TUESDAY, 11 FEBRUARY 2020 18 pages in 1 section **MUMBAI (CITY)** ₹9.00 VOLUME XXIV NUMBER 127

THE MARKETS ON	Chg#	
Sensex	40,979.6 🔻	162.2
Nifty	12,031.5 🔻	66.8
Nifty futures*	12,040.0 🔺	8.5
Dollar	₹71.3	₹71.4**
Euro	₹78.1	₹78.2**
Brent crude (\$/bbl)**	53.2##	53.9**
Gold (10 gm)***	₹40,575.0▲	₹72.0
*(Feb) Premium on Nifty Sp # Over previous close: ## A		

Market rate exclusive of VAT; Source: IBJA

BE PRESENT TODAY

to all its members of parliament of the Lok Sabha and Rajya Sabha, asking them to be present in their respective House on Tuesday when Finance Minister Nirmala Sitharaman is expected to reply to discussions on the Union Budget in both the Houses.

COMPANIES P2

Flipkart dives deeper into fintech market

has increased its focus on the Indian financial technology market. Flipkart's credit constructs, device insurance, and seller financing, grew 40 per cent in 2019.

ECONOMY & PUBLIC AFFAIRS P4 profit up threefold

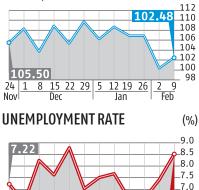
Union Bank of India's profit before tax was ₹582.4 crore in the December quarter, from ₹133.2 crore in the same period a year before. There was a rise in net interest income and dip in provisioning for stressed loans. Net profit was₹574.6 crore.

Award for *BS* journalist

Business Standard journalist Somesh Jha has won the IFFCO-Indian Institute of Mass Communication Alumni Association's best business and economic reporter award, 2020 on Sunday. He was also adjudged the alumnus of the year for his investigative reportage on the politics of data in 2019.

THE CMIE TRACKER

CONSUMER SENTIMENTS INDEX (Base: September - December 2015 = 100)





BJP ISSUES WHIP TO MPs, ASKS THEM TO

The Bharatiya Janata Party (BJP) issued a whip PTI

Walmart-owned e-commerce firm Flipkart

fintech category, which comprises consumer

Union Bank pre-tax

facing contraction over the previous year and cess realisation lower than required, the shortfall could be around ₹30,000 crore, even after taking into account the Budget proposal of a special dispensation.

pensation, said officials, transfers to the compensation cess fund will, henceforth, be limited to collections through cess, which is levied on items such as aerated drinks, coal, paan masala, cigarettes and automobiles over the peak rate of 28 per cent.

Central Board of Indirect Taxes and Customs Member John Joseph, who was

States may not get **GST compensation** in full, says FinMin

BACK PAGE P18

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PARASITE FIRST NON-ENGLISH

SHORT

(Expected cess

1,36,600

P4

Turn to Page 15

shortfall in ₹ cr)

96,360

PICTURE OSCAR WINNER

Centre for rate hike to make up for ₹30K-cr revenue gap DILASHA SETH **COMING UP**

Compensation

1,26,760

5%

if available.

63,200

cess shortfall under

different revenue scenarios

Assumed revenue growth rate

2,01,95

2019-20 2020-21 2021-22

1,08,520

8%

STATES BEARING BRUNT

officiating as chairman at the time of Budget

preparation, told Business Standard the

compensation to states would be made only

OF GST SLOWDOWN

New Delhi, 10 February

tate governments are unlikely to get the full compensation promised for shortfall in goods and services tax (GST) collection as the finance ministry says the amount will be given only through money collected from the cess imposed for this purpose.

A key ministry official said states should agree to hike GST or cess rates in the Council meeting, the date for which is yet to be fixed.

Earlier, the impression was that whatever losses states bore would be fully compensated to them for five years from the date of GST rollout. The states might not get the full amount of their losses despite the recent Union Budget carving out a special dispensation from the surplus collected through the compensation cess in previous years.

With the GST revenues of many states

After this year's provision of special dis-

Banks to get 5-yr CRR relief for retail loans

ANUP ROY Mumbai, 10 February

_6.5

10)

8.52_6.0

2

The Reserve Bank of India (RBI) on Monday said banks would not be required to maintain the cash reserve ratio (CRR) for five years on their deposits for an amount equivalent to loans given to the MSME (micro, small, and medium enterpris



Amazon seeks interim stay on CCI probe order a probe would cause

"irreparable loss and injury"

to the e-commerce player's

been passed without prima

facie application of mind and

will cause serious prejudice

to the petitioner (Amazon).

Its findings are perverse, arbi-

of Certiorari" under Article

226 of the Constitution, by

which there can be a judicial

review of a decision of a low-

er court or an administrative

agency. The choice of the

Karnataka High Court is

because Amazon India's reg-

istered office is located in

studying deep discounts in

In the past, the CCI, after

Turn to Page 15

Bengaluru, Karnataka.

Amazon has filed a "Writ

trary, untenable in law".

It said the CCI order "has

"reputation/goodwill".

INSTAGRAM, YOUTUBE,

TIKTOK TOP POWER LIST

BRAND WORLD P15

PEERZADA ABRAR & NEHA ALAWADHI

Bengaluru/New Delhi, 10 February E-commerce giant Amazon on Monday filed a writ petition in the Karnataka High Court, seeking an interim stay on the Competition Commission of India's (CCI's) order on probing some of its business practices.

Investigation by the CCI was launched last month after the Delhi Vyapar Mahasangh (DVM), a traders' body, filed a complaint against e-commerce players giving deep discounts on online sales of smartphones and cherry-picking sellers.

