about 2% under water. The 100 smart cities have alre-ady initiated the process of imple-

# Identifying **Big Changes**

BILASPUR A plastic-free city. The name of the programme is "Plastic Mukt Atal Sankalp City". Teams are visiting major markets and conducting surprise inspections to check use of plastic bags. People carrying plastic 

PUNE The city is developing 299 WiFi hot spots in public spaces, including hospitals RAIPUR The city is planting and geotagging 50,000 tree A resident would be involved in this initiative giving each

PANAJI The city will implement 24x7 water supply

UNDER 5 CATEGORIES

# o under water,

cleanliness, economy, inclusion & environment

menting 100 impactful projects. The initial estimates of ministry reveal that the 100 projects would mean plantation of 1 lakh trees, 80 new smart classrooms, over 100 green

public spaces, 2 lakh trash bins, 1,25 lakh new LED street lights and over

ed two major projects including cultural upliftment through IT solu tions for Kashi Vishwanath temple and main Ghats and development of

### VASUNDHARA TAKES ON GEHLOT AFTER KILLING OF A DALIT

# BJP, Cong Clash Over Lynchings

Aman.Sharma@timesgroup.com

New Delhi: The BJP and Congress are squaring up in Rajasthan over two lynching cases. Chief minister two tynching cases. Chief minister Ashok Gehloton Sunday accused the former BJP government of botching up the Pehlu Khan probe while BJP is accusting Gehlot's government of "religious appeasement" citing inac-tion in another 'lynching' case in Al-war whore a Palit man was allocadly war where a Dalit man was allegedly

Ratiram Jatay, the father of the deceased Harish Jatay, committed suicide three days ago allegedly due to inaction of police in his son's case

Gehlot accuses BJP of botching up Pehlu Khan probe while BJP accusing Gehlot of 'appeasement' in killing of Dalit

same. "If a Muslim dies in an incident in the state, it is termed moblyn-ching. But if a Hindu or a Dalit dies, no action takes place," BJP's state VP, Gyandev Ahuja, told ET. The state BJP spokesman, Satish Poonia, said the Gehlot government was "more concerned" about the Pehlu Khan ca-se and had set up an SIT for that but

case. "The government is supressing the Jatav case. The government should shun its double character and undertake an impartial probe to give justice to the Dalit family" ex-CM Va

Justice to the Dalitramity, "ex-CM Va-sundhara Raje has tweeted.

After a three-day long stand-off, the family agreed to Ratiram's post-mor-tem on Sunday after administration assured a top-level probe and BSP MLA from Tijara in Alwar, Sandeep Vumar carried Coblets mosses to Kumar carried Gehlot's message to the family. The BSP is supporting the Congress government in the state.

28-year-old Harish was coming ho me on his motorcycle on July 16 when his bike collided with a 55-year-old Muslim woman, Hakeeman. He was found injured on the road and died later in hospital.

Notice Inviting Tenders
appoint a Chartered Accountant Firm as Consults
of Goods & Service Tax (GST). Interested Charter
it their bid / quote after making online paymer
coument fee and Rs. 44,000/- towards earnest

flore 13.09.2019 in the office of the Financial Auvisor, Auroc Emineral, 2007 wan, Tilak Marg, Jaipur -302005. details of assignment, eligibility criteria and other terms and conditions ar lable at www.industries.rajasthan.gov.in/riico and www.sppp.rajasthan.gov.in



देशरत्न डॉ0 राजेन्द्र प्रसाद दुग्ध उत्पादक सहकारी संघ लि0 Deshratna Dr. Rajendra Prasad Dugdh Utpadak Sahkari Sangh Ltd.

Online tenders are invited for supply of (1) Aluminium Alloy Milk Car Lids, Capacity: 20 Ltrs under Annual Rate Contract (ARC) for the year 2019-20 from reputed manufactures who are registered for Sale Taxes Income Tax etc. under statutory requirement

S.No.	Name of Materials	Qnty. (Approx)	EMD Amounts	
1.	Aluminium Alloy Milk Can with Lids, Capacity: 40Ltrs. (Category No:01)	500 Nos.	Rs. 30000.00	
2.	Aluminium Alloy Milk Can with Lids, Capacity: 20Ltrs. (Category No: 02)	200 Nos.	Rs. 70000.00	

Details of Tender programme, Tender documents, Specifications of Items, general terms & conditions are mentioned in tender document which may be obtained through website www.eproc.bihar.gov.in since 17.08.2019

Managing Director



UTTAR PRADESH CO-OPERATIVE SUGAR FACTORIES FEDERATION LTD.

**TENDER NOTICE** 

Directorate of Sugar Dept of Food and public Distribution Govt. of India has vide its cular F.No1(4)/2018-SP-1 dated 28/09/2018 & 12/10/2018 decided to allow al ades of sugar namely raw, plantation white as well as refined under MIEQ (Minimum cative Export Quota) vide which (8893.50MT) quantity of sugar has been allott ince quantity to Cooperative Sugar Mills of U.P. Cooperative Sugar Factori

n this connection e-tenders are invited from experienced Export House/Merchandis-Bovt./Cooperative Institutions (In which State Govt./Central Govt. has/have invest capital and such institutions having valid Importer/ Exporter code and noe of sugar export) from 16/08/2019 06.55 PM to purchase the quantity of Sugar from Cooperative sugar mills of Uttar Pradesh and arrange its export as pe tioned notification under MIEQ and stipulated norms on the basis of as

Last date of submission of online tender is 26/08/2019 09:00 AM and ten pening date is 26/08/2019 11:15 AM

nder documents can be downloaded from e-tender portal https://etender.up.nic.i or Federation's website **www.upsugarfed.org**. The bidders will have to deposit tende fees ( Non Refundable) of Rs.1000/- +12% GST = Rs. 1120/- & earnest money in the of Demand Draft/RTGS for Rs. 10.00 lacs (Rupees Ten Lacs only) in fa U.P. Cooperative Sugar Factories Federation Ltd. payable at Luckr hout earnest money will not be accepted. The bank details are available in the bloaded tender document on page 01. The undersigned reserves the right to can

The bidders will have to deposit earnest money in the form of Demand Draft/RTGS for Rs. 10.00 lacs (Rupees Ten Lacs only) in favour of U.P. Cooperative Sugar Factori eration Ltd. payable at Lucknow posit tender fees of Rs. 1000/- + 12% GST= Rs. 1120 ses One Thousand one hundred twenty only) which will be non-refundable. The The reduction of submission of e bids along with eligibility, date & time, open incal/Financial bids, E.M.D. experience and other terms & conditions will on UPLC e-bender portal http://etender.up.nic.in and Federation www.upsugarfed.org from the date 16/08/2019 at 06.55 PM from which control to the conditions will be the condition of the condit www.upsugarfed.org from the date reversely a cross r microcurrents may be downloaded by any bidder. The tender fee is Rs. 1, ndable) and required E.M.D by way of demand draft scheduled bank in COOPERATIVE SUGAR FACTORIES FEDERATION LTD, pay

उत्तर प्रदेश सहकारी चीनी मिल्स संघ लिमिटेड

are often

to civil

hospitals

for major

in expensive

rts sugg

be referred to

the year, during the first few months

itself. This will leave very little funds

with it and could result in a shortage

While the defence ministry didn't respond to ET's request for comment till press time Sunday, the army confirmed that "the ECHS has a pendential of the state of

cy of over ₹2,000 crore from last year

on hospital bills. "This year, with the allotment of budget, priority will be

towards payment of outstanding du-

es and procurement of medicines," it

The army explained also that the ECHS budget initially sanctioned was not final. "Adequate budgetary provisions exist to seek additional funds," it added. The decision to shift the funding from the defence minimum experimentally which handstroements the came of the same which handstroements and the same short hearmy which handstroements.

stry came after the army, which hand

les the administrative and ground

management of the ECHS facilities

management of the ECHS actinities, requested for a change. But moving it to the army's revenue budget could cause problems, said some officials ET spoke to. "In case there is a need for additional money for ECHS, it will have to be taken from the army's revenue budget." said an official

The army's revenue budget is large

ly spent on paying salaries, leaving

little for operational expenditure

such as transportation and procu

ring ammunition, spares and suppli-

revenue budget," said an official.

said in response to ET's questions

military hospitals



ers are invited by the **Chief Engineer (Procurement & Contracts), WBSEDCL,** Vidyu an, 4th Floor, Bidhannagar, Block-DJ, Sec-II, Kolkata-700091 through e-tenderin ess from genuine manufacturers only for manufacturing, testing, supply & delivery of th

Tender Notice No.	Description of Items	Tendered Qty.	Estimated Value in Rs. (approx.)	e-Bid submission end date
P-15/2019-20/ PC-III/LTCFL	L.T. (1.1 kV) Underground Cable Fault Locator with its accessories as per NIT.	10 sets	2.22 Cr.	16.09.2019 up to 14:00 hrs.
P-16/2019-20/ PC-I	3 Phase 4 wire 20-100 Amp. DLMS whole current static energy meter fitted with pilfer proof meter hox	8000 nos.	4.48 Cr.	16.09.2019 up to 14:00 hrs.

ad from www.wbsedcl.in and the above mentioned office. (Ph. No.: 033-23197-663/391)



JHARKHAND MEDICAL & HEALTH INFRASTRUCTURE DEVELOPMENT & PROCUREMENT CORPORATION LTD. MCH BUILDING, RCH CAMPUS, NAMKUM, RANCHI – 834010. (CIN – U855100JH2013SGC001276) E-mail:jmhidpc2014@gmail.com

Tender Ref. No. JMC/NIT-19/AYUSH/22Date: 16.08.2019 SHORT TENDER FOR RATE CONTRACT FOR AYURVEDA / UNANI & HOMEOPATHIC MEDICINES FOR AYUSH HOSPITALS OF THE STATE OF JHARKHAND FOR PSU & GOVT. CO-OPERATIVES.

The Managing Director, JMHIDPCL, Namkum, Ranchi hereby invites separate Technical and Commercial Bids (Two Envelope invites separate Technical and Commercial Bids (Two Envelope System) through e-tender from PSU & Govt Co-operatives for RATE CONTRACT FOR MEDICINES.

CONTRACT FOR MEDICINES.
The Blank tender documents with detailed conditions can be downloaded through web site http://jharkhandtenders.gov.in and should be submitted through e-procurement system only. The eligible bidders willing to participate must be registered in e-Procurement

Sl. No.	Particulars	Details
1	Name of Work	RATE CONTRACT FOR AYUSH MEDICINES
2	Time of Completion	Within 60 days after issue of work order
3	Date of Publication of Tender on website	16.08.2019
4	Pre-Bid Meeting Date/Time	23-08-2019 at 1 PM in Office of JMHIDPCL, GVI Campus, Tata Road, Namkum, Ranchi- 834010
5	Date / time for submission of bids	24-08-2019 to 31-08-2019 up to 3 P.M
6	Date of Technical Bid opening	02-09-2019 at 3 P.M
7	Application fee (Non refundable)/ EMD (Refundable)	5000.00 (Five thousand only) and Rs 50000 as EMD as per details in the tender document
9	Contact no. of procurement person	7004871564, 9771500075, 9431929775
10	E-mail ID of e -procurement cell	gm.proc.jmc@gmail.com

Note: The above dates may change due to declaration of holidays MHIDPCL Ranchi reserves the right to amend or withdraw any of the terms and conditions contained in the Tender Document including quantity/amount of items to be supplied or to reject any or all tenders without giving any notice or assigning any reason. The decision of the Managing Director, JMHIDPCL, Namkum, Ranchi in this regard shall be final.

be final. The tailed tender document can be seen and applied through website http://jharkhandtenders.gov.in only, hard copies of Technical bid & Price bid will not be entertained except Tender fee. Sd/-

जिले जब तक ना सनाहे, यो कहानी हूँ मैं, मुझे बर्चार नात करो पानी हूँ मैं।

बूंद - बूंद नहीं बरतेंजे तो बूंद को तरलेंजे

JMHIDPCL PR 214582 (Jharkhand Rural Health Mission Society) 19-20 (D)

EAST COAST RAILWAY **ENGINEERING WORK** 

ed : 02.08.2019

137-2019, Dated: 22.08.2019

DESCRIPTION MINGRED REPAIRS
TO MINOR BRIDGES SUCH AS WIDENING
CESS OF BRIDGE APPROACHES, REPAIRS
TO FLOOR, INSPECTION STEPS, BALLAST
RETAINING WALL, TOE WALL, BRIDGE
TABLET, CLEANING OF WATER WAYS ETC.
AND PROVISION OF KM POST AND
GRADIENT POST ON GURUDIJATIA
TALCHER - ANGUL SECTION OF KHURDA
ROAD DIVISION.

on Division.

pprox Cost of the work (₹) = 97.75

akhs, EMD; ₹ 1,95,500/-, Cost of Tender

ocument : ₹ 5,900/-, Period of

ompletion : 10 (Ten) Months.

2) Tender Notice No. e-Tender-HQ-KUR-138-2019, Dated: 06.08.2019

ESCRIPTION: NEW WORKS, ADDITIONS ND ALTERATIONS TO THE EXISTING TRUCTURES ALL OPPILIABLY DEPOLITIONS AND

Approx Cost of the work (₹): 80.53

akhs, EMD:₹1,61,100/-, Cost of Tender locument: ₹ 5,900/-, Period of

139-2019, Dated: 06.08.2019

DESCRIPTION: NEW WORKS, ADDIT AND ALTERATIONS TO THE EXIS STRUCTURES, ALL ORDINARY REPAIRS STRUCTURES, ALL ORDINARY REPAIRS AND
MIAIN TEN AN CEWORKS OF
MISCELLANEOUS NATURE AND SUPPLIES
EACH COSTING RS.5,00,000/- OR LESS IN FRAFFIC COLONY (STAFF QUARTERS) NCLUDING RAILWAY MARKET AREA AT KHURDA ROAD UNDER SENIOR SECTION

x Cost of the work (₹): 90.30 MD: ₹1,80,600/-, Costor rencer ent : ₹ 5,900/-, Period of

4) Tender Notice No. -Tender-CEN-RUR-140-2019, Dated: 2.08.2019

DESCRIPTION E NEW WORKS, ADDITIONS
AND ALTERATIONS TO THE EXISTING
STRUCTURES, ALL ORDINARY REPAIRS AND
M A I N T E N A N C E W O R K S O P
MISCELLANEOUS NATURE AND SUPPLIES
EACH COSTING RS.5,00,000i- OR LESS IN BHUBANESWAR SETTLEMENT (COLONY, STATION, WATER SUPPLY & HORTICULTURE WORKS) UNDER ASSISTANT DIVISIONAL

Approx Cost of the work (₹): 92.05

BANESWAR FOR THE

completion; 30.06.2020.
5) Tender Notice No. e-Tender-HQ-KUR141-2019, Dated: 66.08.2019
ISSCRIPTION NEW WORKS, ADDITIONS AND
LITER ATTIONS TO THE EXISTING
TRUCTURES, ALL ORDINARY REPAIRS AND
LAINTENANCE WORKS OF MISCELLANEOUS MAINTENANCE WORKS OF MISCELLANEOUS NATURE AND SUPPLIES EACH COSTING RS.00,000-ORLESSINACCOUNTS COLONY (STAFF QUARTERS) AT KHURDA ROAD UNDER SENIOR SECTION ENGINEER(WY HEAD QUARTER/KHRUDA ROAD IN SENIOR DIVISIONAL ENGINEER (HEAD QUARTER)'S PROPERTY OF THE PROPERTY OF THE

Approx Cost of the work (₹): 90.40 b, EMD: ₹ 1,80,800/-, Cost of Tender ment : ₹ 5,900/-, Period of pletion: 30.06.2020

7) Tender Notice No. e-Tender-HQ-KUR-143-2019, Dated : 06.08.2019 SCRIPTION NEW WORKS, ADDITION ND ALTERATIONS TO THE EXISTIN MISCELLANEOUS NATURE AND SUPPLIES EACH COSTING RS.5,0,0001- OR LESS IN SERVICE BUILDINGS IN TRAFFIC AND ACCOUNTS COLONY INCLUDING DIVISIONAL RAILWAY MANAGER OFFICE, DIVISIONAL RAILWAY HOSPITALIKHURDA ROAD AND RAILWAY STADIUM ETC. UNDER SENDO SECTION ENGINEER (W)/HEAL

Approx Cost Graus.

akhs, EMD:₹1,80,100I-, Cost of Tence.

Document : ₹ 5,900I-, Period of Completion: 30.06.2020.

Lakhs, <u>EMD</u>: ₹ 1,00,900/-, <u>Co</u> <u>Document</u>: ₹ 5,900/-,

IN SENIOR DIVISIONAL ENGINEER (HEAD QUARTER)/KHURDA ROAD'S SECTION FOR THE PERIOD UPTO 30.06.2020. ox Cost of the work (₹): 80.05

NEW WORKS, ADDIT

Approx Cost of the work (₹): 50.74 Document : ₹ 5.900/-. Period of

20.06.2020. 20.0

13) Tender Notice No. e-Tender-EAST-KUR-149-2019, Dated : 05.08.2019 DESCRIPTION : PROPOSED IMPROVEMEN DF ROAD AT PARADEEP RAILWA

prox Cost of the work (₹) : ander Document: ₹ 2,28,400/-, Cost of ompletion: 10 (Ten) Months.

Completion: 10 (Ten) Months.

14) Tender Notice No. a-Tender-SOUTH-KUR15(1-2016, Dated: 10.80 2.019

DESORPION: 8 RENEWAL OF EXISTING
WORN OUT CURVED SWITCHES WITH THICK
WEB SWITCHES & VARIOUS PWAY WORKS
SUCH AS MANUAL DEEP SCREENING OF
TRACK AND POINTS & CROSSING
DISTRESSING, WELDING OF RALL JOINTS,
OVERHAULING OF LEVEL CROSSING
SMALLOW SCREENING OF TRACK BALLAST
AND OTHER ENABLING WORKS UNDER THE
JURISDICTION OF SENIOR SECTION
ENGINEER (P.WAY), KALUPARAGHAT OF
KNURDA ROAD DIVISION.

Approx Cost of the work (₹) : 07.38 Lakhs, <u>EMD :</u> ₹ 2,03,700/-, <u>Cost of</u> ender <u>Document :</u> ₹ 5,900/-, <u>Period of</u> completion : 10 (Ten) Months.

NEB SWITCHES & VARIOUS P.WAY WOR SUCH AS MANUAL DEEP SCREENING FRACK AND POINTS & CROSSING DISTRESSING, WELDING OF RAIL JOIN OVERHAULING OF LEVEL CROSSINGS SHALLOW SCREENING OF TRACK BALLAST

approx Cost of the work (₹):

Approx Cost of the work (₹) : ender Document : ₹ 11,800/-, Period o empletion: 08 (Eight) Months

17) Tender Notice No. e-Tender-SOUTH-KUR-154-2019, Dated: 06.08.2019

DESCRIPTION B PROVISION OF 1ST FOOT
OVER BRIDGE AT BARUVA (BAY) &
SUMADEVI (SUDV) STATIONS OF KHURDA

Approx Cost of the work (₹) : 32.07 Lakhs, EMD : ₹ 3,16,000/-, Cost of

155-2019, Dated : 06.08.2019

ESCRIPTION : NEW WORKS, ADDITION AND ALTERATIONS TO THE EXISTIN

Approx Cost of the work (₹) : '4.30 Lakhs, <u>EMD :</u> ₹ 1,48,600/-, <u>Cost of</u> ender Document : ₹ 5,900/-, <u>Period of</u> Completion : 30.06.2020.

Completion: 30.06.2020.

19) Tender Notice No. e-Tender-CENT-KUR155.2019, Dated: 06.08.2019

DESCRIPTION: NEW WORKS, ADDITION
ATTENATIONS TO THE EXISTIN
STRUCTURES, ALL ORDINARY REPAIR AN
M A IN T E N A N C E W O R K S

MISCELLANEOUS NATURE AND SUPPLIE
EACH COSTING RS.5,00,0001-OR LESS IN TH ECTION KM.410/11-GURUDIJHATIA/IN

FRIWITAL CHER FOR THE PERIO

Approx Cost of the work (₹) : 75.99 Lakhs, EMD : ₹ 1,52,000/-, Cost of Tender Document ; ₹ 5,900/-, Period of Completion: 30.06.2020.

JPTO 30.06.2020

20) Tender Notice No. e-Tender-CENT-KUR-157-2019, Dated: 06.08.2019

DESIGNATION TO THE WORKS, ADDITIONS AND ALTERATIONS TO THE EXISTING STRUCTURES, ALL ORDINARY REPAIR AND M A I N T E N A N C E W O R K S O F MISCELLANEOUS NATURE AND SUPPLIES

Approx Cost of the work (₹)

mpletion: 30.06.2020.

Approx Cost of the work (₹)

11.78 Lakhs, EMD : ₹ 23,600/-, Cost of Tender Document : ₹ 2,360/-, Period of Completion: 04 (Four) Months.

Completion; 04 (Four) Months.

23) Tender Notice No. 6-Tender-HO-KUR160-2019, obed: 1708-2019
DISSCRIPTIONS REPAIRS AND MAINTENANCE
WATER SUPPLY WATER AND SUPPLIES
MISCELLANEOUS NATURE AND SUPPLIES
OF WATER TREATMENT PLANT, DAYA PUMP
HOUSE & RCCOW MATER TANK OF FAILWAY
STATION, DISTRIBUTION OF WATER SUPPLY
TO DIFFERENT ZONES OF KHURDA ROAD
SETTLEMENT INCLUDING MAINTENANCE OF
ARISING WATER TONES OF SUPPLIANE AND ROC
RISING WATER THOUSE A DELIVERY
LINES OF PUMP AFF IN LITER HOUSE A DELIVERY
LINES OF PUMP AF IT LITER HOUSE AND RCC
OH TANK AT KHURDA ROAD EACH COSTING
STOROGO TESS AT KHURDA ROAD LEAS TO SENDER A DELIVERY
OF THE RESON DAYA OF LESS AT KHURDA ROAD
UNDER SENDOR SECTION ENGINEER OF IAMA AT KHURUA ROAD EACH COSTINA
S,50,000. OR LESS AT KHURDA ROAD
UNDER SENIOR SECTION ENGINEER
(W/WW)/KHURDA ROAD IN SENIOF
DIVISIONAL ENGINEER (HEAD QUARTER)
KHURDA ROAD'S SECTION FOR THE PERIOL

DESCRIPTION : ULTRASO

DESCRIPTION SUTRASONIC TESTING OF ALUMINO THERMIC (AT) WELDS WITH DIGITAL ULTRASONIC FLAW DETECTORS (USF) THROUGH OUT SOURCIME AND REPORTING THE SAME AS PER INDUAN ARILWAY STANDARD SPECIFICATION AND MANUAL FOR ULTRASONIC TESTING OF RAILS & WELDS (REVISED - 2012) AND PRESCRIBED LATEST CORRECTION SETTING OF OW VARIOUS DESTRIPED FOR THE SAME AND ALTEST OF THE SAME AND ALICENTED FOR THE SAME AND ALIC

Approx Cost of the work (₹) nt: ₹ 5.900/-. Period o Tender Docu

No manual offers sent by Post/C

consideration. <u>NOTE</u>: The prospective tenderers are advised to revisit the website 10 days before the date of closing of tender to note any changes / corrigenda issued for this tender.

Schemes have 100 new community toilets
The civic bodies have con The civic bodies have come up with innovative project ideas. Prime Minister Narendra Modi's constituency, Varanasi, has identifibeen classified

green spaces for the citizens.

Warangal has mooted "Cool Scho-

beaten to death by Muslims.

Police have maintained that Jatav's death is not alynching case but a road accident but the BJP is not buying the

ox Cost of the work (₹): 90.0

Completion: 30.06.2020.

10) Fender Notice No. - Erinder HC-KUR:
146.2019, Dated: 0.60.82019

DESCRIPTION:
NEW WORKS, ADDITIONS
STRUCTURES, ALL ORDINARY REPAIRS AND
ALTERATIONS TO THE EXISTING
STRUCTURES, ALL ORDINARY REPAIRS AND
ALL OR A N C E W OR K S O I
MISCELLANEOUS NATURE AND SUPPLIES
EACH COSTING RS. 50.0000: ORL ESSIN THE

Completion: 30.06.2020.

12) Forder Notice No. F-Tonder-HO-KUR148-2019, Dated: 96.98.2019

DESCRIPTION: NEW WORKS, ADDITIONS AND
ALTERATIONS TO THE EXISTING
STRUCTURES, ALL ORDINARY REPAIRS AND
MAINTENANCE WORKS OF MISCELLANEOUS
NATURE AND SUPPLIES EACH COSTING
NATURE AND SUPPLIES EACH COSTING
FORCER SETS HOUSE (ORTH) IN SERVICE
BUILDINGS, STAFF OUARTERS INCLUDING
HOME ETC. AT PURI UNDER SENIOR SECTION
FOR THE CONTROL OF THE SENIOR SECTION
ENGINEER(M) UPRII IN SENIOR DIVISIONAL
ENGINEER (HEAD QUARTERS) MISCENIOR SECTION FOR THE PERSIOR UPTO 30.98.2020.

EACH COSTING RS.5,00,000/- OR LESS IN TH

82.77 Lakts, EMD : ₹ 1,65,500/-, Cost of Tender Document : ₹ 5,900/-, Period of Completion : 30.06.2020. 21) Tender Notice No. e-Tender-CENT-KUR-158-2019, Dated : 06.08.2019 DESCRIPTION : NEW WORKS, ADDITIONS

66.84 Lakhs, **EMD** : ₹ 1,33,700/-, **Cost o** Fender Document : ₹ 5,900/-, **Period o** 

22) Tender Notice No. e-Tender-CENT-KUR-199-2019, Dated: 05.08.2019
DESCRIPTION: PROPOSED RIVER BED
MAPPING 13D SCANNING OF RIVER BED OF
BRIDGE NO-22 DOWN (MAHANADI)
1330-5M-6X89.3M-5X76.2M TOWG IN
BETWEEN NARAJ MARTHAPUR
CHANTIKHAL NIDHIPUR STATION OF

95.81 Lakhs, <u>EMD</u>: ₹ 1,91,600/-, <u>Cost of</u> Tender Document: ₹ 5,900/-, <u>Period of</u> Completion: 30.06.2020.

Date and time of closing of tender

to more survey of the standar.
Complete information including e-tender documents is available in website http://www.ireps.gov.in.

PR-296/K/19-20

TODAY ON **№ETPrime**.com

# **Gangwal Digs In**

### Wrong Number



### **Data Dealings**



Sources say the landmark data-protection bill may have to concede vital

# **Homebuyers' Body Seeks** Forensic Audit of **Delayed Projects**

Kallash.Babar@timesgroup.com

Mumbai: The Forum for People's Collective Efforts (FPCE) has urged Conective Errorts (FPCE) has triged the Prime Minister's Office (PMO) to order forensic audit of all the hou-sing projects that have been delayed beyond three years. The move by the pan-India homebuyers' body was emboldened by the Supreme Court's recent ruling in the Amrapali case. In case of Amrapali, the apex court

In case of Amrapali, the apex court had directed the government to take appropriate steps on a time-bound manner to address the problems of manner to address the problems of home buyers impacted by delayed delivery. While the court's direction was more generic in nature, FPCE has used that to offer specific sug-gestions to the government for a qu-ick resolution of home buyers' woes. "... forensic audit has been ordered in all cases, including Amranali whe-

in all cases, including Amrapali, whe re large-scale wrongdoing and fund diversion have been found. Hence, it diversion have been found. Hence, it is also necessary that the audit should be ordered for all such projects delayed by more than three years," FPCE said in its letter to the PMO. "Accordingly asper the forensic audit report, action should be initiated against auditors and other persons who have colluded with builders."

FPCE has suggested making a se-

FPCE has suggested making a se-parate cell within the ministry of housing to deal with, coordinate and nousing to dea with, coordinate and pursue matters relating to delayed projects on a pan-India basis with all concerned stakeholders, including states, builders, authorities, banks and home buyers.

# Trai's New Consultation Paper on Broadcast Tariffs Spells Trouble for Industry: Experts

Barely 8 months into new tariff regime, Trai has started a process to review framework; some steps can badly hurt industry, fear broadcasters

Mumbai: "We are heading for chaos," said a top executive of one of the leading broadcast networks when asked to comment on the latest consultation paper by the Telecom Poculatory Asthopatis of Poculatory Asthopatic Occupation Poculatory Asthopatic Poculatory Asthopatic Poc lecom Regulatory Authority of India (Trai). It's a sentiment that is echoed by many in the broadcas-

echoed by many in the broadcasting industry after Tral last Friday initiated a process to review
the new regulatory framework for
the broadcasting sector.

Tral issued a consultation paper
titled "Tariff-related issues for broadcasting and cable services", seeking stakeholders' responses on 27
questions which covered different
aspects related to the new tariff oraspects related to the new tariff order (NTO), which came into force from February 1, 2019.

The three main issues that Trai The three main issues that Trail assought to address with the consultation papers are — whether channel bouquets should be allowed; should a cap on discounts within bouquets be reintroduced; and whether the ceiling miteo whether the ceiling price of channels in bouquets—₹19 at present— needs to be re-examined.

World-wide bouquets are a standard feature of the TV industry. Consumers across the world opt for them, rather than pick indivi-dual channels as the bouquets are

Broadcasters and analysts feel that if Trai intervenes in the first two issues—bouquets and capon discounts within them—then the consequences will be far reaching and many smaller channels and networks will even face

an "existential crisis"

and distribution platform opera tors (DPOs) - a term used for cab-

tors (DPOs)—a term usea for cap-le operators and DTH providers — from assembling bouquets, this will severely impact their bu-siness model as many smaller and less popular channels will not get on the audience and lo not get enough audiences and lose reach and thus viewership, resulting in a further drop in advertising revenue. Ultimately, they may have to shut shop.
"I don't think

Trai understands the core of the broadcast busi-ness. They seem to have already Experts feel that Trai may direct all the and DPOs to made up their mind and I will not be surprised if they finish the consultation process and open-ho-use discussions

head of distribution of a leading

Experts feel that Traimay direct all the broadcasters and DPOs to implement changes to the NTO

Introducing an MRP for channels falls under Trai's charter, but a cap on discounting of bouquets is tricky and the entire process would be a lengthy one with a lot of legal tangles, said Rohit Dokania, Senior VP for Research at IDFC

A Long Story Mar 3, 2017 Tral first notified Broadcasting and Cable services, Court delivers which was immediately chalsplit verdict, lenged by Vilay TV and Star India to third judge May 23, 2018 Third Judge of Madras HC ordered in fa-July 3, 2018 Supreme Court upheld Madras HC Judgement, Trai notifies the framework of capping discounts at 15% Oct 30, 2018 Supreme issued consultation paper Tariff related issues for Broadcasting and Cable services tariπ order; Irai gave 1 month grace period;

consumers by Feb 1, 2019

inst the basic principles of doing

business.

Most of the broadcasters, Trai has found out, are offering discounts ranging from 40%-54%, while is no more or of the law to Table.

le in some cases it is up to 70%. While Trai believes that the

NTO was envisaged as a policy to

give power of selection and choi-

ce in the hands of end consumers

"Trai will try and impose a cer-Trail will try and impose a cer-tain discount rate between a la carte and bouquets of channels; however, since the Madras HC has already called out 15% disco-unt imposed through the earlier tartiff order as arbitrary, Trail will have to be very support wheat the have to be very sure of what it do-

ept 16, 2019 Last

consultation paper

es," Dokania said. He added that removing the option of forming bouquets is aga- and this kind of discounting is referring to the upcoming launch 

by consumers, the Madras High court found the 15% cap arbitrary PRICING IS KEY TO REINVEST Trai fixed ₹19 as the MRP cap for

making MRP of individual chan-

the a la carte choice of channels

channels under the NTO. Howe-ver, it has found that broadcasters have kept all the popular channels-66-in the top bracket. The se consist mostly of Hindi and re-

se consist mostly of Hindi and re-glonal general entertainment channels and sports channels. Now, if 'Traire-examines the pri-cing, the channels may lose the power to reinvest in premium content, especially when they are facing tough competition from vi-deo, streaming services. deo streaming services.

"Trai has to stop seeing broadcast and digital sectors in isolation. and ugital sectors in isolation. Can the regulator regulate the pri-cing of a Hotstar or a Netflix? If not, one has to ask, will regulating the pricing of TV help," asked Ra-jiv Sharma, co-head of institutio-nal research at SBICAP Securities. "Recent consultations if enforced may bring down the monthly bill, but TV may lose value. Broadcasters won't be able to earn enough to invest in quality content and may lose out to OTT."

lose out to OTT."

Sharma said that going back to issues, which have been decided by courts, sends a wrong message to fresh investments. "For people, who cannot afford premium TV, there is an affordable option of DN Errobles and Trais should ma. DD FreeDish and Trai should make that more robust," he said.

of Jio Fiber, stated, "This move ple play perspective, where a brople play perspective, where a pro-adband operator is also giving cable and telephony services. So you take the broadband plan and free channels in the basic pack, and for premium content, you subscribe to OTT, via the same broadband." broadband.

### ADCASTERS WORRIED

BROADCASTERS WORRIED
All the executives across TV broadcasters and DPOs ET spoke with sounded worried and concerned, and requested anonymity to speak freely as they are first expected to give their responses to the sector regulator.

"Trai started this entire process with the idea that monthly cable and DTH hill will come down as

and DTH bill will come down as people will select only 15-25 chan nels, which has not been the case nels, which has not been the case. Contrary to the regulator's idea, in most cases monthly bills have increased. They have realised that they have created a mess and now blaming the broadcasters and DPOs," said another top executive of a broadcast business. If Trail has its way the broadcast hustiness.

If Trai has its way, the broadcast sector will see another disrup tion in less than a year, and this ti me may force many smaller and less popular channels and TV netiess popular channels and TV net-works to shut. The sector has alre-ady lost 10-12 million TV subscri-bers in the last five months (as per various industry estimates) post NTO and industry experts fear that this will kill the sector as dis-tribution revenues will drop sic. tribution revenues will drop sig nificantly at a time when adverti sing revenues are already under

# Slowdown Unlikely to have Any Impact on Placements at IITs

Kolkata: Pre-placement offers (PPOs) Notata: Pre-piacement oriers (PPVs) often an early indicator of campus hi-ring trends—are up at Indian Institutes of Technology (IIT) this year, suggesting that the elite engineering colleges are likely to be relatively insulated from a slowdown in the company. slowdown in the economy. It's still early in the process—PPOs come

in till end November before final place ments begin — but so far, IITs of Roorkee, Madras and Guwahati say the number of offers was up by 8-25% compared with this time last year. IIT-Hyderabad has already otal PPO tally

According to various IITs, companies that have made pre-placement offers so far include Microsoft, Citibank India, Flipkart, IBM India, Cisco, Qualcomm, Reliance Industries, Samsung R&D, Schlumberger, Uber, Visa Inc, Amazon, DE Shaw, General Electric, JPMorgan Chase, Texas Instruments, Adobe and

tive but even companies that have cut down on hiring numbers will want to recruit the best and the brightest. That po ol is not too large. Demand and supply are conducive so far as IITs go," said an IIT-Roorkee placement team member.

While the jumps in offer numbers are more modest than last year's, IITs are confident.

tive industry trends as our students are typically considered for core engineering, design, hi-tech and research & deve-lopment profiles," said Pradeep Yemula, the faculty-in-charge of placements at IIT-Hyderabad, "We have also establis p-term relations with industry on

has seen an 8% jump at 86 PPOs.

Firms that have given PPOs for the first ti-me this year in-

come from the information technology and related sectors, said most of the IITs ET spoke to.

IIT-Roorkee has bagged 78 PPOs so far, up 17% from the same time last year, and iNSTITUTES CONFIDENT

INSTITUTES CONFIDENT

Such as 5G, data sciences, machine lear-clude Tesco, Rubrik, GE Healthcare, HP and Kivi Capital at IIT-Guwahati; Bajaj Auto, Walmart and Vlasat at IIT-Madras; Phillips at IIT-Hyderabad; and Cohesity, Flidelity Business Services-India, Op-

**ADVERTORIAL** 

disruption, change in stakehold-

er expectations and the cost of

managing these expectations to

decide whether to undertake an

internal technology led transformation, outsource part or all of their tax function operations or follow a hybrid approach to

partially outsource and build

technology led capabilities to

function activities," says Garima

Leader – Global Compliance &

technology led transformation of a tax function, a whole new

workforce should be considered

to build delivery efficiencies and

manage the in-sourced tax

Pande, Partner & National

Reporting, EY India. While implementing any

process of alternate digital



# TAX TECHNOLOGY

# THE ROAD AHEAD FOR TAX TECH

The tax ecosystem is at the cusp of a change. Increased tax data transparency, Government's focus on digital tax compliance and emerging stakeholder requirement for tax function to be a strategic business partner is driving the need for a smart tax function that aims to evolve and keep pace with the disruption

ith ever evolving technologies, digital transfer tal transformation is altering operating models of organisations. Businesses are adapting, upgrading and evolving, using technology to improve efficiencies, racing to meet consumer expectations and foster innovation. Recently, both the PM Narendra Modi and the Finance Minister Nirma la Sitharaman have underscored the importance of technology and faceless assessment, which is the need of the hour for dig tising tax administration today Digital tax administration

initiatives have emerged as one of the biggest drivers of tax function transformation for Indian companies, with GST being the leading technology-led tax reform necessitating a large-scale business transformation

Impact of this digital shift on businesses has resulted in elevated C-suite attention towards managing tax risks associated with providing greater ities. With these dramatic and evolving changes in the taxation landscape in India, the entire ecosystem - from the authorities to the taxpayers — is looking for ways to innovate in tax operations and management They are also exploring how technology enabled tax function

environments have changed. All around the globe, we see the Revenue Authori-



ties, the biggest technology users, are leveraging digital platforms to mine/assess taxpayer data to detect patterns, tax evasions and plug leakages. The need for transparent, robust and ever responding systems has made technology in tax a

'must' rather than a 'good to have NITIN JAIN, Head, Global Tax

operating models can help tax

I will call technology in tax as a TINA (There Is No

impact. In today's complex tax environment, it's not only about compliance and transparency but also about efficiency, agility and insights for business

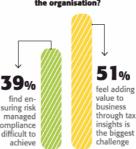
**PUJA THAKUR, Executive** Director and Chief Financial Officer, GlaxoSmithKline Pharmaceuticals Limited

functions become a strategic business partner and manage increased stakeholder requirements in the most cost-efficient manner, Nitin Jain, Head, Global Tax, OYO, says, "Business and tax environments have changed. All around the globe, we see the Revenue Authorities, the biggest technology users, are leveraging digital platforms to mine/assess taxpayer data to detect patterns, tax evasions and plug leakages. Initiatives around Country-by-Country-Reporting under OECD's BEPS framework, FATCA, digitised financial reporting; e-invoicing, etc. are all efforts in

leveraging technology. The need for transparent, robust and ever responding systems has made technology in tax a 'must' rather than a 'good to have'"

The ever-increasing list of challenges the tax function faces is driving a global shift in the way many organisations are evolving their approach. Some striking characteristics are shaping the future - tax function is the largest consumer of data in any organisation and therefore use of data analytics by the tax function is today playing a key role in the taxation system. helping organisations work in real time and provide value

Biggest challenge for the tax on at the strategic level in the organisation?



Increased collaboration with other business transparency initiatives



believe that increased level of collaboration is required with other busi-ness functions to ensure compliance with various transparency initiatives

While designing the operating model for a future ready tax function,

to undertake an internal technology led transformation, outsource

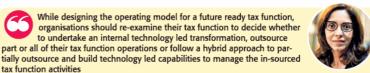
part or all of their tax function operations or follow a hybrid approach to par-

organisations should re-examine their tax function to decide whether

Transparency initiatives (CbCR, CRS, FATCA, transoctional government filing, GST) impacting your or-canisation's tax risk profile



will be an increase in their tax risk profile



tax function activities GARIMA PANDE, Partner & National Leader - Global Compliance & Reporting, EY India

added business insights for strategic decision making. Robotics solutions are increasingly getting deployed in the tax function to tive and rule driven tax function processes. Robots are humans on steroids – working 24x7, 365 days a year and work very well on tax processes which are es sentially rule based. Puia Thakur, Executive Director and Chief Financial Officer, GlaxoSmith Kline Pharmaceuticals Limited, says: "I will call technology in tax as a TINA (There Is No. Alternative) impact. In today's complex tax environment, it's not only about compliance and transparency but also about efficiency, agility and insights for business. Blockchain for example, could prove to be a revolutionary technology for reducing litigation on tax credits. Similarly, robotics presents a fantastic opportunity to release

a lot of time and cost in tax &

finance function for corporates."

RPA and artificial intelligence are creating the most fundamental changes in the tax function. RPA dramatically increases speed, accuracy and volume of select repetitive processes performed within a tax function. Additionally, it removes the potential for transposition and other human errors that otherwise may arise However, it is imperative for businesses to consider the cost benefit of any technology investment in the tax function as technology investments may be time consuming and cost prohibitive in some cases. It is therefore important for organizations to consider if technology be built in-house, purchased outright or acquired through some blend of co-sourcing or outsourcing. No technology led transfor

mation can be successful unless it involves transformation of underlying tax function talent and processes. The tax function tax technical experts but also

technology-focused skills with data science and process optimisation. Evolution is the need of the hour; not just the new pool of tax talent, but even senior leadership and the entire tax ecosystem need to transform and adapt themselves to drive the change in the talent requirements that is needed for the tax function of the future. New technologies need to

upskill tax function talent and drive continuous process improvement due to the evolution of digital businesses. 53 per cent respondents of a global EY survey are not confident of their operating model. EY believes that the operating models need to be custom-made for every organisation as there is no one-size-fits-all strategy. "While designing the operating model for a future ready tax function, organisations should in the context of the rapid

ensure greater accuracy. But the best use of technology in tax cases can be delivered if multiple tools and technologies are integrated with the ERP system. The current ERP systems used by companies have limited tax functionalities. There is also a lack of a tax data repository which makes it difficult to store, naintain and retrieve data ir an organised manner. So, the success lies in understanding what can drive maximum value in the tax environment.

But as in every other department of an organisation, tax functions are forced to do more with less. The tax function, like any other function, is constantly under pressure to decrease its costs. Tax functions are increasingly measuring efficiency as a sum of tax cost and operational costs. There is a need to hocosts, which includes tax risk and opportunity. This is possible only when there is clear visibility and complete control. To discuss more insights on embracing technology in the tax function, a Tax Technology Summit is being organised in Delhi on 21st August.

# **™** tech

Tweet of the day



**ALEX MITTAL** @MITTAL

The personality of a startup often reflects the personality of the founders, and can change over time. Be thoughtful about you, because you set the company tone

### **Tech Buzz**

# Nokia 7.2 Images Leaked



isinki images of Nokia 7.2 have been leaked and they suggest that the device may feamodule at the back. Finnish company HMD Global has already announced that it will reveal new phones on September 5, Just one day before IFA 2019 kicks off. At least three expected to be introduced early next month Nokia 5.2. Nokia 6.2 and Nokia 7.2. - IANS

### Quick Byte ANIRBAN BORA



400 million Number of WhatsApp

users in India, accord

# Freemium YouTube **Originals**



has announced that its Originals programming content, released after September 24, will be available to non-You-Tube Premium subscribers as well. "Howtiering system where Premium subscribers 'get immediate access to every episode of a new season'. Free watchers will have to wait for each new instalment," 9to5Google reported. YouTube, in an email to Premium subscribers, said Premi um members will have early access, along with bonus footage. - was

# **Jargon Buster**

# SoLoMo

Short for social-local mobile, refers to a version of the addition of local entries to search engine results

Piggybank

Funding tap stays open for a host of ventures

# **MPower Fin Raises \$100m** in Debt from Goldman Sachs

Students loan provider has now raised an estimated \$200m in loan-financing capital

Biswarup.Gooptu@timesgroup.com

New Delhi: MPower Financing has raised \$100 million (about ₹711 crore) in debt from Goldman Sachs as the education loans provider aims to broaden its reach to students looking to study in the US and Canada.

MPower has now raised an esti mated \$200 million in loan finance ing capital, having raised \$100 mil-lion from Community Investment Management in December last year. It had also raised an undisclosed sum in an equity financing round led by Gray Matters Capital, Firm helps students build their credit histories

"This will be used to fund our loans portfolio... The long-term goal is to significantly increase our performance in India," Ashwini Kumar, head of India operations at MDower Financher told FT

MPower Financing, told ET

25% of MPower's total book MPower is expanding its marketing team and entering into strategic partnerships. The company helps students build their credit histories and provides them with Kumar said at present, India is personal finance education and career support, post school. The company works with over 350 top universities and colleges across the US and Canada to provide fi-nancing to students from over 200 countries. countries.

MPower counts Zephyr Manage ment, Goal Structured Solutions, Gray Matters Capital, Lloyd Cre-May Matters Capital, Lloyd Crescendo Advisors, 1776, Village Capital, Potentia, Breega, VARIV, Dreamit, Fresco, Chilango, Common Sense Fund, K Street, and University Ventures among its list of backers.

The fintech firm is also in conver sations with multiple corporate houses to train their employees and possibly assist them in going abroad for further education

"We are excited to work with a "we are excited to work with a mix of top commercial and impact-focused investors to ensure that bright students from around the world can fulfil their educational aspirations," Manu Smadja, chef executive of Power Financing, said.

# RedDoorz Gets \$70m in Fresh Round

Latest round led by Asia Partners, Rakuten Capital and Mirae Asset Naver

New Delhi: RedDoorz, the hotel new Delhi. RedDoor, the floter management and booking plat-form founded by two former Make-MyTrip senior executives, has rai-sed \$70 million in its latest round of funding, led by Asia Partners, Ra-kuten Capital and Mirae Asset Na-vor Asia Growth Fund ver Asia Growth Fund.

The investment is part of a larger Series-Cround and while company executives declined to specify the exact size of the ongoing capital raising round, it is expected to cross ising round, it is expected to cross stoomillion. The latest capital infusion also comes about a month after RedDoorz raised \$45 million in its Series-B round that was led by Chinese investment firm Qiming Venture Partners in July. "If you look at the track record of

the folks we have brought on board this time round, they are all inves tors who can undertake follow on tors who can undertake follow on investments through a much lar-ger stage of the company. They are extremely savvy, well-connected and aggressive investors," Amit Saberwal, chief executive of Red-Depart teld ET. Doorz, told ET. Asia Partners is the new Singapo-

Photo, Video Apps Most

**Downloaded** on App Store

Market reach of the most popular

Apple IOS app categories

Game

News

ood & Drinl

44%

44%

299

25%

249

19%

19%

**Deal Corner** 

C round

The round is ex pected to cross \$100 million in funding

RedDoorz raised \$45 million in its Series-B round in July



by Oliver Rippel, who was formerly with South African strategic in vestment giant Naspers, known for vestment grain raspers, knownor his prescient bet on Flipkart, Indi-a's largest online retailer, and led the Johannesburg-listed compa-ny's investments in the Walmart-owned company. "Our mission is to help build and

mentor Southeast Asia's next generation of tech unicorns. Our team

Pratik.Bhakta@timesgroup.com

Bengaluru: Paytm has elevated

its CFO and senior vice-president Madhur Deora as president in a

newly created role.

The Citigroup veteran, who joined the digital payments company in 2016, will now oversee multiple business lines at the Noida-based firm. Deora, a former investment banker, will now be responsible for all of Paytm's consumer services business, the company said.

"We have grown over 20 times in the past three years by creating a payments-led lifestyle and finan-

cial services app in our country," said Vijay Shekhar Sharma, foun-der and chief executive officer at

The next phase of our journey is

to expand our offerings in consum

er internet and financial services.

As we expand our business, we are promoting Madhur to the role of

president. He has been a key part-ner in this success "

Deora, who had so far been spear-

heading all dealmaking at the com-pany, had led Paytm through its multiple financing rounds along

newly created role.

company said.

ON GROWTH PATH

companies such as RedDoorz beco me true market leaders," Rippel sa id in a statement.

The latest set of investors have in-The latest set of investors have invested more than \$60 million in the latest round, with two of its existing institutional backers — International Finance Corp, the private investment arm of the World Bank, and Olmies Wontings and the control of the world Bank. and Qiming Ventures — putting in the rest. Till date, the com-pany has raised about \$140

million in equity finan-cing. Singapore-based RedDoorz, which compe-RedDoorz, which competes with the likes of Soft-Bank-backed Oyo Hotels & Homes and Zen Rooms in the lucrative South East Asian market, was founded by Saberwal and Saxena in 2015, and operate owners and saxena in 2015, and operate owners by the publishing the control of the co

tes across Indonesia, the Philippi nes and Vietnam, apart from its ho me market "The plan is to go deeper into the

"The plan is to go deeper into the markets in which we currently operate. South East is our playground. In terms of accommodation, it is three times the size of india, and so we believe, we have just operated the surveyer of the secondary. scratched the surface of the mar ket," Saberwal said.

CFO Deora Named President

Paytm may create new top management roles; set to hire new CFO soon

with a slew of acquisitions it has completed. One97 Communica-tions, the parent of Paytm, has been in talks to raise a new \$1-1.5 billion in fresh capital.

Verticals like games, movies, trav

el, deals and content will be headed

by Deora and he will be responsible for managing the growth and fi-nancials of these businesses, said a

Paytm spokesperson.
The spokesperson also said that

Former invest-

ment banker

Madhur Deora will now

be responsible for all

of Paytm's consumer

services business.

multiple operations

existing function 🧳

He will oversee

along with his

ON THE JOB

Paytm Rejigs its Top Deck,

# Aviom Housing Fin Lands ₹60cr in Series-B



Housing Finance has raised ₹60 crore in its Series-B funding round

from Gojo & Co of Japan and Capital 4 Development Asia Fund of the Netherlands. Bengaluru based Unitus Capital was the financial advisor to Aviom Hous ing. With this round, Delhi-based Aviom has raised ₹86 crore "Aviom follows a strong in-house credit assessment model, which serves a dual purpose of empowering women in rural India by creating jobs for them and allow ing them to work flexible hours to contribute to the overall economic founder of Aviom. The firm said it intends to use the funds to expand its scope of operations in tier-II towns and cities - Our Bureau

the company is planning to hire a CFO in place of Deora within the next few weeks. Further, Paym also has plans to

create new roles at the top of the management and the role of a pres-

Sources pointed out that the latest

move will make Deora the second

in command in the company after Sharma, whom he will continue to

Paytm Mall over the past few months.

ident is one of them, he said.

### **BIG WORRY** Indian cos are concerned that the process would favour US tech firms over them

# IT Fears Impact as US Moves on **New H-1B Process**

Pune: The US has moved a step closer to changing how the H-1B visa issuance process is carried out from next year that would impact Indian IT services firms.

Last week, the Office of Management and Budget said it has agement and studget said it has completed a review of a proposed regulation from the Department of Homeland Security (DHS) that would mandate employers to reg-ister without paying the H-IB vi-sa fees of those employees who they intend to sponsor for H-1B visa permit. A lottery system would shortlist peo ple for the work

ple for the wor permit, following which the appli-cations will be acccepted. Indian companies are con-cerned that the

process of issu ing visas would be non-transpar ent and would fa vour US technolo

ET reported on August 9, that In-dian IT firms have seen higher re-jections for their visa applications, as the Trump administration looks at hiring more locals.

The DHS body also did a review of increasing the visa fee, a move once finalised would come into ef-

once finalised would come into ef-fect by April 2020. The revised fees has not been announced yet. Once the proposed H-IB registra-tion rule is published in the next few days, USC trizen and Immigration Services (USCIS) will open it for public comment before being finalised. Poorvi Chothani, managing partner at the Mumbaibased immigration law firm Lawstakeholders before the electronic registration system is implement ed to make sure they roll out a via ble and sustainable system

The Blueprint

US expected to make the

A lottery system will short

list people fo

the work permit

the and sustainable system.
"It is important that USCIS confirms by mid September, 2019
whether it intends to mandate use of the electronic registration for the H-1BCAP petitions that will be filed in April 2020 for FY 2021. This is important because a large num ber of companies begin their H-1B cap filing process as early as August, and no later than January, depending on the industry."

# Infy Sees a Jump in **Cloud Services as Co** Ties up with Biggies





Cloud, Amazon web services and Microsoft Azure

Anandi.C@timesgroup.com

Mumbai: Infosys is witnessing a jump in cloud-based services as it has partnered with large cloud providers such as Google Cloud, Amazon Web Services and Micro-soft Azure to help clients move their applications from traditional IT infrastructure to the cloud.

The Bengaluru-based IT service es provider is betting on this growth to drive digital services.

growth to drive digital services.

"The expectation from what this unit will do is higher from us than from some of the other service lines and rightfully so," Narsimha Rao Mannepalli, head of cloud and infrastructure at Infosys, told ET. "This is a space where a lot of IT spend will happen and opportunities will be there."

Technology researcher Gartner has projected that the market size and growth of the cloud services industry at nearly three time the

growth of overall IT services through 2022. In April, it project through 2022. In April, it projected the global public cloud service market to grow to \$331 billion by 2022 from \$182.4 billion in 2018. Infosys has internally set a target to achieve over 50% of its revenues from the digital services, up from 35.7% in the quarter to

\$182.4 billion

up from 35.7% in the quarter to June, Company CEO Salil Pa-rekh had recently told ET.

Digital services grew at 41.9% in the quarter to June.
"A lot of that (50% target) is only

'A lot of that (50% target) is only doable if we continue to do well on the cloud side," Mannepalli said. "It's very unlikely that we can achieve any of those if we don't succeed on the cloud side."

The company loaks to further

The company looks to further tap into enterprise contracts by offering infrastructure transfor mations, helping create new business models and digital expe pusmess models and digital experiences, and cloud advisory services, he said. Mannepalli said North America will continue to see highest traction for its services followed by Europe, while agreements better he had are also gressive bets in cloud are also be ing made in the Australia region. 'Infosys already has a thousand

odd customers in our client list ..so we always begin with that ..so the cloud revenues will reflect the larger Infosys revenue, he said.

# Signing up Top Tech Talent is a Steep Challenge for Startups

32% of firms lack knowledge about tools for effective assessment methodologies across the hiring process: Mercer|Mettl report

Sanghamitra.P@timesinternet.in

Bengaluru: As much as 42% of companies in the IT, startup and SME sectors find getting top tech candidates as the biggest challenge during recruitment, according to a report by talent assessment firm

report by talent assessment firm Mercer | Mettl. The report, titled 'Tech Hiring & Technology Adoption Trends 2019', is based on a survey of 350 top exec utives from more than 200 compa nies. Of these companies, 40% were SMEs, 30% were startups and the remaining were hig IT services providers. Lack of budget came in a close second for nearly a quarter of the respondents during recruitment. The report finds that more than

32% of organisations lacked knowledge about the tools for effective assessment during the hiring process. Further 12% of

tency framework in place and nearly one-fifth (21%) depended on face-toface interviews to screen candidates. This delayed the hiring processes and led to the companies losing candidates Only 18% of the compa

competency framework in place for a companies did not have a compestructured recruitment process, and used technology tools to register a success rate of 69%. Tech-driven tools helped the recruiters reduce hiring time by almost a week, accord-

niring time by aminost a week, according to the report.

Nearly a quarter (23%) of the respondents reported to depending on employee referrals while 22% used job portals and forums as the preferred channels for hiring. As much as 85% of the respondents had a tech

About 12% of the organisations conducted campus hiring and re ported to having the highest success rate by closing tech positions 67% of the time. Twenty per cent of the companies evaluate candidates based on proficiency in the required tech skills as the top criterion, while 18% test them with a view of up-skilling. Adding to these companies' hiring woes are also their compet-itors who offer better pay packages.

decline a job offer for this reason, cites the report. Recruiters also reported to having conducted rehir ing for the same position 23% of the times in a financial year Conversely what leads a candidate to accept a job offer include the pay and the quality

As much as 60% of candidates

According to the report, some of the best practices adopted by these organisations were: assessment tracking systems for pre-screening, skill and personality assessment for screening and virtual video in-

The Report Says... 12x

212 182

85,

methods including competency framework-based recruiting, hack athons for sourcing, applicationterviews for selection. These mad the process agile, intelligent, and productive.

### **US HEALTHCARE BPO MAY BE VALUED AT \$225M**

# PE Firms in Race to **Acquire emids Tech**

Homegrown funds such as Everstone, ChrysCapital and global ones like KKR, Baring in talks to buy a controlling stake

### Reghu Balakrishnan & Indula i PM

Mumbal: In a sign of continued M&A activity in the healthcare technology sector, a bunch of private equity firms including home grown funds Everstone Capital and ChrysCapital Ad-visors, and global funds such as KKR & Co and Baring Private Equity Asia are in separate talks to buy a controlling stake in Nashville-based healthcare IT services firm emids Tech-

based neatthcare IT services firm emids 'recn-nologies in a deal worth \$200-225 million. Multiple people aware of the development said through the proposed deal, both promo-ters and existing US-based PE investors—Ba-ird Capital, Council Capital and Union Grove Venture Partners—will sell their stakes. At present, the three PE funds hold together about 65% stake promoters hold 23% and the

about 65% stake, promoters hold 23% and the rest of the stake is held by friends and employ

restor the stake strictory in reluctant employ-ees. In this proposed deal, promoters are lik-ely to hold about 10% stake in the company. "Promoters demand a price of \$225 million, while a couple of bids were submitted at \$200 million range," sald one of above mentioned porsons persons.
emids Technologies provides Healthcare In-

formation Technology and BPO services to the healthcare industry. Investment bank Credit Suisse is running a formal process to find a buyer. Spokespersons with KKR, ChrysCapital and Everstone declined to comment while mails Everstone declined to comment while mains sent to Saurabh Sinha, founder & CEO of emids, spokespersons with Baring PE Asia, Baird Capital, Council Capital and Union Grove Venture Partners did not elicit any responses till the press time on Sunday. Founded in 1999 by former Wipro Technologies one incores Saurabh Sinha and Arnab

gies engineers Saurabh Sinha and Arnab Chatterjee, emids' business process outsourcing services include electronic health re cing services include electronic health re-cord (EHR) application deployment & mana-gement, analytics, data integration & gover-nance, software development & testing, and business intelligence. India is one of the lar-gest markets for emids through its operations in Bengaluru and Hyderabad offices.

In 2013, emids Technologies had raised \$13.3 million from Baird Capital and Council Capital to meet its organic growth plans and pur-

# **Deal Counter** Baird Capital, Council Capital and Union Grove

Saurabh Sinha & Baird and Council to Arnab Chatterjee pursue selective buyouts 2017: Acquired Texas-based Client base spread across

1999: Founded by

2013: Ralsed

\$13.3m from

US, Europe and Asia include

hospitals, medical insurance providers, healthtech firms

sue selective acquisitions. In 2017, emids expanded the business with its acquisition of Texas-based healthcare information analy-tics company Encore Health Resources, which also added about 200 consultants to

which also added about 200 consultants to emids' base of 1,500 employees in the US. emids' client base across the US, Europe and Asia include hospitals, medical insurance providers, healthcare technology firms, healthcare software vendors and medical device producers. IT services and technology was among the ton three sectors that saw major. among the top three sectors that saw major M&A activities during the first half of 2019 in India, according to data compiled by Thom son Reuters. The sector saw deals worth \$5.3 son keuters. The sector saw deans worm \$8.3 billion, up more than two-fold from the year earlier, the data showed. However, overall M&A activity was down 51.5% compared to the first six months of 2018, it added.

Last month, Baring Private Equity Asla had acquired beatheam enables for most first two first acquired beatheam enables from CitingTook

acquired healthcare analytics firm CitiusTech from PE investor General Atlantic and promo-ters in a deal valuing the company at \$1 billion.

# India Becomes Bacardi's Second-largest Rum Market by Volume

@timesgroup.com

Mumbai: India has outpaced Mexico to become Bacardi's second-largest market for rum by volume, as consumers gradually shift to pricier proments in a largely whiskeydominated market Bacardi sold about 1.7 million

cases of its eponymous brand in India, compared with 1.4 mil-lion in Mexico in 2018. A year earlier, both countries had si-milar volume sales at 1.4 mil-

ducts across the spirits seg- lion cases, according to the International Wine and Spirits
Research, The US remained the largest market for the Ber-muda-based compa-ny with rum sales

of 6.4 million cases.
"We see lot of consumers

### upgrade to higher-priced rum and other spirits which helped us grow about 19% last year since most of our brands are into ments. India is al-

vesting in bringing newer brands and supporting infrast-ructure last year," said Sanjit Randhawa, the managing di-rector at Bacardi India.

# **PUBLIC NOTICE**

General Public is made aware that our client is in the process of acquiring the immovable property more particularly described in the Schedule hereunder written ("the Schedule") along with all fixed assets and the structures, if any, standing thereon ("the Property") from Pacific Infrabuild Private Limited whose Promoters are Mr. Sanjay Jain and Mr. Alok Jain.

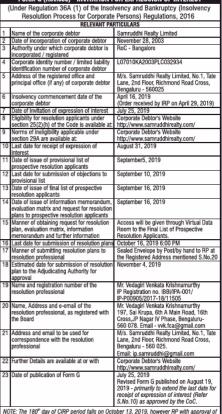
Any person having any claim, right, title, or interest in respect of the said Property or any part thereof including by way of sale, conveyance, assignment, transfer, exchange, gift, mortgage, lien, lease, sub-lease, tenancy, trust, maintenance, inheritance, possession, share, license or a claim in the nature of a dispute, suit, decree, other restrictive covenants, order of injunction, hypothecation, charge, attachment, requisition, acquisition, easement, encumbrance, covenant right of prescription or pre-emption or under any Agreement or other disposition or otherwise claiming howsoever, are hereby requested to make the same known in writing alongwith notarised/supporting documentary evidence to the undersigned having their office at Readymoney Mansion, 43, Veer Nariman Road, Fort, Mumbai 400 001 within a period of 15 (fifteen) days from the date of publication hereof, failing which the claims of such person/s will be deemed to have been waived and/or abandoned.

### THE SCHEDULE ABOVE REFERRED TO

All those pieces and parcels of land or ground being agricultural land standing in the name of Pacific Infrabuild Pvt. Limited admeasuring in aggregate 0.7 Hectare (equivalent to approximately 1.73 Acres) or thereabouts bearing Khasra No. 6 situated at Village Chaubara, Gugalkota-Neemrana, Tehsil Behror, District Alwar, Rajasthan - 301 706 within the Registration Sub-District of Neemrana and which is bounded as follows:

Khasra No. 6, Village Chaubara, Gugalkota-Neemrana, Tehsil Behror, District Alwar, Rajasthan – 301706					
On or towards the North:	Land belonging to Ayur Herbals Limited				
On or towards the South :	Land belonging to United Breweries Limited				
On or towards the East :	Private Property - Khasra No.41				
On or towards the West:	Private Property - Khasra No.4 & 5				

Kanga & Company, Ms. Preeti Mehta Partner Advocates and Solicitors



FORM G (Revised) - INVITATION FOR EXPRESSION OF INTEREST

October 13, 2019, however RP with approval olusion of time from CIRP period as per law.



### Dr. Raghupati Singhania Chairman & Managing Director

# BUSINESS ENVIRONMENT

The year under review was the most challenging year for the Indian automotive industry in over a decade. The country's automobile industry reported a growth of 6.5% in 2018-19 compared to 14.9% in 2017-18. Commercial vehicle sales reported a higher growth than that of the passenger vehicle segment, specially in the first quarter. After reporting consistent growth for nearly seven months, off-take declined as a result of the liquidity paralysis and higher interest rates, coupled with the revised axle load norms. The passenger vehicle segment also posted its slowest growth in over four years - a growth of 0.5% in 2018-19 compared to 5.9% in 2017-18.

Undeterred, we at JK Tyre, steered through this turbulence with reasonable success by achieving higher sales across categories, as also overall higher capacity utilization of our plants.

# UNDETERRED BY THE MARKET SLOWDOWN

By going back to the drawing board, we initiated a number of measures to deepen our market presence and grow faster than the sectoral average. We resolved to sell as much as we could. We encouraged our team to moderate costs despite rising raw material prices and currency volatility We worked closer than ever with trade partners to plug market gaps. We graduated from product sale to consumer solutions. We exported across a wider

The result is that JK Tyre was able to achieve the milestone of over Rs.10,000 crore turnover for the first time ever. Besides, the company reported a 24% revenue growth, which was considerably higher than the sectoral average. What is creditable is that at a time of market slowdown, the company was able to enhance realisations, strengthening the conviction that at a time of slowdown, consumers graduate to products, offering them with a superior price-value proposition.

# TRUCK/ BUS RADIALS

There has been a significant increase in the use of radial tyres in trucks and buses over the last decade Radialisation as a whole, attained a level of more than 50% in 2018-19 compared to 44% in the earlier year. JK Tyre was the pioneer of radial technology in India, and we pride in the fact that the Company has been the principal catalyst of India's radial revolution through technological innovation and new product introduction, a reality that we expect will sustain.

To strengthen our competitive position and

# Chairman's Speech

# UNDETERRED

products during the year under review, which helped the company retain its market leadership. The JK Tyre TruckWheels centres also continued to expand throughout the country to provide complete tyre solutions and services to its

# **RAW MATERIALS**

The year under review was challenging for the tyre industry as well, with the availability and cost of raw materials being under constant pressure. The gap between the production and supply of natural rubber increased significantly, more so due to the Kerala floods, Though Natural rubber prices remained stable, price of synthetic rubber increased nearly 8%, and Carbon Black by as much as 30%, largely influenced by currency volatility and higher price of crude oil for majority of 2018-19. As an organization, focused on business sustainability, we took various initiatives during the year to moderate the increase in the cost of raw materials.

# **R&D AND TECHNOLOGY**

During the year under review, one of the principal initiatives of the company was the inauguration of the 'Raghupati Singhania Centre of Excellence (RPSCoE) – our state-of-the-art Global Research and Development centre in Mysuru, comprising best in-class research facilities under one roof with the objective to accelerate new product introduction. The results of investment in this centre are already evident: the company launched new and more complex products in line with evolving marketplace requirements, technologies and regulations. During the year under review, we launched 93 new products across the entire range from 2/3 wheeler to OTR categories and I am happy to share that we expect to increase this number during the current financial year. The launch of new superior products in line with customer needs translated into a stronger preference for JK Tyre products at a time of sectoral weakness during the last financial year.

### OPERATIONS AT CAVENDISH INDUSTRIES LIMITED (CIL)

The acquisition of Cavendish Industries Limited from Birla Tyre was one of the largest in India's tyre sector. Looking back, I am happy that this acquisition has yielded significant results. It helped complete our portfolio through the addition of two and three-wheeler tyres, and has taken us to greater heights, through enlarged market participation.

During the year under review, the Cavendish plant increased its capacity utilisation to 81% up from 62%. The turnover of this facility grew by 39%. The expansion undertaken last year, was completed in stages and the next round of expansion of the TBR and Tractor rear capacity is underway and will further reinforce the Company's TBR leadership.

# OPERATIONS AT JK TORNEL

JK Tornel achieved a significant turnover growth leadership, JK Tyre launched several new premium of 22% during this period. It has been able to

deepen its presence in North and Latin American Markets on one hand, and on the other enhance its OEM presence (Original Equipment Manufacturers) with clients like Chrysler, Nissan, John Deere and Case New Holland.

Dated this16th day of August, 2019

# OMNIPRESENCE OF THE 'JK TYRE' A 360° BRAND

During the year 2018/19, JK Tyre continued to aggressively promote its brand through various mediums like TV, print, digital, radio and outdoor, further deepening its presence in the Indian market. Consumer offers, event integration during festive and topical seasons and motorsport events were actively promoted through all digital media. The constant branding efforts have resulted in JK Tyre being recognised as India's only tyre 'Super Brand' for the seventh consecutive year in a row. Along with this, we were also recognised as an 'Icon of Indigenous Excellence'. We have undertaken various initiatives to ensure that all our campaigns have high-visibility, which in turn, were perceived well by both end users and our channel partners.

# STRENGTHENING OUR KNOWLEDGE CAPITAL

We believe that the principal differentiator for any business comes down to just one reason: People. To ensure the overall development of our employees, JK Tyre, over the years, has invested in people competencies, training, empowerment, team-working, knowledge sharing and transparent communication including monthly web casts. The result is evident from the fact that the Company has been able to retain over 95% of the senior management and 91% of the overall employees a healthy benchmark in the industry. We have also been recognised as a 'Great Place to Work In' by the Great Place to Work Institute.

# **OUR SOCIAL INVESTMENTS**

At JK Tyre, we believe that we are engaged in the business to make the world a better place. We believe in making initial investments where a moderate engagement from our side can translate sanitation, education, livelihood enhancement, water conservation and environmental sustainability. In this process, we have been able to touch more than 10 lakh lives, largely comprising women and children. Our efforts were recognised as we received multiple awards throughout the course of the year.

- 'National Water Awards for Excellence in Water Management 2018' by Confederation of Indian Industries (CII)
- UCCI Award 2019 for outstanding achievement in the Corporate Social Responsibility category
- 7th ACEF Asian Award for Excellence in CSR 2018 for sustainable community development.

Education is the biggest pillar of sustainability. We have successfully improved the lives of children and women by providing free education through rovide stimulus to the lagging economy. Adequate report of the proceedings of the our adult literacy programme. Along with this, we

result is that most of these youths went on to demand. secure employment or start their own business.

Through our project Parivartan, we focus on one of the biggest healthcare challenges in rural India: reducing the infant mortality rate and maternal mortality rate. We resolved to address this through a structured programme comprising door-to-door awareness building, training grass-root health workers and repeated engagements. This has resulted in the improvement of the ante-natal care and drastic reduction of infant mortality rate in and around areas of the Company's presence.

In line with the 'Swachh Bharat Mission' of Government of India, the Company helped build nearly 4,000 toilets across 60 villages, making them open defecation-free. The Company also collaborated with the Government of Rajasthan to desilt nine water tanks, helping conserve over 38,000 kilolitres of water. Along with this, the Company also constructed 10 check dams/anicuts, which in turn, helped conserve another16,000 kilolitres of water and directly benefitted over 2,500

We believe that it is the duty of every responsible company to give back to the society and through these initiatives we are trying to create a better world for all.

# SUSTAINABILITY REPORT

At JK Tyre, we are committed to be a Green and Clean Company with sustainable use of energy. The Company places great emphasis on the conservation of energy and various measures taken during the previous years were continued in full flow. During the year under review, we achieved a total energy benchmark level of 9.81 GJ per tonne of production, thus qualifying to be among the top five global companies in this sector. In the last 3 ACKNOWLEDGMENTS years, JK Tyre has been focusing on increasing I feel this is the perfect opportunity for me to usage of renewable energy and has attained 40% in to incrementally larger societal impact. We place great emphasis in the areas of healthcare, carbon footprint resulted in 44% reduction of GHG stakeholders, customers, trade partners, banks and governments for being an integral part of JK emissions in the last 5 years. We have also set Global benchmark in water consumption by achieving the milestone of 2.18 litre per kilogram of production. Installation of efficient lighting systems, rationalisation on bolier capacity and redistribution of thermal energy are the other innovative initiatives undertaken by the Company in a bid to reduce its energy consumption.

# CURRENT SCENARIO

The Current economic environment is extremely concerning and if anything grim. The economic growth has slowed down mainly due to slack demand on the back of liquidity crunch, which continues, due to inability of financial sector to sort out issues.

consumer financing has to be provided more also provided vocational and skill development particularly in the Auto and Housing sectors which

training to over 5,000 unemployed youths. The are important engines of growth, to help propel

This in turn will help restoration of production, which had to be substantially cut in the recent past in the auto sector leading to wide scale job losses

Reserve bank has no doubt stepped forward to support demand by reducing the rate of interest, however the commercial banks need to pass on the same to the borrowers. This going forward, will also help rejuvenate investment, so critically required for the economic activity to gain momentum

# ROAD AHEAD

Despite this, we feel there is considerable inherent strength in the India story. Our principal optimism is derived from the fact that India continues to be among the two fastest growing major economies. India's consumer spending is projected to increase from US\$ 1.5 trillion to US\$ 6 trillion by 2030. catalysed by the growing power and expansion of the middle-class and the emergence of a sizeable high-income segment.

The automobile industry in India is the fourth largest in the world. Increasing need for personal mobility is projected to be the biggest growth driver for the automobile sector. A number of prominent automobile brands are launching new vehicle models, which will drive the demand for tyres as well. Emergence of electric vehicles and Government of India's investment of Rs. 10,000 crore for the FAME II programme is another positive sign for the automobile sector.

We will continue to deepen our customer engagements and leverage our market position and technical knowledge to capitalise on the opportunities.

express my gratitude to all our shareholders, Tyre's growth journey. Without you, none of our achievements would have been possible.

I would also like to thank the Board of Directors for their constant guidance. Above all, I want to thank the entire Team - JK Tyre, for its unquestionable commitment. I have always believed that a Company is only as good as its people. Their constant efforts have helped build our brand and solidify our position as one of the leading tyre manufacturers in India.

I can assure you that we will continue to work diligently towards building a world-class organisation and achieve sustainable growth for years to come. Thank you for your unstinted faith and support.

66th Annual General Meeting of the Company held on 14th August, 2019.









Visit us at : www.jktyre.com

# will Result in NPAs: SBI

Our Bureau

New Delhi: India's largest lender State Bank of India has said the current slowdown in the country's auto sector will not crea te non-performing associated (NPAs) for the banking sector.

A top executive of the bank said SBI is trying to ensure availabili-SBI Is trying to ensure availability of credit to carbuyers and at low interest rates. "I think it will be difficult to say at this point of time (whether there will be NPAs in the auto sector). We have seen some cases of dealows having a very seen some cases of dealows having a very seen some cases. me cases of dealers having excess inventory, and we have been working out solutions for them," P K Gupta, managing director (retail and digital banking) at SBI, said at a press conference on Sunday. Auto sales in July fell to a 20-ye-

average sales, total projected annual sales of passenger vehicles for 2019-20 may drop to yearly sales le vels seen in 2014-15

tions feel that they will be able to clear their inventories during the festive season, and most of these accounts may not actually turn into NPAs. But, it will all depend on what kind of demand revival happens," said Gupta.