The investigation covers Amazon and rival Flipkart, which Walmart owns now. Amazon asked the court e-commerce, had said it was

that an interim stay be grantnot a matter of competition. ed on the proceedings, or else

EQUITY FLOWS RISE 75% AMID BROADER MARKET GAINS



revived risk-appetite among mutual fund (MF) investors, with the industry seeing a 75 per cent jump in equity flows month-onmonth (MoM) in January. Mid- and small-cap

schemes garnered over one-third of the flows. Investor flows to small- and mid-cap funds improved 154 per cent and 126 per cent, respectively, over the previous month. Small-cap funds garnered ₹1,072 crore in January, while mid-cap funds collected ₹1,798 crore. Overall, equity flows stood at ₹7,877 crore. JASH KRIPLANI writes 12

IN HOT WATER

E-commerce platforms have had a tumultuous time in India over the past 2 years

- FDI norms restricted platforms from owning inventory
- Companies owned by e-comm firms cannot list on latter's platform
- Traders' bodies
- have lobbied against Amazon & Flipkart
- CCI ordered probe into Amazon,

Goyal hit out at Amazon, saying it isn't doing India any favours through investment

Minister Piyush

Flipkart on Jan

Amazon founder

announced \$1 bn

investment in India

13,2020

in Jan

Jeff Bezos



CAR SALES SKID 6.2% IN JAN **AS BUYERS IGNORE DISCOUNTS**

Sales of passenger cars continued to decline in January despite significant discounts by automakers. This indicates that the sector is yet to recover from the worst auto slowdown in India in more than a decade. Domestic passenger vehicle sales fell 6.2 per cent year-on-year to 262,714 units in January from 280,091 in the same period last vear, according to the data released by the Society of Indian Automobile Manufacturers (Siam). On Monday, auto stocks witnessed a massive fall due to the widespread impact of a weak January sales. ARINDAM MAJUMDER writes 2



10% Note:GST revenue grew by around 5% in the April–January period, compared to last year Source: Revenue augmentation panel presentation to the GST Council









Source: CMIE

UNEMPLOYMENT RATE 7.2% IN JAN 2020

24 1 8 15 22 29 5 12 19 26

RESULTS RECKONER

Quarter ended Dec 31, 2019; common sample of 1,229 companies (results available of 1,422)

SALES			
Dec 31, '18	20.4 %	₹15.22 trillion	7
Dec 31, '19	1 . 5%	₹15.45 trillion	7
PROFIT BEF	ORE TAX		
Dec 31, '18	-19.0 %	₹1,28 trillion	2
Dec 31, '19	43.2 %	₹1.84 trillion	7
NET PROFIT			
		₹81,193 cr	
Dec 31, '19	62.7 %	₹1.32 trillion	7

Companies with zero sales excluded; given the change in corporation tax rates, to give a fair comparison the profit before tax has been considered; compiled by BS Research Bureau Source: Capit Source: Capitaline

es), housing and vehicles sectors between January 31 and July 31. Banks currently maintain 4 per cent

on their deposits as CRR.

In the monetary policy, however, the RBI said it would allow relaxations on this for loans given to the three productive sectors as they could have "multiplier effects to support growth impulses".

Therefore, banks were told that they could carve out an amount equivalent to what they lent to these three sectors in the six months from their total deposit base, and go for five years without maintaining the CRR on that amount.

While home finance can stretch over a longer period, and vehicle finance loans can reach seven years, analysts say five years is a good enough window for banks.

In this period, the loan portfolios could see a number of resets, as all retail loans are now linked to repo and



FACTS OF THE MATTER

Relaxations on MSME, housing and vehicle loans made in view of their 'multiplier effects'

- Idea is to bring down cost of funds without deposit cuts, say analysts
- RBI can theoretically extend the unconventional measures till growth revives

they need to be reset at least quarterly. This is also forcing transmission in at least one segment of the loan portfolio, something that the RBI has been trying to do for quite some time. The RBI is looking to bring down the cost of funds for banks. Turn to Page 15

Advantage Air India: Fliers give Chinese carriers a miss

ANEESH PHADNIS Mumbai, 10 February

Air India's (AI's) non-stop flights to Canada and the US will get a fillip as the novel coronavirus (nCoV) outbreak curbs traffic flow via China and HongKong

Over 5.4 million passengers flew between India and the US in the 12 months ended September 2019. Around 25 per cent of passengers flew non-stop between the two countries; the rest flew via hubs in Dubai, Doha, or Frankfurt.

Around 5.7 per cent of the India-US traffic and 8 per cent of the Delhi-US traffic travelled one stop via China and Hong Kong during the period. Hong Kong and China are popular transit hubs for Canada-bound passengers from Punjab because of low fares.

The suspension and curtailment of flights between India and China will help

FLYING HIGH -----Emirates is the largest

airline on India-US On the Delhi–US route, routes, followed by AI AI, United, and Emirates

AI and other airlines increase their seat occupancy and market share, say travel agents and aviation experts. AI operates 36 flights per week to the US and Canada and earns around 12 per cent of its revenue from North American routes.

"We are seeing a shift in traffic flow $from \, over the \, Pacific to \, over the \, Atlantic.$ About 10 per cent of bookings to the US

are the largest airlines Four Chinese airlines operate to Delhi. Now, they have suspended or cut flights

Around 8 per cent of Delhi-US traffic travels via Hong Kong or China.

Chinese carriers popular among Punjab residents travelling to Canada

and Canada via East Asia have been cancelled," said Amey Amladi, chief operating officer of Akbar Group, one of the largest travel agencies in India.

Turn to Page 15

ELECTRONICS COMPANIES BRACE FOR CORONAVIRUS FALLOUT	
CORONAVIRUS FALLOUT	P3
TAKING A TOLL: ON LIVES AND ECONOMY	P13