# EAST CENTRAL RAILWAY

Dy. CSTE/Con-I/ECR/Samastipur for 8 on behalf of President of India are invited Open online E-tender. E-Tender No.: S&T-Con-I/ECR/Samastipur for 8 on behalf of President of India are invited Open online E-tender. E-Tender No.: S&T-Con-ISPJ-19 (Two Packet System) Name of work: Design, Manufacturing Supply, Installation, Testing and Commissioning of Electronic Indoor & Outdoor) at 3 stations (centralized Electronic Interlocking at 02 stations and Distributed arrangement with objects controllers at 01 station - Total 03 stations) in SUGAULI-NARKATIAGANJ Section of Samastipur Division of East Central Railway. Approximate cost: R3-mastipur Division of East Central Railway. Approximate cost: R5-Try179253-91, Earnest money: Rs. 1039000/. Cost of Tender Document: 10,000/. Completion Period: 12 (Twelve) Months, Last Rs. 1039000/-, Cost of Tender Document: 10,000/-, Completion Period: 12 (Twelve) Months, Last Date & Time of submission of online E-Tender: 11.09.2019 up to 15.00 hrs. For details information, may kindly see the tender notice and tender documents which are available at Indian Pallscawabeits birth (house incer our in.) Railway website http://www.ireps.gov.ir Divl. Sig. & Tele. Engineer/Con East Central Railway, Samastip PR/1020/CON/S&T/T/19-20/36

# EAST COAST RAILWAY **ENGINEERING WORK**

1.Tender Notice No. eT-WAT-South-22-2019, Dated : 08.08.2019

NAME OF WORK : CIVIL ZONAL WORKS IN CTION BETWEEN DUVVADA(IN) TO KORUKONDA(IN) AND VISAKHAPATNAM(EX TO GOPALAPATNAM STATION ON MAIN LINE FOR THE PERIOD ENDING 30.06.2020 UNDE THE JURISDICTION OF ASSISTANT Approximate Cost of the work (₹) :

₹ 1,78,66,007.40, EMD ;₹ 2,39,340/ Cost of Tender Document : ₹ 5,900/ Completion Period of the work

2.Tender Notice No. eT-WAT-South-23-2019 Dated : 08.08.2019

Dated: 08.08.2019

NAME OF WORK - CIVIL ZONAL WORKS IN
THE SECTION OF MARSHALLING YARD FOR
THE PERIOD ENDING 30.06.2020 UNDER THE
JURISDICTION OF ASSISTANT DIVISIONAL
ENGINEER/MYD/WALTAIR. imate Cost of the work (₹):

Date and time of closing of tender

At 1330 hrs of 12 09 2019 (For all tenders). No manual offers sent by Post/Courier/ Fax or in person shall be accepted against such e-Tenders even if these are submitted on firm's letter head and received in time. All such manual offers shall be considered invalid and shall be rejected summarily without any consideration.

consideration. MOTE: The prospective tenderers are advised to revisit the website 15 days before the date of closing of tender to note any changes / corrigenda issued for this tender. Complete information including e-tender documents is available in

site <u>http://www.ireps.gov.in</u>. visional Railway Manager (Engg)

PR-299/K/19-20

🚳 EAST CENTRAL RAILWAY 🚳

# E-TENDER NOTICE

e -tender is invited on Behalf of the President of India for the under mentioned work:-

mentioned work:

(In) Name of the work with its location
: Design, Drawing, Modification, Supply,
Erection, Testing and Commissioning of
25 KV O HE works be twe en
Garibaruwari (Excl.) - Saraigarh (Incl.)
in connection with Gauge conversion
between Saharsha - Forbesganj section.
e-Tender No. EL/C/ N/MHX/ETEN/
4(19.20) Amprox Cost of the work Rs. 15,17,45,552/-, Earnest money and tender Document cost to be deposited: Rs. 9,08,700/- and Rs. 10000/-respectively.

Rs. 10000/- respectively.
(02) Name of the work with its locatio Design, Drawing, Modification, Supply Erection, Testing and Commissioning of 25KV OHE and PSI works bet Zorv OHE and PSI works between Nirmali (Excl.) - Saraigarh (Excl.) in connection with gauge conversion between Sakri-Saraigarh section. e-Tender No. ELICINIMHX/ETEN. 47/19-20, Approx. Cost of the work: Per 10.9 51 388. Earnest money Rs. 10,92,51,398/-, Earnest money and tender Document cost to be deposited: Rs. 6,96,300/- and

deposited: Rs. 6,96,300/- and Rs. 10000/- respectively.

(03) Name of the work with its location : Design, Drawing, Modification, Supply, Erection, Testing and Conimissioning of 25KV OHE and PSI works between Thalwara (Excl.) -Darbhanga (Incl.)in connection with Doubling between Samastipur, Darbhanga, section, 6. Samastipur Darbhanga section. e Tender No. EL/C/N/MHX/ ETEN/48/19 20, Approx. Cost of the work: Rs 5.55.56.766/- Earnest money and tender Document cost to deposited: Rs. 4,27,800/- and Rs

Date and time for closing of tender. 03.09.19 up to 12:00 Hrs., Websit particular and notice board location where complete details of tender car be seen and address of the office fro where the tender form can be purchase etc. : Tender can be down loaded fro IREPS website: www.ireps.gov.in and detailed can be seen from the notice board at CEE/CON/ Mahendrugha office, CAO/CON/ECR office Complex

PR/1017/CON/Elect./T/19-20/72

ar low. At the current monthly

and 2015-16. "The dealers associa-

# EAST CENTRAL RAILWAY

Replacement of over aged OHE Open e-tender Notice No TRD/OT/15/144KM/2/19-20

tenders are invited from repute intractors having proven experience ectrical license, successful execution similar works and sound financial standing supported by the valid documents for the ork as per details given below:

SI. No. (1) Name of work with location SI. NO. (1) Name of work with received Replacement of over aged OHE for SSG/SSP to CDMR/SP in MGS division (72KM X2 = 144 KM) /Part-2; from PSE to DCX). (2) Approx. Cost of the work Rs. 6,84,96,133.48 (3) Earnest money be deposited: Rs. 4,92,500/- (4) Last dat and time for submission of tender: Upl 10000000 = 16.00 https://dx. and time for submission of tender: Upt 12/09/19 on 15.00 hrs (5) Websit particulars from where the detail of e- tender can be obtained. vw.ireps.gov.in

Sr. Divnl. Elect. Engineer (Tr-D), Mughalsarai PR/1010/MGS/Elect./T/19-20/28

### EAST CENTRAL RAILWAY Replacement of over aged OHE Open e-tender Notice No TRD/OT/14/144KM/1/19-20

-tenders are invited from repute ontractors having proven experience ectrical license, successful execution of milar works and sound financial standing upported by the valid documents for th

SI. No. (1) Name of work with loca b. No. (1) Name or work with location Replacement of over aged OHE fror SSG/SSP to CDMR/SP in MGS division 72KM X 2 = 144 KM) (Part.1: from SSG o PSE). (2) Approx. Cost of the work 3s. 6,84,00,008,62 (3) Earnest money by be deposited: Fs.4,92,000/ (4) Last dat and time for submission of tender: Upt and time for submission of tender: Upto 12/09/19 on 15.00 hrs (5) Website particulars from where the details of e- tender can be obtained.: www.ireps.gov.in Sr. Divnl. Elect. Engineer (Tr-D), Mughalsaral PR/1009/MGS/Elect./T/19-20/28

# EAST CENTRAL RAILWAY

TENDER NOTICE

Tender Notice no. 08/MC/330/Depot cl 2019-20 Dhanbad, dated 14/08/2019 E-Tender in Two Packet System are invi or execution of the following work by Sr isional Mechanical Engir eer (C&VV) ast Central Railway, Dhanbad

(1) Name of Work with its Location
Outsourcing of daily cleaning of service
building, sick line, ROH Shed & Ope
Yards at PEH, PTRU, BRWD & OBR Freight Depot for a period of two years (2) Approx. Cost of the work ₹ 1,87,36,780.43/- (Rupees One crore eighty seven Lakh thirty six thousand seven hundred eighty & forty three paise) only. (3) Earnest Money to be deposited: ₹ 2,43,700/- (Rupees Two paise) only, (3) earnest money to be deposited; 2 2,43,700-f (Rupees Two lakh forty three thousand seven hundred) (4) Date & Time for submission of tender: 21/08/2019 to 04/09/19 up to 17.00 Hrs. (5) Date & time of opening of Tender (Technical Bid): 4 tt 12.30 hrs on 05/09/2019. (6) Date & time of opening of Tender f (Tender III) and the opening of Tender (Financial Bid): opening of Tender (Financial Bid) informed after scrutiny echnical bid. (7) Website particulars http://www.ireps.gov.in No manual tend

# NORTH WESTERN RAILWAY

ई—निविदा आमन्त्रण सूचना मंडल रेल प्रबन्धक, इंजीनियरिंग, उत्तर पश्चिम रेलवे, जोधपुर द्वारा भारत के राष्ट्रपत के लिये एवं उनकी ओर से ई-निविदा वे गध्यम से प्रचलित नियमों के अन्तर्गत निर्धारि माध्यम स प्रचालत ।नयमा क अन्तर्गत ।नधारित प्रपत्रो में निविदा निम्न कार्यों के लिए क्रमानुसार आमंत्रित की जाती हैः **ई—निविदा** सचना सं0 2019—20: 44. कार्य का नाम व स्थान : Reconditioning of worn out buil up/CMS Crossing and worn out switch of 52 kg rail in the Jurisdiction of SR.Den East, Jodhpur. अनुमानित लागत रुपये Rs. 27,93,254.10. बयाने की राशि रुपये Rs. 55,900.00. निविदा प्रस्तुत करने की तिथि : 10.09.2019. 45. कार्य का नाम व বিশ্বি: 10.09.2019. 45. कार्य का नाम व स्थान : Reconditioning of wom out built up/CMS Crossings and worn out switches of 52 kg rail in the section of tunifex)-Samdar-Munabao & Samdari-Bhildi (ex)in the Jurisdiction of DEN/West, Jodhpur. अनुमानित लागत रुपये : Rs. 9,72,760.00 बयाने की चारि छपये : Rs. 19,500.00. निविदा प्रस्तुत करने की तिथि : 10.09.2019, 46, कार्य का नाम व स्थानः Various civil engineering work in connection with renovation of running room at Barmer station of Jodhpur Division under ADEN/Barmer. अनुमानित लागत रुपये : Rs. 21,76,971.55. बयाने की राशि रुपये : Rs. 43,500.00. निविदा प्रस्तुत करने की तिथि : 10.09.2019. 47. कार्य का नाम व Track work like turnout renewal linking of track, leading of P.way materia etc in connection with standard II (R Electronic Interlocking work from Phalodi to Jaisalmer section of Jodhpu Division. (9 stations). अनुमानित लागर रुपये : Rs. 5,13,03,205.85. बयाने की राशि रुपये : Rs. 4,06,500.00. निविदा प्रस्तुत करने की तिथि : 10.09.2019. 48. कार्य का नाम व स्थानः Renewal o Crossings, Switches, SEJs and Glued loint on main line on age cum condition loasis in Luni-Samdari & Samdari-Bhild

section under ADEN/Samdari o

lodhpur division. अनुमानित लागत रुपये

२६ ४९ ४८ ७२७ ५१ बयाने की राशि रुपये

Rs. 99,000.00. निविदा प्रस्तुत करन का विध्यः 10.09.2019. वेबसाईट का विवरण

जहाँ पर ई-निविदा देखी व भरी जा

Please join us on fe/NWRailways

. 99,000.00. निविदा प्रस्तुत करने की

# Can't Say if Auto Slump | Jio Threat Looms Over DTH Providers

FRESH TROUBLE Telco's broadband welcome pack offering HD TV and 4K set-top box for free could trigger disruption in the segment

Kalyan.Parbat@timesgroup.com

Kolkata: Reliance Jio Infocomm's promise of a high-definition TV and set-top box along with a range of services for people opting for its yearly broadband plans is likely to trigger another wave of disruption trigger another wave of disruption.
This time, it is going to be in the urban digital TV market, inducing customers of Bharti Airtel, Tata Sky and Siti Cable to switch to the new service provider, analysts said.
At Reliance Industries Ltd' recent AGM, chairman Mukesh Ambani said customers onting for the Jiosaid customers opting for the Jio-Forever annual home broadband

smart television along with a 4K set-top box for free as part of a "welcome offer". cquarie Research said RIL's offer "is a game-changer that poses considerable threat of churn for ur-

केनरा बैंक 📣 Canara Bank

TENDER NOTICE

OF VENDOR FOR IMPLEMENTATION OF

The details are published in the Bank's website: http://www.canarabank.com/

english/announcements/tenders and NIC website : http://eprocure.gov.ir

EAST COAST RAILWAY

NAME OF WORK : RETRO FITMENT OF

S-TRAP IN PLACE OF P-TRAP IN OLD DESIGN IR-DRDO BIO-TOILETS IN ICF

DESIGN COACHES AT COACHING

DEPOT PURI FOR A PERIOD OF ON

Bidding Start Date : 16.08.2019,

Date and time of closing of tender:

1530 hrs of 30.08.2019.

PR-295/K/19-20

rtised Value (₹) : 2,21,74,059.76

nt (₹): 11,800/-, Period of tion; 12 Months.

plans — to be launched on Septem

The welcome pack, it said, "provi des significant incentive for exis ting urban cable/DTH subscribers. who can afford the annual upfront payment to shift to JioFiber". JioFiber plans will range between ₹700 and ₹10,000 a month

ban-focussed TV distributors like

Tata Sky, Airrel Digital TV and Siti", especially with national cable TV players Hathway and Den Networks already in Reliance Industries' fold.

Details of annual membership will be known only closer to the launch date next month. Airtel, Tata Sky and Siti Cable didn't respond to ET's request for comment until press time Sunday. Analysts said Dish TV India, ow - would get an HD or 4K LED ned by Zee founder Subhash Chand ra's family would be "less impac ra's ramily, would be "less impac-ted" due to its rural centric user ba-se. Many rural consumers, they say, could find an annual pack with up-front payment unaffordable. Latest Trai data for the quarter

# It's Showtime

Those who opt for yearly broadband plans will get HD or 4K LED smart TV 4K set-top box for free

through March pegs the national

DTH user base at around 73 million, with Dish TV leading with a market share of 40%, followed by Tata Sky (25%), Airtel Digital TV (22%) and

facie evidence that there was mala fi

(25%), Airtel Dig Sun Direct (12%).

Big incentive for urban cable/ DTH users who can afford annual upfront payment to shift to JioFiber

Expert View 🔎

Move may hit DTH incumbents such as Tata Sky, Airtel Digital and Siti Cable

Dish TV India to be 'less Jio would need top-end users

to stay for at least 3 years given the ₹10,000-15,000 subsidy on offer per home Experts said while urban direct-

Experts said while urban direct-to-home (DTH) incumbents would find it tough to match Jio's home broadband welcome pack, the co-untry'slargesttelecom operator by users and revenue would require

television offer to push annual plan subscriptions could "rake in disproportionate market share in towns/cities beyond Tier 1", and could be "cost-neutral for RIL", as a likely combination of asecurity deposit of \$4,000-6,000 and upfront annual revenue of \$7,000-8,000 "may fund the likely cost of a 32-inch LED TV, typically priced around \$10,000-12,000". Some analysts expect Jio's overall nome broadband subscription subscriptions could "rake in dispro-

home broadband subscription growth to be gradual due to conti-nuing last-mile connectivity chalnuing last-mile connectivity chal-lenges. This, they said, is reflected in Jio's preview home broadband services, which though attracted 15 million registrations from 1,600 towns, found only around 5 lakh ho-mes opting for trials in the past one year, despite the services being free.

top-end customers to remain sticky for at least three years, given the ₹10,000-15,000 subsidy on offer

Andhra Says No Plan to Review All PPAs

Committee to scrutinise only those wind energy projects that were not allotted through bidding process he took office in May to review the signed contracts as Andhra had ag-reed to higher tariffs than those in

Kaavya.Chandrasekaran

Bengaluru: Andhra Pradesh has shown the first sign of changing its controversial stand that contracts with renewable energy companies should be renegotiated to bring down tariffs, as a top-ranking official told ET that the state was only targeting pro-

jects where corruption was evident. "The intention of the chief mini-

# 🚳 EAST CENTRAL RAILWAY 🚳 Replacement of over aged OHE Open e-tender Notice

-tenders are invited from reputed ontractors having proven experience ectrical license, successful execution o imilar works and sound financial standing upported by the valid documents for the

SI. No. (1) Name of work with location teplacement of over aged OHE from ISG/SSP to CDMR/ISP in MGS division 72KM X 2 = 144 KM) (Part-3: from DC) to CDMR), (2) Approx. Cost of the work is. 6,84,99,232.16 (3) Earnest money to

# No TRD/OT/16/144KM/3/19-20



Vikas Corporation Ltd.,2nd floor, Churchgate Rai Mumbai 400020. Tele: 022-22014624, Fax: 022-22096972. Emai

FORM G INVITATION FOR EXPRESS Regulation 36A (1) of the le esolution Process for Corpo

Particulars

Date of incorporation of Corporate Debtor

Insolvency Commencement Date in respect of Corporate Debtor

rms of ineligibility applicable under section

Last date for receipt of expression of interest

Date of Issue of provisional list of prospective

Date of invitation of expression of interest.

igibility for resolution applicants u 5(2)(h) of the Code is available at:

Norms of ineligibility a 29A are available at:

ovisional list

14.

22.

solution applicants

12. Last date for submission of objections to

13. Date of issue of final list of prospective resolution

Date of issue of Information Memorandum,

ation matrix and request for reso spective resolution applicants

ner of obtaining request for reso

16. Last date for submission of resolution plan

timated date for submission of resolution plan the Adjudicating Authority for approval rune and registration number of the resolution

dress and email to be used for corresponde

rther Details are available at or with

23. Date of publication of Form G

Name of Corporate Debtor

ference No. MRVC/ TA/120. The Mumbai Railway Vikas Corporation Ltd.,
w invites eligible firms to indicate their interest in providing the Project Manage
stem. Interested bidder should provide information demonstrating that they
required qualifications and relevant experience to perform the Services.
Consultant will be selected in accordance with the QCBS method. Detailed I
th Draft Terms of Reference are available on MRVC web
rw.mrvc.indianrailways.gov.in. Further information can be obtained at
dress below during office hours between 10:00 hrs. to 17:00 hrs. on working day

elow (in person or by email) by 10/09/2019. ice: Sanjay Kumar Singh, ED(Planning), Mumbai Railw

ON OF INTEREST

27 March 2019

19 August 2019

3 September 2019

18 September 2019

20 September 2019

0 October 2019

19 August 2019

on or before 18 September 2019

r Resolution Plan (RHPP) and vun access tall be granted to the qualified and ligible resolution applicants after signing se Confidentiality undertaking with such policant(s). Pusant to the aforesaid, the rospective Resolution Applicant(s) shall se required to send an email at phabua.

nough speed post / registered post or by and delivery in a sealed envelope addresse to the Resolution Professional, together with soft copy to be submitted in a password interted by an drie.

ame - Mr. Abhilash Lal ddress - C 192, Belvedere Towers, LF Phase II, Gurgaon 122 002 mail Address- abhilash.lal@gmail.com

Mr. Abhilash Lal, C/o Alvarez & Marsal India Pvt. Ltd., Prius Platinum, 1<sup>st</sup> Floor, D3, P3B, Saket District Centre, Sector 6, Saket, Delhi 110017, India. jhabua.cirp@gmail.com

HABUA POWER LIMITED

Registered Office – Macmet House, 7º Flooi 10B, 0 C Ganguly Sarani, Kolkata 700020, West Bengal, India Other Office – Jhabua Power Limited Unit Number 307, Third Floor, ABW Tower N Read, Near Iffico Chowk, Gurugram - 12200

http://www.avanthapower.com/bs-ipl-nctt. asp?links=ipnctt or can be sought by email to ihabua.cirp@gmail.com

nttps://ibbi.gov.in/legal-framework/or may be equested by email to jhabua.cirp@gmail.com

ruptcy lations, <u>2016</u>

						Wel	
						ne de	
				an i	be o	btain	ed.:
		ps.go					
						Mughal	
PR	/101	1/M	GS/E	Elect	t./T/1	9-20	/28

rent basis earlier at discretionary pri-ces. This will free up land, besides, Office of The Superintending Engineer Central Equipment & Stores Procurement Circle-II, Irrigation & Water Resources Department, Uttar Pradesh, Ganga Sinchai Bhawan, Telibagh, LUCKNOW-226025 INVITATION FOR BIDS

Manufacture and supply of ISI marked uPVC Pipe size 200mm nominal dia, 2.5 kg/cm² working Pressure with 1 no. PVC Socket size 200mm nominal dia under 4.0 kg/cm² working Pressure for each 6 mtr length of pipe & solvent coment to joint if co-forming to IS: 4985-2000, IS: 10124-2009 & IS:14182-1994 respectively, with latest amendments II any as per Departmental Technical Specifications stipulate in Tender for use in water distribution system of State Tubevelly.

ate & time for Availability of the bid docu

will be deposited in the office concerned.

Online opening date & time of Part "A" i.e. opening date & time of Part "A" i.e. st Money Bid.

opening date & time of Part "B" i.e.

nline opening date & time of Part "C" i.e.

Period upto which Hard copy of bid Document Fee

de, corruption and kickbacks in so me of the wind projects, which had me of the wind projects, which not gone through the bidding process. The committee was formed to look only into those cases," a top-ranking bureaucratin the state, who not only into those cases, "a top-ranking bureaucrat in the state, who did not want to be identified, told ET. He also said the allocation and pri-cing of land for some projects seemed suspicious and opaque. "We are also reviewing large tracts of land which had been allocated on a non transpa received in some cases had been allocated on a non-transpa-

e-Tender Notice No. TE-905/2019-20

On behalf of the Governor of Utalar Padades notine e-bids in three parts namely (i) Earnest Money I orbital bid and (iii) Price bid are invited simultaneously by the undersigned only from ISO-9001-2008/2016 of Original Manufacturers, registered with Director of industries of the State/N.S.I.C.Affinistry of Industries of the State/N.S.I.C.Affinistry of Industries or ISM Marked utPVC Pipe 200mm nominal diameter, 2.5 in Writing pressure, or variable price up to 17.00 Hours on 18.09.2019. The details of eligibility, qualification at uture of submission of bids set, are available in the bid document upbraded on the U.P. Govt. e-procurenter https://document.org/publics.in/Tism submissions/publics.org/publics.or

ster was not to review all PPAs across the board. There was prima

State govt official says there's prima facie evidence of kickbacks

transparentallocation of land will reassure investors," the official said. Suspecting malpractices by the previous regime, CM YS Jagan Mohan Reddy set up a panel soon after

Approx 75.000km

From 29.08.2019 10.00 Hours to

20.09.2019 at 14.00 Hours

20.09.2019 at 15.00 Hours

23.09.2019 at 15.00 Hours.

nt, U.P., G

Rs. 2,94,500.00 (F Four Thousand F 60 Days

perintending Engineer ent & Stores Procurement desources Department, U.F

Ph.No. 0522-2442475

Rs. 29,500.00 (Rupees Twenty Nine Tho

some other states. Later, the state ut-ility threatened to terminate the contracts if tariffs were not cut, dismaying domestic and foreign inves tors as well as sovereign and pension tors as wen as sovereign and pension funds from various countries, which have invested heavily in India's re-newable energy sector. Union power and renewable ener-gy minister RK Singh and Japanese embessador to India Konti Hiramet

ambassador to India Kenji Hiramat su have urged Reddy not to violate the sanctity of contracts as this da mages the business climate. 

# Coal Mines PF Body to Invite Fresh Bids for Fund Managers

Debjoy.Sengupta@timesgroup.com

Kolkata: The Coal Mines Provident Fund Organisation has decided to in-vite fresh bids from portfolio mana-gers to handle its investible corpus of 1 lakh crore after its bid opening committee found anomalies in the se lection process.

lection process.
The organisation, which pays pensions to some 500,000 people from the coal sector, operates like the Employees Provident Fund Organisation. Fund managers will reinvest and also manage returns estimated at 76,000 crore annually for five years. Commission at 0,001% amounts to Commission at 0.001% amounts to ₹100 crore annually. Cancellation of bids will delay appo-

intment of fund managers by at least six weeks as the process will start six weeks as the process will start afresh with new selection criteria. New fund managers were to be appointed by April 1 this year as the existing contract expired on March 31.

"We are in the process of inviting fresh request for proposals (RFP) from bidders as the bid opening committee found fault with the qualitative selection criteria," said Animesh Bhartt commissioner at Coal Mines

Bharti, commissioner at Coal Mines Provident Fund Organisation Provident Fund Organisation. "The request for proposal was revised and we will have to repeat the process once again. Till such time new managers are appointed, the existing ones—ICICI Securities Primary Dealers. The and Boltane Nilman 1 to Asset hip and Reliance Nippon Life Asset Management—will continue mana ging the fund."

**Green Nod** 

Likely for

in Odisha

**JSW Project** 

Meera.Mohanty

@timesgroup.com

Rhubaneshwar: The

Forest Advisory Com-mittee has agreed to the transfer of a clea-

rance granted earlier

to steelmaker Posco for

its Odisha steel project

its Odisha steel project
in favour of greenfield
plant that JSW Steel
plans to set up in the
state, people aware of
the development said.
JSW Steel had pitched
to build a the 13.2MT
plant at the site in Ja-

plant at the site in Ja-

gatsinghpur once allocated to Posco for its proposed steel project.

In 2017, South Korea's

Posco had abandoned Posco nad abandoned the project. The state government had agreed to hand over 2,968 ha of this land in Jagatsinghpur to JSW.

Thepersonscitedear

lier said on the condi-

For and on behalf of President of India, M&C Directorate of RDSO, Lucknow invites Ender (online) for the following work:-

of submission work of tender Calibration & AMC of 03 13:00 Hrs MC-MIT-02-2019 Rs. 1400/-70,800/-Computerised Vickers 1,000/ years on 19**.**09**.**2019 Hardness Testing Machine, Model MVM-50 (PC)

Case No. MC-MIT-02-2019

UPID 142989/16.08.2019

ww.upgov.nic.in

RDSO, Lucknow for DG/M&C

Ref.No.: 1308/11-02(xiv)/ITCO/URRDA/19 Dated: 14,08,2019 BHARAT NIRMAN UNDER

# e-Procurement Notice-08 (Regular PMGSY & World Bank)/2019-20

tion of anonymity that the minutes of the Fo rest Advisory Commit-tee (FAC) meeting are yet to be uploaded on the ministry of envi-ronment and forest and climate change (MoEFCC) website. Anofficial of state's industry department said

the FAC meeting was to take up the matter on August 16, and that he believed the transfer

# Government of India Ministry of Railways Research Designs & Standards Organisation Manak Nagar, Lucknow-11

**M&C Directorate** 

E-Tender Approx. cost of the Work (Rs.) Name of the Work Duration Date & Time

Details of above E-Tender is available on web site, <a href="www.ireps.gov.in">www.ireps.gov.in</a>. Tenderers can submit their bids upto 19,09,2019 (13,00 Hrs.) Only E-bid shall be accepted against above tender. Cost of tender document will be paid through online payment mode as available on IREPS portal only. No other mode of payment is acceptable. In case any technical difficulty, helpdesk of CRIS/New Delhi may be approached. The telephone numbers are: 011-24105180, 24102855, 23370704, 23370703 or Dy. Director/M&C-I: 9794863192.

Bharat Nirman through Rural Roads
Chief Engineer, Uttarakhand Rural Roads Development Agency,

# PRADHAN MANTRI GRAM SADAK YOJANA (PMGSY)

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Set Tork for 03 number of Package with estimated uses a Tork for 03 number of Package with estimated uses a Tork for 03 number of Package with estimated uses a Tork for 04 number of 18 nu

Non Registered bidders may submit bids, however, the successful bidders must get registered in appropriate clas with appropriate authorities before signing the contract. Note: For e-Procurement for any sort of queries 0135-2608125 number may be contacted 10:00 AM to 05:00 PM. with appropriate aumoniuss before signing use contract. Note: For e-Procurement for any sort of queries 0135-2608125 RO 201908178937/स्॰एवं लो॰स॰वि॰, देहरादून: दिनोक: 17 अगस्त, 2019

TECH VIEWS

# Nifty's in an Uptrend, Could Bounce to 11,250

With the market still in a bear grip, technical analysts suggest avoiding leverage positions. Defensive picks like Asian Paints, Marico, Infosys, ITC, Titan, IGL and Dr. Reddy's should be considered on the long side, they said.



JAY THAKKAR HEAD-TECHNICAL AND DERIVATIVES RESEARCH, ANAND RATHI

Where are We? The Nifty closed in negative territory last week. However, it has managed to hold on the items in the state of the state to its previous week's swing low of 10,782 levels which is quite positive in the short term. Based on the last two weeks' pause in

the downtrend, the index appears to be in a short-term uptrend i.e. a bounce or a retracement of the previous down leg. Hence, currently the hift by is in an uptrend which is a counter trend and likely to bounce back to

What Is In Store? As per the Elliott wave theory, the Index seems to have completed wave Y, and wave X bounce has ensued. The previous wave X bounce was 78.6% retracement of wave W; hence a minimum of 38.2% retracement in this wave X bounce is expected. So, the conservative target in the short term is 11,250 levels and the reversal in the short-term is pegged at 10,900

What Could Investors Do? The momentum indicators on the monthly charts have gone into sell mode with a negative divergence indicating that the medium-term trend has reversed from up to down. Since, the volatility in the medium term is likely to remain high; it's a shortterm traders' market for long and short trades. It's just a medium-term downtrend within a long-term uptrend; hence the investors shouldn't panic as once the market bottoms in the medium term, they can add fresh buy positions to their portfolio

Short-term traders can buy Bata India, Pidilite Industries, Kansai Nerolac, Apollo Hospitals, Marico and HDFC Bank and hold on to it till the Nifty reaches our short-term target of 11,250 with a stop loss at 10,900 levels



SANDEEP PORWAL
TECHNICAL ANALYST- INSTITUTIONAL DESK,
ASHIKA STOCK BROKING

Where are We? A tussie between the buils and the bears continues since the beginning of the month, the index traded at a subdued note with rising volatility. Out of the many

factors; USD/INR acted as a party spoller for the Index (equity) buils since the currency pair staged the much awaited reversal from its Intermediate lows and now trading above its 200-DMA (70.30) and closed above the level of 71 in Friday's session. On the sectoral front, the Nifty Energy Ducked the downtrend and railled 3% during the week gone by, while the broader market failed to Indicate any sign of respite.

What ke is Storg? The Indicy continues to Irrido below its short-

What is in Store? The Index continues to trade below its short-long term daily moving averages and thus lack the strength. Fibonacci retracement drawn from the October 2018 low of 10,000 to June 2019 highs of 12,100 gives a 61.80% level of 10,800, these levels remain an important pivot in the short term for trend reversal/continuation. The lack of follow-up still remains a hig concern for the market thus trading range remains. remains a big concern for the market, thus trading range remains within the band of 11, 180-10,800. We now expect the index to consolidate in the short term while for directional trigger the above-stated range shall be watched closely

What Could Investors Do? The rising India VIX, USD/INR and falling brent crude oil prices are likely to result in whipsaws for the benchmark Index. Weakness In key global markets warrants a cautious stance by both traders and investors.

On the stock front, we recommend long in Titan, Indraprastha Gas and ITC, expect upsides to the tune of 6% and above, while follow-up correction is likely in Dr Reddy's.





TECHNICAL ANALYST, BONANZA PORTFOLIO

Where are We? The Nifty is showing buying support around the 10,830-11,000 zone. This is a high polarity zone where the index found resistance early this calendar year. The Nifty Is consolidating between 10,830 and 11,200.
Till the time there is no breakout on the higher side, the market

may find support around 10,800-10,900 levels. There is huge volatility as well. What is in Store? On a higher time scale, the market is in a bear grip. Currently, the Nifty is retracing lost ground, the next level of retracement are 11,240-11,382. We are expecting the market to retrace at least 50% of last fail from 11,981 levels before moving down again. The participation will be seen from large-caps and

selected mid-caps. Small mid-caps and small-caps may remain What Could Investors Do? As long as the Nifty sustains above 10,800 on closing basis, one can trade with a 'buy on dip' strategy with an upside expectation towards 11,350-

11,400. Closing below 10,800 will bring the bears Dack. Avoid buying in small-cap and small mid-caps, remain in defensives and low-beta counters. Weak sectors like auto may bounce back but selling on raily should be the right strategy for them. As the market is in a bear grip, leveraged position should be avoided. Any overnight exposure should be kept within risk appetite. Defensive picks like Asian Paints, Marico, Infy and ITC



### Nine of Top-10 Firms Lose ₹84,354 crore in Market-Cap



New Delhi: Nine of the 10 most valued Indian companies suffered a combi-

ned loss of ₹84,354.1 crore in weekmainly dragged down by Tata Consultancy Services

During the holiday-curtailed week, the BSE Sensex lost 231.58 points. Reliance Indu stries Ltd (RIL) was the only firm among the top 10 compa nies to post a gain in its marke valuation. The market capitali sation (m-cap) of RIL zoomed ₹72,153 crore to ₹8,09,755.1

croreat close on Friday . TCS, HDFC Bank, Hindustan Unilever Limited (HUL), HDFC, Infosys, ITC, Kotak Mahindra Bank, ICICI Bank and SBI closed the week with losses.
The m-cap of TCS tanked

₹30,807.1 crore to ₹8,11,828.4 crore for the week ended Friday. HDFC's valuation tumbled ₹19,495.4 crore to ₹3,62,123,92 crore and that of HDFC Bankby ₹15,065.8 crore to ₹6,08,826.25 crore Infosys'm-cap eroded by ₹6,700.27 crore to ₹3,32,672.51 crore.- PTI

FIIs Overweight On India, **But may Turn** to South Korea

### **BANK CONSIDERING MOVE FOR EXISTING CUSTOMERS**

# SBI may Offer Repo-linked **Benefits on Home Loans**

'Bank credit muted in Q1, but H2 might be better'; SBI expects around 12% growth in loans in FY20

Our Bureau

Kolkata: State Bank of India said it is contemplating offering the benefit of the repo-linked lending rate to existing home loan borrowers even as the country's bigges mass lender expects traction in consumer demand, paced by like

consumer demand, paced by fike-ly federal stimulation, toward the latter half of FY20. State Bank has introduced repo-linked lending rate for home loans from July only for its new custom-ers, who are getting the direct bene-fit of lower pulley rates.

fit of lower policy rates. "We are examining this," SBI chairman Rajnish Kumar said, responding to ETs query on whether the lender would pass on the benefit of repo-linked loans to its existing

borrowers.

When banks introduced the marginal-cost based lending rate in 2014, every bank offered existing borrowers the option to switch over from base-rate linked loans to

from base-rate linked loans to McLR-linked loans.

SBI's repo-linked lending rate (RLLR) has a 2.25% mark-up over the repo rate, which is 5.40% at present. So right now, RLLR is 7.65%. Then there is a spread of 40 basis points and 55 bps above the RLLR.

So, new borrowers can avail themselves of homes loans from

themselves of homes loans from SBI at 8.05% or 8.20% per annum.

There are no supply side constraints as of now. Banks are capitalised enough, interest rates have moderated, while the system has surplus liquidity

RAJNISH KUMAR Chairman, State Bank of India



Danske Bank, hampered by negative interest rates for longer than any European peer promised wealthy depositors it will resist a trend to pass the burden on to them. Christian Baltzer, the chief financial officer of Copenhagen-based Danske, told Bloomberg that charging people to keep their deposits at Denmark's biggest bank could pose a risk to society. Some of Europe's top wealth managers have introduced a fee on large cash balances.

One basis point is equal to one-hundredth of 1%.

The bank's lending rates for home loans linked to MCLR are 8.35% to 8.90% for loans up to ₹75 lakh. State Bank of India has low-ered the MCLR by 30 has since Feb. ered the MCLR by 30 bps since Feb ruary while the central bank re duced policy rates by 110 bps.

Kumar said the demand for bank Kumar said the demand for bank credit had remained muted in the first quarter but with the positive impact of monsoons, the second half of the fiscal might be better. "There are no supply side constraints as of now. Banks are capitalised enough, interest rates have moderated, while the system has surplus liquidity" Kumar said.

surplus liquidity," Kumar said. He said that the economy needs a

stimulus package and the consulta

stimulus package and the consulta-tion process is on.

SBI expects around 12% growth in loans this fiscal over an outstand-ing of \*23 lakh crore. It is trying to contain fresh slippages from farm, MSME and retail sectors.

SBI reported ₹16,000 crore in fresh slippages in the first quarter 

# Swagger Seeping Out of Stocks as Bond **Market Signals Get Louder**

New York: All year, whenever you felt like panicking over the bond market's dismal message, you co-uld find comfort in stocks, where optimism about the economy dro ve the biggest first-half gain since

That kind of solace is getting har-

That kind or solace is getting har-der to find.
While a rousing rally took some of the sting out on Friday, it wasn't enough to rescue the week for equ-ities – the third straight in which than't of dearned while. Those union they've dropped while Treasuries soared. The stock index has lost 4.5% from its July 26 record and re cently posted its two worst days of 2019. Bonds, meanwhile, saw their two best days, as buyers sought shelter from gathe-ring clouds. In short, if your big-gest concern in 2019 was that stends com-

was that signals sent

by dueling rallies in stocks and bonds were in disagreement, you

bonds were in disagreement, you can stop worrying about that. And start worrying about what it means now that they agree.

"Concern about a recession is going up," Michael O'Rourke, JonesTrading's chief market strategist, said by phone. "Stocks are still up double-digits for the year, and we have the potential to decline further." ne further.' Alignment in the markets' mes

sages has been building for a whisages has been building for a whi-le. Using the biggest exchange-traded funds as proxies, equities and fixed income have now mo-ved in the opposite direction for 16 straight weeks, the longest streak since 2012.

Continued on ➤ Money Matters

SIP INVESTMENTS over 3-year period in 22 out of 25 midcap funds see negative returns; all 13 small-cap funds in red

# Midcap SIPs Disappoint, but 'Offer Opportunities'

@timesgroup.com

Mumbai: Investors who started Mumbal: investors who started their systematic investment plans (SIPs) in mutual fund schemes betting on mid-cap shares three years ago are staring at losses on account of the sell-off since January 2018. Financial advisors suggest investors with higher risk appetite could increase the quan tum of their SIPs in mid-cap sche mes because the valuations have

become cheaper after the fall.
As per data from Value Research, investments made through the SIP route for a three-year period in 22 out of 25 mid-cap funds in the regular plans are in the red. In the small-cap space, all 13 funds are in the red for the same period.

The reason for three-year SIPs in mid-cap funds making losses is that the investments were made when these shares were at record highs and subsequently they fell.

Since January 2018, the mid-cap index has fallen 25% and small-cap index has dropped 40% as agains the 6% rise in the Nifty, Many mid-

the 6% rise in the Nifty, Many his and small-cap shares have fallen by 50-70% from their highs. "Three years ago, you started when valuations in the midcap space were rich. Now is a phase o staying put and continuing with your SIP. Have a five-year plus horizon and you shall be rewarded," said Amol Joshi, founder, Plan Rupee. It is difficult to ascertain when

the investments would start sho wing returns as it is dependent on market conditions. Moreover, mid-and small-cap shares rally only when sentiment is bullish. But, data show these shares have retur ned 12-15% on an average over a 7-10 year period.

On a three-year basis, SIPs in three mid-capfunds — Axis Midcap (7.04%), Reliance Growth 0.44%) and Tata Midcap (0.34%) — yould have managed to stay afloat.

# Average SIP Returns 🕾

Category	3 year	5 year	REGULAR
Large Cap	5.45	7.09	PLANS The calcula
Large & Mid-cap	0.55	5.52	are based
Mld-cap	-2.98	3.31	SIPs made the 1st of
Multi-cap	1.98	5.85	every mor
Small-cap	-6.96	1.61	
ource Value Deces	rch		

# **EXPERTS SAY**

Now is a phase of staying put and continuing with your SIPs. Have a five-year plus horizon and you shall be rewarded



# As per research by Motilal Oswal Securities, the Nifty Midcap 100 price to earnings (P/E) ratio—a

widely tracked valuation measure has corrected from 25.6 times in August 2018 to 14.3 times. The brokerage house points out in terms of valuation, mid-and small-cap stocks trade at a 19% discount to Nifty 50. This suggests mid-cap valuations have become aper, but many in the market

feel uneasy about buying them now because of hazy earnings prospects with the economy slo wing down. Fund managers of mid-cap funds

rund managers or mid-cap runds are a lot more optimistic. "Profit growth for the universe of companies in the Nifty Midcap 100 for March 2020 is estimated to be about 15%. This comes in after companies posted poor results for the last two financial years when profits were down 12% CAGR," said Akash Singhania, fund mana

said Akasin Singiania, tund mana-ger, Motilai Oswai Mutuai Fund, who manages its mid-cap fund. Investors must build a diversified portfolio of equity mutual funds which could include index or large-cap, mid-cap and inter-national funds, said Vishal Dhawan chief financial planner at Plan Ahead Wealth Advisors.

"Those with just midcap funds in their portfolio need to diversify their portfolios which will help them not just see the returns from this segment in isolation," he said.

# **ACTION PLAN**

# **DHFL Lenders** Arrive at 3-Level **Resolution Plan**

The plan includes conversion of debt to equity, issuance of NCDs and measures to give creditors a majority stake

Joel.Rebello@timesgroup.com

Mumbai: Lenders to Dewan Ho-using Finance (DHFL) have agre-ed on a three-level resolution plan that includes conversion of debt that includes conversion of debt to equity and issuance of non-convertible debentures, steps that will give creditors majority stake in the embattled financier and help resume stalled credit lines, two people with direct know-ledge of the negotiations told ET. The Reserve Bank of India (RBI), however, must green-light the plan since DHFL is a financial institution.

institution.

The plan that lending banks ha-The plan that rending barns have broadly agreed upon involves conversion of some debt into equity," said a banker closely involved with the negotiations. "This is a small portion, may be 1%. The majority part of the equity conversion will come from the barrier banks." will come from the haircut banks take on the wholesale loans of the company, at a nominal price of ₹1 per share, which will give banks a majority share in the company."

Banks have a collective ₹35,000-

crore exposure to DHFL through loans, and the lenders also hold debentures. Bond holders, which include mutual funds, insurance companies and pension funds, al-so have a <45,000-crore exposure, meaning the company owes its creditors ₹80,000 crore

DHFL is now classified as an DHPL IS NOW Classified as an SMA 2 (special mention account 2) exposure, meaning loans where the payment of interest is delayed for more than 60 days but less than 90 days. That means the account is still not classified as non-proforming. Banks said the last performing. Banks said the last payment DHFL made on its loans

was on May 5, and that they are awaiting the next payment that fell due in July.

The restructuring plan being worked out by lenders also includes conversion of some loans into non-convertible debentures, instruments that will be longer-torm in nexture and dive the comterm in nature and give the com pany some breathing space on re payments. Mutual funds that ha payments. Mutual runds that na-ve exposure to the company have also written to the Securities and Exchange Board of India (Sebi), seeking permission to sign an in-ter-creditor agreement (ICA) with lenders to join the resolution process in keeping with the central bank's June restructuring guidelines.

Banks already have the majority but we are waiting for the nod from Sebi so that we get a super majority, which will help process the resolution faster," said the se-

# **DEBT COUNT**



also hold debentures cond person cited above. "This is cond person cited above. "This is the best-case plan based on the present scenario but we need RBI approval as this is a financial services company. The plan is now on the table but we are waiting for the Sebt nod and then we will approach RBI."

State Bank of India (SBI), Bank of Baroda (BoB) and Union Bank of India (IIB) are the top lenders.

of India (UBI) are the top lenders to the company.

We have time until September

to sign off on this plan so a decision should be expected in the next few days."

Lenders also plan to infuse fresh funds as loans into the company.

"The infusion will be done later once we have malority stake" sa. once we have majority stake," sa-

id the second person cited above. 

NBFCs raise ₹12,408 cr via Market Linked Debentures since Sept against ₹6,825 cr during the same period of previous year

# Wealthy Investors Throw a Capital Lifeline to NBFCs

Saikat.Das1@timesgroup.com Mumbai: Wealthy individual in-

Mulmoal: weatiny individual investors have nearly doubled their purchases of Market Linked Debentures (MLDs) of non-banking companies, helping the capital-starved last-mile lenders raise funds in a cautious environment. Since September, NBFCs inclu-ding L&T Finance, Kotak Ma-hindra Prime, Aditya Birla Fihindra Prime, Aditya Birla Fi-nance, IIFL, Tata Capital, and Pirmai Enterprises have raised t12,408 crore worth of MLDs ver-sus 56,825 crore during the same period a year ago, show data from CARE Ratings. Shriram Transport Finance, ICICI Home Finance, and HDB Fi-rancial gray money the other and

nancial are among the other entinancial are among the other enti-ties raising funds through MLDs.
"These products enable NBFCs to directly serve a large and discer-ning investor class at competitive rates," said Sanjay Agarwal, senior director at CARE Ratings.
"On the other hand, weathy in-vestors are socking to enhance re-

vestors are seeking to enhance returns as the usual debt and equities are not yielding the desired re-turns. For them, MLDs offer attrac-

tive opportunities as principal is

protected in those instruments Since the IL&FS defaults, credit rating agencies have rated more than two-dozen NBFCs and home financiers collective-ly issuing MLDs worth ₹16,050 crore, more than double that for

the year-ago period. MLDs are floating rate debentu-MLUS are noating rate decentu-res, where the coupon or one-off repayment is linked to the perfor-mance of an independent equity index, government bond or any other benchmarks. MLDs are of two types — principal protected (PP) and non-principal protected (NPP). Wealth advisors typically (NPP). Wealth advisors sell these securities to HNIs or fa mily offices.

"A crunch in credit capital sources has made MLDs one of the preferred routes of fund rai-sing," said Somnath Mukheriee, managing partner at ASK, a we-

# Money **Flow**

MLDs post IL&FS

L&T Infra Debt	500
Tata Clean Tech	1,000
Tata Capitai Fin Serv	2,000
Aditya Biria Fin	1,000
Piramai Enterprises	500
Kotak Mahindra Prime	1,000
ICICI Home Finance	600
Centrum Fin Serv	250
IIFL Home Finance	500
SUI IBCE: C	ADE Datings

aith advisory firm. "Volumes are likely to rise amid growing appe-tite for these securities. With in-stitutions shying away from NBFCs, wealthy individual inves-tors are keen on select rated non-banking companies." banking companies."
PP-MLD is an instrument in

alth advisory firm. "Volumes are

which the principal is payable on a par on maturity (i.e. capital is protected) irrespective of the market/reference index perfor mance but subject to credit risk of the issuer. They constitute 95% of the issuances.
"Top rated non-banking entities are primarily accessing this

market due to benefits such as bullet repayment, access of re-tail wealthy investors and operational flexibility to issue addi-tional tranches," said Mukund Upadhyay, Group Head at CARE Ratings. "The share of top rated MLDs with reference index G-sec and fixed coupon payoff are finding favour with safety.sec. finding favour with safety-see

king investors." Returns on MLDs could in the range of 8% to 14% annualized. Investors could even earn 40%

in three-year MLDs linked to equity indices," said Vinayak Singh, senior vice president-structured products, Centrum group. Repco Home Finance



- Phillip Capital has maintained buy rating on Repco Home Finance and revised target price to ₹400 from ₹485. Repco faced multiple headwinds like lack of growth in home market, liquidity crisis in NBFC Industry and rising delin-quencies in non-salaried segment, the brokerage sald. As a consequence, the company underwent mas sive de-rating with 1-year forward price-to-book multiple contracting to 1.1 times from a peak of 4 times during FY17, the brokerage sald. The liq-uidity crisis had a minimum Impact on availability of fund for Repco, said Phillip Capital. The stock ended up 2.3% at ₹310.55 on Friday.
- HDFC Securities has main-Jet with a target price of ₹170. The brokerage sald that SpiceJet will benefit from the benign compet-Itive environment in the near term. The airline is gaining market share post Jet Alrways closure, sald HDFC Securities. However It has lowered valuation multiples to factor in the grounding of the B737 MAX planes as the resolution of the same is expected to take longer than expected, sald HDFC Securities. The stock ended up 3% at ₹143.50 on Friday
- Citi has a buy rating on Coal la with a target price of ₹275. Coal India's production was impacted by the cyclone in Odisha and plan to correct mine geometry nost seasonally strong quarter of FY19, said Citi The stock has corrected 24% weakness, weak global coal prices and divestment the overhang is here to stay, we reckon at 7.4 times 1-year forward PE on con-sensus the risk reward is favourable together with an attractive dividend yield, sald Citi. The stock ended up 0.7%at ₹201.85 on Friday.
- Jefferies has maintained hold rating on Ap tals Enterprise and revised target price to ₹1,300 from ₹1,250. While Jefferles expects improvement in margins going forward, the brokerage believes that competitive risks are still high and that the valuations leave no room for upside. The brokerage expects mature-hospital margin Improvement to be gradual as competitive intensity from FortIs and others Increases, Jefferles expects FY19-21 led by 80 bps margin improvement. The ₹1,471.25 on Friday.
- CLSA has maintained buy rating on Maruti Suzul price to ₹7,200 from ₹7,400. While there are few cataly sts for any bigdemand pick-up in the nearterm Maruti is the best way to ven higher likelihood of a rebound in PVs. The continued earnings cuts is a drag, but stock has been tiples and has seen support at 20 times PE, said CLSA The stock ended up 2.74% at

RICH VALUATIONS on Dalal Street could lead to higher downsides, even as Korean fundamentals are narrowing the gap and are even a tad better, says a study by Citi

# Foreign Investors Overweight On India, But may Turn to Korea

Mumbai: Foreign investors have preferred India over South Korea among emerging markets since 2006 on better corporate profitability and better returns. Now, there is a possibility that In-

dia could lose that competitive edge. According to Citi's strategist Markus Rosgen, the gap in various parameters that led to investors prefer-

meters that led to investors preter-ring India over Korea is shrinking. "Since 2006, investors have been overweight India and underweight Korea — India's equity market has historically been viewed as more exciting than Korea's, delivering better overall performance, both as a market and a corporate sector," he said.

Now, Rosgen said Korea is catching up as India's premium share Rosgen said financial ratios like re-



valuations could lead to higher downsides These are some of the factors that Citi evaluated in its study:

India, when it comes to free cash

In terms of total returns, India has performed better than Korea with Mumbai returning 4.5% every year versus3.7% by Seoul. "Forthat additional 0.8% p.a. investors have been willing to pay a 150% valuation premium, a premium that has widened as fundamentals have converged, said Rosgen.

UPSIDE POTENTIAL
Citi said Korea has upside potential
based on valuations even compared to the previous recession lows. In dia has more downside possibiliti es, which is a major investor under weight. "India is among the most fa voured. Valuations tell us a lot is priced in for India and little for Korea,

# The Economy will Only Look Up From Here On to Earnings

gloom and doom is overdone and the Indian economy has slowed only on account of three months of inaction during the general elections, said Rahul Shukla, head of corporate banking at HDFC Bank. In an interview to Saloni Shukla, he said that growth will pick up in the second half and the September-December period will see a huge pick-up in spends and credit growth will be lead by semi-urban and rural

What is your assessment of the slowdown in the Indian economy?

areas. Edited excerpts:

If you look at the latest earnings, the working capital cycles have been stretched and there was inventory build-up, private sector capital expenditure (capex) has been slow other than maintenance capex. We had a three-month cycle in which elections were going on and that leads to a slowdown. The global growth scenario has been poor which has hit exports. These things are not switch-on and switch-off, but the economy will only look up from here. We are pretty much at the bottom of the cycle. We are banking on FDI and government capex. As we go towards September which is our festival cycle, we will see economic activity pick up. Some of our recent data on manufacturing gives more hope.

### Your views are in direct contrast with what we are seeing in the Indian equities market. Is that not reflecting the true picture?

If you sit in Mumbai and try to predict the economy, your views are very coloured with what's happening in the equities market and that is not an exact barometer of the activity that is happening on the ground. I travel to a lot of smaller towns in the country and nothing that I have seen makes me believe that I should



RAHUL SHUKLA
Hearl-Corporate Banking HDFCBank

We have a consumption issue which will pick up as we go along in the second-half... The government's capex will drag demand along with it

### The industry on a whole has seen fall the SME book. What is your guidance?

We are not seeing anything out of the the ordinary in our SME book; my book has grown in line with the expectations. But, yes industry as a whole has seen those SME clients that are bankable cash-flows are with me and is backed by adequate collateral. The issue happens when banks extend credit but the promoter's liquidity is somewhere else.

### With many non-bank lenders growing slow on credit, does that give you more opportunity?

Credit flow is important for growth and NBFCs catered to some niche segments. If a non-bank lender was lending at 11-12% that is not where I am doing the business. If one NBFC goes out, that doesn't give me any

reason to grow. My credit quality will remain the same as I am not looking at that segment for aiding my growth. And due to higher cost of funds, many NBFCs have had to shift lending at 14-15% and that is a totally different

turn on equity (ROE), return on as

sets (ROA) and return on invested

capital (ROIC), which reveal how

well companies are utilising capi

tal to grow, are higher in India than

in Korea but the gap has been clo-sing. In real terms, Korea trumps

### Newer troubles have emerged in the corporate segment for banks. Why is the industry in a constant clean-up cycle?

We don't have an alarmist view on corporate loans. The corporate segment is in a much better position. The bigger names have been recognised, a few smaller names may come up especially hecause the boundaries are not water tight between the promoter and compa ny borrowings. What you are seeing is not credit stress, but these names are surfacing due to governance issues. We don't do name lending, you can't do lending where your only recourse to recover money is to sell assets. Lending has to be backed by cash-flows.

# What is your reading of the capex

We have a consumption issue which will pick up as we go along in the secondhalf. If we have a consumption or a over-capacity issue, would any entre preneur go out and build more capacity? Obviously not. That is where the government comes in, which is currently doing public sector capex. This will drag demand along with it.

As we go into the second half, due to the BS-VI cut-off a lot of automobiles will get sold ahead of the date because that sector is cyclically down at this point. The personal consumption will also pick up due to the festive period. Add to that government spending on infrastructure will all together aid private capex. We are doing the right kind of government spending but the outcome will take

time. Ports, waterways, airports ... the spending is happening in the right direction which will provide India a longer cycle of growth than a short-term

STRATEGY 1

# CLSA: Broader **Weakness Led** Cuts After Q1

Our Bureau

Mumbai: Weak economic conditions triggered broad-based cuts among Indian corporates follo among Indian corporates following the June quarter results, said foreign brokerage CLSA. The brokerage said earnings downgrades were nearly thrice those of the upgrades, which were done for 19% of the companies. CLSA has cut Nifty earnings estimates for FY20 and FY21 by 5% while consensus estimates for the top 50 companies were cut by 3-4%.

top 50 companies were cut by 3-4% for the ongoing and next financial vear. Pre-exceptional earnings year. Pre-exceptional earnings among companies covered by CLSA grew at a given quarter low pace of 0.2%, the brokerage said.

The brokerage

"Pre-exceptional earnings armings armings armings to be considered by the property of the propert

The brokerage now estimates earnings growth at 18% for FY20, lowe

tional) earnings were flat YoY (ye-ar-on-year) for our coverage in Q1FY20 (April

than the QJIY20 (April-consensus June), compared to the 8% growth expected, with fi-nancial earnings being a key dis-appointment. As a slowing econo-my was bullt in to estimates, num-bers were cut for 54% of the stocks despite only 38% of them missing despite only 36% of them missing

estimates," said CLSA.

The brokerage now estimates earnings growth of 18% for the earnings growth of 18% for the current financial year, lower than the consensus estimate of 21% growth. "Positives were few given the slowing economy," said CLSA. Analysing the June quarter ear-nings trends, CLSA said cement, Try pharms, now londing financia.

IT, pharma, non-lending financi als and property sector had a posi-tive tone to their results but several lenders barring ICICI Bank, lisappointed. Auto sector results were weak as

expected but larger disappoint ments were seen in auto compo-nents as cyclical downturn hur their global business as well, said CLSA. IT companies saw some margin pressure, but corporate commentary on demand was positive with companies mostly expec-ting 10% constant currency revenue growth, the brokerage said.

### Day Trading Guide | Motilal Oswal Fin Services



NIfty Index managed to recover from Immediate support of 10.925-10.950 zones and extended Its move towards 11,070 levels on last trading session. It formed a Long Legged Dojl on dally while a Hammer kind of Pattern on weekly scale which indicates that buy-

ing interest is visible at lower levels while at the same time follow up is missing at upper band of the falling channel. It has been consolidating in between 10,800 to 11,180 zones from last seven trading sessions and now requires a decisive hold above 11.111 to extend its gains towards 11,180 then 11,250-11,333 zones while on the downside supports are seen at 10,950 then 10,880 levels.

**Tech Picks** 

CHANDAN TAPARIA, Derivatives & Technical Analysi

BATA INDIA

Higher highs - higher lows on daily scale and entry into new high level with strong outperformance LAST CLOSE ₹1.473 STOP LOSS ≥ ₹1.440

1,538

Strong recovery from lower levels with the sup port at its rising trend line

LAST CLOSE► ₹540 STOP LOSS > ₹ 529 BUY

Double bottom price pattern and surpassed its falling supply trend line with volume iump

### AMARA RAJA BATTERV

LAST CLOSE▶ ₹327

Lower highs-lower lows and broken its rising support trend line by falling below 50 DEMA

LAST CLOSE► ₹618 STOP LOSS> ₹633 SELL TARGET

# F&O Strategy CHANDAN TAPARIA, Derivatives & Technical Analyst

India VIX moved up by 5.11% from 15.84 to 16.65 levels. On the Options front, Maximum Put OI is at 11,000 followed by 10,700 strike while maximum Call OI is at 11,000 followed by 11,500 strike We have seen minor Call writing at 11,200 strike while Put writing is seen at 11,000 then 10,500 strike. Maximum Call and Put OI for monthly contract is intact at 11,000 strike which indicates a tough fight between Option writers of 11,000 strikes and because of that i may consolidate in wider trading range of 10,800 to 11,250 zones.

STOP LOSS≯₹316

Bank Nifty continued to consolidate in broader trading range in between 27,500 to 28,500 zones from past seven trading sessions. It formed a Bullish Candle on daily and a Hammer Candle or an Inside Bar on weekly scale. Now it needs to hold and sustain above 28,000 zones to witness a bounce towards 28,500 then 28,750 zones while on the downside supports are seen at 27,750 levels.

BULL CALL LADDER SPREAD - MONTHLY EXPIRY (29th AUGUST 2019)

VIEW : THOSE WILLING TO PLAY FOR A BOUNCE BACK MOVE BY PAYING A SMALL PREMIUM

BUY 1 LOT OF 11,050 CALL at ₹137.25 SELL 1 LOT OF 11,200 CALL at ₹69.50 SELL 1 LOT OF 11,300 CALL at ₹40.25

**NET PREMIUM PAID: 27.50 POINTS RISK SCENARIO 1: 27.50 POINTS, IF IT REMAINS LOWER** 

RISK SCENARIO 2: UNLIMITED IF IT EXPIRES ABOVE 11,422.50 MAX PROFIT: 122.50 POINTS

**OVERALL PROFIT**: IF IT EXPIRES IN BETWEEN 11,077.50 TO 11,422.50 LEVELS

# RATIONALE:

Index has taken support at 10,800 zones and managing to hold above 11,000 zones

RSI has turned from deep overall sold territory of 25-30 marks

Put writing is intact at 11,000 strike even after the market fall which indicates some consolidation with bounce back move

Intact Call writing at higher strikes and multiple hurdle at 11,250 and 11,333 zones could restricted its upside

Thus, suggesting a Call Ladder Spread strategy to get the benefit of a small bounce back move in the market

### KISHORE NARNE Fx Technical

ad – Currency & Commodities

USD/INR Status: Strength is likely to continue in the coming Target: ₹71.90

Stop Loss: ₹70.60

Trade: The pair is facing stiff support at 70.60 and overall bias remains positive as long as price holds above the same. Buying around 70.90 is advised targeting 71.90 area.

RESISTANCE	71.45		71.70		71.90	
SUPPORT	71	$\pi$	70.85	1	70.60	
			77777777	777	777777777	7

EUR/USD Status: The pair is likely to extend its weakness in

CMP: \$1.1089

Target: \$1.1000 Stop Loss: \$1.1160 Trade: Overall bias for the pair remains negative as long as

1.1160 is capped as resistance. Supports are placed at 1.1000. Selling around 1.1120 is advised for short-term RESISTANCE 1.1105 | 1.1130 | 1.1160

SUPPORT	1.1	060   1.1035   1.1000
Commodi	ty Calls	AMIT SA JEJA AVP – Commodities
COMMODITY	EXCHANGE	STRATEGY
Gold (Oct)	МСХ	Sell around ₹38,000; SL ₹3,8450; Target ₹37,350
Crude Oll (Sept)	MCX	Sell around ₹3,960; SL ₹4,050; Target ₹3,800
Copper (Aug)	MCX	Sell around ₹447; SL ₹452; Target ₹440
Soybean (Sept)	NCDEX	Buy around ₹3,620; SL ₹3,520;

# Quantitative Strategies MOTILAL OSWAL FINANCIAL SERVICES

Writing against Cash / Future Holding Sell HDFC LTD 2200 CE 29-AUG-19 at ₹11.55 Target Level 0.35 Stop Loss Level : 17.00 : ₹1,60,000 Days to Explry : 11

Writing with Hedging Leg 1: Sell HDFC 2200 CE 29-AUG-19 at ₹11.55

Leg 2: Buy HDFC 2280 CE 29-AUG-19 at ₹4.15 Stop Loss (Spread) Level : 11.50 Gross Monthly : 0.90% ROI : 2.30%

Writing against Cash / Future Holding Sell TCS 2260 CE 29-AUG-19 at ₹8.70 Target Level Stop Loss Level

Days to Expiry

Leg 1: Sell TCS 2260 CE 29-AUG-19 at ₹8.70 Leg 2: Buy TCS 2360 CE 29-AUG-19 at ₹2.60 Stop Loss (Spread) Level : 9.50 Gross Mo : 0.70% ROI : 1.85% Davs to Expiry : 11

Leg 1: BUY BAJFINANCE 1 LOT 29-AUG-19 at <3,346.10 AND 28 SHARES IN CASH at <3,337.20 Leg 2: SELL BAJAJ FINSERV 1 LOT 29-AUG-19 at ₹7,454.55 Tenure : 7-8 Days Target Profit : 1.15% Margin : ₹4,71,000

Leg 2: SELL HDFC 1 LOT 29-AUG-19 at ₹2,106.20 : 7-8 Days 1.25%

STRATEGY 2 correlation over the last one year. Pair has trade Leg 1: BUY HDFC BANK 2 LOT 29-AUG-19 at <2,230.45 iot ratio of 0.50 with

This pair has 97% corre-lation over the last one year. Pair has trade lot ratio of 1.10 with price ratio of 0.45. It has beer moving towards in ratio of 0.42 to 0.48 so may

continue to bounce with stability in Bajaj Finserv and buying interest in

# NPS Scorecard

National Pension System (NPS) helps you to save tax in several ways. There are only eight NPS fund managers at present and the table below compares their performance. The data has been provided exclusively to ET.

# TIER I: Equity Plans

Birla Sun Life Pension 11.71 -4.93 **HDFC Pension Fund** 8.58 2333.46 21.29 -3.37 ICICI Prudential Pension 28.31 -4.01 7.77 7.60 1814.99 Kotak Pension Fund 26.15 -2.66 7.91 7.80 284.97 LIC Pension Fund 18.20 -4.45 6.50 6.60 572.55 Reliance Capital Pension 25.76 -3.33 6.93 6.89 97.87 SBI Pension Fund 24.36 -3.68 8.14 7.90 2506.03 **UTI Retirement Solution:** 28.17 -5.03 7.90 8.20 386.54



TIER I: Government Bond Plans

Fund	NAV	- 1	Assets		
rolla	NAV	1-Year	3-Year	5-Year	(₹ cr)
Biria Sun Life Pension	12.36	18.80	-	_	32.84
HDFC Pension Fund	18.45	19.16	8.42	11.15	2138.19
ICICI Prudential Pension	24.91	18.91	8.44	11.24	1252.60
Kotak Pension Fund	24.77	19.61	8.47	11.24	276.36
LIC Pension Fund	19.96	21.85	10.31	12.23	675.64
Reliance Capital Pension	24.13	18.84	8.47	11.28	115.25
SBI Pension Fund	26.83	18.96	8.61	11.39	3320.67
UTI Retirement Solutions	24.05	18.39	8.01	10.78	379.83
CCIL All Sovereign Bond - TRI	-	18.64	8.32	10.71	-

# TIER I: Corporate Debt Plans

Fund	NAV		Returns(%)			
rollu	NAV	1-Year	3-Year	5-Year	(₹ CT)	
Biria Sun Life Pension	12.45	13.65	-	_	25.65	
HDFC Pension Fund	18.28	13.48	8.47	10.35	1417.52	
ICICI Prudential Pension	28.24	13.76	8.60	10.66	917.65	
Kotak Pension Fund	27.42	10.96	7.69	9.94	192.91	
LIC Pension Fund	18.16	13.51	7.96	10.11	396.84	
Reliance Capital Pension	25.09	12.53	8.16	10.11	68.28	
SBI Pension Fund	28.18	13.41	8.33	10.26	1735.98	
UTI Retirement Solutions	25.04	11.51	7.60	9.73	241.72	
CCIL Bond Broad - TRI	_	15.17	8.20	10.28	_	

Returns as on Aug 16, 2019, Assets as on Jul 31, 2019 Source: Value Research

# **China Unveils Key Interest** Rate Reform

Beijing: China's central bank unveiled a key interest rate reform on Saturday to help steen borrowing costs lower for com panies and support a slowing economy that has been hurt by a trade war with the United Sta-tes. The People's Bank of China (PBOC) said it will improve the mechanism used to establish the loan prime rate (LPR) from this month, in a move to further lower real interest rates for companies as part of broader market reforms.

Analysts say the move, which came after data that showed wecame after data that showed we-aker than expected growth in July and followed a cabinet an-nouncement on Friday, under-scores the government's at-tempts to use reforms to support a slowing economy.

"By reforming and improving the formation mechanism of LPR, we will be able to use mar ket-based reform methods to help lower real lending rates," the PBOC said in a statement published on its website.

# Swagger **Seeping Out** of Stocks

While a few down weeks have barely dented their year-to-date performance, U.S. equities face a lengthening list of problems. Beyond anxiety over plunging yields and the sight of central banks rushing to add stimulus, there's still a trade war raging and the prospect that earnings growth will grind to zero in 2019. Leading the concerns this week was the yield curve in. week was the yield curve in verting, when rates on longer dated Treasuries slip below nearer ones. It's a phenomenor

nearer ones. It's a pnenomenon with a nearly unblemished re-cord of portending recessions. "An inverted curve can signal concern over future growth, which could impact investment decisions and confidence," said Chris Livay, chief, investment Chris Hyzy, chief investment officer at Bank of America Global Wealth & Investment Management. "The uncertainty over trade appears to be im pacting some decisions in addi-tion to concerns over slower growth and the inverted yield

# **Guarantee** on Negative

Denmark was the first country in 2012 to adopt negative inter-est rates, when its central bank reduced the benchmark rate to minus 0.2% in July 2012, just be fore Mario Draghi made his "whatever it takes" pledge at the European Central Bank. With bond yields and many oth-er rates close to or below zero around the world, investors' op-tions have narrowed dramat-ically.

Danske is committing to ab sorbing the cost of negative rates as the monetary regime rates as the monetary regime grows ever more entrenched. The bank fell 4.6% on Wednesday, driving its share price down to the lowest level since August 2012. It was a bad day for banks in conceal with the banks in general, with the Bloomberg index for European financial stocks dropping 2.9% Danske has "no plans to intro

duce negative interest rates on personal savings or current ac

counts," Baltzer said.

Danske acknowledges that operating conditions are difficult for the financial industry.



### RAAMDEO AGRAWAL

Co-founder, Motilal Oswal Financial Services

# It's a Business Cycle Downturn. A Lot Rides on Govt's Response

investors but they feel let down by the way they are treated, said Raamdeo Agra wal, co-founder, Motilal Oswal Financial Services, In an interview with Nishanth Vasudevan ahead of the firm's annual global investor conference in Mumbai, Agrawal spoke about the stock market outlook. downturn and real estate crisis among other issues. Edited excerpts:

### What is your assessment of the

My sense is inventory correction is more or less done. The correction which you are seeing is the actual decline in the consumer demand What is happening is that it is a situation where negativity is leading to further negativity. Nobody is talking good but if you aska lot of people, their businesses are not doing so bad. Ultimately, we have to see from the tax collections. Last month was not so bad. It may not be meeting the targets but there is nothing like a collapse. The economy is growing but not at 7-8%. In the March quarter, it was 5.8%.

### What phase of the bear market are wein?

Maybe, it is an early stage. The index (Sensex, Nifty) is just about 10% from the top. The All Cap index is down 12-13% but the intensity of that 13% decline is a lot more in the mid- to small-caps. The index is not hurt right now but I am more disappointed with the pace of corporate earnings. I don't see many companies growing at 15-20%. That happens when the economy is on the boil. You see almost everything is growing at 15-20%. It is rare phenomenon to see

### What are your foreign clients telling you about their outlook for India?

India is unique but there is a need for stability in laws. The positive side is the opportunity in India; there are only one or two countries like this. That's why they keep flocking here. But, they feel let down by the way they are treated. In China typically after one year you don't have capital gains tax or dividend tax. Corporate tax is 25%. There is no STT. It is stable In India, valuations are high around



22-23 times. Earnings growth is uncertain, while regulations have been unstable

### Is the worst over for NBFCs?

The RBI is releasing liquidity, keeping the entire system much more in liquid form and rate cuts have hap pened. They are trying to see that there is no major default. So, all sorts of firefighting are on. This crisis has its own proportions. Unless you are part of it you will not be able to appreciate the severities. The NBFC business was nothing but re-lending, reselling of liabilities from banks and mutual funds to the last mile Now, nobody wants to lend to NBFCs. Everybody is in safety mode, whether it is real estate lending or even housing finance.

### Is the current slowdown in auto the worst that you have seen?

It looks like one of the very severe ones. It is not only about the finan-cing. It is something else. The squee ze in the credit flow has become widespread. One year ago, the situa tion was very different: the industry was in good shape. And, it's not that everybody has gone into EVs (electric vehicles). Whenever there is a fall in economic growth, there should he slowdown in auto demand but 25-30% collapse is very significant. I was talking to one of the companies which had digital marketing. They were saying that the aggregate down by 15-20% and he is saying that if something is not done very quickly,

### In terms of risk-reward, it is a good time to look at some of the auto

Confidence is low. Even my confidence is low. Right now, we are talking about first year of decline. My experience is if you run 25 years of data, recessions typically last for about two years. We are in a classical business cycle downturn. It depends on how fast the government responds. A lot of businesses are out of action. People have lost jobs. So it is better that you have a clear signal

### What is your advice for hardcore equity investors?

Long-term prospects of the equity markets continue to be the same. This government has taken up several reforms like GST. They have controlled inflation: we are seeing more formal economy. Clean companies, which adopt healthy business prac tices, pay their taxes on time and comply with all regulations, are trading at high premiums.

### What is your view on corporate banks like ICICI Bank and Axis? The aren't finding level the market is expecting.

Axis Bankand ICICI Bank have do ubled in the last few years. What more do you want? It is also about perception. With the episodes like IL&FS in the recent past, the perception hasn't been very good. Currently,

currently since NBFCs are going through crisis. Whatever 10-12% credit growth is happening, responsible debtors are coming through these 5-6 private lenders.

# sector where valuations haven't

come down despite slowdown? If you don't correct, returns will be low. You cannot buy a low growth company with high valuations and make a lot of money

### Do you think the existing lead an industrial recovery?

If you buy companies that are least impacted by a slowdown, the same winners of the downturn should lead the recovery. What is the bottom of the downturn is still not clear. Previo usly what was happening was with the emergence of China and surplus global liquidity, everything was on fire. In such a scenario, you could produce and dump anything into the global market. The situation isn't same any longer. For recovery, you would need revival in demand and that has to come from domestic level and supplemented by global factors. My sense is it will be led by domestic demand and it has to start with government expenditure.

# Are fears of a real estate collapse

This is a large sector and lot of money is stuck in it. Something is going to happen in the sector; either it could be a complete collapse or something else. The current situation is unprecedented. There is huge inventory niled up no fresh buying by anybody My sense is that the prices will continue to slow until at some level of low interest rate and sustained liquidity, consumers will start buying again. Real estate is at the heart of the current slowdown across the country It is all interlinked since NBFCs are also linked. Lenders will have to take haircuts and the government has to bean enabler. Lenders, who cannot take the haircuts or downturn or stress, will be eliminated. The worst thing is that the stress is still not on

their books but I don't know when the

pect that to be short-lived and demand to pick up soon," he said. Srinivasan's ebullience rests on

Industry will stand to leverage better pricing and government's infra push

# No Slowdown in Cement, Headed for 'Golden Period', says N Srinivasan

Bharani.Vaitheesvaran

Chennai: The Indian cement in-Chemai: The Indian cement in-dustry is headed for a 'golden pe-riod' reminiscent of the firm prices-high capacity utilisation milieu seen over a decade ago, reviving on the back of stablede-mand from infrastructure projects and government housing schemes, India Cements vice-chairman, N Srinivasan told ET in an interview.

Indian cement factories have indian cement factories nave bullt capacity of over 400 million tonnes a year but been plagued by over capacity, which is nearing an end, said Srinivasan. Srinivasan also denied signs of cloudour and resultant to be

slowdown and resultant job los ses in the cement sector as seen in the automobile sector. India Cements expects the impasse in Andhra Pradesh—after the new government of chief minister YS government or chief minister Ys Jagan Mohan Reddy decided to cancel infrastructure projects — to ease out and enable higher fac-tory output for southern plants. "What I have seen is that de-mand is being driven not just by bousing nydects but also infrast."

housing projects but also infrast ructure projects. The need for ce ment for infrastructure projects ment for infrastructure projects has become high and that chang-ed the entire face of the cement industry... I also expect the hic-cups in Andhra Pradesh will be removed soon. There is every rea-son to believe that next year onwards there will much better ut ilisation [capacity utilisation],' Srinivasan said.

The new Andhra chief minister has cancelled infrastructure pro-jects such as roads and buildings at the new capital region in Ama-ravati and some irrigation pro-jects totalling several tens of tho-usands of crores on corruption allegations, sparking concerns among construction companies cement manufacturers banks. Srinivasan said his company, with 10 plants in operation across five states in the country will not be affected as much as will not be affected as fluch as those solely dependent on Andh-ra Pradesh. "Post elections, there has been an impact. In the south, the main

contributors are Andhra Pra-desh and Telangana. AP has cancelled some contracts-still, I exstrong earnings before deduc-tions in the recent quarter not se-

**ET in the Classroom** 

Basics of a Dollar-Rupee

en in several quarters before. In

en in several quarters perore. In-dia Cements' standalone net pro-fit zoomed nearly 244% to Rs 72.4 crore. Its capacity utilisation was at 77%. Srinivasan predicts his plants to get closer to top capacity in the program

We are now around 78% and it will improve. In the cement in dustry, 85% is seen as full capaci ty; I think next year we will cross 30%," Srinivasan said. India Cements' total capacity is

expected to touch 20 million tonnes on the back of a new factory in Madhya Pradesh, for which land acquisition has begun. The estimate is that the new plant will be commissioned to leverage the improved scenario predicted by Srinivasan in the next three years. Ce ment prices have improved in the north and holding firm in the west, although the effects of the over-hang are still felt in the south. Having raised total cement ca-pacity from around 175 million

tonnes to nearly 365 million ton nes over a decade ago, the Indian cement industry had anticipated double-digit growth numbers that never arrived, said Srinivathat never arrived, said Srimva-san, leading to a capacity over-hang that has just begun to rece-de, with the latent effects still felt in the south. "We are confident that if the go-vernment implements what it is stilking in terms of infrastructure.

talking in terms of infrastructure spending, then there will be growth in the cement industry, considering infrastructure spends have a multiplier effect," Srinivasan said, adding that houinfrastructure sing in rural areas will also be firm driver.

# **DISMISSES WARNING SIGNS**

# White House says 'No Recession in Sight' Despite Market Turmoil

We have the strongest economy and money is coming here for our stock market, says economic adviser Larry Kudlow

Reuters

Washington: White House officials pushed back on Sunday against concerns that economic growth may be faltering, saying they saw little risk of recession despite a vo-latile week on global bond markets, and insisting their trade war with China was doing no damage to the

There is no recession in sight. White House economic adviser Lar-ry Kudlow said on "Fox News Sunda y""Consumers are working. Their wages are rising. They are spending and they are saving...I think we are in pretty good shape."

US stock markets tanked last week on recession fears with all three major US indexes closing down about 3% on Wednesday only to pa ir their losses by Friday due to ex-pectations the European Central

Bank might cut rates.
For a brief time last week bond investors also demanded a higher interest rate on 2-year Treasury bonds. than for 10-year Treasury bonds, of-ten construed as a sign of lost faith in near-term economic growth.

However, trade adviser Peter Na varro on Sunday likewise dismis sed last week's warning signs, say-ing "good" economic dynamics we-re encouraging investors to move money to the United States.



in the world and money is coming here for our stock market. It's also coming here to chase yield in our bond markets," Navarro told ABC's "This Week,"

That sort "flight to safety" is typi cally driven by concerns of global economic trouble - in this case the possibility that the Trump admini-stration's tariff battle with China

may dampen business investment may dampen business investment and growth worldwide. The tariffs on Chinese goods, Na-varro said, "are not hurting anybo-dy hore."

dy here."
The US economy does continue to

grow and add jobs each month. Retail sales in July jumped a stronger-than-expected 0.7%, the govern-ment reported last week, and Kud-low said that number showed that the main prop of the U.S. economy

is intact.

But manufacturing growth has slowed and lagging business investment has also become a drag. Globally, flagging global trade appears to have pushed the German economy toward recession, and dampened growth in China.

A slowdown would be bad news for President Donald Trump, who is building his 2020 bid for a second term around the economy's performance.

A dollar-rupee futures contract allows you to buy or sell the dollar at a predetermined price for de-livery on a future date. In

futures contract?

2. Who regulates this segment? Sebi, along with RBI.

3. How does it work?

The USD-INR
futures near
month contract
closed at 71.22 on Friday.
It was down 18 paise
from Thursday, which
means the dollar weak. means the dollar weak ened or the rupee gained by 18 paise to the dollar. Now, if you feel the ru pee will weaken further

or the dollar will strengthen, in the short term you buy a dollar -rupee futures contract expiring on Aug 28. Assume the buy price If before or by expiry the dollar strengthens



by say 50 paise, you make money. If it weakens by the same amount, you lose money since you were long USD-INR. The contract size is 1,000 USD. So a 50 paise strengthening of the dollar trans-lates into contract value changing by 0.50X1,000=₹500. If the dollar weakens you lose ₹500. This doesn't factor in bro-kerage and relevant taxes, like STT,

# 4. How does one take exposure?

Your equity broker must have taken registration for offering currency segment trading. Like equity F&O, you have to place a margin, which is a fraction of the contract cost to trade. This margin could differ from broker to broker, based on client net worth. Normally, it is 5% overnight. So if dollar is ₹71.22 and the contract is 1.000 USD, the value is ₹71,220 and the margin will be ₹3,561. A ₹500 gain is a 14% return.

### How many contracts can I take exposure to?



6. Who are the participants?

Foreign portfolio investors, clients, non-bank stock brokers and banks.

TEXT: Ram Sahgal

# S Arabia Makes a Promise That It Can't Keep

Expert Take **JULIAN LEE** 

Saudi Arabia isn't as willing to do whatever it takes to support oil prices as it would have us believe. That's the only conclusion one can draw from what we've learnt since a government official said the king-dom wouldn't tolerate a continued

After crude fell to a seven-month low earlier this month, Saudi Ara-bia got on the phone to other mem bers of the OPEC+ group of nations to discuss possible policy responses It doesn't appear to have got very far. Russia – the key non-OPEC mem-ber of the extended producer group – made all the right noises. An

emailed statement from its energ ministry said it was "utterly imp tant to act responsibly" by giving the market only as much oil as wa needed. You might think that would mean Russia sticking to the pro duction target it agreed with OPEC in December. You'd be wrong

The Russians pumped 11,32 million barrels a day in the first half of August, according to Interfax. That's up by 180,000 barrels from

e months in a row through to July, that was mainly the result of the Druzhba pipeline contamination crisis Indeed, Moscow may be better able

to weather lower prices than Riy adh, US President Donald Trump's sanctions on exports from Iran and Venezuela have boosted Russia's oil income by about \$1 billion dollars since November. Russian Urals grade is a pretty good substitute for Iranian crude for European refiners and its value has risen relative to that of the benchmark Brent. So what about Saudi Arabia's OPEC partners? The biggest of those, Iraq, doesn't seem to be helping much either. Tanker-tracking data compiled by Bloomberg suggest that its crude exports in the first half of August were the hig-hest in three months. Flows out of

West Africa also appear to have been robust in August. Will the kingdom go it alone? erhaps not.

Having already cut more than twice as much oil output as it pro-mised in December, Riyadh has signaled its unwillingness to keep



shouldering the burden alone. Its energy minister Khalid Al-Falih insisted at OPEC's last meeting in July that the Saudis had already cut

They did manage to generate a brief bump in prices by that sugges tion of doing whatever it takes. But the market recovery is already running out of steam. And the promise was never quite as mea ningful as some thought.

As part of the pledge, Saudi officials said the kingdom would keep oil exports below 7 million barrels a day in September and supply customers with 700,000 harrels a day less than they'd asked for. That looks like a big number, but it rather depends on what potential buyers asked for. Dig a bit deeper and the commitment starts to look less bullish. Saudi Arabia didn't actually say it

would cut exports by 700,000 barrels a day next month. Instead, the officials pointed to the 10.3 million barrels a day that they could theoretically produce in September to meet demand, and that the reduc tion would come from that figure (It's worth noting that this 10.3 million figure is more than the Saudis have produced in any other month this year, according to data from the kingdom). So the upshot is that Saudi Arabia's actual pro-

his doesn't look like a cut at all And then there's the issue of where the cuts will come from. Saudi Aramco, the national oil company, has allocated full volumes of contractual crude supply for September sales to at least six buvers in Asia. So the US and Euro ouyers in Asia. So the US and Euro-pe will have to bear the brunt of reductions. Supplies to US buyers will be about 300,000 barrels a day less than they'd asked for, according to the officials, while cuts to European buyers will need to be bigger still to hit the 700,000 target. That's going to be a stretch. The

That's going to be a streetor. The kingdom has only shipped about 530,00 barrels a day to North America so far this year, while deliveries to Europe have averaged Just 210,000 barrels, according to Bloomberg tanker tracking. So to be in a position to make the sort of cuts bodge. tion to make the sort of cuts being talked about, buyers must have been asking for a lot more oil than they've bought from Saudi Arabia in the recent past.

The numbers just don't stack up. If you're waiting for a big output cut from Saudi Arabia to rescue oil prices-don't.-Bloomberg

**AGRI COMMODITIES INDEX UP 0.74%** 

WPI (2014-100) Agriwatch Index

Oct Peb Apr

**Edible Oils Lead Gains** 

The Agriwatch Agri Commodities Index gained 0.74% to 113.42 during the week ended Aug 17, 2019 from 112.59 the previous week in a broad-based rally in agricultural commodities. All nine of the commodity group sub-Indices and 20 of the 29 individual commodity sub-Indices that constitute the Index ended the week higher. Gains were led by edible oils, oilseeds, sugar and onion. All five of the pulses within the Index also ended higher. The base for the Index and all sub-Indices is 2014 (= 100). The group sub-Index values and their weekly changes are: Cereals: 120.89 (+0.21%), Pulses: 125.15 (+0.91%), Potato & Onion: 76.76 (+3.17%), Edible of 15.11 (+1.05%), Oilseeds: 103.90 (+1.16%), Spices: 143.28 (+0.22%), Sweeteners: 108.05 (+0.90%), Fibres: 104.16 (+0.74%) and Other Non-Food Articles: 95.14 (+1.02%). Further details can be viewed on the ET website and on Agriwatch.com.

### Tweet of the Day

# **Robin Brooks**

Since the Fed's multiple rounds of QE began to wind down in 2013, there have been truly seismic changes in real exchange rates. The Dollar is up 20%, while Turkish Lira (TR), Argentina's Peso (AR) and Colombian Peso (CO) are all down 30% India is the strongest non-peg EM..

### **Quarts & Ounces**



INDIA'S VEGETABLE OILS IMPORT IN JULY

### Did You Know?

# **Bond Traders** are Hostage to a



are casting a wary eye abroad after a barrage of sloppy

overseas data roiled the world's biggest bond market. Fears of a worldwide slowdown erupted last week following weak Gerports, sending benchmark 10year Treasury yields briefly below the two-year rate for the first time since 2007. The yield on 30-year Treasuries plunged through 2% to hit a record low, pite solid US inflation and hotter-than-expected retail remain in the driver's seat for the \$16 trillion treasuries market in a week largely devoid of meaningful US data, according to Principal Global Investors' Seema Shah. A lot of "panic" evident in the US bond market is being imported from China and picture, she said. For that reason, Shah will be monitoring upcoming euro-area inflation and manufacturing reports for a clue on where yields are heading. "The global data is going to le to see an upward trend so that's going to continue to put downward pressure on yie

# Scheme on Gold Monetisation to Get More Teeth

especially on that long-end," said Shah.—Bloomberg

Ram.Sahgal@timesgroup.com

Mumbai: The Reserve Bank of India's direction to all lenders to promote and publicise the Gold Monetisation Scheme (GMS) from their branches underscores the intent of the banking regulator to make the Scheme a suc cess, said officials from two private banks. The Reserve Bank of India Danks. The Reserve Bank of India (RBI) on August 16 directed all sched-uled commercial banks (except region-al rural banks) to promote the Gold Monetisation Scheme that was intro-duced on October 22, 2015 to replace the Cold Danest Scheme. 1999 Gold Deposit Scheme, 1999

"All designated banks shall give ade-quate publicity to the Scheme through



banks, except regional banks, to promote the GMS

ing to the Scheme . Until the August 16 circular banks were accepting gold deposits under the Scheme but were not ac tively promoting it, add ed the banker

ed the banker.

"Now as per the RBI
missive, banks will have to identify at
least one branch in a state or UT where they are present in to accept the depos-its under the Scheme," said the other banker. Both bankers spoke anony mously as they were not authorised to

speak to Press A resident desirous of availing of GMS has to deposit gold at a collection and purity testing centre (CPTC) accredited by the Bureau of Indian Standards and notified by the central government for the purpose of handling gold. Against a purity certificate is sued by the CPTC, banks can open a gold deposit account for short, medium or long term.

EMERGING TREND The likes of Nestle India and Britannia chiefs joining the boards of non-competiting consumer-facing cos is a trend and there is no conflict of interest

# **FMCG Cos' CEOs Join Boards** of Peers for Exchange of Ideas

& Kala Vijay raghavan

ETIG | Mumbai: Chief execu tives of consumer product com-panies are increasingly grab-bing opportunities to join the boards of non-competing pro fessionally-run consumer-fac ing companies in search of new ideas to grow their busines

One recent example of this emerging trend is Suresh Narayanan, chairman and managing director at Nestle India, joining the board of Asian Paints as an indopendent director. an independent director in March this year. Varun Berry, MD at Britannia, is on the board of Page Industries since May or Page Industries since May last year while Vivek Gambhir, MD at Godrej Consumer Prod-ucts, is on the board of Metropo-lis Healthcare since September. Ullas Kamath, John managing director of Jyothy Labs, has

been serving as an independent director on the board of V-Guard Industries since July 2014. The earliest instance of this trend is perhaps that of Anand Kripalu, CEO of United Spirits,

Aripaul, CEO of United Spirits, serving on the board of Marico from April 2007 to October 2017.
From seeking promoters as independent directors like Harsh Mariwala and Kiran Mazumdar Shaw consumor Factor, comma Shaw, consumer-facing companies are now looking at boarding CEOs of non-competing FMCG peers as they have increased their hunt to get independent di-

And there is no conflict of inter-

est.
"All of us are professionals and not entrepreneurs and, there-fore, not interested party in the operations," Narayanan of Nestle said. "As professionals we can be honest on family owned companies, and not dependent on the board membership to make a living. Asian Paints is a well-gov-erned company, so we learn from

FMCG Company CEOs Who Serve

ANAND KRIPALU

**VARUN BERRY** 



Companies get CEOs to provide an independent view and add value, based on their experience. Equally, the CEO can take back useful ideas to implement in his own company

each other as large organisa-tions. Being on part of good com-panies is also therefore not a professional risk," he told ET. Kripalu of United Spirits said it

is a win-win arrangement.
"Companies get CEOs to provide an independent view and add value, based on their experience. Equally, the CEO can take back useful ideas to implement in his

own company," he told ET. Consumer goods sector is fac-ing a lot of disruption amidst dig-

italisation, increased competitive intensity and advent of ecommerce. The trend is global. CEOs of some of the leading con sumer-facing companies in the world sit on the boards of other

since June 2016, and Alex Gor-sky, CEO of Johnson & Johnson has been on the board of IBM Inc since September 2014. Dirk Van de Put, CEO of Mondelez International, serves on the board of Keurig Dr Pepper since April last year, while David S Taylor, CEO of Procter & Gamble Co, joined the board of Delta Airlines this month.

Ilmes this month.

"Every company wants to replicate the velocity of FMCG products, distribution reach, supply chain to support the reach, branding and advertising reach," said Berry of Britannia.

"EMCC products by defaulties." "FMCG products, by definition have to be omnipresent and who wouldn't want their brand to replicate that status?

replicate that status?'
Incidentally, FMCG is the only
sector of the Indian economy to
have dominantly depicted this
trend. "It may be so perhaps because FMCG talent is highly fungible because of their core focus on consumer," said Milind Sarwate, former CFO at Marico, who is now an independent di rector on several boards. "So any space, except for high tech

any space, except for high tech-nology, finds FMCG talent use-ful," he said.
Elaborating on the incentive for an FMCG company CEO to be an independent director on another board, Sarwate said, "There is the exposure to another industry typically an industry not far too removed from FMCG. This too 'removed from FMCG. This widens the cerebral horizon, encourages a different kind of strategic thinking. Being on another board in a non-executive capacity enables a better understanding of governance processes. The CEO gets a grounding in being a board member—this helps in his or her own individual capear it helps the CEO build new reer. It helps the CEO build new active and live networks. All that the CEO learns gets ploughed back into his or her parent orga-nisation."

# State-run Banks to **Involve Branches** over Growth Goals

TOP EXECUTIVES turn up for work on Sunday to motivate employees & seek ideas from them



### Our Bureau

Kolkata | Mumbai: With more than a nudge from the finance min-istry, public-sector banks across the spectrum – from Bank of Baro-da to United Bank of India - have begun a "bottom-up" consultative process with all their branches to come up with solutions to improve operating efficiency.

Parameters these lenders are usrarameters these lenders are us-ing to ascertain their operational performance are improvement in credit delivery, standards of un-derwriting, enhancement of fi-nancial inclusion, and increase in distal parameters.

digital payments.
"This is the first time we have taken such an initiative. The broader theme is how to motivate branchlevel employees to align them with national priorities and how banks national priorities and now banks can contribute to make India a \$5-trillion economy," State Bank of India chairman Rajnish Kumar said. The exercise was carried out over the weekend, as directed by the ministry. It was a busy working Sunday for all top bank executives. Sunday for all top bank executives.

The exercise covers eight thematic papers on issues as diverse and complex as digital payments, cor-porate governance in PSBs, MSME redit, technology usage and retail

lending.
"The consultation process is aimed at stimulating ideas and inculcating a sense of involvement

among bankers, down to the branch level," a note from the min-

branch level," a note from the ministry said.

Finance ministry has listed credit support for the economy as the biggest national priority, followed by credit for infrastructure and doubling of farmers' income. Home loans, education loans and export credit are also listed as printes while schomes related to orities, while schemes related to Swachh Bharat, women empower-ment, Stand-up India, and finan-cial inclusion also featured on the agenda.
SBI said that it conducted these

regional level meetings across its 22,000 branches. The suggestions coming from all the branches would then be compiled by the indi-vidual banks and then these would be presented at the respective state be presented at the respective state level bankers' committee meeting set to be conducted next Friday and Saturday. These banks will make a consolidated presentation of their findings to the finance ministry in September. "With the economy at an inflexion point, policy decisions taken now will define the future of banking and its contributure of banking and its contribution to economic growth. This bot tion to economic growth. This bot-tom-up consultative process will provide a platform for field person-nel to represent and bring forward the grassroots-level challenges in their respective areas," said Rajki-ran Rai, managing director at Union Bank of India.

# **Commodity Importers** Seek Cover as Re Falls

Firms to go ahead with shipments irrespective of rupee's movement

Madhvi.Sally

New Delhi: Importers of New Delhi: importers of cooking oil, pulses and other commodities are increasingly hedging their rupee exposure as the local currency has weakened over the past week, increasing their cost.

With the market being volatile and the rupee fluctuating

tile and the rupee fluctuating on an average 40-50 paise a day to the dollar, it is the right time to hedge currency exposure, said Anuj Gupta, the deputy VP of commodity & currency research at Angel Broking. "Companies use forward contract derivatives to hedge currency exposure at a mitt." rency exchange risk, to miti-gate losses incurred due to currency price fluctuations.

On the NSE, the dollar-rupee On the NSE, the dollar-rupee tutures were trading at 71.20 for August delivery and at 70.50 for September on Friday. Gupta said that on the exchange, around 25 lakh contacts were being traded dally with open interest (OI) a round 25 lake contracts. The around 35 lakh contracts. The OI measures the total level of activity in the futures market.

FOR A SAFE BET

₹70k crore ear to Import 15 MT

might trade in a range of 70.00-

72.80, he said. Rushabh Maru, a research analyst for currency and commodity at Anand Rathi Shares & Stock Brokers, said given the astock Brokers, satigiven the state of the global and domes-tic economy, the rupee might gradually move towards 73 to the dollar. "There is a huge sell-off in domestic equities amid Fils outflows. The RBI has been cutting interest rates. But it may not suffice to tackle

domestic economy. Because of all these factors, importers will hedge their currency risk," he said, adding: "On the other hand, exporters will not hedge their exposure at cur-rent levels and will wait for 72.50-73 levels." India spends more than 770.000 crore a year to import

₹70,000 crore a year to import 15 million tonnes (MT) of its annual requirement of 25 MT of edible oil. Maru said edible of edition of Mary said edition of limporters would continue with their purchases to meet demand ahead of the festive season, irrespective of the ru-pee's movement. Latest stocks data from sol-vent extractors reveal that

vent extractors reveal that around 19.95 lakh tonnes of imported edible stock is being held at ports and in the pipe neid at ports and in the pipe-line, which is equal to about 32 days' requirement, he said. For pulses, overseas purchas-es may turn even more costly, further slowing down im-ports, said Maru. Atul Ganatra, the president of the Cotton Association of

of the Cotton Association of India, said with the rupee de-preciating 3.5% in the past 15 days, import of cotton has be cays, import or cuttof has be-come costiler by etc.,560 per candy of 356 kg each. "This will slow down import of cot-ton to India, but in the coming season (October-September), it will help exporters. We are peet the rune to touch 72 50 by pect the rupee to touch 72.50 by September," he said. Importers for future delivery in September-October may book dol-

# Soft Commodity Returns Cap the **Longest Run of** Weekly Losses



New York: A gauge of soft commodity returns just capped its longest run of weekly losses since May 2017 as signs of ample supply of coffee and sugar collide with demand con and sugar collide with demand con-cerns. Escalating US-China trade tensions are fanning recession fears that are rippling through financial markets. In the case of cotton, price-supportive weather is being under-mand by concern that now USmined by concern that new US tar iffs on imports of Chinese textiles will push up costs for consumers and erode fiber demand.

arneroderiner demand.
"The backdrop for commodities has deteriorated in July-August as multiple headwinds buffet the global macroeconomic outlook," Fitch Solutions analysts sald on Friday in a report "As a result we remain a report. "As a result, we remain neutral on most commodities over the rest of the year, in particular towards industrial metals and most agricultural commodity prices.

It's not all doom and gloom though. The sugar market's forecast shift into deficit is supportive of prices, according to Citigroup Inc. The recent price pullback in both coffee and sweetener present buying opportunities for users. Askab Doshi di nities for users, Aakash Doshi, di rector of research at the bank said in a note this week.

about ₹1.000 crore on conclusion of about v1,000 crore on conclusion of the sale of Global Village, the com-pany had said on Friday. "The com-pany is expected to have a comfort-able position to service the reduced debt obligations," it had said.

A person privy to negotiations between Coca-Cola and Coffee Day in Ju ne had told ET at the time that CDEL's promoters were seeking a va luation four-five times that of sales in the coffee business on the basis of va

the coffee business on the basis of va-luation trends in the industry. The group's coffee business is ex-pected to close the year ended March 2020 with sales of about \$2,250 crore, a senior executive has said. The business, which includes some coffee bean exports, had recorded revenue of ₹1,777 crore and ₹1.814 crore in FY18 and FY19, re spectively, regulatory filings said. Apart from 1,750 stores across India,

Café Coffee Day has 60,000 vending machines. It has outlets in Vienna, the Czech Republic, Malaysia, Nepal and Egypt as well. Industry experts believe the deal, if it goes ahead, will fit in with the strategy of Coca-Cola to diversify into other products considering that there is growing aware ness about sugared and carbonated drinks. Coca-Cola announced last ye ar that it was buying the Costa Cofficafe chain for about \$5 billion.

# **'Steepest Discounts** of the Year'

Two executives said consumers can look forward to some of the highest discounts this year during nignest discounts this year during festive season sales, which will be led primarily by online-exclusive brands, with sellers pushing them to pare margins. The first major online festive sale is likely to begin from end-September this year during Navratri and there will multiple such promotions until Di-wali toward the end of October.

Smartphone maker Realme India CEO Madhav Sheth said sales du-CEO Madnay Sneth Said Saies during Diwali are likely to go up by 810% compared with 5-6% growth expected during all of 2019. "We expect migration from feature phones to smartphones will drive sales while for us feet the orders bare. es, while for us festive orders have doubled over last year," he said.

Executives at online-focussed lectronics brands such as TCL. Kodak, Thomson and iFFalcon Kodak, Thomson and Fracon said their festive orders have in-creased 80-100%. For Instance, TCL and IFFalcon together sold 225,000 televisions in the last fes-tive season whereas this year marketplaces are stocking more

than twice that number. "While Independence Day sales was good for televisions after a bad was good to teel visions arter a dad June-July boosted by discounts, consumers can look forward to the steepest discount of this year du-ring the festive season, "said Avne-et Singh Marwah, CEO of Super Plastronics, licensee of Thomson and Kodak and Kodak.

nics and apparel are the three largest contributors to ecommerce sales in India, accounting for around

ign-funded online marketplaces But studies have indicated that ecommerce's contribution to total sales is going up due to convenience the wider variety available and new

the wider variety available and new shoppers who are coming on board as internet access gets cheaper.

A Flipkart India spokesperson said the marketplace was reporting "very good growth" and was confident of "continued growth" during the festive season. "We are a value player in ecommerce," he said. "The Flipkart marketplace does more listings at a time when the more listings at a time when the market seems to be bit slow. So, we do not see a slowdown in that cli-

mate."
Amazon India didn't respond to queries.
Electronics brand BPL's chief nesh said festive orders this year have gone up by 55% over last year when it had gone up by 25% marketplaces are bullish since marketplaces are bullish since consumer sentiments tend to im-prove during Durga Pula, Dusseh-ra and Diwall and it's not that peo-ple have less cash, nor is there any salary cut," he said.

Apparel brand Biba's MD Sidd-heath Diedra and the marketplace

harth Bindra said the marketpla ces are hoping and planning for a good Diwali and confirmed there

growth will improve during the festive season led by the purchase of premium models with several

good Diwan and collin med there is a surge in orders. The CEO of a leading apparel maker that sells multiple brands online also said the same was happening, led by Flipkart, but declined to give any numbers. numbers. Electronics and smartphone in dustry market researcher GfK In-dia's MD Nikhil Mathur said value

80% of business. On average, online discounts have come down this year after the go-vernment tightened norms for forenew launches by smartphone brands and lucrative schemes by electronic brands

# **Abrupt Downgrade** of Bond Ratings

# ►► From Page 1

There was also an abrupt downgrade in the ratings of bonds sold by IL&FS and related entities after they defaulted on payment obligations in September last year. Rating agencies had lowered the bonds from high invest-

ment grade to default. The regulator has written to the three agencies seeking responses on the issues flagged by Grant Thornton in its report, sa-id a person familiar with the development

he development. "After Sebi receives rating agencies' responses, it will examine the violations," said another person familiar with the de velopment.

Grant Thornton's foron. sic audit report found nu-merous instances of favo-

urs being handed out such as tickets for a Real Mad rid football match as well as discounts on a luxury villa by the erstwhile top management of IL&FS to senior executives of ra-ting agencies and their fa-mily members.

The board of Icra recent

ly appointed external ex perts to examine the anonymous whistleblower complaint against its executives, which was for-warded to the company by Sebi. While the internal examination was under-way, certain other allega-tions were also brought to the company's notice.

In the wake of the comp laints received by Sebi Icra and CARE recently sent their managing di-rectors on leave. Sebi, Icra, CARE and India Ra didn't respond to

# Seeking Foothold

The late entrepreneur was seeking a valuation of between ₹8,000 crore and ₹10,000 crore, they said. Coca-Cola is trying to get a signifi-

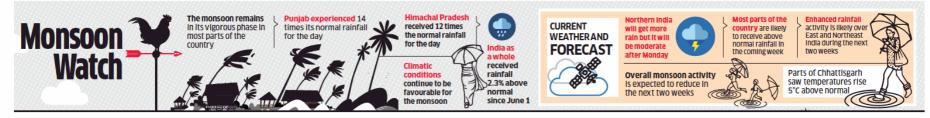
cant foothold in the fast-growing ca fe space as its core carbonated drinks segment is seeing a slump in consumption as consumers cut

consumption as consumers cut down on sugared drinks. A spokesperson for Coca-Cola refu-sed to comment on what he termed "speculative news". Coffee Day En-terprises Ltd (CDEL) didn't respond to queries from ET. If successful, a transaction with Coca-Cola will be incrementally value-accretive to the Coffee Day Group, dubbed India's answer to Starbucks, but currently

under financial stress.

The latest move follows CDEL signing an agreement with the world's largest alternative asset manager Blackstone Group to sell software technology park Global Village Tech Park in Bengaluru for about ₹3,000 Separately, CDEL subsidiary Sical Logistics is also working on the divestment of certain assets, the pro-

# ceeds of which will pare debt. CDEL's debt is expected to drop to



# FM's Next Stop to Assess Tax Situation to be Varanasi

### Our Bureau

New Delhi: Finance minister Nirmala Sitharaman's next pit stop to as-sess the opinion of tax officials at all well as local businessmer and individuals will be in prime minister Narendra Modi's parliamentary constituency — Varanasi. In line with PM Modi's assurance of

In line with PM Modi's assurance or a taxpayer-friendly tax administra-tion, suggestions from these interac-tions will be taken up to improve ser-vices, a source told ET. Sitharaman is keen on gaining gro-und lead bodders' from both tax offi-

und-level feedback from both tax officers and taxpayers. The minister held her first interaction of the series in Ahmedabad on Friday where she said tax

administrators have a very delicate ro-le. "A mindset change is needed to cater to an informed citizenry," Sitharaman had said. The tax force on di FM to take suggestions from

ground-level rect taxes, which is likely to submit its retax officials. businesses & port Monday, has also individuals ocussed on taxpayer facilitation. tax-related The minister also

tax-related The minister also services highlighted the use of technology for improving the functioning of the tax department and the taxpayer interface in the context of faceless assessment.

The Central Board of Direct Taxes has made presence of identification

has made presence of identification number mandatory for any kind of communication with a taxpayer, which will need to be uploaded on the which will need to be uploaded on the system. The move, according to the department, is aimed at boosting transparency and accountability. In his address from the Red Fort on August 15, PM Modi had said wealth concerns must not be utdowed with su

creators must not be viewed with su spicion as they serve the nation and de serve respect and encouragement.

Recently, the income tax depart ment has come under fire over char ges of tax terrorism following Café Coffee Day founder V G Siddartha's suicide note in which he pointed to harassment by tax authorities.

# ITR Forms with Prefilled Investment Data Soon

EASING THE PROCESS Talks on with Sebi to include gains from MF, equities; auto inclusion of salary breakup from Form-16 in works

# Deepshikha.Sikwarwar

New Delhi: Imagine not having to fill up New Delhi: Imagine not having to fill up any details of dividend from mutual funds or gain or loss on equities, and interest in-come in your income tax return! One may soon get all those details filled in advance in one's I-T return form; just check the de-tails, pay tax if due, and file it.

Keen to take the prefilled return forms to the next level, the revenue department has initiated consultations with market regulator Sebi to explore the idea of getting de lator Sebi to explore the idea of getting de-tails of investment returns of taxpayers, a government official has said. "We are in talks with Sebi...we have had two rounds of meetings aiready," the official said. This is part of the government's initiative

to bring about ease of living for taxpayers. The official said prefilled forms will soon be able to pick salary breakup directly from an individual's Form 16. At present the salary breakup has to be filled by the in

dividual, which may be confusing to some. The current prefilled form that taxpayers can download using their permanent account number (PAN) has all the personal de-tails, taxes paid and bank account details. Using these bank accounts, the income-tax utility will also import Interest inco-

me in all savings accounts wherever per-manent account number or Aadhar is mentioned and auto-populated in the return form, the official said.

This will ensure that the taxpayer does not miss out any income and the depart-ment gets all due taxes.

This is particularly true in the case of interest income in saving accounts.

The idea, the official said, is to make it as easy as possible for a taxpayer to

comply. The government has already moved to faceless assessment to cut down on physical interface between tax



officials and taxpayers.
The I-T department is using technology to keep a tab on undeclared income via Annual Information Return that records various expenditures incurred above a specified threshold by an individual such

as credit card spend, and investment in mutual fund. The department now wants to use techno-logy available for taxpayer facilitation. Tax experts say the government has been using technology to check tax leakaturns generated by the utility

ges and now that info will come in handy to offer taxpaver services

to offer taxpayer services.

"So far the government has been using technology for monitoring compliance and checking tax leakages," said Kuldip Kumar, partner at PwC. "Providing prefilled return forms with such a detailed information will really help taxpayers to simply confirm and file the return quickly where there is no discrepancy."

At present, in prefilled ITR form 1 and 2 information of personal details, employ-

information of personal details, employ-er, tax exempt allowance, tax deducted at source details are available.

source details are available.
Globally, some countries such as Sweden have successfully implemented the concept of prefilled tax return form. India started the process this year to a limited extent and the idea is to take it to the next level and eventually to a stage where the taxpayer would only need to verify, authenticate and submit the prefilled re

### TREATING IT AS CIVIL OFFENCE

# Report on CSR Violation Being Fast-Tracked

# Deepshikha.Sikarwai @timesgroup.com

New Delhi: The government has fast-tracked the implementation of a high-level committee's report on corporate social responsibility that suggested that violations be treated as civil offenc-es liable to monetary penalties.

"Implementation of this report is on fast track," a government official told ET, adding that the Centre would soon take the necessary steps. Finance and corporate affairs minister Nirmala Sitharaman has given 'a clear direction

on this, said another official.

New Delhi has already decided not to operationalise the just-amended Companies Act section that specifically prescribes jail terms for CSR violations. In reduction of this specific provide troduction of this specific provision had irked the industry, which raised objec-tions to this provision with the government. Sitharaman had assured the indus

try of reviewing the provision.

The panel — headed by corporate affairs secretary Injeti Srinivas — has suged that the government classify of-

# **Speeding Up**

Govt to expeditiously imp CSR panel suggestions

Make CSR violations a civil offence Introduce monetary pe

Offer tax deduction for CSR spending

Bring banks, LLPs under mandatory CSR norms

include sports promotion, seni-citizens' welfare spend in CSR Create a portal to bring NGOs and Cos together

fences under CSR provisions as civil breaches, attracting monetary fines. It has also favoured offering tax deductions

for CSR spending and carry-forward of unspent balances for three-to-five years. unspent balances for three-to-five years.

Tax deductions may not immediately be available as the corporate affairs

ministry will have to initiate consulta tions with the finance ministry. However er, the government is likely to push the other suggestions.

The committee was set up in October 2018 to review the CSR framework and to suggest measures to strengthen the CSR ecosystem, including monitoring, implementation and evaluation of outcomes. A formal proposal could soon betaken to the capingt anofficial soon be taken to the cabinet, an official cited above said.

All companies with a net worth of ₹500 All companies with a net worth of <500 crore or more, turnover of <1,000 crore or more, or net profit of <5 crore or more are required to spend 2% of their average profit of the previous three years on CSR activities every year. The mandatory CSR provision was introduced in the 2013 Companies Act.

The panel has also suggested bringing banks and limited liability partnerships (LLP) under the mandatory CLLP) under the mandatory

nerships (LLP) under the mandatory CSR expenditure framework and bat ted for inclusion of sports promotion senior citizens' welfare, welfare of dif ferently abled people, disaster man-agement, and heritage protection as

# 39% Indian Cos in China Plan to Invest More This Year: Survey

### Responses from 57 Indian firms operating in China

### Our Bureau

New Delhi: Undeterred by the possibility of US-China trade tensions rising and en-couraged by a profitable 2018, Indian firms are likely to continue investing in China this year, according to an industry survey.

The Business Climate for Indian Compa nies in China survey, conducted by Confe-deration of Indian Industry and Evalueserve, showed that 98% of Indian businesses in China planned to make some invest-ments in the country in 2019 and 39% plan-ned to boost their investment.

About two-thirds of respondents said that their business was 'profitable' or 'very profitable' in 2018. 30% firms generated reve nues of over 100 million yuan (\$14.2 million) in 2018 and 79% stated that revenues either remained stable or rose in 2018.

The survey, which drew responses from 57 Indian firms operating in China, also found that 74% of such businesses felt no

# **Positive Outlook**

sald business was of over \$14.2 million in 2018



impact of the US-China trade friction. impact of the US-China trade friction.
As many as 56% of participants also felt
that the regulatory environment for research and development-led innovation was
more favourable in China against the rest of
the world. When asked to identify key areas
in which Chinese firms are more innovative than Indian ones, 44% pointed to product
and service innovation 35% to hustness and service innovation, 35% to business

High labour costs, finding and retaining alent and dealing with stricter regulations were the key issues that these busi-

(Rs. in Crores)

model innovation, 12% to process innova

tion and 9% to 'go-to-market innovation'



# Q1 FY20 PAT UP 32%

Q1 FY20 EBIDTA: ₹ 881.98 Lakh

# **Highlights of Unaudited Financial Results** for the quarter ended 30th June 2019

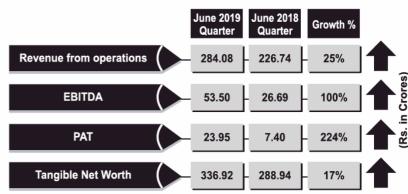
	C	Year ended		
Particulars	30.06.2019 Unaudited	31.03.2019 Audited	30.06.2018 Unaudited	31.03.2019 Audited
Total Income	1,664.21	1,347.85	1,570.38	4,958.31
EBIDTA	881.98	648.36	746.56	2,161.10
Profit Before Tax	693.79	450.66	564.31	1,408.51
Profit After Tax	500.12	325.88	378.51	974.69
Equity Share Capital	557.00	557.00	557.00	557.00
Other Equity (excluding Revaluation Reserve)				9,159.04
Earnings Per Share (FV: ₹ 10) (not annualised)	8.98	5.85	6.80	17.50

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**ESTER** CIN - L24111UR1985PLC015063 Regd. Office: Sohan Nagar, P.O. Charubeta, Khatima - 262 308. Distt. Udhamsingh Nagar (Uttarakhand) Website: www.esterindustries.com; Email: investor@ester.in; Phone: (05943) 250153-57; Fax: (05943) 250158 **Customer Satisfaction** Through Innovation, **Development** & Partnership



"Extract of Un-audited Financial Results for the guarter ended on 30th June, 2019"

				•	,
SI. No.	Particulars	June 2019 Quarter	March 2019 Quarter	June 2018 Quarter	Year ended on March 2019
1	Revenue from operations	284.08	255.05	226.74	1028.06
2	EBITDA	53.50	31.06	26.69	113.67
3	Profit before Tax (PBT)	37.60	15.09	10.28	47.04
4	Profit after Tax (PAT)	23.95	8.05	7.40	31.11
5	Earning per Share (In Rupees)	2.87	0.97	0.89	3.73

The above is an extract of fnancial results and is not a statutory advertisement required under SEBI regulations. The detailed financials and investor presentation are available on the website of National Stock Exchange, Bombay Stock Exchange and the Company.

Celebrating 70 years of India-Indonesia bilateral relations

THE ECONOMIC TIMES, NEW DELHI / GURGAON, MONDAY, AUGUST 19, 2019





# Bilateral Trade Target

Indonesia is the largest trading partner of India in ASEAN. Bilateral trade between the two nations has increased from US\$ 4 billion in 2005-06, to US\$ 21 billion in 2018-19. Prabir De, Professor of the RIS, shares the growth story

Mission 2025

Indonesia and India have set US\$ 50 billion target for bilateral trade by areas of

Borobudur Temple is the largest Buddhist monum

in the world, built by the

Sailendra dynasty betwee AD 780 and 840

n the 9th Century

banan Temple is rgest Hindu temp

ex in Indonesia.

ndia and Indonesia are the countries connected through deep cultural and civilisational linkages. They not only share maritime borders, India and Indonesia are trusted neighbours and active partners in many global and regional initiatives. Both are fastest growing economies, together share 10 per cent of world GDP in PPP term and 21 per cent of

the world population. India and Indonesia are two important pillars of South-South Cooperation, and together, drive the several regional partnerships such as ASEAN, FAS JORA to name a few India's Act East Policy and SAGAR complement Indonesia's Global Maritime Fulcrum, which are together shaping the Indo-Pacific construct.

Indonesia is the largest trading partner of India in ASEAN. India and Indonesia are members of ASEAN-India FTA in goods. Bilateral trade has increased from US\$ 4 billion in 2005-06 to US\$ 21 billion in 2018-19. India imports coal and crude palm oil, minerals, rubber, pulp and paper, hydrocarbons, etc., from Indonesia, India exports refined petroleum products, commercial vehicles, telecom equipment, agriculture commodities, bovine meat, steel and plastics to Indonesia However, India is having an average US\$ 11 billion trade deficit with Indonesia over the last five years. India and Indonesia have set an ambitious US\$ 50 billion target for bilateral trade by 2025, and identified a number of key areas of

cooperation including economy, defence and maritime security. In order to achieve the bilateral trade target of US\$ 50 billion by 2025, India and Indonesia must focus on the following key

First, Indonesia has ratified the ASEAN-India services and investment agreement in 2018, which should be implemented ASEAN-wide. Besides completion of Bilateral CECA will pave the way for greater trade tween the two countries. MRAs between regulatory authorities in goods and services shall be signed and ratified. Greater cooperation between the two countries is must in the areas of customs, interoperatibility of customs single windows cooperation in dispute settlement, paperless trade, and among AEOs. India and Indonesia are members of the WTO Trade

Facilitation Agreement.

Both the countries are also the contracting parties to the TIR convention. TIR is an international customs transit

# THE KEY **FOCUS AREAS**

FIRST - Indonesia has ratified ASEAN-India Services and Investment Agreement in 2018, which must be implemented ASEAN-wide. Completion of Bilateral CECA can strengthen ties between the two nations

SECOND- To unlock the investment potentials, both the countries should identify markets having global and regional value chains potentials and promote the business in the private

system with maximum facility to move goods across border. Activation of TIR systems in India and Indonesia is required. Nonetheless, there is enough scope to narrow down differences in trade facilitation between the two nations.

Secondly, to unlock the investment potentials, both the countries shall identify markets having global and regional value chains potentials and promote the business in the private sector, Implementation of the ASEAN-India services trade and investment agreement may facilitate trade and investment between the two countries.

Thirdly, direct logistics services between the two countries is sine qua non to push up the bilateral trade. Regular meetings of Working Group on Trade and Investment (WGTI) and Working Group on Trade Facilitation and Resolution (WGTFR) are required to follow up and design appropriate policies. Lastly, involvement of states

and provinces and more multilevel dialogues between India and Indonesia should be a welcome step to promote the

-For editorial queries, contact Pooja.Madhok@timesgroup.com

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# Converging **STRATEGIC** VISIONS

**SD Muni**, Professor Emeritus, JNU, shares an insight into the vision that runs at the core of Indonesia-India relations

he strategic visions of Indonesia and India are embedded in the centuries of their close civilisational embrace and synergy as well as maritime neighbourhood. The two countries imbibed social and cultural values from each other and learnt from each other's experiences and insights in crafting their political and economic institutions. They fought together for their freedoms, and for the freedoms of their Asian neighbours, against colonial

Their leaders like Soekarno and Nehru joined hands to build Asian solidarity founded on peace, stability, and prosperity, and governed by the principles of Panchshila - Peaceful Coexistence, though could not succeed in the face of the Cold War that deeply divided and polarised Asia. With limited resources and in their respective specific ways, they also invested considerable efforts and resources in seeking solutions of intricate Asian conflicts like the one in Cambodia, during the 1980s

In the emerging geo-strategic context, Asia's peace and prosperity is cast in the framework of constructs like the "Indo-Pacific". Indonesia, located as it is at the 'confluence of the two seas', of the Indian and Pacific Oceans, has closely identified itself with this construct. It has also succeeded in mobilising the whole of SouthEast in defining and articulating the parameters of this construct, so as to underline the centrality of ASEAN in creating a viable strategic order for the entire region. India, after an initial hesitation, has

also endorsed the Indo-Pacific construct in view of its deep civilisational roots as well as strong economic and strategic interests in the region. India's perspective on Indo-pacific was cogently presented by India Prime Minister at the Shangri La dialogue in Singapore in 2018. Both India and Indonesia (and also ASEAN) stand for an inclusive, rule based, peaceful and cooperative Indo-Pacific region. Both these countries stand against using this construct as a part of strategy to isolate or contain any other country. They seem committed to keep away from hegemonic rivalries and militarisation of disputes and

To put this vision into practice, both India and Indonesia have agreed to enhance their cooperation in various fields by upgrading their relationship to the level of "Comprehensive Strategic Partnership". During the visits of President Joko Wi to India in 2016 and India Prime Minister to Indonesia in 2018, the two leaders have spelled out the areas of bilateral cooperation. While agreeing to promote cooperation in trade, investments, connectivity, tourism and cultural exchanges, academic and science and technology fields, the two maritime neighbours have laid emphasis on maritime security cooperation that covers diverse fields ranging from maritime resource development to joint production of ons ana equip and coastal security.
The task of translating these

commitments into reality is challenging in the evolving strategic context of the Indo-Pacific. Resources have to be mobilised and bureaucracies have to be activated and streamlined. This may be difficult but not daunting for the two strong and popular leaders, President Joko Wi in Indonesia and India Prime Minister. They also have a unique equation with their countries' civilisational and strategic synergies spilling over into their personal

> (The author is a Member Executive Council, IDSA, and Former Special Envoy and Ambassador, Gol)

-For editorial queries, contact Pooja.Madhok@timesgroup.com



Indonesia

ಆ India

Celebrating 70 years of India-Indonesia bilateral relations

THE ECONOMIC TIMES, NEW DELHI / GURGAON, MONDAY, AUGUST 19, 2019

### CONSUMER CONNECT INITIATIVE

# **India and Indonesia:** The bonds of history

Sunil Amrith, Mehra Family Professor of South Asian Studies, Harvard University, traces the history of Indonesia and India relations



few months before successful culmination of Indonesia's freedom struggle, Pandit Jawaharlal Nehru convened a conference to express solidarity with his counterparts in Indonesia. The conference condemned Dutch aggression, demanding the release of Indonesia's republican leaders and the granting of full independence. This was not the first

instance of solidarity between Indian and Indonesian nationalist leaders. A few years earlier, even in the midst of a bloody war against the Dutch, Indonesia's Prime Minister, Soetan Sjahrir, had made a dramatic offer to ship 500,000 tonnes of Indonesian rice to

when India faced shortages. India's British rulers, still then clinging to power, turned the offer down.

The relationship between India and Indonesia today, seventy years after Indonesian Independence, is founded on a long history of connections and commonality. When they won their freedom in the 1940s, both nations had emerged from traumatic decades of colonial rule. Both sought a place for themselves as proud Asian nations in a divided world. Both sought, with mixed success, to steer clear of superpower conflicts. Internally, both nations were founded on an immense linguistic, ethnic, and religious plurality, which their leaders nobly sought to turn into a strength and not a weakness. But India's relationship with Indonesia runs even deeper than the anti-colonial solidarities forged by both nations' leaders. Indeed, these

bonds long pre-date the arrival of Europeans

For many decades, Indian visitors to Indonesia have been struck by a sense of cultural familiarity, even intimacy. That sense of wonder and recognition is present in Rabindranath Tagore's poems and letters from his 1927 visit to Java and Bali. Traces of the long cultural relations between India and Indonesia are present on the cultural landscape of Indonesia today—in the great temple complex of Borobodur, in shadow puppet performances of the Ramayana, and even in the remnants of Sanskrit still present in Bahasa Indonesia, beginning with the word 'bahasa' itself. Earlier observers mistook these

The relationship between India and Indonesia is founded on a long history of connections and commonality

one-directional flow of culture from India to Indonesia In reality, it was a process of translation, with elements of Hindu and Buddhist culture finding resonance with local Indonesian traditions, which added their unique genius in

connections for a

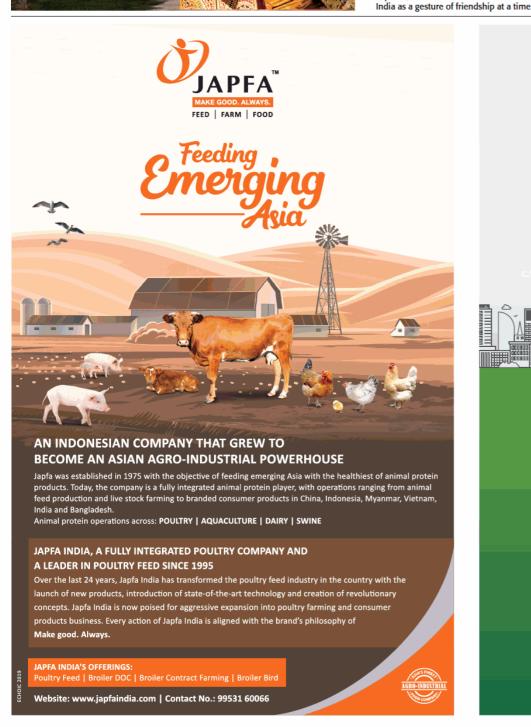
architecture and ritual aspects.

Above all, India's long historical relations with Indonesia have been founded on trade. Indian traders from the coasts of Gujarat, Madras, and Bengal shipped cloth to Sumatra and Java. Archaeological finds across Indonesia show how carefully Indian weavers had adapted their designs to local tastessuggesting how important a market Indonesia was for them. Tamil-speaking Muslims from the Coromandel Coast traded with Kedah and Aceh and Java; they laid down deep roots across the breadth of the Indonesian archipelago, often intermarried into local families, and played a role in the development of Indonesia's distinctive culture of Islam.

Today, India and Indonesia are two of the world's largest and most diverse democracies. They face a range of shared threats, from the forces of political intolerance to the effects of climate change. They can be secure in the knowledge that their continued friendship is founded on the deepest possible foundations.

-For editorial queries, contact

Pooia.Madhok@timesaroup.com





# We Shall Mind Our **Own J&K Business**

Even as India must stay globally engaged

The lack of an outcome of the closed-door discussion on Kashmir in the United Nations Security Council (UNSC) is a diplomatic victory for India. Pakistan's failure to internationalise Kashmir reflects India's growing diplomatic clout. UNSC's 'closed consultation' on Friday piloted by China resulted neither in a formal outcome nor a stateme $nt.14 of the 15\,members\,of\,the\,UN\,body\,were\,of\,the\,view\,that$ the changes resulting from the suspension of Article 370 was a matter internal to India, and that issues arising between India and Pakistan must be resolved bilaterally. India succeeded in securing the support of governments. But this shouldn't mean it can rest on its diplomatic laurels.

India needs to intensify its engagement with the world, ensuring its views are given due space and regard. This requires not just diplomatic engagement but greater dealings at every level. Economic pressures, changing demographics, and the rise of parochial politics are determining the manner in which countries approach foreign policy. Thus, the US, despite its long his-



tory of partnership with Pakistan, opposed China's call for a formal discussion and statement, while India's longterm partner, Britain, supported it. New Delhi must factor in changing international and domestic dynamics of its partner countries in gaining their

future support. Encouraging India's considerably large expatriate population to increase its participation in local communities can also help ensure that India's PoV on issues is not overlooked. The rise in participation of people of Pakistani origin in British local and national politics, for instance, may explain London's stance in the UNSC discussions.

At home here in India, governments, at every level, need to work together to engage the communities in Jammu & Kashmir and Ladakh to ensure that the promises made  $by \,GoI\,are\,translated\,into\,real\,action.\,This\,is\,as\,important$ as, if not more than, sustained diplomatic engagement for India to continue to chalk up diplomatic victories in an era where both India and Kashmir are markedly different

# The Devil Doesn't Lie in Demographics

In 1843, Charles Dickens wrote A Christmas Carol, a celebration of festivity and feasting and repudiation of the gloomy socioeconomic prophecy of Reverend Thomas Malthus. Malthus projected population growth to outstrip resources, especially food, leading to strife, misery and starvation till mass mortality restored some sort of balance—only for this dreadful cycle to recur. History shows the novelist's optimism prevailed over the cleric's despondency. Thus, Prime Minister Narendra Modern Company of the cleric's despondency. Thus, Prime Minister Narendra Modern Company of the di's August 15 call to equate birth control with patriotism is anachronistic. With prosperity and awareness, India's population growth has decelerated sharply. 2017's large sample shows  $the \, number \, of \, children \, a \, woman \, is \, likely \, to \, have, measured \, by \,$ 



total fertility rate (TFR), is now 2.2, a tad above 2.1, the replacement rate, at which any population replenishes itself without drastic decline. At 17.7% in 2011, India's 10year population growth is the lowest since Independence.

As for concerns about 'communal' demographics? The national family health sur-

vev shows the gap between TFR of the largest and second largest religious communities, Hindus and Muslims, was 31% in 2005-06. It is now down to 23%, and will likely disappear with socioeconomic empowerment of minorities. Regions like Jammu & Kashmir and West Bengal, with large Muslim populations, have among India's lowest TFRs: 1.7 and 1.6, respectively. China enforced a one-child policy for over 30 years that led to demographic disaster — a rapidly greying majority will soon  $run\,short\,of\,income\,and\,physical\,support\,from\,younger\,gene$ rations. A preference for boys also means men now outnumber women, a recipe for social instability. India must refrain from enforcing family-size restrictions, and let economics and edu cation achieve demographic goals.



There's no point going bananas about

# One Solution to This One-Banana Problem

When Robert Vadra called India a banana republic in 2012. he was not off the mark — this country accounts for a third of total production of the fruit and is the world's largest republic. China is the world's second-largest producer of bananas and its official name claims it's a republic. Ecuador grows less but exports the most bananas, and has been a republic for the last 40 years. But as the world is going bananas about the spread of the fungus named Tropical Race 4 (TR4) particularly in South America over the last few years, the positions of all three banana republics are clearly in danger. If recent reports are to be believed, actor Rahul Bose being charged ₹442.50 last month for a couple of bananas may become the norm if the incurable blight is not contained. In that case, Bose's bill may go down in history as the earliest documentary indication of the End of Bananas

The world's earlier top banana Gros Michel was toppled by Cavendish (both named by an accident of history) as the largest cultivar under production also due to the former's susceptibility to TR4. As over half of India's bananas are Cavendish or its local clones, and considering the world apparently got hooked on to bananas after Alexander the Great fell for (not on) the fruit in India, this one-banana problem's solution should also emerge from here.

Everything seems to suggest the start of a serious structural problem, not a temporary cyclical one

# Not a Bumpy Cycle Ride



ftergoing through three suc cessive quarters of slow down in India, and with the prospects of that continuing for some more, every thinking economist is asking one question: is this cyclical or structural? In other words, is it just a series of bad quarters that will right itself some ponich with adouste monetary. on enough with adequate monetary and credit stimulus? Or is it something more serious—one that is bey ond the ken of repo rate-led moneta

Whatever I have learnt over four Whatever I have learnt over four decades of economics, and all that I see in boardrooms of companies spanning different industries, suggest that we may have got into a structural impasse. Getting out of it will need interventions that go well beyond the realms of reducing the

### Make More in India

Let's start with manufacturing. At 15%, India's share of manufacturing to GDP has remained persistently flat over a long period. Compare that with Malaysia at 22%, South Korea and Thailand at 27%, China at 29% over a much higher GDP, and even Bangladeshati7%, It seems that 'Male in India' is about commissionine. de in India' is about commissioning dreadful statues of gear-cogged lions at key cross-roads of our major citi-es. It has done nothing to increase

"Finish last in

your league

and they call

you idiot. Finish

last in medical

school and they

call you doctor.'

Abe Lemons Basketball coach

turing, but it has also shrunk across key sectors. Over the last six months key sectors. Over the last six months up to May 2019, textiles de-grew by 1% a month, electrical equipment didn't grow at all, rubber and plastic products slumped by over 3%, the output of fabricated metals as well as paper crashed by over 10% a month, and that of motor vehicles niummeted by that of motor vehicles plummeted by over 5% a month. Matters have worsened in June 2019. The index of industrial production hit a four-month low with 15 of the 23 industry groups

showing negative growth.

Next question: how much are we investing to create future income?
Today, our gross fixed capital formation is between 31% and 28% of GDP in constant or current prices. There being no significant productivity increases, these rates are wholly in ficient to sustain consistent GDF ricient to sustain consistent GDP growth in the region of 7.5%, let aside 8%. Compared to our capital formation of around 31% of GDP, it was over 34% in Indonesia, 44% in China, and over 31% and rising in Bangladesh. In the last two years, I have seen no additional investment proposals in any boardroom.

Now for some longer-term issues In the last 50 years, no economically in the last 50 years, no economically significant nation has grown rapidly without investing in the quality of its workforce—something that becomes supremely important in an era of rapid computerisation, networking and artificial intelligence. Where do we stand bore? Awhiliv

do we stand here? Awfully. In 2011, the literacy rate for Indians of 18-24 years was 86%. Compare that with 97% for China in its period of highest growth, 99% for Indonesia and 98% for Malaysia and Thailand It is worse for women of same age gro it is worse for women of same age gro-up: 82% for India, 95% for China, 99%

**Expensive Housing** 

City Country

HK, China

China China

India

Housing is least affordable in Caracas, Venezuela, with a price-toincome ratio of 173, according to Numbeo's data for 328 cities

worldwide. After Caracas, the next 10 cities in the list are from Asia

Mumbai is fifth. US cities are the cheapest for buying an apartment.

Cities where an apartment is least affordable, top 15 cities

Our manufacturing is jammed at a long-term low of 15% of GDP. Domestic demand has seriously slowed down. There is no vent through greater exports



for Indonesia, and 98% for Malaysia as well as Thailand. No Southeast Asian and East Asian country has discri minated against girls in education We have, and continue to do so.

Given this educational disparity, it Given this educational disparity, it isn't surprising that India has a very low share of women in the workforce — which itself is fast declining over time. In 2005, women accounted for over 26% of the workforce. This has steadily reduced to 22% in 2018. In comparison, the share in Bangladesh in 2018 was over 30%, China 44%; In donesia 39%, Malaysia 38%, and Th atland above 45%

### As You Sew, So Shall You Rip

On to exports. Between April 2011 and June 2019, our exports have been pretty much flat—oscillating around \$25 billion a month. China, with five times our GDP, exports almost eight times on a well-scale beauty. mes as much. South Korea, at 60% of our GDP, exports twice as much. Mal-aysia and Thailand, with less than a aysia and 'inaliand, With less than a fifth of our GDP, export over three-quarters as much as we do. Simply put, notwithstanding IT, we have failed as an exporting nation. A persistently overvalued real exchange rate has also played its role.

The scenario is depressing. Our manufacturing is lammed at a long-

manufacturing is jammed at a long-term low of 15% of GDP and going through a grim phase. Domestic de mand has seriously slowed down.

There is no vent through greater exports. Having ignored education for decades, we have millions of young people without the skills for tomor row's employment. We are persisten row semployment. We are persisten-tly poor in employing women. To me, it looks like the beginning of a serio-us structural problem, not a tempo-rary cyclical one.

It requires serious kick-starting with a severely constrained exche-quer. So, it must go back to banking, and creating sufficient liquidity

and creating sufficient liquidity with affordable credit flows to key sectors. I can think of four: low-cos housing, roads and highways, rural infrastructure, and textiles. The first infrastructure, and extures. The first three have high employment poten-tial while creating demand for core industries, and the fourth creates an essential product for the people. Each of these can get a fillip through specific credit flows catalysed by ac-commediative policies of the Peopres commodative policies of the Reserve Bank of India

These will not solve the longer-term structural problem, but may mitiga-te some of it, while helping a cyclical uptick. Having said that, I fear that the days of 7% growth are over. We may have to now live with 6% — hea-ven forbids, perhaps even lower. As you sow...

The writer is chairman, Corporate and Economic Research Group (CERG)

R Prasad

**Bell Curves** 

# THE SPEAKING TREE

# On Humility, Charity, Truth

The Qur'an says three basic qualities have to be in the heart of the seeker: khushu, humility; karamat, charity that is shari ng, to experience the joy of giv ng, to experience the joy of giv-ing, and, thirdly, sijd, truthful-ness, which means authenticity. That is, recognising that which you are. These are the three pil-lars of Sufism. Humility means a man who

has understood all the ways of the ego. And, by this understanding, the ego has disappeared.

ding, the ego has unsappeared. You have to be liquid, you have to melt; you cannot remain frozen in your ego.

Charity is when you give and you feel obliged that the other has taken it; when you give with no idoe that you are obliging. no idea that you are obliging anybody in any way; when you give because you have too much It is not that the other needs. Ch. arity is when you give out of your abundance. The flower has your aduntaince. The nover has blossomed and the words spre-ad the fragrance to the winds— what else can the flower do? The lamp has been lit and it shares its light, it spreads its light. The cloud is full of water and it show-

ers — what else can it do? The third is truthfulness. It does not mean saying the truth it means being the truth. Stid ans to be truthful, to be true means to be truthful, to be true. It is not only a question of policy. Whatsoever happens, whatsoever the result, not thinking of the result but just to be true, to risk all for truth—that's what sijd is. It is to risk everything for truth—because if truth is saved, all is saved, and if truth is lost all islost is lost, all is lost

# Chat Room

### **Business Hurt** by Slowdown

Apropos 'Talk Less, Work More' by Sajjid Z Chinoy (Aug 17), India Inc is suddenly caught in a cycle of slowdown. It has resulted in mass cut down in production, shutdowns and layoffs. The so-called stimulus package may or work in trandom until not work in tandem until there are efforts to raise consumption. With almost no consumption. with aimost assess and steep drop in interest rates, savings in FDs are not going to flow in any time sooner and, therefore, spending may continue to be slow. Structural changes in the direct tax system may help.

BHOLEY BHARDWAJ

# Wages Code to Halt Misconduct

This refers to the Edit, 'Code on Wages a Major Step Forward' (Aug 17). Subsuming various laws on wages into one is a good measure and ought to improve implementa-tion. However, in the wake of growing unemployment and layoffs, wor-kors ara loctus



their bargaining power and are more vulnerable to exploitation Some compa-nies allegedly

indulge in enrolling ghost workers on their rolls to book expenses and lower tax liabili ty. Here's hoping the new Code on Wages addresses this

DEEPAK SINGHAL

### Shed Tears Daily, And Real Ones Apropos the Edit, 'Now, Blub

ber to Shed Blubber Before Bedtime' (Aug 17), the new found theory that nocturnal crying hurns calories will pose a challenge to the oft-repeated statement, 'Laughter is the best medicine', and the laughter clubs that promote this proposition. Some enter prising dietician will before long further research on the subject and may prescribe shedding a few natural tears at night as an additional remedy for weight reduction. Further, expect TV serials with a lot of tragedy thrown in. Expensive nightly crying clubs are bound to emerge to cater to the needs of corpulent

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CLIMATE ACTION SUMMIT Citings

# Tell Our Green Story, Aloud Strategy



Seema Sirohi

As the saying goes: there is no Planet B. UN Secretary-General António Guter-res wants to drill the message home next month at the Climate Action Summit in London. He wants governments to give concrete plans, not 'beautiful spacehos'. The world inst lived through speeches'. The world just lived through the hottest June ever, and is on track for the five hottest years in a row from 2015 to 2019. Guterres is right when he says these extreme weather events are jus-"these extreme weather events are just the tip of the leeberg. And that leeberg is also rapidly melting." Clearly, every country must do everything possible to be 'lean and green' and limit temperature increases to 1.5°C to avoid the ways: timper of ellipse to plane. worst impact of climate change.

India has done a lot. But unlike, say, the 'yoga story', India's green story is ely unknown because it is largely untold. It's time to shed caution and go boldly forth

India has a unique opportunity to own that space and claim leadership on the world stage. It can be a 'Vishwa Guru' on how to save Mother Earth when you consider the many remarkable initiatives, the undeniable results and lasting impact. India needs to share the experience and knowledge with others.

The stage at the Climate Summit is India's to dominate. The US under President Donald Trump is no climate leader. Not only did Trump walk out of the 2015 Paris Climate Change agreement, but he has also actively undermined much that was achieved in previous administrations to set emis sion standards, regulate the fossil fuel industry, improve water quality and preserve wildlife habitats

India, by contrast, has got into the with ambitious targ

pretty impressive delivery. In 2015, GoI pretty impressive delivery; in 2015, Gol set a target of reaching 175 GW of clean energy by 2022, and by Decem-ber 2018, renewables accounted for 74.79 GW of installed generating capacity. While it has some way to go, India ranked second after Chile in the 2019 Climatoscope report by consert by 2018 Climatescope report by energy researcher BloombergNEF (new energy finance), climbing three spots energy finance), climbing three spots in one year. Today, renewable energy installations surpass coal plants. The latest International Energy Agency (IEA) report states that the trend had sustained for three years in a row, and the spending on solar energy exceeded that on coal-fired plants. What's not to like? India is making

good on its promises. What India does or does not do has global impact. But the achievements are lost in the storm of other news because the environment ministry is cautious. Thanks to India and China, Earth is greener than it was 20 years ago. Nasa satellites showed that India's intensive agriculture and multiple replanting of crops and China's ambitious expansion of forests made Earth at least 5% greener There are many other stories. Take

Cochin International Airport, which became the world's first fully solar



Award, Managing director V J Kurian Award. Managing director V J Kurian started with 400 solar panels in 2013 as a pilot project, and eventually went up to 46,000 panels to power India's seventh-busiest airport. Now he even grows vegetables under them — the veggle haul was 60 tonnes last year. In July, Dalmia Cement Ltd and the

Mahindra Group responded to the UN's call-to-action. They were two of 28 international companies commit ting to more ambifious climate targe to limit global temperature rise and reaching net-zero emissions no later than 2050. Various Indian states are feroclously planting trees — Uttar Pradesh (50 million trees in one day), Madhya Pradesh (66 million trees in 12 — in line with India's commitment to increase forests by a whopping 95 million hectares by 2030

For an overpopulated and under-res-ourced country, which went through a phase of deforestation and over-exp-loitation of land in the 1970s-80s, the new energy to save the planet repre sents a significant attitudinal shift Meanwhile, Andhra Pradesh is on its way to becoming India's first 100% natural farming state by discarding chemicals. That's in line with UN's sustainable development goals, to say LED (light-emitting diode) bulbs — more than 35 million bulbs across India and counting — which mean enormous energy savings and carbon dioxide reduction.

These are the kinds of concrete achievements UN needs to hear at the sumrevenients on needs to need at the sum-mit. India was maligned for years as one of the largest emitters of carbon dioxide, with US corporations fuelling vituperative campaigns. Western acti-vists never shied from heaping scorn on middle-class Indians wanting refri-perators and to live a litter easter whigerators and to live a litter easier, while staying silent on American habits of overconsumption. Well, it's time to turn the tables and ask Western consumers to give up a little.

Prime Minister Narendra Modi is expected to attend the climate summit on September 23. Will he tell the story?

Every saint has a past.

Tell me some inspirational

episodes from yours!

The phrase 'digital transformation' is a widely used one.
And depending on whom you ask, you will get different ans wers. Some of my peers would argue it's basically automa tion that IT has been doing for tion that IT has been doing in many years, and now we are using big data, cloud and arti-ficial intelligence. I don't view it as simple as that. I call digi-tal transformation a business change-management journey. It's about adoutine pow tech.

It's about adopting new tech-nologies, but it's also about adopting new ways of working and new mindsets to deliver new business value. It's this new husiness value creation that business value creation tradition differentiates the concept of digital transformation from what others may call digital optimisation... Digital transformation is about delivering new business value. Marshalling the core enterprise data enables a level of connectivity, experien ceandengagementthatishard to break and for others to create

e all have to work togeth er be it data access, or new w ysof working, neworganisati-onal models or design thinking. The analogy I always use is that of layer cakes. All three cakes have to be consistent, and they have to have a harmonisation around them, for the user to have a delightful experience.
A modern mindset is impor-

A model it influses is impor-tant. How leaders are able to drive this digital transforma-tion is also important. We use events like hackathons, where we bring our teams together and they spend two or three days developing new ways of doing things.

From "How Organisational

editet@timesgroup.com

**UK May Face Food, Fuel** 

and Drug Shortages

**Without Brexit Deal** 

### **QUICK HITS**

### Gibraltar Rejects US Pressure to Hold Iranian Oil Tanker

Madrid: Authorities in Gibraltar on Sunday rejected the US' latest request not to release a seized Iranian supertanker, clearing the way for the vessel to set sail after being detained last month for allegedly attempting to breach EU sanctions on Syria. The ship was expected to leave Sunday night. The tanker's release comes amid a growing confrontation between Iran and the West after President Trump pulled Washington out of Tehran's nuclear deal with world powers over a vear ago. AP

### 10,000 Homeless After Fire Razes Bangladesh Slum

Dhaka: At least 10,000 people are homeless after a massive fire swept through a crowded slum in the Bangladesh capital and destroyed thousands of shanties officials said on Sunday. The fire broke out at in Dhaka's Mirpur neighbourhood late on Friday and razed around 2,000 mostly tin shacks, fire services official Ershad Hossain told AFP. "I could not salvage a single thing. I don't know what will I do," 58-year-old Abdul Hamid, who ran a tea stall broke down in tears. AFP

### Spain Offers to Take Open **Arms Migrant Vessel**

Madrid: Spain on Sunday offered to take in the charity vessel Proactiva Open Arms with more than 100 migrants on board, slamming Italy's "inconceivable" refusal to allow it to dock. Prime Minister Pedro Sanchez "today ordered the port of Algeciras to be ready to receive the boat Open Arms," which is currently in limbo off the Italian island of Lampedusa, his office said in a statement. It cited the "urgent situation" on the vesse and the "inconceivable decision by the Italian authorities... to close all its ports" to the migrants. AFP

### Libyan Navy Says More than 300 Migrants Rescued

Tripoli: The Libyan navy said on Sunday 335 migrants had been rescuedand one body recovered in separate operations off the coast, as they tried to cross the Mediterranean to reach Europe. Nine children were among 57 about 40 nautical miles from the town of Zuwara, west of Tripoli navy spokesman General Ayoub Kacem told AFP. He said they were from Ethiopia and Egypt. AFF

# **Protesters Flood Hong Kong** Streets in Peaceful March

Organisers say at least 1.7 m people turned out for the latest pro-democracy rally

Hong Kong: A sea of democracy activists flooded the streets of Hong Kong on Sunday in a deflant show to the city's leaders that the-ir movement still pulls wide pub-lic support, despite mounting vio-lonce and increasingly stark war. lence and increasingly stark warnings from Beijing. Organisers say at least 1.7 mil-

lion people turned out for the lanon people turned out nor the la-test pro-democracy rally in Hong Kong. Protesters carrying um-brellas poured across the heart of Hong Kong island defying torren-tial rain and a police order not to march from a park where they had gathered earlier for a rally.

Weeks of demonstrations have plunged the financial hub into cri sis, with images of masked black clad protesters engulfed by tear caa protesters engined by tear gas during street battles against riot police stunning a city once re-nowned for its stability. Sunday's action, the largest ral-ly in weeks which continued into the night, was billed by organi-sors as a return to the "nearch!"

sers as a return to the "peaceful" origins of the leaderless protest movement. "It's been a long day and we're ve

ry tired, but to see so many people out in the rain marching for Hong Kong gives strength to everyone," said Danny Tam, a 28-year-old

FB's Libra in

Focus as US

**Group Visits** 

Switzerland

Zurich: Facebook Inc's Libra cryptocurrency will be discussed as a delegation of American law-makers visits Switzerland in the

makers visits Switzeriand in the coming days. The group of six will hold a meeting with the Swiss Federal Data Protection and Information Commissioner Adrian Lobsiger, NZZ am Sonntag reports, citing his spokesman. It will be led by Democrat Maxine Waters, who has

cism from lawmakers and regu

cism from lawmakers and regu-lators. Waters, chairwoman of the House Financial Services Committee, last month compa-red Facebook to Wells Fargo & Co. and Equifax Inc, two scandal-ridden companies that have co-me under scrutiny for harming consumers. Bloomberg

previously spo-

ken critically about the Face-

book cryptocur

rency project.
Libra, which
some analysts
view as a potentially major
growth driver,
has already at-

has already at

tracted skepti-



SoftBank to Lend Staff

up to \$20 B for Fund: WSJ

SUNDAY'S ACTION WAS billed by organisers as a return to the 'peaceful' origins of the leaderless protest movement

graphic designer. The unprecedented political crisis was sparked by opposition to a plan to allow extraditions to the Chinese mainland. But protests have since morphed into a wider

call for democratic rights in the se mi-autonomous city.

Anger has been sharpened

New York: SoftBank Group is planning to lend as much as \$20 billion to its employees to buy stakes in its second venture ca-

pital fund following the success

of an earlier \$100-billion fund to invest in tech startups, the Wall

Street Journal reported.
The second Vision Fund aims

to raise \$108 hillion SoftBank

to raise \$108 Dillon, Sortiank said earlier. In addition to its employees, it's also expected to collect money from Apple Inc, Microsoft Corp, Foxconn Technology and the sovereign wealth fund of Kazakhstan. It's also won support from Language.

so won support from Japanese

financial institutions, with se

ven identified as signing memo

randums of understanding to

participate.
Founder and Chief Executive

Officer Masayoshi Son may ac-count for half of the employee investment pool, according to the Journal, citing people fami-

liar with the matter it didn't identify. Emily Claffey, an exter-

nal spokeswoman for SoftBank

nal spokeswoman for SoftBank, didn't respond to queries on lo-ans to employees for the fund. Son has a net worth of \$16.9 bil-lion, making him Japan's se-cond-richest person, according to the Bloomberg Billionaires Index. SoftBank also said earli-

among protesters by the perceived heavy-handedness of the police who have used tear gas, baton charges and rubber bullets in incidents that have pinballed across

"The police are doing things that are totally unacceptable," said Yim, who like many of the protes-ters gave only one name. "They are hurting citizens, they aren't protecting us.

Communist-ruled mainland Chicommunist-ruled maintain Chi-na has taken an increasingly hard-line tone towards the protesters, decrying the "terrorist-like" ac-tions of a violent hardcore minori-ty among the demonstrators. AFP

SoftBank

capital itself to the fund. Earlier this month, SoftBank

reported first-quarter profit

that beat the highest analyst es

timate with valuation gains

from Vision Fund Investments such as Slack Technologies Inc., which went public in June, hotel chain OVO Rooms and food-delivery app DoorDash Inc. The gains were offset by a 195.3 billon von (8.18 billion) decline in

lion yen (\$1.8 billion) decline in

the fair value of holdings inclu-

SoftBank also said the Vision

Fund held 81 investments

worth about \$66.3 billion. Soft

Bank in June disclosed the first fund had earned 62% returns so far. About five or six

companies from the fund will list by next March, Son said

ding Uber Technologies Inc

### **Chinese Sites Block** Sales of Protest Gear to Hong Kong

Hong Kong: Hong Kong demons rators will need to look beyond mainland China for supplies of protest gear that's defined the look of the movement. Queries on Chinese e-commerce portals such as Alibaba's Taobao for umbrellas, passes and belmostavould roturn buyers based in Hong Kong, while those on the mainland had positive results. Hong Kong logistics compa nies said a list of "sensitive items which include black T-shirts

which include black T-shirts, banners, laser pens and facial masks will be detained at customs. Protesters wear gas masks and helmets, and police have sald some target strong laser beams at them. After entering search queries, JD. com showed helmets and laser neps are "jurit storage for Hone." pens are "out of storage for Hong Kong and Macau." A representative Nongania Macan. A representative of Hong Kong's customs says it didn't receive any directive to control the import of protest-related items, and it doesn't know if there are any restrictions from mainland customs. Bloomberg

# Tesla to Launch **Solar Technology Business in Europe Next Year**

London: Tesla will bring its solar technology business to Europe next year, Chief Executive Officer Elon Musk wrote on Twitter.

Tesla Solar uses roof tiles with solar cells embedded inside to allow people's homes to convert sunlight into electricity. Musk anno-unced a re-launch of the design on Sunday, which he says could save \$500 a year in utility bills with no

Tesia first unveiled its Solar arm in 2016 as

can now either buy or rent the technology. "With the new lo-In 2016 as "With the new lopart of its wer Tesla pricing,
it's like having a
money printer on
your roof if you live (in) a state with high electricity

Privitor "Still

long-term long-term cont-ract. Customers

costs," he said on Twitter. "Still better to buy, but the rental option makes the economics obvious Tesla first unveiled its Solar arm

resiatifs turveiled its solar arm in 2016 as part of its clean-energy vision. The tweets come after Musk said last month that Tesla was rapidly "spooling up production" and hopes to manufacture about 1,000 solar roofs a week by the end of the year Browners.

# London: Britain will face shortages of fuel, food and medicine if it ges or tulei, rood and medicine it it leaves the EU without a transition deal, according to leaked official documents reported by the Sunday Times, but whose interpretation was contested by ministers. Setting out a vision of jammed ports, public protests and widespread disrumtion the Times said the foad disruption, the Times said the fo

hard border between the British province of Northern Ireland and the Republic of Ireland, an EU member will be likely as current plans to a wid widermend believed. oid widespread checks will prove un-sustainable, the Times said.

"Compiled this month by the Ca binet Office under the codename Operation Yellowhammer, the Operation reinownammer, the dossler offers a rare glimpse into the covert planning being carried out by the government to avert a catastrophic collapse in the nation's infrastructure," the Times reported. Reuters

# British MPs Press Boris Johnson to Recall Parliament over Brexit

recasts compiled by the Cabinet Offi

ce set out the most likely aftershocks

of a no-deal Brexit rather than the or a no-deal Brexit rather than the worst case scenarios. But Michael Gove, the minister in charge of coor-dinating no-deal preparations, chal-lenged that, saying that the docu-ments did set out a worst case scena-ric and they beauting bad been acco-

rio and that planning had been acce-lerated in the last three weeks.

The Times said up to 85% of lorri-

"may not be ready"

es using the main channel cros

sings "may not be ready" for French customs, meaning disrup-tion at ports would potentially last up to three months before the flow of traffic improves. The government also believes a

# 63 Killed in Kabul Blast: **IS Owns Responsibility**

in the middle of the dancing, clap-ping crowd as hundreds of Afghan children and adults celebrated a wedding in a joyous release from Kabul's strain of war. Then, in a Kabur's strain of war. Then, in a flash, he detonated his explosives-filled vest, killing dozens — and Afghanistan grieved again.
The local Islamic State affiliate claimed responsibility for the deadllest attack in the capital this years with Sey Lilled and Jes wounded.

ar, with 63 killed and 182 wounded, while outraged Afghans questio-ned just how safe they will be under an approaching deal between the US and the Taliban to end America's longest war

Stunned families buried the de-ad, some digging with their bare hands. One wounded survivor, Mo-hammad Aslim, still wore his bloodied clothes the day after the blast late Saturday. He and his friends

7489



after a blast in Kabul on Sunday had already buried 16 bodies.

among them several close relati-ves, including a 7-year-old boy. Aslim looked exhausted, and said

he was waiting to bury more. Near-by, a man named Amanullah, who lost his 14-year-old son, said in anguish that the explosion had mang-led the boy's face so badly he could no longer recognise it. AF

**HIDATO** 

11 24

29 30 32

# TIPS, TRIVIA & TRENDS YOUR DAILY DIET OF FUN AND FACTS \*\*\*\*

The group will be led by Democrat Maxine

Waters, who

has previously

critically

### **Gun Found in FedEx** Package Sent from US to China



Chinese authorities have found at least one firearm in a FedEx

Incal police said on Sunday, in the latest incident to befall the logistics firm in China Police in Fuzhou, eastern Fujian province, said "in recent days" they had received a tip about a package sent to a Fujian-based sporting goods company. The parcel was sent by a US client and contained at least one firearm, said Jin'an district police through their official Twitter-like Welbo account. The firearm has been seized and officers are investigating they added. officers are investigating, they added, without specifying the number of weapons in the package. FedEx is facing multiple investigations in China, where it has come under fire for delivery mishaps related to Chinese telecom giant Huawei. In May, FedEx apologised for "misrouting" what it said was a "small number" of Huawei packages. AFP

# **Iceland Commemorates First** Glacier Lost to Climate Change



Iceland on Sunday glacier lost to climate warn that some 400 others on the subarctic island risk the same fate. A bronze plaque was unveiled in a ceremony starting around 1400 GMT to

which translates to 
"Ok glacier" – In the 
west of Iceland, in the presence of Iocal researchers and their peers at 
Rice University in the US, who initiated the project. Iceland's Prime 
Minister Katrin Jakobsdottir, environment minister Gudmundur Ingl 
Gudbrandsson and the United Nations high commissioner for Human 
Rights Mary Robinson attended the event. "This will be the first 
monument has elevier lost to climate change anywhere in the world!" monument to a glacier lost to climate change anywhere in the world," Cymene Howe, associate professor of anthropology at Rice University, said in July. The plaque bears the inscription "A letter to the future", and is intended to raise awareness about the decline of glaciers and the effects of climate change. AFP

# Man Charged After New York



Scare over Rice Cookers

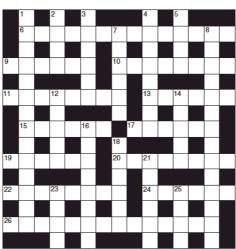
man has been charged with placing false bombs, police said on Saturday, after three empty rice cookers caused major commuter disruption in New York Larry K Griffin II, 26, was arrested by the New York Police Department and charged with three counts of placing a false bomb, according to a statement released no Saturday Parts of the according to a statement released on Saturday. Parts of the city were alerted for two hours on Friday morning as three suspicious objects were found: two near the World Trade Centre in the Fulton Street subway station, and one in the Chelsea district further north. The station was quickly Created district orther from the Sadion was quickly evacuated, service on two subway lines was suspended and trains on other lines serving Fulton Street bypassed the station. All of the suspicious objects were ultimately determined to be empty rice cookers, each the same model, according to police. AFP

# Vintage Car Rally Marks Baltics **Human Chain**



human chain of more than a million people demanding independence from the Soviet Union. Decorated with Lithuanian, Latvian and Estonian national flags, some 200 cars began their journey from the central square in the Lithuanian capital Vilnius to the cheers of onlookers A number of concerts are scheduled en route before the convov reaches the Estonian capital Tallinn on Tuesday The 675km human chain, known as the Baltic Way The 675km human chain, known as the Baltic Way, linked Vilnius, Riga and Tallinn on August 23, 1989 to mark the 50th anniversary of the Infamous Nazi-Soviet pact that carved up eastern Europe and led to the Baltic states' occupation by the Soviet Union. The vintage cars taking part represent both eras, from Mercedes-Benz and Lincolns of the 1930s to Soviet-era Volgas and Ladas of the 1980s. Six months after the protest, Lithuania became the first Soviet republic to declare independence. The three countries won international recognition in 1991 before joining the EU and NATO in 2004. AFP

# Crossword



Dilbert

6 Don't give up - demand spur

Land put in order (6) 10 Users are spoiled for comfort (8) 11 Prints and English objects.

about 100 (8) 13 Remove colour from British motorboat, not posh (6) 15 Explain group of peacekeepers?

17 Effect of flying, running late in Jo'burg after vacation? (3,3) 19 Small charge covers run

20 Trains stupidly carry first of

opera? That's unusual (8)

by major city (7,7)

- signed to last (14)
- 2 Gamblers put money into this

22 Sailor and student embracing 24 A rogue or a scallywag's

content (6)

- I'd built centres originally de-

special item in auction (4) Humble head of college touring Middle East (6)
Quietly stroll around Mile End as an introduction (8)

Our responsibility and where it lies? (4) Stir up eccentric pedant (6) 8 Nice lounge bars turned out completely different (14) 12 Cool river - and what's in it,

perhaps? (5) 14 Geography book finally

16 Priest in vehicle with one seafood dish (8) 18 Latin ancestor's face (6)

21 Short prince in headdress briefly turned up (6)
23 It's taken in court once at trial

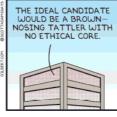
hearing initially (4) 25 Position of shift key even members ignored (4)

SOLUTION TO No. 7488: ACROSS: 1 Adhesiveness. 8 Shampoo. 9 Toenail. 14 Restrain 16 Somali 17 Cut 24 Drew. 25 Prepaym 27 Yardarm. 28 Yule log 29 Imponderable DOWN: 1 Alarums 2 Hypoder

7 User-friendly. 10 Landing stage. 13 Rotary club. 15 Nut. 18 Taxpayer. 20 Theol 22 Overlie.23 Framed 26 Dado.

# by S Adams







# 1 Yesterday's **CLUES**

7 LITTLE W©RDS

SOLUTIONS





ET will carry the names of winners for Hidato and 7 Little Words every day. Please whatsapp your solutions for both to 79 01 01 01 74 with your name and city.

**PAWAN GOENKA** | If we miss this festive season, I think you will see fairly significant negative impact on jobs

# Stimulus Will Be Required for Auto Sector Turnaround

India's largest tractor maker, to retrench about 1,500 temporary workers this fiscal. The company has also decided to defer 15-20% of its ₹12,000-crore investment plans. Managing director Pawan Goenka speaks to **Ketan Thakkar** about the demand environment and says M&M is pinning its

While there are a very few green shoots on the horizon, says Goenka, more job losses can be expected, especially on the dealer and vendor front if demand does not nick up during the festive season. Some of them may even go bankrupt. Edited excerpts

### The festive season starts with Onam, but looks like it is going to be a washout. How is the rest of the season looking?

Two days ago, I was at our tractor dealer meet. Most dealers appeared to be fairly positive about the upcoming season. They felt the rains were better late than never, and that despite floods being very bad in some areas, entire states had not been affected. They expect buying to pick up in the festive



### STIMULUS CAN SAVE

The only thing that can make a huge difference is if the government deems it fit to support the industry for the next four to six months. Then, the market may bounce back very quickly

had mentioned during the first quarter earnings conference. Based on what I heard from the dealers, I am confident this figure will be achieved. On a full year basis, 0-2%

I feel the positive sentiment in the tractor segment will rub off on the rural auto segment, However, at present, Idon't see any specific factors to help us out of the demand slump. The industry body (Society of Indian Automobile Manufacturers) has spoken to the finance minister about our concerns and she (Nirmala Sitharaman) has said she will look into our needs. But I believe some kind of subvention or stimulus package will be required now for a real turnaround of the auto industry. The government may consider various levers – a GST cut, removal of cess, rollout of insurance premium to one year or rollback of 1% tax dedeucted at source.

# Howare you dealing with the

This is the fourth slowdown I have witnessed in my career – 2001-02, 2008-09, 2014-2015 and now. I have always said one should not resort to knee jerk measures at a time like this because one is mortgaging one's future that way. Bad times never last and good times will return. If we do not prepare for the good times with products or capacity, we will miss out when the

market revives. We (M&M) have never slowed down or reduced our capex on products during any slowdown. (However.) slowdown is a good time to cut the flab, which is what we are doing. Efficiency of travel, dealer programmes, supplifind ways to avoid some expense:

### Have you been compelled to lay off?

Yes, we have removed some temporary workforce. From April to the present, we have removed about 1.500 workers. We are not at the OEM (original equipment manufact turer) level; it is more at the dealer and supplier ends. OEMs will tend not to remove people as we are expected not to be harsh, but if things don't improve, you will see more job losses among dealers and suppliers.

### How long do you expect it to continue?

month already. We would like to see a turna round this festive season, but if we miss it, I think you will see a fairly significant negative impact in terms of job losses and investments at the end of the supplier or dealer. There may even be bankruptcy at suppliers as not many have the ability to withstand such a prolonged slowdown. I am more concerned about dealers and suppliers, not OEMs. Right now, there is nothing that I can pin-

point and say it will lead to a bounce back. The only thing that can make a huge difference is if the Centre deems it fit to support the the market may bounce backvery quickly.

Are investments being deferred at M&M? What is being deferred is what I would call the discretionary investment – repairs or enhancement that may not be urgent; 15-20% of investment is getting deferred.

Is the shift from diesel to petrol a worry? One thing we got right was that we saw the move towards petrol and started working or a range of engines. Our smaller petrol engines are all new. We will hopefully have better engines. We have also focused on making petrol versions performance engines that are similar in characteristics to diesel ones, with good low-end torque that will make our petrol engine more fun to drive. The switch is not a disadvantage. We (have been) known for diesel engines; now we have to prove we make very good petrol engines as well

(The writer travelled to Colombo at the invitation of Mahindra & Mahindra)

I, Hav. Hariom (Serv. No. 14929 981K) S/o Rohtash Sharma R/o Shiv Colony Sonipat. inform that in my service records my wife name & DOB is wrongly wife name & DOB is wrongly her correct Name & DOB is "Savita" 11/9/1985".

LOST & FOUND

WE, Narendra Nath Nanda & Rama Nanda c/o Hansa Industries Pvt Ltd, Rama da House 440, Mathura Road, Nebelhi 110014 have lost Share Certificates No: N002351 Unit: Usha Martin Ltd (ISIN No. INE228A01035)

no.41, Block-H, Pocket-4 Sector-16, Rohini, Delhi-110089

I Satyam Singh lost my 10th and 12th class marksheet and certificate while travelling from Kapaseda border to Dwarka sec 21 on 07/09/2017.

MY 10TH CLASS ROLL NO. 6390365 N 12th CLASS ROLI NO. 6687330

# TaMo Expects Double-Digit **Decrease in Sales: Vendors**

ᢚ

Rising costs of ownership trigger for

Suppliers say they may have to adjust supply chain according to company projections

Ketan.Thakkar@timesgroup.com

liers that both its commercial and pas senger vehicles sales, as well as those of the automobile market at large, could fall by the double digits this fiscal, people who attended a vendor meeting of the company said

At the meeting, held earlier this month in Rome, Tata Motors blamed the economics lowdown for hurting its commercial vehicles business, and the rising cost of ownership for weak passenger vehicles demand. Vendors said they may have to adjust their supply chain accounts. ve to adjust their supply chain according to company projections.
The maker of the Harrier and Nexon

SUVs, Prima range of trucks and Ace mini-trucks, however, expects this to be a temporary phase. It was of the opinion that the situation was due to a mix of cyclical and non-cyclical factors, and that the ecosystem needed to work towards mid, and lone, torm plans with a focusion. mid-and long-term plans with a focus on quality and cost, vendors said.

One of the top vendors who attended the meeting said Tata Motors felt a 2018 rule change, allowing trucks to carry

### In the Backseat Ecosystem needs Economic slowto work toward mid- and long-term plans with focus on quality, cost: Tamo for hurting CVs Automaker expects this to be a temporary **(**>)

more load, had led to overcapacity in the market that was yet to be absorbed. This

market that was yet to be absorbed. This according to it, had added to the impact on demand from slowing economic growth in the past six months.

"The company is, however, of the opinion, that much like in the other parts of the world the beautiful borne butter in the the world, there will be pre-buying in the second half. However, it won't be enough to bring back volumes into the positive territory," said the vendor, speaking on condition of anonymity

Tata Motors managing director Guen ter Butschek said the company's annual supplier conference was less focused on the current crisis and more forward looking, "jointly building a future of sustai nable mobility engineered and made in India." Responding to ET's questions, he said it was difficult to forecast the exact

said it was difficult to forecast the exact sales performance, but that the decline could be 10-20% for the company. Tata Motors feels the long-term poten-tial for personal mobility is still intact with low penetration levels and despite the emergence of shared mobility provi-ders or self-drive options. "The liquidity challenge is what has currently affected challenge is what has currently affected the demand environment for passenger vehicles ... with infusion of funds into the system, there will be a pickup in demand. However, the real recovery will take place once the economic cycle moves on the upward trajectory, believed the company," said another person who attended the meeting. Butschek assured the vendors that Tata Motors' product action would continue to excite the maraction would continue to excite the mar ket, with big focus on delivering strong "value for money" quotient to build vo

"Value for money" quotient to build volumes in a highly competitive market.
The company stressed that rationalisation of vendor base would continue and
quality was going to be a key "fundamental." "The ones who compromise on quality may miss the bus. The company is
moving to common vehicle architectures hence the potential for sumplier base res, hence the potential for supplier base is significant on the volumes front," said a Tata Motors senior executive at the vendor meeting.

# **EOW Lens on Role of IL&FS Sec in Allied Financial Fraud Case**

Brokerage director Awanish Mishra held for illegal Dalmia Cement securities transfer

### Raghay Ohri & Vatsala Gaur

New Delhi | Mumbai: More trouble may be in the offing for former officials of crisis-ridden Infrastructure Leasing & Financial Services, The Economic Offences Wing of Delhi Economic Offences Wing of Delhi Police is probing alleged involve-ment of IL&FS Securities in a fraud committed by brokerage firm Allied Financial Services, people with di-rect knowledge of the matter told ET. EOW on Friday arrested Awanish Mishra, a director of Allied Financi-al and one of the parties against

al and one of the parties against whom Dalmia Cement (Bharat) had filed an FIR in March for illegally transferring the company's financi-al securities worth ₹344 crore.

Mishra is one of the six directors of Allied Financial against whom the tement company has filed an FIR for the "criminal conspiracy" allegedly hatched by Allied Financial, Money Mishra Overseas, an accounting firm where Mishra is a director, Na tional Securities Depository (NDSL) and IL&FS Securities to illegally de-

and IL&FS Securities to lilegally de-prive the company of mutual funds units by forging its account details. The agency is also probing if IL&FS Securities, and officials of NSDL, Al-lied Financial and other agencies are part of a "bigger conspiracy", and whether more clients other than Dalmia group have been duned, the Dalmia group have been duped, the sources said.

EOW is investigating as to whether the margin(s) offered by IL&FS Secu-rities was commensurate with the shares pledged by Allied Financial.
Preliminary investigation indicated that the margin(s) offered by IL&FS on the shares pledged were questionably the sourcessal The alloyed nably high, sources said. The alleged complicity of IL&FS officials with Allied Financial in duping Dalmia group is also being looked into

As per the FIR, two subsidiaries of Dalmia Cement (Bharat) — Odisha Cement Ltd and Dalmia Cement East

— had availed services of depository NSDL and participants Allied Fi-nancial in May 2017 for making mu-tual fund investments. IL&FS was the clearing agent for the securities worth ₹344 crore held in two demat

ys of police remand of Mishra. Seeking his remand, EOW told a local court that Mishra will be confronted with the already gathered digital evidence and his interrogation would help it uncover more evidence and details of the role played by other details of the role played by other (unknown) accused. "Clinching evi-dence has been gathered against dence has been gatuereu agauis-Awanish Kumar Mishra pertaining forgery of account (Dalmia)," Suvas-his Chaudhary, Additional Commis-sioner of Police, EOW, told ET. "Investiga-tion is in progress." Elaborating on the

ounts opened for the purpose. Thas reviewed a copy of the FIR.

In December 2018, when the compa-

ny wished to redeem the securities,

there was much delay on part of

IL&FS. On January 25, Dalmia Gro-

up was informed by NSDL that there

were no securities in the accounts were no securities in the accounts and statements revealed that the securities were transferred as collaterals to the National Securities Clearing Corporation by Allied Financial and IL&FS. NSDL, which did not inform the company of the

inform the cement company of the

transactions, was considered "hand

EOW on Saturday obtained five da

in glove" with the conspirators

EOW is also email

Elaborating on the alleged modus operandi, sources cited earlier told ET that Mishra changed the name, contact details. address and Thornton email address and other details by forsughtbythe newboard the owners and the authorised representatives of Dalmia's companies. Mishra then allegedly transformed the collatoral received.

transferred the collateral received from Dalmia Cements for trading purposes in his personal account and did trades fraudulently using seand on trades raudulently using se-curities belonging to Dalmia group as his own. He pledged the shares with IL&FS which in return gave "huge margins" to Allied Financial for forward trading (front running), thousaid

According to Dalmia group, Allied Financial fabricated and forged NSDL documents to furnish perio dic statements that confirmed secu dic statements that confirmed secu-rities in Dalmia's account. Account ledgers maintained by NSDL also contained many transactions that were carried out without consent, some of which included a transfer of collateral put up by Dalmia to seve-ral companies of the Allied group. The company had reported the mat-

The company had reported the mat-ter to Sebi that had barred Allied Fi nancial along with its directors for fraudulent transfer of securities.

# SUITS & SAYINGS

ET's weekly roundup of the wackiest corridors & policy parlours



# Hamara Bajaj

Bajaj Auto managing director Rajiv Bajaj recentiy joined the Bajaj Electricals board as a non-executive director, following the death of his cousin and managing director Anant Bajaj at the age of 41 last year. Rally Bajaj has been enlisted to provide support to the board as it tries to fill the vacuum created at the top, and support uncle Shekhar Bajaj, who's the chairman. Rajiv Bajaj is known for his strong views on branding and marketing, so the company, which makes products ranging from celling fans and mixers to transmission towers, could be in for interesting times.

# Well Protected

As the two promoters of IndiGo, India's largest airline by market value, continue to spar, investors wonder what will happen to the airline and whether this fight could be a distraction? Will the airline, which is soaring above the rest in the Indian skles, be affected by the squabble? One of the founders was unequivocal when asked this question: "The company is hermetically ring-fenced."

# Can't Let Go

Not all global consulting firms are eager to work with corporate India. A meeting between the London reps of a consulting company and an Indian infrastructure firm went sour, and the former were about to walk away. However, after many bouts of coaxing from few senior players, peace prevailed and the meeting continued. The Indian counterparts of the consulting firm say that the global team continues to smart over the incident but could not let go of an important client.

# **Paying Dues**

Vijay Mailya may be fighting extradition attempts from the UK to India, but friends say he misses his temple visits, especially to Tirupati. Some well-heeled pais are said to have visited the temple to make offerings on his behalf to seek salvation from all from the legal troubles he's embroiled in. Some time ago, Mailya had donated more than 3 kg of gold to the temple, apart from a guesthouse. He had also offered gold-plated doors to the Kilkke Sulprahmanya temple in Karpataka He had also offered gold-plated doors to the kukke Subrahmanya temple in Karnataka, praying for a business turnaround. One former Kingfisher Airlines executive sald he could have also paid his employees their due and earned some good karma.

# TIMES interact

I, Jyotshna Kumari W/o San-jay Sharma R/o-2428,-Chhipi Wara Kalan Chandni Chowk Delhi-6. Have Changed My Name To Jyotshna Sharma.

I Anudesh Keserwani S/o Shashi Rani R/o HNo. 337, 2nd Fir, Sec-29, Faridabad-08, (HR) have changed my name to Anudesh Kesharwani.

I, Sheetal D/o Late Satya Nara-yan R/o H.no.103, Baprola Vili-age, New Delhi-110043, inform that in my all documents my father name was written as Satya Narayan, but his all doc-uments anne was mentioned

uments name was mentioned as Satnarayan. Satya Narayan & Satnarayan both are the names of same and one person.

Singh R/O Qtr No - 64/8, Ichhamati Line, Raj Rif Regt Centre, Kirby Place, South West Delhi, Delhi - 110010 declare that name of mine

I, Bhisham Singh S/o Dalip Singh Tanwar R/o GH-1/291, Paschim Vihar,N.Delhi 63 have

I, Ranjeet Singh Sehmbi S/o Balbir Singh R/o 112, E-Block, Sector-11, Faridabad have changed my name to RANJIT SINGH.

I,SHALZA Garg D/o. Pawan Kumar Garg R/O A-13/20, DLF City Phase-1, Opp. DT Mega Mall, Gurgaon, Chakkrapur, Haryana -122002 have changed my name to Priyanka Garg for all future purposes.

I, Rajesh Devi W/o Late Satnarayan R/o H.No.103, Baprola Village, New Delhi-110043, have changed my name to Rajesh for all purposes.

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# CHANGE OF NAME

I, Satish Kumar S/o Late Maha & Satish Kumar Drall are the names of same and one person.

I, Sonia Bhasin W/O Lt. Harjeet Singh R/O WZ-197, Thar Village, ND-16, mother of Ramanpreet Singh, have correction in our name, Sonia bhasin to Sonia and Harjeet Singh bhasin to Harjeet Singh for all the records.

I, Satya Narayan Dash S/o Bra-ja Bhusan Dash V.P.O.-Rambha Teh-Khallikote, Distt-Ganjam Odisha inform that my daugh-ter's name wrongly mentioned Simran Dash alias Sonali Dash

I, Zahid S/O Yasin R/ H- No 346/8 Near Masjid wali Gali, Rao vihar, Shiv Bux Park, Nanglol Delhi - 41, has been changed to Mohd Jahid.

I, Kanase Priya Satish W/o Magar Manoj Ramchandra R/o Dhoroshi, Patan, Satara-415014 After Marriage have changed my name to Priya Manoj Magar vide affidavit No IN-DL38622287442121R.

I Vinod Kumar Kafaltiya S/o Padma Dutt Kafaltiya R/o D-200, Sec-105 Noida, UP, India -201304 have changed my name to Vinod Kafaltiya I Prem Lata W/O Sagar Grover R/O S-18B, Private Colony, Sriniwaspuri, South Delhi, Delhi-110085 declare that name of mine has been wrongly written as Lata Grover in my minor daughter Dwiti Grover aged 11 years School Rec I, Saumya Samridhi Bohra W/o Tanmay Guliani R/o D-3, Navbharat Apartment, Block-A4, Paschim Vihar, New Delhi-I, Jyotsana D/O, Rajkumar Singh R/o A 31, Shivpuri, Ph-2, Najafgarh, ND-43 have changed my name to Jyotsana Singh for all purposes.

I, Shyam Chandan Singh Rana S/o Chandan Singh Rana R/O-11/4, Third Floor gall no.17, Sukhbir Nagar, Ka-rala, New Delhi-81. Have Chan ged My Name To Shyam Rana.

Prasad R/o Harilaak Colony, Jwalapur, Haridwar-249407 declare that my name has been wrongly written as Hariom in amended accordingly.

I, Mitanshu Son of Narender Singh, R/o: H.No 698, Vpo Bankner, Narela, Delhari 11000, have changed my name from Mitanshu to Ranjesh Chaudhary for all purposes in Chaudhary for all purposes in Chaudhary for Buryaname to Bhavishya Sindwani.

I, Ram Veer S/o Shankar Lal R/o 380, Khandeha, Aligarh-202137, Uttar Pradesh have changed my name to Ramveer Sainf for all purposes. I. Meenakshi Sharma W/O

Jagdish Prasad R/o DDA Flat No. 628, Pocket 13, Dwarka Phase I, ND-45 have changed my name to Meenakshi Mamgain for all purposes.

I, Sanjay Kumar Sharma S/o Jagdesh Parsad Sharma R/o-2428,Chhipi Wara Kalan Chandni Chowk Delhi-6 have changed My Name To Sanjay Sharma.

**I,** Jetander Kumar Bhatia S/o Sohan Lal Bhatia R/o DA 161 Dabua Colony, Faridabad HR Sohan Lal Bhatia R/O DA-191 Dabua Colony, Faridabad HR-121001 have changed my name to JITENDER BHATIA.

Arora Nee Jain wife of Yash-pal Baghia, residing at 220/ D-7, Sector 6, Rohini, Delhi-110085 have changed my name and shall hereafter be known as Ruchi Baghia It is certified that I have complied with other legal requirements in this connection.

L, Chanchal Kumari W/o Rahul Kaushal R/o E-55, Second Floor, Sector-1, Rohini, Delhi-110085, have changed my name to Chanchal Kaushal.

Keshav Bhardwaj S/o

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# On the Radar

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securities worth ₹344 cr

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whether clients other than Daimia duped



# Panel Discussion on 'Digital + Real'

# One of the highlights will be a panel dis-

One of the fighting will be a parter us-cussion on Digital + Real—How new-age businesses are looking to bring in the next billion internet users with a mix of digital and real-world strategies. The eclectic group debating the topic will include high achievers, who wield a great deal of influence in the startup community and are shaping the future of entre preneurship in India.

The awards, a testament to ET's commitment to covering entrepreneurship, will be presented in eight categories,

with each one reflecting an important aspect of starting up. The winners were chosen after a rigorous process that began with nominations from agroup consisting of the most influential founders and investors. A shortlist of five candidates in each category was prepared by founder of RACQ and cofounder of Flipkart; Sriharsha Majety, cofounder of Swiggy; Satyan Gajwani, vice chairman of Times Internet; Renuka Ramath, founder of Multiples Alternate and investors. A shortlist of five candidates in each category was prepared by dates in each category was prepared by ET's editors in consultation with knowledge partner Tracxn.

The jury that chose the winners on July 19 was chaired by Uday Kotak, managing director of Kotak Mahindra Bank, It included Amitabh Kant, chief executive officer of Niti Aayog; Ritesh Agarwal, founder of Oyo Hotels; Sachin Bansal,

cofounder of BACQ and cofounder of Flipkart; Sriharsha Majety, cofounder of Swiggy; Satyan Gajwani, vice chairman of Times Internet; Renuka Ramath, founder of Multiples Alternate Asset Management; Ashish Hemrajani, founder of BookMyShow, Dilipkumar Khandelwal, managing director of SAP Labs India, and Rahull Mehta, managing partner DST Global partner, DST Global.

The winners, and indeed all those who were chosen by their peers and shortils-ted, represent the best and brightest of Indian entrepreneurship. Stay tuned for

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### INDIA TOUR OF WEST INDIES: WARM-UP MATCH

# **Pujara Warms Up with Hundred**

Cheteshwar Pujara immediately struck form with a fine century while Rohit Sharma hit 68 as India shrugged off initial wobble to score 297 for 5 against West Indies A on the opening day of their three-day warm-up game. Pujara and Rohit stitched 132 runs together for the fourth wicket to take India to a strong position after being reduced to 89 for 3 at lunch on Saturday, After Pujara retired in the final session, Rishabh Pant and Hanuma Vihari pushed the Indian total further to reach near the 300-run mark, Stumps were drawn just after Pant was out for a 53-ball 33. BRIEF SCORES India 297/5 (Pujara 100 retired, Rohit Sharma 68, Rishabh Pant 33, Hanuma Vihari 37 batting; Jonathan Carter 3/39).

### Hima, Anas Win Gold in 300m

Top Indian sprinters Hima Das and Mohammad Anas won a gold each in women's and men's 300m races respectively at the Athleticky Mitink Reiter event in Czech Republic This was Hima's sixth gold in European races since July 2 though the field in most of them has been mediocre. Her last win was on July 20 when she clinched a gold in her pet 400m event at Nove Mesto in Czech Republic. National record holder Anas has already qualified for 400m event for the World Championships to be held in Doha in September-October while

### CINCINNATI MASTEDS

### **Medvedev Shocks Diokovic**



crashed out of the Cincinnati Masters Sunday, beaten 3-6, 6-3, 6-3 by ninthseeded Russian Daniil Medvedev in the semi finals. Medvedev. who now leads the ATP with this season, will play

for the title on Sunday against Belgium's David Goffin, who defeated France's Richard Gasquet 6-3, 6-4, Both defending champion Djokovic and Medvedev had reached the semi-finals without dropping a set. But it's Medvedev who will play his second Masters final in eight days, after losing to Rafael Nadal in the Montreal title match

### Sri Lanka Beat New Zealand

Captain Dimuth Karunaratne scored 122 as Sri Lanka chased down 268 for the loss of just four wickets to win the first Test against New Zealand at Galle on Sunday. Sri Lanka, who collected their first points of the World Test Championship, now lead the two-match series 1-0. BRIEF SCORES Sri Lanka 249 (Dickwella 61, Mendis 53; Patel 5/89, Somerville 3/83) & 268/4 (Karunaratne 122 Thirimanne 64) beat **New Zealand** 249 (Taylor 86, Nicholls 42; Akila 5/80, Lakmal 4/29) & 285 (Watling 77; Embuldeniya 4/99, De Silva 3/25) by 6 wickets

### DDCA to Name Stand After Kohli

In recognition of Virat Kohli's phenomenal success in international cricket, the DDCA has decided to name one stand at Feroz Shah Kotla Stadium after the India captain Bishan Singh Bedi and Mohinder Amarnath are the two other Delhi players who have stands after their names b honour came their way after their retirements. Ko be the youngest active cricketer to be bestowed with the honour of a stand being named after him.

# **ASHES: SECOND TEST**

# Smith Withdrawn, **Labuschagne Becomes** First Concussion Sub



You are trying to get a wicket first. To see him go down, everyone stopped and everyone's heart skipped a beat. After he got up he was moving around and you breathe a sigh of relief. No-one wants to see anyone getting carried off on a stretcher

### JOFRA ARCHER match roforco Danian Maducal

been ruled out of the last day of the second Ashes Test with con-cussion against England at Lord's, Cricket Australia an-nounced on Sunday. Smith was felled when a Jofra Archor, bouncor, struck, bis Archer bouncer struck his neck on Saturday. Steve has been closely mon itored by medical staff over

Australia's Steve Smith has been ruled out of the last day o

night and this morning re-ported that after sleeping well, he woke with 'a bit of a headache and a feeling of grogginess'," said an Australia teamspokesman. The series is the first being played under the International

Cricket Council's new concus sion substitute regulations part of the inaugural World Test Championship, which allow players who have suffered head or neck injuries to be re-placed fully by a substitute, who was previously restricted to fielding alone. Marnus Labuschagne, on the

field as 12th man when play resumed Sunday became the first concussion substitute in Test history after Australia's request was approved by

Labuschagne can now bator bowl in Smith's place if required.
There are doubts whether star batsman Smith will feature in the third Test at Headingley starting on Thursday, with the spokesman saying "the short turnaround is not in his favou

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# NOTICE

Pursuant to Section 160 of the Companies Act 2013, rules not thereunder and other applicable provisions of the Companies Act 2 it is hereby notified to the members of Indian Oil Corporation Lim that the Company has received notices in writing from two memi eived notices in writing from two members ri Rajendra Arlekar (DIN - 08518169) and the name of Shri Rajendra Arlekar (DIN - 08518169) and sep Kumar Gupta (DIN - 07570165) as candidate(s) for the office of Director(s) of the Company for consideration at the forthcoming Annual General Meeting scheduled on Wednesday, the 28<sup>th</sup> August 2019 at 10:00 hrs. at Nehru Centre Auditorium, Dr. Annie Besant Road, Worli,

The aforesaid appointments would be included in the remote e-voting facility commencing on Saturday, August 24, 2019 at 9:30 AM. (IST) and ending on Tuesday, August 27, 2019 at 05:00 PM. (IST) to enable the members to vote electronically.

Sd/Place: Mumbai

(Kamal Kumar Gwalani) Date: 18th August 2019

New Zealand recently offered central contracts to domestic women cricketers – first country to do so. What's stopping India?

# Your Move, BCCI



et's talk money. There is a financial arms race among the top women's cricket nations, one that women's cricket nations, one that a Australia have been winning for almost a decade. But one country has just given the others pause. And it's not the country you might think. It's not England, holders of the 2017.

Women's World Cup and runners-up of the last T20 World Cup. Their rejig is scheduled for 2020. Nor is it India who have shaken up the market, despite the jingling, bulging BCCI pockets. It's New Zealand.

It's New Zealand.
Yes, the country whose cricket board
reported a loss of almost NZ\$ 10 million in
2017 is being the most proactive in women's
cricket payments. The country whose annual revenue is less than that of some English counties is funneling funds where England haven't yet. The country whose women have not played a world final since 2010, and have failed to reach the sem is of the last two world events, have finally realised they need to in vest in the right places if they want results. New Zealand, hosts of the next Women's World Cup, were falling behind, and so they innovated. And they are doing it by making a move that no other country has made before: by centrally contracting domestic players.

Let's break it down. According to the new Women's Master Agreement reached in principle between New Zealand Cricket and New Zealand Cricket Players Association New Zealand Cricket Players Association, the number of centrally contracted players rises from 15 to 79. Yes, 79, but there's a catch. The top 17 players, essentially the national team, will earn a minimum of NZ\$ 44,000 (countingmatchfees and allowances, the top players stand to earn upwards of NZ\$80,000 —₹36,59,000 approximately). Eight centrally contracted development players will receive NZ\$7,500 each, to ensure they remain avail-able to participate in the High Performance System and domestic cricket. And 54 players (nine per major association) will arm NZ\$
3,250as compensation for their participation in New Zealand's two domestic competitions. Welcomenews for players who earned no fees before, but the gap between payments at the bottom and at the top is obvious.

But even this small start marks a stark contrast from how female domestic cricket-



ers are paid around the world. The Board of Control for Cricket in India (BCCI) doesn't directly pay domestic cricketers (nor does a contract system exist for men or women at the state level). Domestic cricketers receive match fees and allowances from state assomarch fees and allowances from state asso-ciations. While men's domestic payments are healthy (335,000 per day, half for T20s, less for junior cricket), women's payments top offart12,500 per day. England's domestic women's cricket is completely angratur, with the experition of

completely amateur, with the exception of the Women's Cricket Super League, one of two professional T20 Leagues for women. Theotherone, the Women's BigBashLeague (WBBL), has turned most of Australian domesticcricket near-professional. Butunlike New Zealand, Australiadon't have centrally contracted domestic players; it is still up to the states to pay them. And the states do; even disregarding the WBBL, the women's state team of New South Wales is fully professional, with player payments above Australian minimum wage

So what does that have to do with Indian women's cricket? The world-cricket ecosystem has just seen another left-field move like the multi-format Women's Ashes. The BCCI

There is no shame in ripping off a clever idea. New Zealand's male cricketers almost became world champions, despite making up just 0.03 per cent of the world's population. They must be

has an opportunity to be the Instagram to New Zealand's Snapchat, and apply this concept for their own benefit. Financially, there is nothing that is stopping the board from centrally contracting more than the

With some state associations being less than enthusiastic about women's cricket, India has even more need of centralising the talent. The BCCI needs be spoke strategies for the women's game. It needs not be shackled by precedent or wait for a players association to push the case. India's women need a revitalisation after the high of the 2017 World Cup, especially in T20Is, where they have been whitewashed in their last two series. One of which was at

the hands of New Zealand.

England's domestic structure will be shaken up next year with their new competition, The Hundred. Australia's WBBL is set to go solo, independent of the men's BBL. That new window means that New Zealand's top female players are committed to their own domestic competition, the Super Smash, which previously overlapped with the WBBL. Every other overlapped with the WBLE. Every your team in the race is investing in their domestic structure, following the path laid by Australia. Your move, BCCI.

There is no shame in ripping off a clever the bear your probabilities.

idea. New Zealand's male cricketers almost became world champions, despite making upjust 0.03 percent of the world's population. They must be doing something right.

# The Difference

### VAR controversy hides the chasm between Man City and Spurs

"I am in love with VAR," joked Tottenham manager Mauricio Pochettinoafterhissideescapedwith a 2-2 draw at Manchester City thanks to Gabriel Jesus's late winner for the Premier League champions being ruled out on review.

Yet, the scoreline masked the fact that Spurs, despite reaching the Champions League final last sea-son and breaking the club's trans-fer record for French midfielder Tanguy Ndombele, still look well off potential challengers to City's throne as champions.

Mauricio Pochettino's men finished 27 points behind City last season, on Saturday 27 was the difference in the shot count as Tottenham mustered

snot count as Tottennam mustered three to the hosts' 30. City will bemoan their luck and lack-lustre defending that allowed Erik Lamela and Lucas Moura to cancel out goals from Raheem Sterling and Sergio Aguero with Spurs' only two efforts on target. However, there was no evidence in

the performance of a slipping of standards after winning the first domestic treble of trophies English football had everseen last season.

"When the people say: 'you can do better', better than this I don't know if

it is possible," said a proud City manager Pep Guardiola. "We played incredible. The best game we've played in our time together, it was so good. We played good, but we couldn't win.

"If we continue to play in that way we won'thaveregrets and that is the most important thing."

City were pushed all the way last



WHAT THE HECK? Gabriel Jest argues with referee after the check disallowed his goal

cneck disallowed nis goal season by a Liverpool side who re-corded the third highest points tally in English football history with 97 and yet still could not topple Guardiola's menfor the title.

The European champions have started the Premier League season with two wins to take an early two-

with two wins to take an early two point lead over the champions and are clearly the most likely challengers to prevent City a hat-trick of titles

prevent City a nat-trick of titles. However, if anything Guardiola's men look stronger than last season with Kevin de Bruyne restored to full fitness, while Spanish international Rodri was slotted seamlessly into midfield. "We've to be proud because to play at this level against a team like Tottenham is really good for the rest of the season," said De Bruyne, who

set up both City goals.

Hopes that Tottenham could kick
on after a season in which they elimi-Hopes that Trottennam could kick on after a season in which they eliminated City in dramatic fashion to reach the club's first ever Champions League final and moved into a new 62,000 capacity stadium to mount a this bid lock for all.

title bid look fragile. VAR may have ridden to Spurs' rescue for now, but on this evidence they face a long season ahead if they are to keep up with the relentless pace set by

# DAVIS CUP ROW: INDIA-PAKISTAN TIE

### AITA to Try and Convince ITF Again India's tennis federation will look to The All India Tennis Association

india stellinstederation will now to convince world body ITP into chang-ing the venue of their Davis Cup tle against Pakistan in Islamabad with team captain Mahesh Bhupathi likely to play a key role in the tele-consultation on Monday. Thetiehasbecome a matter of speculation ever since Pakistan down-

citing the revocation of the special status enjoyed by the Indian state of Jammu and Kashmir. India had named a full-strength team for the September 14-15 tie in Islamabad.

graded diplomatic ties with India

Despite the escalating tension, India's Sports Ministry made it clear that it won't interfere since it is not a

bilateral series.

The All India Tembs Association (ATTA) nonetheless has a tough job at hand to convince the ITF to provide a neutral venue since the World Governing body still feels that current circumstances do not demand achange in venue.

'Safety and security are the ITF's highest priority. We are working closely with the host nation and independent expert security advisors, and the ITF is satisfied with their

and the ITF is satisfied with their current security assessment of the site and the security plan in place," ITF said in a statement.
"The overall security risk rating for Pakistan has not changed, but we will continue to monitor the situation closely withour advisors," added the statement.











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T·M·LEWIN

# Finding the right fit for tomorrow's global citizens

Education consultancy firm The Red Pen helps students find the best international boarding schools based on their needs

Independent, globally prepared and confident. These buzzwords represent the desires of many parents today when asked about their child's future.

For the education consult ants at The Red Pen, this translates into an increased interest in boarding school

education.
Namita Mehta, president and partner of The Red Pen. endorses the experience, as she explains how spending her formative years at Charterhouse School in England equipped her with a strong foundation that helped her succeed academi-cally and culturally at the

University of Oxford.
There are numerous boarding schools across the world. Be it in India, England, Switzerland, the US, or Canada, each one has a unique proposition. However, this landscape can be challenging for families to

navigate on their own. To support their clients, rep resentatives from The Red Pen visit boarding schools around the world each year to date they have visited

Kimberly Dixit, co-founder



and CEO of The Red Pen, says 'Seeing a campus first-hand helps us identify the best-fit school for a particular family. With this information we can effectively serve as a liaison between schools and families and eliminate the guesswork that surrounds this significant financial and emotional decision.'

But why do families considerboardingschool? As Mehta explains, "Children in urban India are overwhelmed by the two terrible Ts – tuitions and traffic — which can strint well-rounded develop ment and inhibit a balance between academics and extracurriculars."

In a boarding school environment, onsite activities and an intimate setting ensure holistic growth, academic support, exposure to a global peer group and the development of diverse networks from school age.

'There's a boarding school out there for everyone," says Dixit. "It is gratifying to help students find a new community where they are comfort able and can evolve and learn in a safe environment.

In November, The Red Pen is co-hosting a boarding school fair in Gurugram, where representatives from 25 global schools will be in attendance to showcase their programs and meet with

For information on how The www.theredpen.in; email:info@theredpen.in or call on 09137568648

# In the spirit of liberation

A dramatic account of the day that Nobel prize-winning author **Ernest Hemingway** liberated the bar at the Ritz hotel in Paris

ven for Ernest Hemingway, a man whose bravado was matched only by his thirst, his liberation of the Ritz Hotel's bar in Paris was the stuffoflegend.

Officially, the Nobel prize-winning author of A Farewell to Arms and The Sun also Rises was supposed to be a war correspondent for the American magazine *Collier's* when he entered the French capital on August 25, 1944.

### Swashbuckling private war

In reality, the macho novelist, who strode from a commandeered jeep with all the swagger of a general to take over the city's most luxurious hotel, was waging his own swash buckling private war against the Third Reich.

Having survived World War I and the Spanish Civil War — where he similarly blurred the lines be tween reporter and combatant — Hemingway managed toget himself embedded with the US 4th Division troops

beaches on D-Day. Like some other "glori ous amateurs" who had volunteered to help the Office of Strategic

that landed on the Normandy



Services, a branch of the US in telligence services, he spent a month hurtling in a jeep between the frontlines, mak ingcontact with local French Resistance fighters between the advancing US forces and the retreating Germans.

It was exactly the sort of highrisk, self-dramatising situation that the writer revelled in, even if it embarrassed his estranged wife Martha Gellhorn, who took her job

### A frosty reception

Hemingway became enamoured with the Ritzas a penniless writer in Paris in the 1920s along with F Scott Fitzgerald, a time he later immortal-

With the help of his contacts in the American armoured division, commanded by the equally flam-Hemingway wrangled a meeting with French commander General Philippe Leclerc, whose tanks had been given the honour of liberating

> His humble request: To be given enough men to liberate the Ritz's bar.

To the writer's surprise, he got a frosty reception

and was dismissed. But Hemingway persevered and on August 25, he turned up at the hotel on Paris's beautiful Place Vendome in a jeep

mounted with a ma chine gun at the head of a group of Resistance fighters He burst into the hotel and an-

nounced that he had come to per-sonally liberate it and its bar, which had served as a watering hole for a long line of Nazi dignitaries, including Hermann Goering and Joseph Goebbels. The manager of the hotel, Claude

Auzello, approached him and manded: "Where are "Monsieur." the manager replied:

"They left a long time ago. And I can-not let you enter with a weapon."

### Riddling sheets with bullets Hemingway put the gun in the jeep

and came back to the har where he is said to have run up a tab for 51 dry martinis.

"He wore the uniform and gave orders with such authority that many

thought he was a general," the Ritz's head barman Colin Field recalled. According to Hemingway's brother

Leicester, the writer searched the cel-lar with his men, taking two prisoners and finding a stock of brandy. Inspecting the roof and the upper floors, they found nothing but sheets

drying in the wind, which they rid dled with bullets just in case there were Germans lurking behind them Hemingway later wrote that he could not stand the thought that the Germans had soiled the room he

shared with his lover Mary Welsh two remained together until his suicide in 1961. Hemingway's high jinks at the Ritz

did not escape the attention of his su periors, with some pushing for him to be court-martialled for carrying arms as a war correspondent.

The charges were dropped, howev-er, to avoid embarrassment to the US intelligence services, and after the war, the writer was quietly awarded a Bronze Star Medal for working "under fire in combat areas to obtain an

accurate picture of conditions". Even the Ritz eventually forgave him, naming a small bar after Hemingway in 1994.

# Lost stories that could have offended the public

Fans of Marcel Proust will soon be able to read nine novellas that have themes of physical love and homosexuality

soon have the chance to read nine novellas from early in unearthed last year, the publishing house said. The nine texts by the

author of Swann's Way were originally to be part of his first book, *Les Plaistrs et les* Jours (Pleasures and Days), a collection of poems and short stories published in

But Project who was still in his 20s, later decided not to include them.

They were uncovered by Bernard de Fallois, a noted Proust specialist who died last year, and founder of the Fallois publishing house.

It will issue the collection on October 9 under the title The Mysterious Correspondent and Other Unpublished Novellas.

Fans of French literary "With this diverse colleclished novellas and texts, we discover the sources of Swann's Way," the publish-ing house said in a state-

Bernard de Fallois had previously discovered a Proust novel that went un-



A copy of Things Past, dedicated by Proust to his lover, sold at auction in December 2018 for 1.51 mn euros

EMEMBRANCE OF THINGS PASI

PROUST

published in his lifetime, Jean Santeuil, as well as an unfinished text called Contre Sainte-Beuve. Both were eventually published in the 1950s.
Proust, who died in 1922

at the age of 51, has been hugely influential for subsequent generations of authors, in particular for of Lost Time, also called Remembrance of Things Past, the first volume of the Swann works.

A copy of that book, dedicat ed by Proust to his lover, sold at an auction in December for 1.51 million euros a

The newfound texts show a voung writer dabbling in while exploring such risqué themes for the era as physi-"Because of their audacity

he probably thought they would offend a social milieu dominated by traditional moral forces," the publisher

The 180-page collection will include facsimiles of the original texts as well as analysis and critiques.

::::: testing times =

# **WHO'S YOUR DADDY?**

Former Russian beauty queen Rihanna Oksana Voevodina, in the middle of a divorce row with the former King of Malaysia, has challenged him to take a paternity test after he said their son may not be his. A look at other cases that went to the ultimate referee

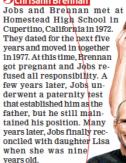
ache@timesgroup.com

When Top Chef host Padma Lakshmi got pregnant in 2009, she wasn't sure if the father was her current boyfriend Ted Forstmann, former chairman and CEO of IMG, or her ex Adam Dell, with whom she had rekindled a romance briefly. Adam, who is the brother of Dell computing's founder Michael, was confirmed as the father in prenatal DNA testing. Adam and Padma Lakshmi have joint custody of their daughter Krishna Thea

2 Tiger Woods and Devon James

Widely regarded as the best golfer of all time, Tiger Woods was humiliated after his serial philandering was outed in 2009. In 2010, Melinda Janette, who went by Devon James in her adult film career, claimed that Woods fathered her nine-year-old son. A DNA test proved James's claim to be false. The sportsman has maintained his silence on the women he was involved with.

Steve Jobs and Chrisann Brennan







4 In December 2010, Brazil striker Ronaldo underwent a paternity test after Michele Umezu, a Brazilian waitress who Ronaldo had met when he was in Tokyo in 2002, claimed he was the father of her son Alexander. The paternity test con firmed the claim and Ronaldo ac cepted Alexander as his son. At the time, the soccer star already had three kids, one son and two daughters. Soon after, Ronaldo made a statement that he underwent a va-sectomy as he felt that having four children was enough.

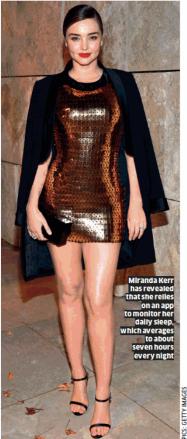
Steve Bing and Elizabeth Hurley

After supermodel Elizabeth Hurley gave birth to son Damian in April 2002, American real-estate busidenied paternity, claiming that the couple was involved briefly in a non-exclusive relationship in 2001 A DNA test confirmed that Bing was indeed the father. Earlier this year, news broke of Bing going head-to-head with his father, Peter Bing, for leaving Damian out of his will.



PICS: GETTY IMAGES, AFI

# How little can you get away with?



The bare minimum (carrots in the evening meal). needed to get closest to having a healthy lifestyle

orget always striving for the perfect lifestyle. When low on time and energy, 'good enough' will still do you good

### Exercise

In an ideal world We would exercise for 30 minutes at least five times a week. And everybody would hire a personal trainer

Good enough Establish a routine and make time for it. You don't need fancy gyms or hi-tech equipment. If you don't exercise, try walking when you can instead of driving. If you're in an office, set your phone alarm to remind you to walk around every 30 minutes. Use YouTube to do a 20-minute workout. Do something every day to get your heart rate up

### Fruit and vegetables

In an ideal world We would eat be tween five and nine portions (handfuls) of fruit and vegetables every day to reduce risk of serious health

ood enough Think seasonal (cheaper) and, if necessary, choose vegetables over fruit as they have more anti-oxidants. Eat them raw or steamed for nutrients. Aim for some 'natural' colour at each main meal. Try yellow at breakfast (banana on porridge), green at lunch (spinach in a sandwich) and orange at dinner

### **Drinking water**

In an ideal world "The European Food Safety Authority says women should aim for a total water intake of 2 litres a day and men 2.5," said UK-based Dr Emma Derbyshire. She added, "Water accounts for 60 per cent of our bodyweight and performs crucial roles such as carrying nutrients and waste between our major organs, regulating body temperature, lubricating joints and acting as a shock

Good enough Other drinks all count towards your fluid intake. "Foods (melon, soups, stews, fruit and vegetables) can also contribute up to 30 per cent of your daily intake," says Dr Derbyshire. Have two glasses on waking - when you're most dehydrated.

### Oily fish In an ideal world

We would eat at least two portions offish a week, one oily. Fish is a lowcalorie source of protein and oily fish, such as salmon, mackerel, sardines and fresh tuna are high in ome ga-3 fatty acids. your heart healthy



you're only managing one portion of fish a week make it oily. If you don't like fish, include foods rich in omega-3, such as flaxseed oil. tofu and wal-

# Breakfast

In an ideal world We would all eat a breakfast. Studies show it helps us maintain a healthy body weight and pro vides energy and nutrients to boost mood and fuel your morning.

Good enough Eat something! It takes minutes to scramble a few eggs, chop banana into natural voghurt or microwave some oats. If you can't face breakfast first thing, take something with you - fruit or a bread slice with

Flossing
In an ideal world Everyone would floss at least once a day. You only brush 60 per cent of your teeth. Flossing ensures you clean all five sides, removing any plaque or bacteria.

Good enough Obviously, any flossing is better than none but try to establish a habit.



In an ideal world "Seven to eight hours sleep is best," advises Lisa Artis of UK-based The Sleep Council. "This enables us to feel refreshed and to function mentally and physically." Getting fewer than six hours a night can put you at a significantly increased risk of stroke and heart dis -and reduces attention, concentration and memory.

Good enough Focus on quality not quantity. Interrupted sleep is as bad as getting just four hours. Waking disrupts sleep rhythm. Your bedroom should be cool, quiet, dark and free from distractions, i.e. electronic de vices — the blue light also suppresses ep-inducing hormone melatonin. And get a comfy bed.

- Daily Mirror



# Can location sharing cause trust issues?

You're bar-hopping in a foreign country on a Saturday night and lose track of your partner in the crowd. If you're a couple that has location sharing on your phones, no problemo

– you both know exactly where you are.

But relationship experts say location sharing could lead to trust issues. Maybe you kicked it off, activating it on each other's phones, for safety issues. But constantly tracking your lover could slowly turn into stalking. This could work against you if there are cheating or possessive trends in the relationship.

For one, you need space in a marriage. Let your partner breathe. Secondly, if you've got nothing to hide, use the phone for what it's meant. Tell your partner what your day is going to be like, instead of them working themselves up into a frenzy, imagining scenarios.

After all, relationships are built on communication. If that's getting eroded and you're turning to a GPS device to find out what your partner is up to, you need to self evaluate

And never turn it on secretly on their phones. Once s/he finds out, it's won't be pretty.

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# A great pair of spectacles Homme

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Marc Jacobs

two tone frames ₹17.400 can elevate your look glynda.aives@timesgroup.com

Oval You've got the most options. Look for frames that are as wide or wider than the broadest part of your face.

 Heart Opt for frames that are wider at the bottom. Thin, lightcoloured frames and rimless frames

are good options.

Oblong Patterns with a thicker frame on top that can add width to

the face are your best choice.

• Square To make a square face

look longer, try narrow frame style
• Round To make a round face
appear thinner and longer, try angular narrow eyeglass frames to



# Mission Mangal

(Drama) \*\*

**Givenchy** tortoise

Cast: Akshay Kumar, Vidya Balan, Sonakshi Sinha, Taapsee Pannu, Kirti Kulhari, Nithya Menen, Kirti Kulhari, Sharman Joshi, HG

Director: Jagan Shakti Language: Hindi

etpanache@timesgroup.com

Mission Mangal opens with a failed ISRO mission headed by project direc-tor Rakesh Dhawan (Kumar) and under the watchful eve of mission director

A scientist who has dedicated his life to ISRO, Rakesh is then 'demoted' to a mars program, wnich otner

movie reviews don't take seriously. While Rakesh faces

adversity with a smile. Tara hopes to redeem herself. Willing to fight the odds to put India back on the space map, Rakesh and Tara put together a team of junior scientists from ISRO with the intention of putting the Mars mission into space within 24 months.

(Pannu), Varsha (Menen), Parmeshwar (Joshi) and Ananth (Dattatreya) make up the rest of the rag-tag team, who wrack their brains and come up with innovative, low-cost solutions for the

While the film tries to simplify the complex science that goes into a space mis-sion to make it accessible to viewers, it turns gimmicky and a bit too convenient at times. The dialogues seem contrived, with the writers trying to insert some tongue-in-cheek moments.

What works for the movie is the performance by the cast. Apart from his solid acting skills. Kumar brings his obvious star power to the table. Balan is a joy to watch as a scientist who must juggle her work with home duties. There's sound acting from the other actors, particularly Pannu, Sinha and Menen, and plenty of laughs from Dattatreva

High on emotion and drama, with Mission Mangal, you can't help but cheer for the triumph of the team and

# Batla House

(Drama/Thriller)

Thakur, Ravi Kishan, Nora Fatehi Director: Nikkhil Advani Language: Hindi

etpanache@timesgroup.com

Batla House is a fictionalised version of the controversial Operation Batla House, which took place in Delhi on September 13, 2008. Told through the eves of a dedicated and decorated of ficer, ACP Sanjay Kumar (Abraham), the story shows the struggle of the Delhi Police Special Cell team and the controversies that followed the encounter of Indian Mujahideen terrorists, who were

involved in the 2008 serial blasts. With casualities on both sides and two



suspected terrorists on the run. Saniay finds himself in the middle of a judicial inquiry and a marriage on the verge of divorce. The story unravels as Sanjay and his team work towards clearing their tainted image, and to prove that the boys shot dead in Batla House were in fact terrorists.

Interspersed with real news footage, Advani has attempted to present a con-

troversial case without taking any side Yet, the film has the right dose of patriotism without resorting to jingoism thriller stays true to its genre,

with its action sequences, complemented by the thumping background score. The chase sequences get your adrenaline rushing and leave you with knots in the stomach. While the first half of the film is crisp

and engaging, the second half starts to falter with the storyline slowing down.

ing towards films with similar tones, is on point. He fits in the role of an upright Thakur, who plays Kumar's news anchor wife Nandita, does a decent job as well. Performances by Kishan, Fatehi and the rest of the supporting crew are also notable

Although a tad stretched. Batla House makes for a gripping watch with some edge-of-the-seat moments.

# Once Upon A Time In Hollywood



etpanache@timesgroup.com

Quentin Tarantino is back and whether you are a fan of the filmmaker, or a fan of the 1960s, there is every chance vou will love Once Upon A Time In Hollywood, Tarantino's ode to the golden age of showbiz.

The film stars Leonardo star and his body stunt double Brad Pitt who are trying to make it big in Hollywood in 1969. But more than the cast and the plot, the film is a loving tribute to "the way we every frame, Tarantino is indulgently showing off an era he so that the film will test your patience and make you wonder about the pointlessness of several set pieces. Even looking back, one could make the arguthat many of the scenes could have been edited out. But thankfully, Tarantino manages to bring together the many towards the end to make for a powerful climax

ematic liberties with the telling of the tale, so don't go looking for historical accuracies Production and cinematography are top notch, and even those unfamiliar with Los Angeles of the 60s would be left impressed. The actors put in commendable performances DiCaprio is especially good portraying an insecure actor. Pitt is also a treat to watch, while Robbie, Al Pacino and Kurt Russell are seasoned professionals who know exactly what is needed.

But Once Upon A Time In Hollywood is about one man alone: This is Quentin Tarantino's film, and it shows a filmmaker doing what he does best.

Poor ★ Average ★★ Good ★★★ Very Good ★★★★ Excellent ★★★★



# ETPanachepersonal

# Tablets for the field. floor and boardroom

A Windows tablet with a detachable keyboard can be a more portable and versatile alternative to your laptop. Here are the top performers that you should consider

Dell Latitude 7212 rugged extreme tablet The Dell Latitude 7212 is a well-designed, tough detachable Windows tablet that can take pretty much anything you (and nature) can throw at it. The 11.6-inch touch screen is so bright that it is easily visible under the sun, comes equipped with an Intel Core i5-7300U running at 2.6GHz, Intel integrated graphics, 8GB of memory, and an optional keyboard cover

Microsoft Surface Book 2 This beautifully designed machine maintains its predecessor's signature ability to detach the screen from the keyboard while now delivering near-workstation levels of performance. With a new 15-inch screen size and a capable Nvidia GTX 1060 graphics card, the Surface Book 2 makes a compel ling case for itself as the premium mobile PC.

### Lenovo ThinkPad X1 Tablet (3rd Gen)

The latest tab from Lenovo offers a choice of Core i5 or Core i7 processor power. The starter model com-bines a 1.6GHz Core i5-8250U processor with 8GB of mem ory, a 256GB solid-state drive (SSD), and Windows 10 Home The 13-inch slate with 3K touch screen also packs a fine pen, a top-shelf keyboard cover and Thunderbolt3support.

There's even a Windows tablet version of FaceID, the feature that lets you unlock your Apple iPhone or iPad Pro simply by looking at it. Called Windows Hello, it's available on laptops and desktops, but it's more useful on tablets that don't have a



It is a detach-able hybrid including the tablet, key-board cover and stylus. Available in a single

configuration, the Acer Switch 3 comes packed with a 1.1GHz (2.5GHz turbo) Pentium N4200 quad-core CPU with Intel HD 505 integrated graphics, 5-megapixel camera on the back of the tablet and a 2-megapixel in the front. Acer says the USB-C port can charge lowwattage devices as well as serving as a data port

# Hackers have a way to breach encrypted app

messages can be changed, claim researchers



Your messages on WhatsApp can be altered, warn research ers. Security firm Check Point Research has recently published details of the Whats App security vulnerabilities that allow hack ers to change/alter messages in a group conversation.

This includes editing quoted messages and disguising a private message as a group message. It means that hack ers can not only change the text that you are sending to others. but also change the identity of

### Three attack modes

Security researchers found three possible attack modes that give hackers the weapons required to intercept and alter WhatsApp messages. All three modes exploit social-engineering tricks to fool end-users.

Methodology 1: Hackers can use the 'quote' feature in a group conversation to change the identity of the message sender. To do this, he need not even be a member of the group.

Methodology 2: In the second, a message sent can be freely edited when quoted by anyone else in the chat. In this, while changed, anyone viewing the quoted text will see the altered

Methodology 3: The third vulnerability allows hackers to send a private message to anoth-er group participant disguised as a public message for all. So. when the targeted individual responds, it's visible to everyone in the conversation.

### Facebook can't intervene According to researchers, while

WhatsApp has fixed the third kind of attack, the first two security flaws still remain. The company reportedly claims that it is not practical to intervene within-chat attacks. Researchers claim that the biggest threat of these security flaws is the WhatsApp groups that have a large number of members •

How the app can be hacked Use of 'quote' function in a group conversation Attacker can change the text of someone else's reply

Ability to send private messages to another group participant, disguised as a

# Moon rocks to help predict volcanic eruption on Earth

NASA has loaned 18 lunar samples kept at Johnson Space Center, Houston, Texas, for the study

Fifty years after humans first set foot on the Moon, scientists believe rock samples collected by Apollo astronauts could help predict volcanic eruptions on Earth more accurately.
The basaltic fragments,

similar to most of the Earth's volcanic rock, are the remains of the Moon's volcanic past, with studies showing evidence of eruptions up until 1.5 billion to two billion years ago. By examining samples from the Moon, as well as Mars and the asteroid Vesta, scien-tists are comparing how rocks are formed under different gravitational conditions.

# Reference point

"At the moment, we are facing a disconnect in volcanology where we can monitor what's hap pening in a volcano in ficult to see the future because we have no reference to the past," said Matt Pankhurst of the Canarian Volcanlogical leader of the study team.

"We're looking at Moon rocks because they have something very special. They were formed in a



how the crystals and the melt behave with one another as they are forming. So, studies like this give us a baseline to under stand processes that happen at terrestrial gravity

# Planetary formation

nar and planetary formation, "If we want to know ball of dust to nine planets orbiting the Sun... this

"Knowing how volcanism works on other planets lets us understand how the

- Ryan Zeigler, Apollo



For the study, NASA has loaned 18 lunar samples that are normally kept under lock and key at Johnson Space Centre in Houston. Ryan Zeigler, NASA's Apollo sample curator, said the study samples are from the Apollo 12 and 15 missions.

The study could also aid

sample curator, NASA

is how we're going to do it; studies like this, on rocks like this,

# Scientists can manipulate brain cells with a tap of a smartphone

The new device is the result of electronics design and micro and nanoscale engineering

Mind control has gone high-tech. Scientists have invented a device that can control neural circuits using a tiny brain implant controlled by a smartphone.

The device, described in the journal Nature Biomedical Engineering, can speed up efforts to uncover brain diseases such as Parkinson's and Alzheimer's, addiction, depression and pain. Using Lego-like replaceable drug cartridges and Bluetooth low-energy, it can target specific neurons using drug and light for prolonged periods.

# Wireless neural device

'The wireless neural device ena bles chronic chemical and optical neuromodulation that has never been achieved before," said Raza Qazi, a researcher with the Korea Advanced Institute of Science and Technology (KAIST) and University of Colorado Boulder.

He said the technology overshad-ows conventional methods used by neuroscientists, which usually involve rigid metal tubes and opti-cal fibres to deliver drugs and light. Though some efforts have been put

to partly mitigate adverse tissue response by incorporating soft probes and wireless platforms, the previous solutions were limited by their inability to deliver drugs for long peri-ods of time as well as their bulky and complex control setups

# Removable cartridges

To achieve chronic wireless drug delivery, scientists had to solve the challenge of exhaustion and evaporation of drugs. Researchers from the Korea Advanced Institute of Science and Technology and the University of Washington in Seattle collaborated to invent this neural device with a replaceable drug cartridge. This could allow neuroscien-



tists to study the same brain circuits for months without worrying about running out of drugs.
Controlled by a simple user inter-

face on a smartphone, neuroscien tists can trigger any specific combi-nation or precise sequencing of light and drug deliveries in any implanted individual without need to be physically inside the laboratory ullet



There are 1 million Indians in need of organ transplants and not enough donors. Improve someone's chances of survival. Only you can make it happen.

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CHANGE Begins Here

Crimes involving cryptocurrency exchanges and misappropriation of funds led to a loss of \$4.26 bn in 2019, according to a security research firm. Here are the biggest scams to hit the cryptocurrency world this year



# BITPoint hacked

from the platform in Japan, and another \$2 million from exchanges using BITPoint outside Japan. Among the stolen financial assets were Bitcoin, XRP, Ether, Litecoin

Oda reportedly announced he will reimburse all customers

### Binance hacked

May. Hackers used API eys, two factor thentication and other

stually able to stop the ers, but only after they already made off with es, Binance used its self urance fund SAFU: It ects 10 per cent of all the ling fees from the platform in a separate wallet.

Typosquatting scam in Israel

dollars in cryptocurrency using a "typosquatting" ishing scam over 'Typosquatting' is when a user thinks they're logging on to an official website, but is instead directed to fake sites meant case, tens of millions of dollars in cryptocurrency were stolen before the brothers were finally caught

# Typosquatting scam in Netherlands and UK

was uncovered just a fe days after the two Israeli brothers were arrested. Six people used typosquatting to steal nearly \$27 billion out over 12 countries. hey were finally caught by the UK South West

Regional Cyber Crime Unit (SW RCCU), who partnered with the Dutch police and the National Crime Agency (NCA).

GateHub hacked

were able to make off with 23.2 million XRP tokens (worth roughly \$9.6 million) from over 103 users. CipherTrace assesses that while cryptocurrency was only stolen from a small number of accounts, a total of 18,000 accounts were

compromised. GateHub is still looking into how the hackers were able to gain access to the sensitive information required to log in, but believe it had something to do with exploiting the system's API. All the wall over 500,000 XRP toke

# **Bitrue hacked**

9.3 million XRP tokens and 2.5 llion ADA. Hackers were te to break through the exchange's security by exploiting a vulnerability in the "risk control team's second review process", according to the company Bitrue has said it would return the lost funds to its users, and is revising its

# :::::: quote unquote =

# line of kings

'(The) Court has said that where are the descendants of Lord Rama... Descendants of Lord Rama are all over the world. including our family who descended from his son Kush."

- Diya Kumari from the erstwhile Jaipur royal

"It is historically proven that my family is direct descendants of Shree Ram....

Tweet by Arvind Singh Mewar of the erstwhile royal family of Udalpur



# Tea-ing off

A rare variety of tea from Assam has set a new record after being auctioned for ₹75,000 per kilo. The tea, titled 'Golden Butterfly', was purchased by a Guwahati-based trading com-pany. "In the tea sector, this auction centre has created an image of a place where records are meant to be broken and history is meant to be re-written.' said GTAC Buyers' Association secretary Dinesh Bihani.



A particular tea's exoticism is measured on the basis of its aroma, taste and colour, and

on all three counts, the record breaking variety was found to be characterised by a mellow and sweet caramel flavour. Recently, GTAC witnessed two big records. when 'Maijan Golden Tips' fetched ₹70,501 per kg, and 'Manohari Gold', a variety of orthodox tea, was sold at



# Ask Dr. D

He is one of the leading doctors in the country. He values his privacy (but not of his clients)

# Paying the penalty

# Hola Senor Medica D,

I am writing to you to clarify some thing that has been puzzling me. Take this headline from Friday: 'Neymar would take 15 million euro pay cut to join Barcelona'. And this one: 'Real Madrid turn away from Neymar'. It seems no team wants me, the world's finest player. And it cannot be for per-

formance. I always play well.

For example: 'Neymar booed by fans despite dominating Dijon'. And this one: 'Neymar is booed by fans after scoring 4 but refusing to let teammate take penalty'. Also this one: 'Club pays ₹2,000 crore for Neymar, who promptly



mates'. Finally, this one: 'Talisman Neymar is injured... but is it because of his diving too much?

I cannot understand what motivates such sentiments against me, Doc. Why does no team seem to want me? Is it my unprecedented success? Is genius des tined to be disliked and seen as eccentric (like Newton, Neymar, etc)? Or is it that some people are at a plane where they can never be understood by the plebs (like Elon Musk, Neymar, etc)? Or is it merely that I am so far ahead of my time (like Gandhi, Mandela, Neymar, etc) that my true recognition will come later in the century? I cannot figure it out. Can you?

Neymar. Paris-Rio-Olympus

# Dear Nevmar.

I cannot understand it ei-ther. Why would anyone dislike someone who gets millions to kick a ball around, who is selfish, rude and a cheat? It is quite puzzling Let me give it a thought and get back to you.



# \$28 million

of Japanese Prime
Ministers who have flown on board the

28 The age of the aircraft. It has since been modified to include a bedroom, shower, office and Boeing 747-400 aircraft



aircraft has flown in these 28 years, which is said to be one of the least flown in the

■ The number of seats on board. In comparison, the US Air Force One has

PIC: GETTY IMAGES



Coco Chanel, one of France's leading couturiers who has had a lasting impact on en's fashion, is born into a poor family at Saumur.

20 AUGUST **2008** 

Usain Bolt sets a new world record for the men's 200m, clocking 19.30 seconds at the Beijing Olympics. Bolt also completes the 100m/200m double.



Captain James Cook lands in Australia, and the country is claimed under the British



20,000 people. The cities of Pompeii, Stabiae and Herculaneum are buried in volcanic ash.

::::: in vino veritas •

# I BRITISH MONASTERY, MONKS BREW A HOLY, YET SPIRITED CONCOC

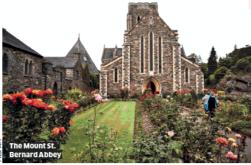
A faint waft of malt drifts over the walls of the tranquil Mount St. Bernard Abbey in central England as brewmaster monks are hard at work within. Faced with dwindling revenues from the monks at the Trappist to swap milk for beer. They sold the cow and spent five years setting up a state-of the-art that can **Abbot Erik** 

produce

around 300,000 bottles a year And today, they are one of only centuries-old Catholic order's coveted seal of approval To qualify as an 'Authentic Trappist Beer', it needs to be brewed within the under the community's control while the revenue it generates is used service. The popula of craft beers and

of monastic

brewing made the switch



from milk an obvious choice, but it also came with challenges "We weren't actually aware that there was a craft beer revolution going on said the monastery's head

monk, Abbot Erik. "We were somewhat anxious about that for breweries were also a bit anxious that too many people would



want to join the bandwagon. The spotless workspace, a former laundry, and the monks' dedication attest to exacting

standards One monk obliged to miss services on brewing day to monitor the high-tech system joins his brethren in spirit by

praying in the brewery, using a mobile app to ensure he is singing from the same page "We have our monastic life to

live and we can't let the brewery interfere with that too much said Brother Joseph, adding that they would brew only the quantity needed to maintain the monastery and support charities

Thanks to the time-honoured rhythms of monastic life, the brewery unexpectedly found itself in tune with cutting-edge make our beer in an artisanal way, we let the processes take their time, we use select ingredients and there is an important manual component to beer trend, he said.